



CROWN CELLARS®

WORLD WINES

From **Carlsberg**  
UK

FROM YEARS

**20** TO **21**

# THE WINE GUIDE

WORLD WINES FROM **Carlsberg**  
UK

# THE WINE GUIDE



**SIMPLY SUPERB NEW SPARKLER**  
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## OUR WINES ARE GRADED, TO HELP YOU FIND EXACTLY WHAT YOU'RE LOOKING FOR

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CARLSBERG UK IS A MEMBER OF THE PORTMAN GROUP – PROMOTING RESPONSIBLE DRINKING

# HELPFUL INFORMATION

## WINE TASTING GUIDE

White and rosé wines have a scale of 1–9, with 1 being very dry, through to 9 having a dessert wine level of sweetness. Examples of wines which are typically graded 1 are Sauvignon Blanc, Italian and Spanish whites; 2 and 3 tend to be softer styles such as Chardonnay and Viognier; and the sweeter wines are the blush rosés, like White Zinfandel – graded at a 5 or 6.

Red wines are marked on a scale of A–E. Lighter reds like Beaujolais, Valpolicella or Côtes du Rhône, will be graded A or B, while more chunky wines like Shiraz, Bordeaux and Rioja are a D or E.



## STYLE GUIDE

To make your selection even easier, we have a simple style guide to each of our still wines. So whether you want a light white to go with fish, or a big gutsy red to enjoy with a steak, these style icons will help.

- LIGHT & DELICATE
- JUICY & RIPE
- FULL-FLAVOURED & OAKED
- DRY & AROMATIC
- SPICY & WARMING
- OAKED & INTENSE

## PRICING GUIDE

In the listings we have used £ symbols as a guide to indicative pricing, with £ listed against the best value options within each category, through to ££££, for the most premium.

£ BEST VALUE → ££££ MOST PREMIUM

## OTHER ICONS

- EXCLUSIVE TO CROWN CELLARS
- SCREWCAP (STELVIN)
- PEDLEY'S PICK
- SUITABLE FOR VEGETARIANS
- SUITABLE FOR BOTH VEGANS & VEGETARIANS ALIKE
- ORGANIC
- NO OR LOW ALCOHOLIC CONTENT
- SPARKLING

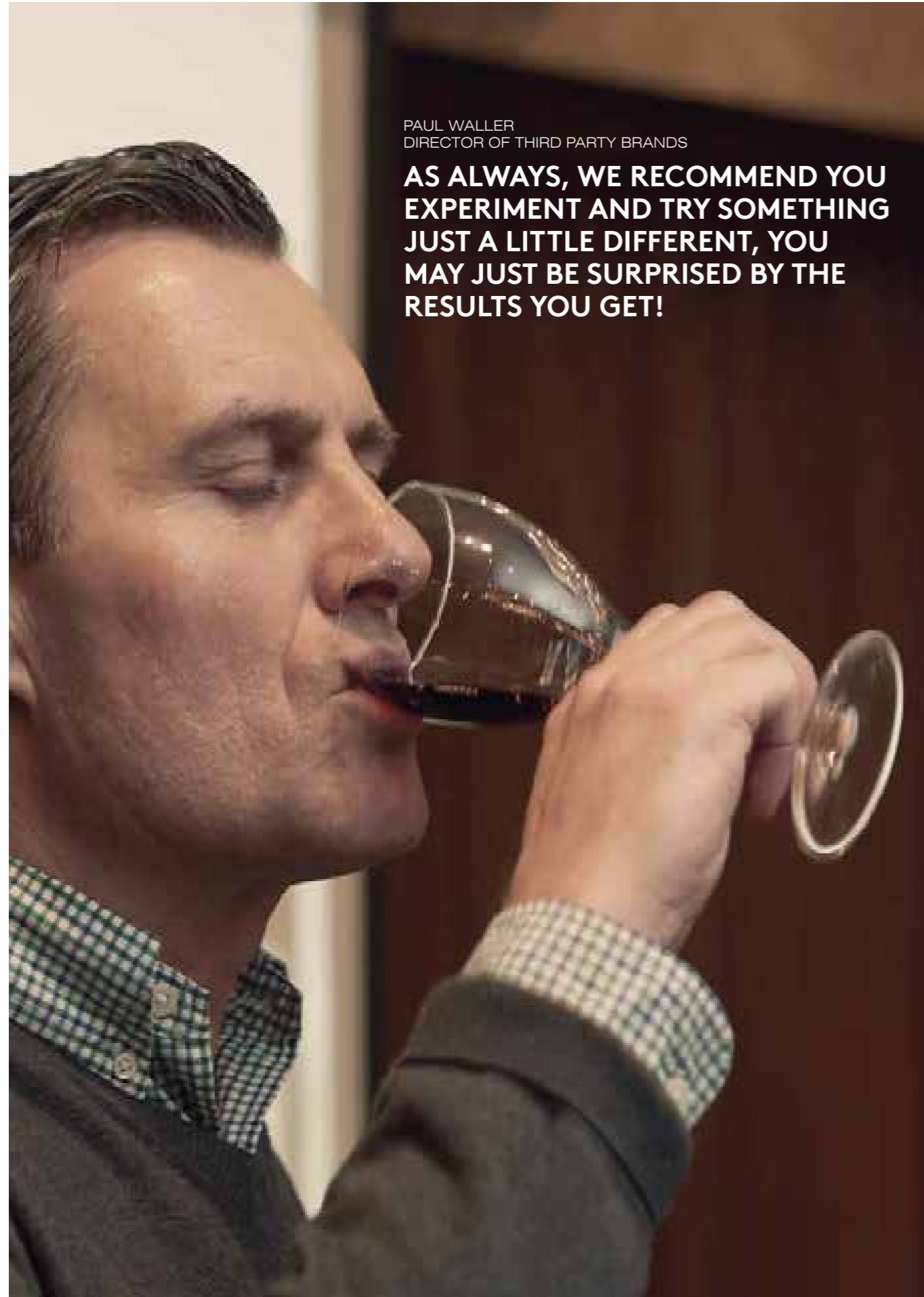
## AWARD ABBREVIATIONS PLEASE SEE THE LISTINGS SECTION FOR ADDITIONAL AWARDS

DWWA Decanter World Wine Award

IWSC International Wine & Spirit Competition

IWC International Wine Challenge

SWA Sommelier Wine Awards



PAUL WALLER  
DIRECTOR OF THIRD PARTY BRANDS

**AS ALWAYS, WE RECOMMEND YOU EXPERIMENT AND TRY SOMETHING JUST A LITTLE DIFFERENT, YOU MAY JUST BE SURPRISED BY THE RESULTS YOU GET!**

# HELLO AND WELCOME TO THE CROWN CELLARS WINE GUIDE 2020/21

2019 was a challenging year for wine. Still wine continued to decline by both volume and value, only sparkling wine enjoyed 9% volume growth. At Crown Cellars, we are pleased with how our wine portfolio continues to develop to meet the ever changing trends and needs of the trade and the modern consumer. This year you will see new wines from new countries, new wine styles and wines to meeting new occasions such as Freixenet 0.0% Alcohol-Free.

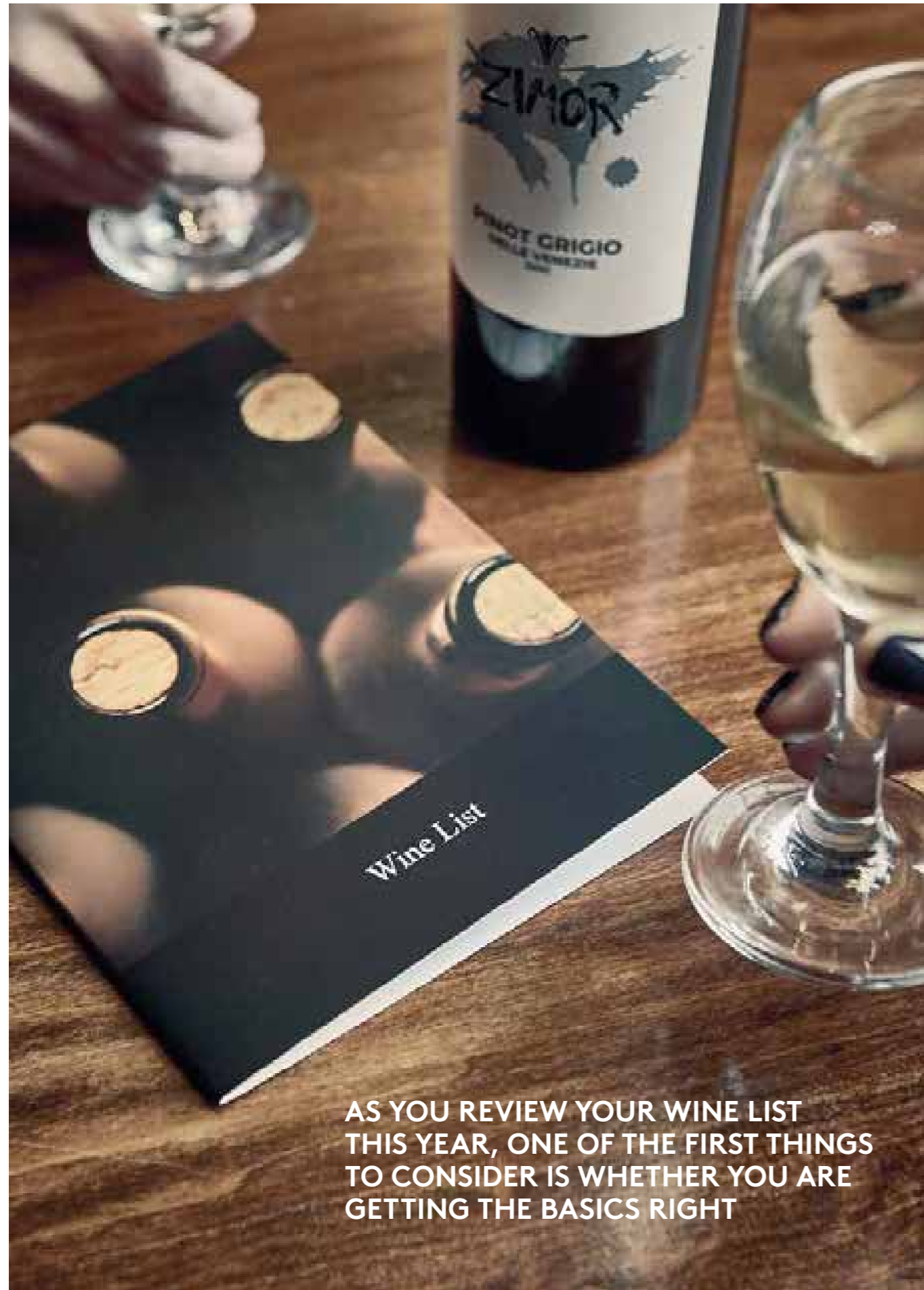
## AT THE HEART OF EVERYTHING WE STRIVE FOR ARE YOU OUR CUSTOMERS, BOTH OLD AND NEW

You are the important foundation that Crown Cellars is built on and we genuinely value your views and opinions on how we develop and improve further our wine business.

Through our genuine passion for wine and ongoing commitment to improve our range, we continue to evolve Crown Cellars to deliver you a competitive advantage. We have received consistently strong feedback on our range and new wines which we add each year. This year we have added to our popular Deer Point range with a classic blackcurrant and blackberry fruity Cabernet Sauvignon. Pleasant and uncomplicated Pinot Grigio. We also have new range of wine under the Zimor label including a great fresh and appley Prosecco, a Sparkling Rosé as well as a light and delicate Pinot Grigio Blush. We really hope you enjoy exploring our new wines in this year's portfolio, as well as the old established favourites that you consistently tell us that you love so much.

This guide contains guidance on selecting your wine list, pairing with food, training your staff as well as understanding your changing consumer base. Our experienced and passionate team here at Crown Cellars are always here to help and listen, so please continue to engage with us, that's what it's genuinely all about for us. As always, a big thank you for your continued support and enjoy the portfolio.

PAUL WALLER  
DIRECTOR OF THIRD PARTY BRANDS



AS YOU REVIEW YOUR WINE LIST THIS YEAR, ONE OF THE FIRST THINGS TO CONSIDER IS WHETHER YOU ARE GETTING THE BASICS RIGHT

## UK ON-TRADE INSIGHTS

Crown Cellars consumer research provides insight that can help with the bones of your list. Get this framework right and you can move onto the fun part of tasting and selecting the new wines for spring 2020/21.

WINE

IS WORTH  
**£4.1bn**  
TO THE UK ON-TRADE<sup>1</sup>

STILL WINE

IS WORTH  
**£3.1bn**  
TO THE UK ON-TRADE<sup>1</sup>  
but is declining -1.9% YOY

SPARKLING WINE

IS THE STRONGEST  
PERFORMER, GROWING AT  
**+7.9%**  
VALUE YOY<sup>1</sup>

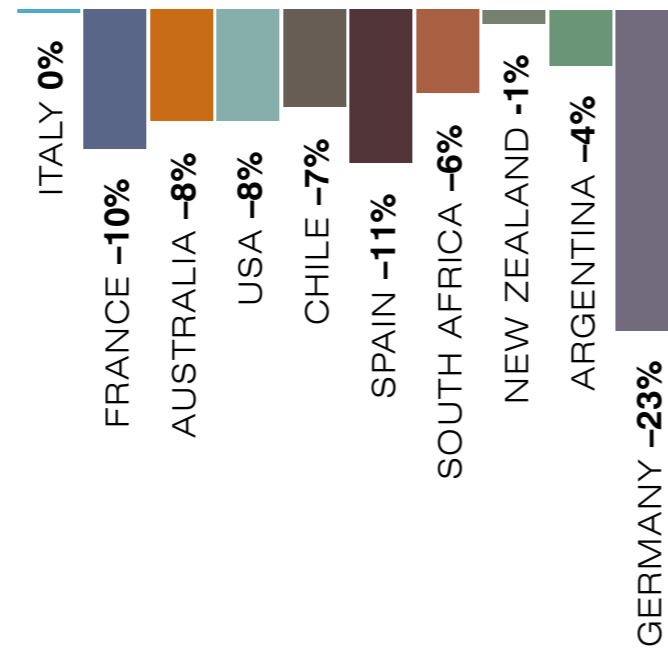
<sup>1</sup>CGA OPM Data to P13 (28/12/2019).

## WINE COUNTRY OF ORIGIN FOR BOTH STILL AND SPARKLING

Italian wine remained flat by volume whilst all of the other top 10 countries saw their volumes decrease. Italian wine grew in value terms by 7% over the last 12 months and is now worth over £1.4 billion, whilst there were modest value gains for wines from New Zealand and Argentina, too.

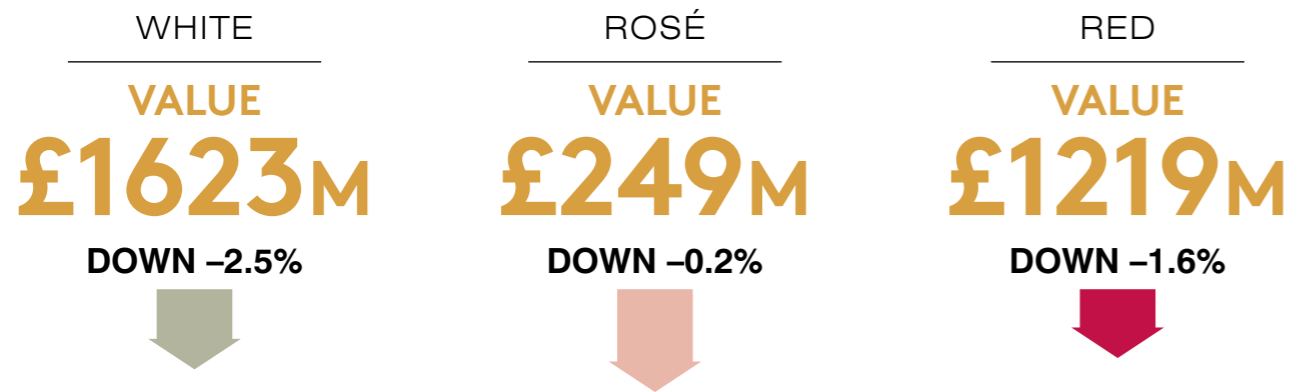
WSTA Market Report January 2020

### VOLUME % CHANGE YOY

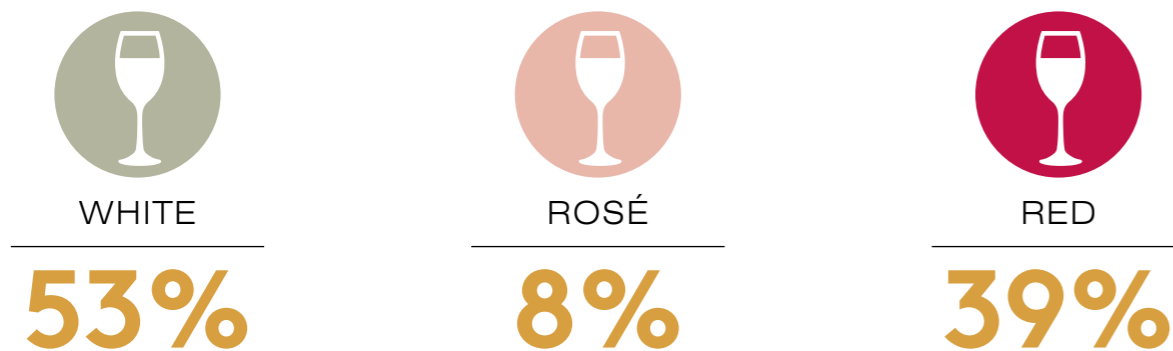


## WINE BY COLOUR

### VALUE IN SALES



### SHARE OF TRADE



## THE TOP VARIETALS<sup>1</sup>



## CHANGING ON-TRADE OCCASIONS FOR WINE<sup>2</sup>

### WINE CONTINUES TO BE AN IMPORTANT PLAYER FOR CONSUMERS CELEBRATING OCCASIONS IN THE ON-TRADE

However, these occasions and events are changing over time. Christmas (Index 148) and New Year's Eve (Index 232) continue to be the biggest On-Trade occasions for wine and continue to grow in importance. This is even more reason to stock and communicate a great range of wine over the festive period. The Spring Bank Holiday (index 127) and Summer Bank Holiday (index 122) have grown in importance year on year, however Easter and the May Bank Holiday have become slightly less important for wine sales.

Traditional occasions continue to see their relevance slowly erode over time for wine drinkers. Valentine's Day (index 101) and Mother's Day (index 105) relevance has declined year on year, whereas Halloween (index 104) has grown in relevance every year since 2016.

When selecting your wine range you should reference these changes in wine drinking occasions. Maybe listing more sparkling wine or Champagne at Christmas or some of our exclusive wines such as Dead Man's Dice Malbec or Grapeful Dead Chardonnay for Halloween.



<sup>1</sup>WSTA Market Report January 2020.  
<sup>2</sup>CGA Event Analysis March 2019.



JONATHAN PEDLEY  
MW

**I HAVE MANAGED TO SQUEEZE AN EXTRA WINE INTO THIS YEAR'S WINE GUIDE, SO IT WILL BE A "BAKER'S DOZEN" THAT MAKES UP MY SELECTION OF PERSONAL FAVOURITES**

## NEW WINES FOR 2020/21

Jonathan Pedley, Master of Wine and Crown Cellars' Wine Consultant, makes his personal selection from the 2020/21 wine range.

Louise Boddington, Crown Cellars' wine buyer, and I based ourselves in Cheshire and Yorkshire for this year's range selection tastings. We also visited several suppliers in person to see what they had to offer. We slurped our way through a couple of hundred wines to reach our final line-up of twenty-five new listings.

**VETERANS OF PREVIOUS CROWN CELLARS SPRING LAUNCH TASTINGS, WILL HAVE EXPERIENCED MY ENTHUSIASTIC RANTINGS ABOUT SPAIN AND ITALY**

Both of these countries have extraordinary repertoires of grapes and regions that we are only now coming to appreciate. Grape growing, winemaking and marketing have improved markedly, delivering an enormous array of fascinating wines. Crucially though, because most of these wines are new to the global market, the prices are incredibly reasonable.

# SO, LET'S GET STARTED IN SPAIN



JONATHAN PEDLEY  
MW

LA PEPICA'S  
PACKAGING IS  
SIMPLY EXCELLENT,  
COMBINING  
CONTEMPORARY  
SMARTNESS WITH  
THE LOOK OF  
TRADITIONAL  
MEDITERRANEAN  
SPAIN

La Pepica is a range of varietal wines inspired by the famous restaurant in Valencia. Louise and I have gone for a classic white and red pair. The white is a Viura/Sauvignon Blanc blend that is light, refreshing and bone-dry but it is the chunky red, made from Monastrell, that is the first of this year's Pedley's Picks.

Talking of contemporary smartness, the Canforrales Verdejo that we added to the range a couple of years ago has been a big success. Hence when the winery sent us a sample of their juicy Tempranillo it was a no-brainer to join the range and also become the second of my picks. The Canforrales Tempranillo has the same style of eye-catching surrealist label as the Verdejo, so they now form a perfect super-trendy house wine pair.

Of Spain's "rediscovered" native white grape varieties, Albariño is the one that has established the highest reputation around the world. Rubén Simón and his family in Rías Baixas are responsible for the superb As Laxas Albariño that we have

stocked for many years. One or two customers have asked us if we can find an Albariño that is a little cheaper than As Laxas. Rubén has delivered the goods in the shape of the new Valdocea Rías Baixas Albariño. It does not have quite the depth and complexity of the As Laxas, but it is deliciously floral and fruity. It is the third of my picks.

**HENCE YOU NOW HAVE A  
CHOICE OF ALBARIÑOS: STICK  
WITH AS LAXAS IF YOU WANT A  
PREMIUM EXAMPLE OR GO FOR  
THE VALDOCEA IF YOU NEED  
SOMETHING A LITTLE CHEAPER**

It is a similar story over in Ribera del Duero. Our longstanding Portia Prima is an excellent wine and looks great. However, it is not cheap. Hence this year we are adding another Ribera del Duero under the Valle de Orón label to give you an option. It is no slouch (100% Tempranillo, 20 year old vines, 6 months in American oak barrels) but it is quite a lot cheaper than the Portia Prima.

**JUST BEFORE LEAVING  
SPAIN I SHOULD GIVE A  
SHOUT OUT FOR THE NEW  
ALCOHOL-FREE SPARKLER  
FROM FREIXENET**



There has been a lot of talk in the trade press and in wider society about the need to offer consumers more no/low alcohol drinks in both the On and Off-Trade. It has to be said that across our particular customer base the interest so far has been muted. However, we think it is important to give people the choice. In this case Freixenet, one of the big Cava producers in the Catalan region, have developed a sherbety medium-sweet fizz that is clean-as-a-whistle and less than 0.05% alcohol.



ONTO ITALY, WHERE THE BIG  
ANNOUNCEMENT IS OUR NEW RANGE  
OF KEY WINES UNDER THE ZIMOR LABEL



Mattia Casati, who worked for Carlsberg for many years, has set up his own wine sourcing business in Italy and has put together this line-up for us. There is a Prosecco (75cl and 20cl), a Sparkling Rosé, a Pinot Grigio (75cl and 20cl), a Pinot Grigio Blush and a Merlot. They are all decent liquids but I have picked out the fresh and appley Prosecco to go into Pedley's Picks.

Sticking with bubbles leads us nicely to one of this year's quirkier new listings. Do any of you out there remember Lambrusco Rosso? In the 2019 edition of Pedley's Picks I

reminisced about some of the wines that have featured in the Crown Cellars range down the decades; one of those was this famous semi-sparkling red wine from Emilia-Romagna. Time moved on and Lambrusco disappeared from the range. I seem to remember another fizzy red, Banrock Station Sparkling Shiraz, put in a cameo appearance for a couple of years. Anyway, last year a group of customers visited the Ponte winery in north-eastern Italy and fell head over heels in love with their semi-sparkling "frizzante" red. It is made from the local Raboso grape and is the fifth of my picks.

**FROM NORTH-WESTERN  
ITALY COME AN ELEGANTLY  
PACKAGED PAIR OF WINES  
UNDER THE CASALI DEL  
BARONE "150+1" LABEL**

The Piemonte Barbera is a mid-bodied red that has a lovely cherry and vanilla aroma. However, for Pedley's Picks I have plumped for the Langhe Bianco. I am fascinated by this wine, for reasons that I explain in the detailed notes.

My other two Italian picks are from Sicily. They illustrate brilliantly the sheer variety of wines that nowadays come from this incredible island. Il Montalto Vermentino is a light, delicate, aromatic dry white: the Passo Verde Nero d'Avola is a rich, powerful, concentrated red.

# WE HAVE TWO OTHER STOPS TO MAKE IN EUROPE, FROM OPPOSITE ENDS OF THE CONTINENT




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The Deer Point Chardonnay and Merlot from Bulgaria have proved to be big sellers ever since we listed them. When I spotted that Domaine Boyar had a couple more wines under this label I made a beeline for their stand at a recent trade tasting. Deciding to list the clean, simple and fruity Pinot Grigio is probably one of the less contentious decisions I will be called on to make in my life.




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I had to think a split second longer about the Cabernet Sauvignon but it too got the nod. For purely commercial reasons (Cabernet Sauvignon is just not as popular as Pinot Grigio, Chardonnay and Merlot) we probably will not sell as much as the other three, but I like the Cabernet Sauvignon and I have made it the ninth of my Pedley's Picks.

JONATHAN PEDLEY  
MW

LAST JUNE FOUR OF US FROM THE CROWN CELLARS TEAM (MIKE GIBSON, DOUGAL KENNY, LOUISE AND I) WENT ON AN OLD-FASHIONED "WORKS VISIT" TO THE HUSH HEATH VINEYARD IN DARKEST KENT



## NOTHING DARK ABOUT THIS WINERY



Except it was nothing of the sort. The weather was glorious, the vineyard impeccable, the wines excellent and the hospitality gracious. The owner, Richard Balfour-Lynn, is a shrewd cookie and knows what he is playing at. We have listed three wines under the Balfour label. Skye's Blend is a crisp dry white that is packed with the floral citrus aromas derived from the Bacchus grape variety. Nanette's Rosé is salmon pink and has a more subtle, summer fruit bouquet. My choice for Pedley's Picks is Leslie's Reserve Extra Dry, a delicious bottle-fermented white that typifies the world-class sparkling wine now being made in England.

# FOR THE FIRST TIME EVER WE ARE GOING TO LIST A PAIR OF WINES FROM URUGUAY

South America has been our main focus of attention in the New World this year. As a wine producer, Uruguay is young and tiny when compared to Chile, Argentina and Brazil. Climatically it is very different as well. In Chile and Argentina the Andes are a major influence on the weather (and the Pacific Ocean in the case of Chile). In parts of Brazil the climate is subtropical. By contrast, the key factor in Uruguay is the proximity of the Atlantic Ocean. There are no significant mountain ranges in the country so the vineyards are distinctly maritime, making growing conditions warm and humid. Tannat is the country's flagship black grape, and I have chosen the Finca Traversa version for Pedley's Picks. Its white partner is a light and crisp Sauvignon Blanc.

Malbec from Mendoza in Argentina is well established as one of the world's benchmark wine styles. We already offer four different versions (Dead Man's Dice, Trapiche, Andean and Acordeón) but the ongoing strong demand does justify a further addition.

## WE HAVE GONE FOR THE VIÑAS DE MENDOZA MALBEC MADE BY LOS HAROLDOS

It is a mid-bodied example and has crunchy dark berry fruit. However, for Pedley's Picks I have opted for the Viñas de Mendoza Torrontés. Torrontés, with its floral aromas and light-bodied palate, will always be more of a niche proposition, but I rather like what Los Haroldos have done with this off-dry version.



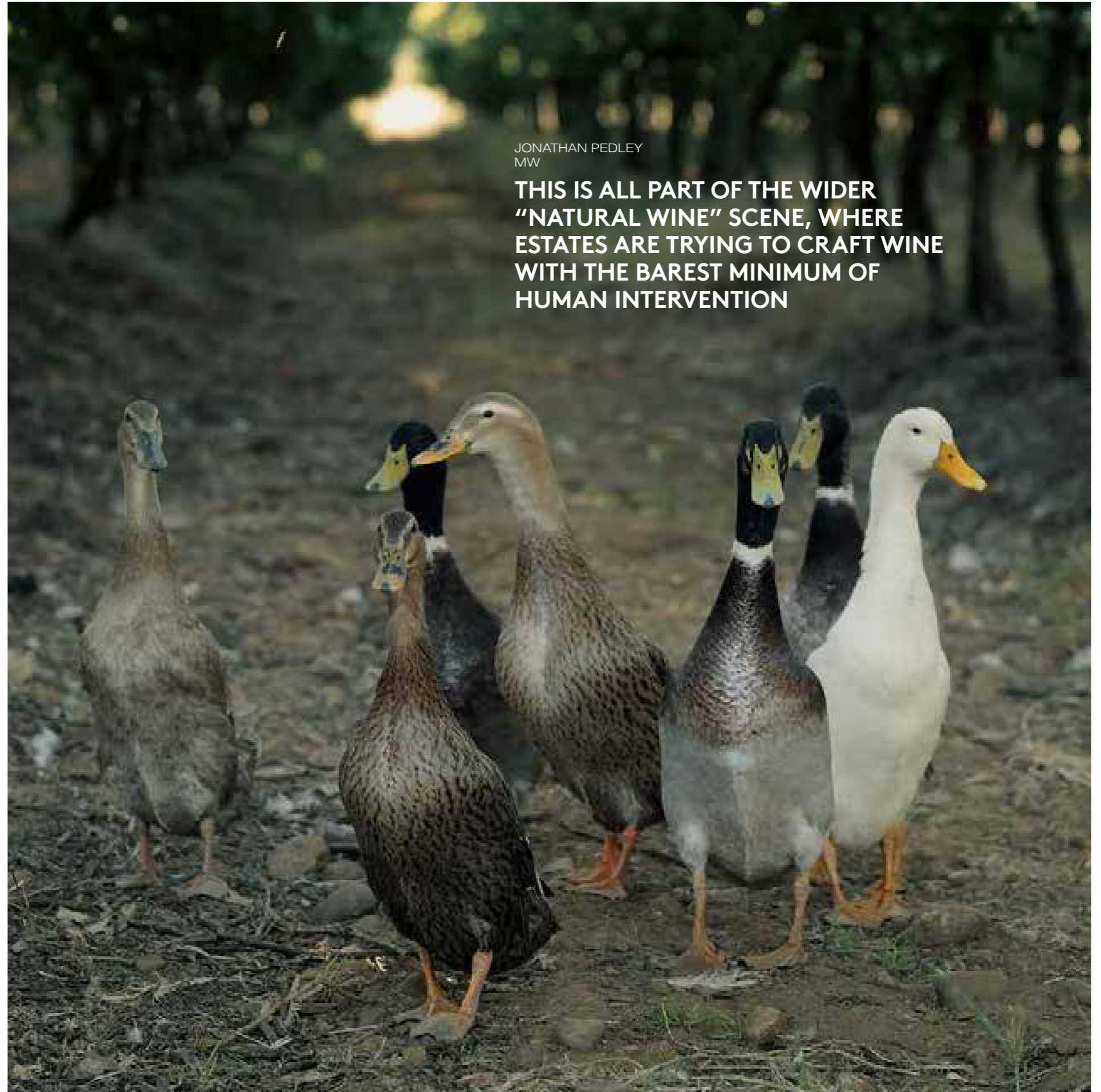


## THE LAST STOP ON OUR JOURNEY IS AT THE STELLAR WINERY IN SOUTH AFRICA

The "Running Duck" wines have been firm favourites for many years. As many of you know, the estate is certified organic and "Fair for Life" Fair Trade, and the wines are vegan friendly. The team in the cellar have also been experimenting with trying to make wines without adding any sulphur dioxide. The use of sulphur dioxide in winemaking goes back to Roman times, and until about twenty years ago it was taken for granted that you needed to add a bit to prevent oxidation and to kill unwanted microbes. On the back of the organic wine movement a number of producers have started to challenge that orthodoxy and to see if it is possible to make "no added sulphur" (NAS) wine. It is not easy, and the resulting wines can be violently expensive. Hence I was pleasantly surprised by the quality and price of the Running Duck NAS Pinotage. Give it a try; I have made it the last of my picks for 2020.

A handwritten signature in black ink, appearing to read 'Jonathan Pedley'.

Jonathan Pedley  
Master of Wine and Crown Cellars' Wine Consultant



## SELECTING YOUR RANGE



**DURING 2016 WE PUBLISHED THE RESULTS OF A SUBSTANTIAL PIECE OF RESEARCH, WHICH INVOLVED OVER 500 ON-TRADE OUTLETS AND OVER 1,000 CONSUMERS. SOME OF THE RESULTS CONFIRMED OUR THOUGHTS, OTHERS WERE MORE SURPRISING**

Overwhelmingly the research revealed that there are two very different groups of customers, who have very different attitudes towards wine.

Although their needs are the same, how these needs are met by the trade needs to be tailored in order to recruit millennials and engage and retain those over-30s.

### MILLENNIALS AND OVER-30S

Although very different, these two groups share some fundamental core needs when it comes to wine. They would both like more choice and help with navigating this choice. They both want to feel inspired and enthused to try new wines, and underpinning all of this is a desire for quality – both in terms of the wine itself and the overall experience.

## BASIC PRINCIPLES

### THERE ARE SOME BASIC PRINCIPLES THAT WE RECOMMEND FOLLOWING WHEN SELECTING YOUR RANGE

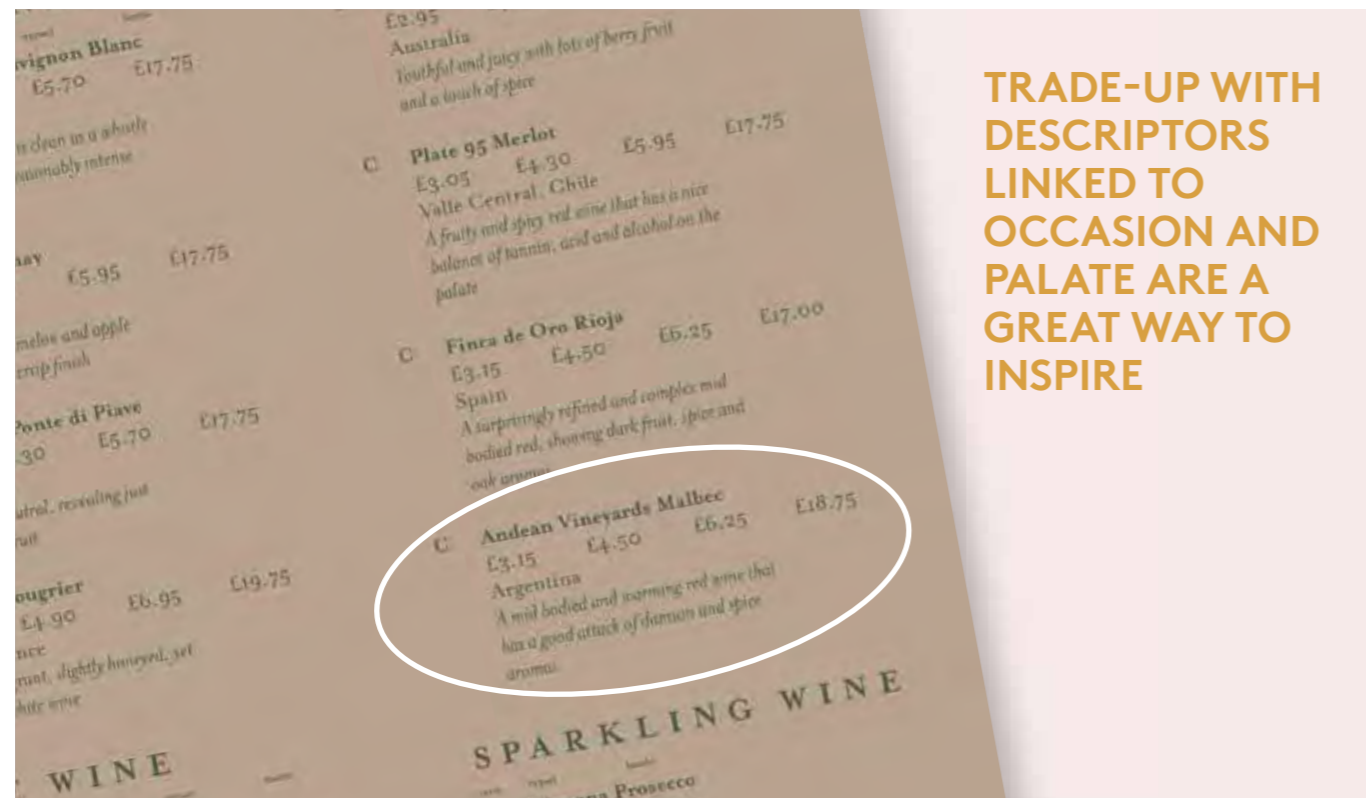


### WHITE WINES

For whites, lists should include a Pinot Grigio, Chardonnay and Sauvignon Blanc. It is a good idea to offer an entry-level Sauvignon Blanc from France, South Africa or Chile and then a trade-up option from New Zealand – a hugely popular style that wine drinkers are prepared to pay more for.

### RED WINES

For reds, list a Cabernet Sauvignon and Merlot (from France or Chile) and an Australian Shiraz. Red grapes on the up include Pinot Noir (New Zealand for a premium option) and Argentinian Malbec, perfect with red meat dishes.



TRADE-UP WITH DESCRIPTORS LINKED TO OCCASION AND PALATE ARE A GREAT WAY TO INSPIRE

## POST '80S – MILLENNIALS

### IF YOU ARE TARGETING OR HAVE A LOT OF MILLENNIALS, KEY CONSIDERATIONS SHOULD BE:

Focus on popular choices like Pinot Grigio, Chardonnay and Sauvignon Blanc; well-known grapes they feel at ease with and which are vital for engagement with wine. This comfort zone is important in helping them to navigate a wine list, enabling them to feel confident to explore lesser-known varieties.

They are not bound by some of the preconceptions that post-30s have. For example, twice as many millennials drink German wine as over-30s. They won't remember the Liebfraumilch of old that dominated the wine category for so long. For them this is new and exciting.

Millennials are most open to trying new and different drinks; awards can be a key influencer of choice.

Fruit cider has gained a share of serves over the past five years by appealing to their exploratory nature. Wine is no different, with more than 40% drawn to Spanish wine, helping to drive the growth in this region.

## PRE '80S – OVER-30S

### IF YOU ARE TARGETING OR HAVE A LOTS OF OVER-30S, KEY CONSIDERATIONS SHOULD BE:

Research has confirmed that older palates are looking for more full-bodied wines, such as Shiraz and Cabernet Sauvignon. However, 14% of outlets don't currently stock Shiraz, and this rises to 17% for Cabernet Sauvignon.

Twice as many over-30s, compared to millennials, rank country of origin as a top-3 important factor when choosing wine. They are confident in their choice, because they can link it to a first-hand experience, or knowledge of a particular region.

Customers tell us that they would like to see more choice. Pubs should consider a tiered approach to stocking popular grape varieties. For example, consider listing an entry-level Pinot Grigio, Pinot Noir and Merlot, followed by a mid-priced and top-end varietal. This will ensure that you have something for everyone, whether you have a customer who is trying a grape for the first time, or someone who is confident in their choice and wanting to treat themselves and trade-up.

### TOP CHOICES FOR MILLENNIALS

#### PINOT GRIGIO, CHARDONNAY SAUVIGNON BLANC



40% OF MILLENNIALS

#### DRAWN TO SPANISH WINE, DRIVING GROWTH



### TOP CHOICES FOR OVER-30S

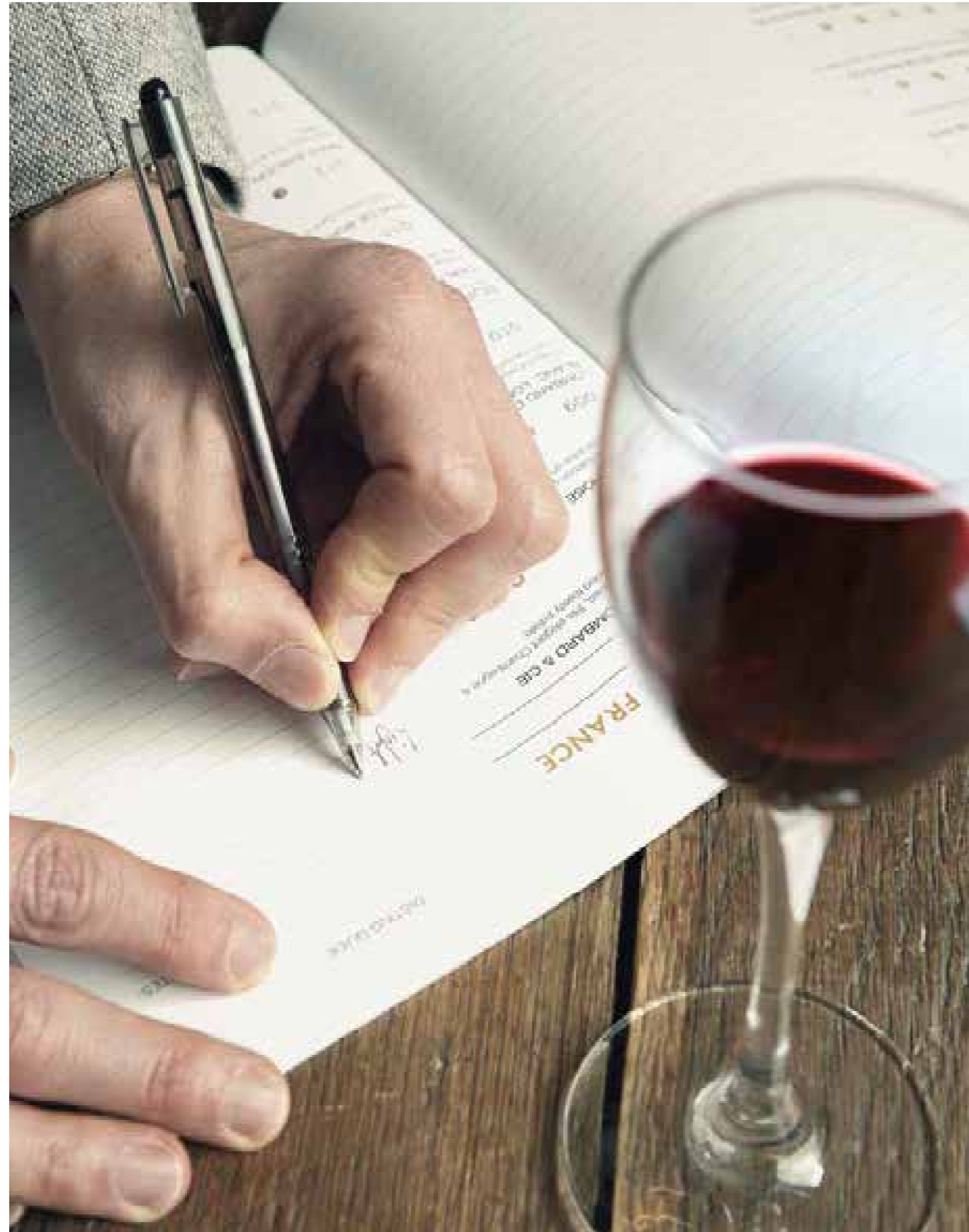
#### SHIRAZ CABERNET SAUVIGNON



LIST PRICE LEVELS OF GRAPE VARIETIES

#### ENCOURAGE CUSTOMERS TO TRADE-UP





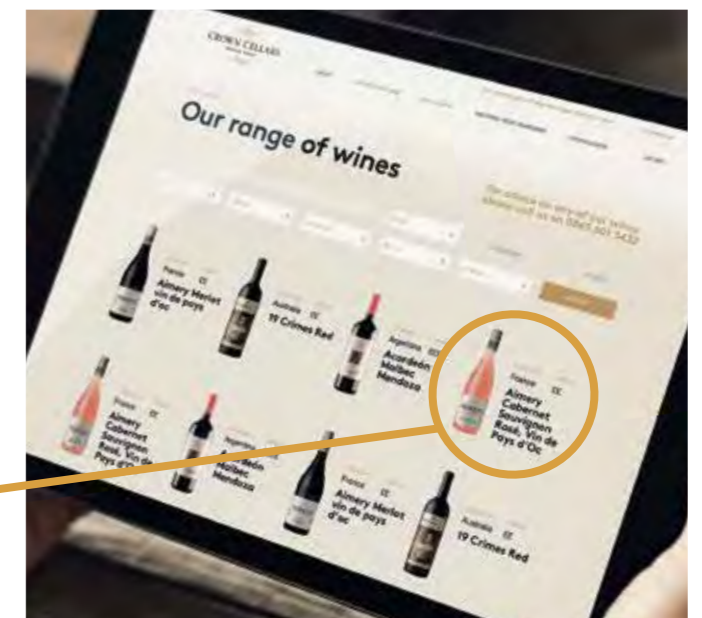
# TRAINING & SUPPORT

## THE NEW CROWN CELLARS WEBSITE CONTAINS OUR FULL RANGE OF WINES

### YOUR HUB OF INFORMATION

Our Crown Cellars' website provides you with access to our full range of over 500 wines. There is an easy-to-use product finder enabling you to search by grape variety, wine style, award winners or On-Trade exclusives, to find exactly what you are looking for. We have also included tasting notes and food recommendations which can be utilised for blackboard promotions and staff training.

[crowncellarswines.co.uk/wines](http://crowncellarswines.co.uk/wines)



THE CROWN CELLARS TEAM ARE ALL WSET-ACCREDITED TRAINERS AND CAN ASSIST WITH TRAINING AND DEVELOPING YOUR STAFF TO IMPROVE THEIR PRODUCT KNOWLEDGE GIVING THEM THE CONFIDENCE TO UPSELL

### HELPING YOUR BUSINESS

To support your staff training, we have a range of WSET three-minute wine school and service videos available at a click of a button. These are a great way to improve the knowledge of your team and give them confidence in making wine recommendations and upsell to drive greater profitability.

[crowncellarswines.co.uk/helping-your-business](http://crowncellarswines.co.uk/helping-your-business)





## PROFIT CALCULATOR

Our easy-to-use gross profit (GP) calculator is a fantastic tool, providing you with a simple way to work out what price you need to charge to achieve your desired GP per product. The calculator can be utilised across all categories: wines, spirits, soft drinks and beers.

[crowncellarswines.co.uk/helping-your-business/gross-profit-calculator](http://crowncellarswines.co.uk/helping-your-business/gross-profit-calculator)



## BLOGS AND FEATURES

Providing you with the latest news from our Crown Cellars' Wine Buyer, winemakers, wine industry experts, as well as Jonathan Pedley, Master Of Wine and Crown Cellars' wine consultant.

[crowncellarswines.co.uk/news-and-events](http://crowncellarswines.co.uk/news-and-events)

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EVENT INFORMATION  
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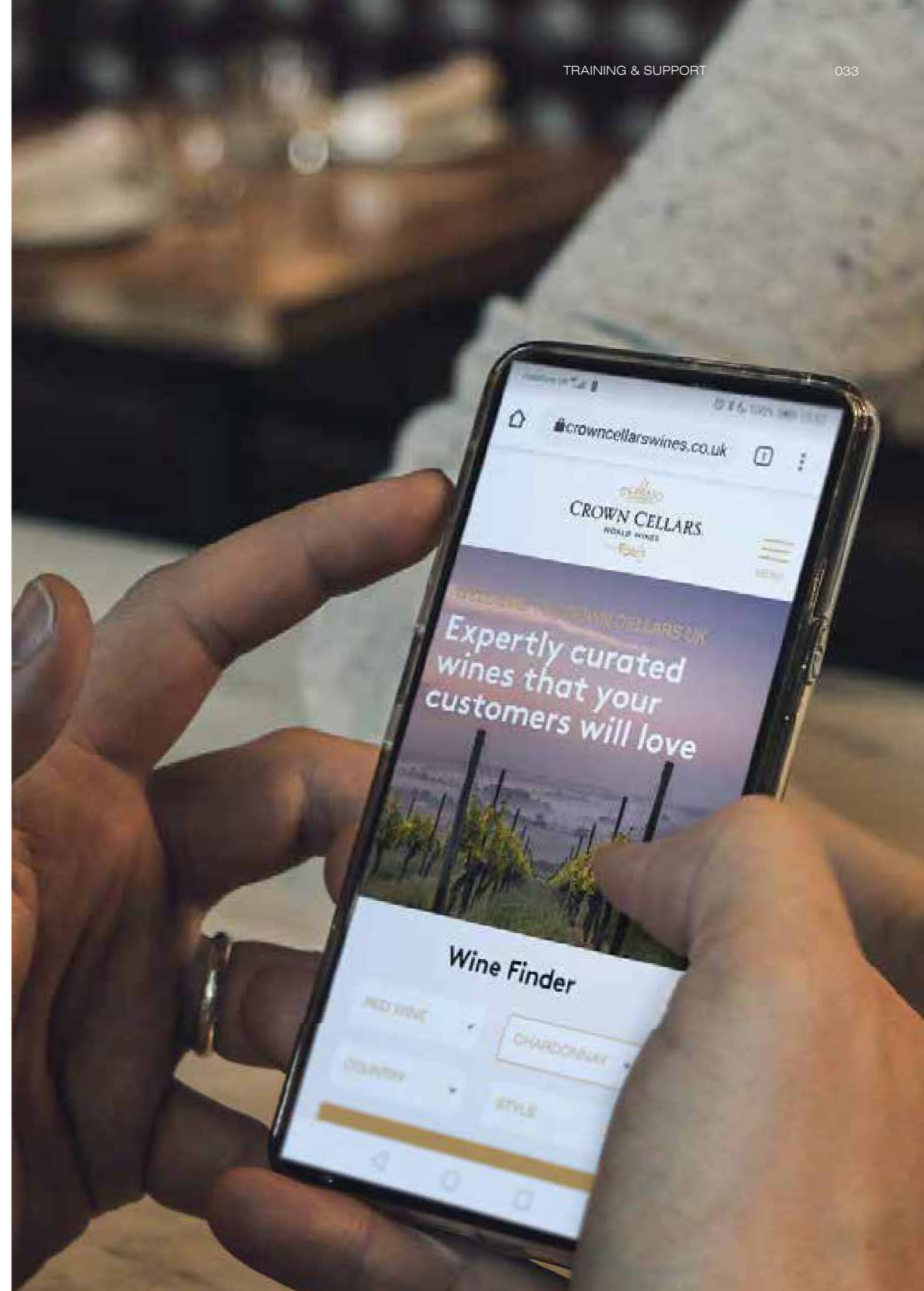
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## CROWN CELLARS HELPLINE AND EMAIL

In addition to the support from the Crown Cellars' team, we have a designated Crown Cellars contact centre, to assist with any queries:

**0854 601 3432**  
**[crowncellars@carlsberg.co.uk](mailto:crowncellars@carlsberg.co.uk)**





EVERY LIST IS AS  
UNIQUE AS THE VENUE  
IT WAS CREATED FOR

# MENU CREATION

Having a good drinks list in your venue is a critical tool to help maximise sales. Not only will a good list help showcase your range to your customers, but more importantly, if used correctly it will help with...

## ...UPSELLING, INCREMENTAL PURCHASES AND PROMOTING YOUR MOST PROFITABLE LISTINGS

So whether you are looking for a wine list or a fully comprehensive drinks list for your venue, our team of designers are on hand to ensure we deliver the best solution to you.

The team have over 25 years' experience developing On-Trade menus that utilise all of the key design aspects to ensure the right products are given the relevant prominence. Your Crown Cellars team will work with you to produce a fully customised solution that is right for you and your customers.

## FOR MORE INFORMATION, PLEASE CONTACT YOUR LOCAL CROWN CELLARS TEAM



THE SIMPLE RULE  
WITH FOOD AND WINE  
IS TO MAKE IT EASY FOR  
YOUR CUSTOMERS



## FOOD & WINE

Recommending wines to partner dishes on your menus and specials boards gives you a double selling opportunity. It can also prompt and assist your staff to make informed recommendations.

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We have introduced an online food matching tool, as well as a food and wine matching wheel, which can provide you and your staff with a quick, easy guide to help make recommendations.

**WITH FOOD MATCHING THERE IS NO EXACT SCIENCE, BUT THAT'S PART OF THE FUN, FINDING OUT THROUGH EXPERIMENTING**

## ONLINE FOOD AND WINE MATCHING TOOL

Here at Crown Cellars our Wine Category Manager Louise Boddington has helped to develop an easy-to-use online food and wine matching tool to help when making your selections.

"I find when matching food to wine, the trick is to think what the dominant flavour in the dish will be. Also many food dishes and wine have evolved together, so no surprise that local wines will work best with local foods.

I have chosen some of my favourite food matches for our most popular wines. To try out our online tool go to [crowncellarswines.co.uk/helping-your-business/food-matching-tool](https://crowncellarswines.co.uk/helping-your-business/food-matching-tool) and then just click on a food item, to see which three wines I think will match best."



**WHEN MATCHING FOOD TO WINE, THINK WHAT THE DOMINANT FLAVOUR IN THE DISH WILL BE**

## USE YOUR WINE WHEEL WITH OUR STYLE GUIDE

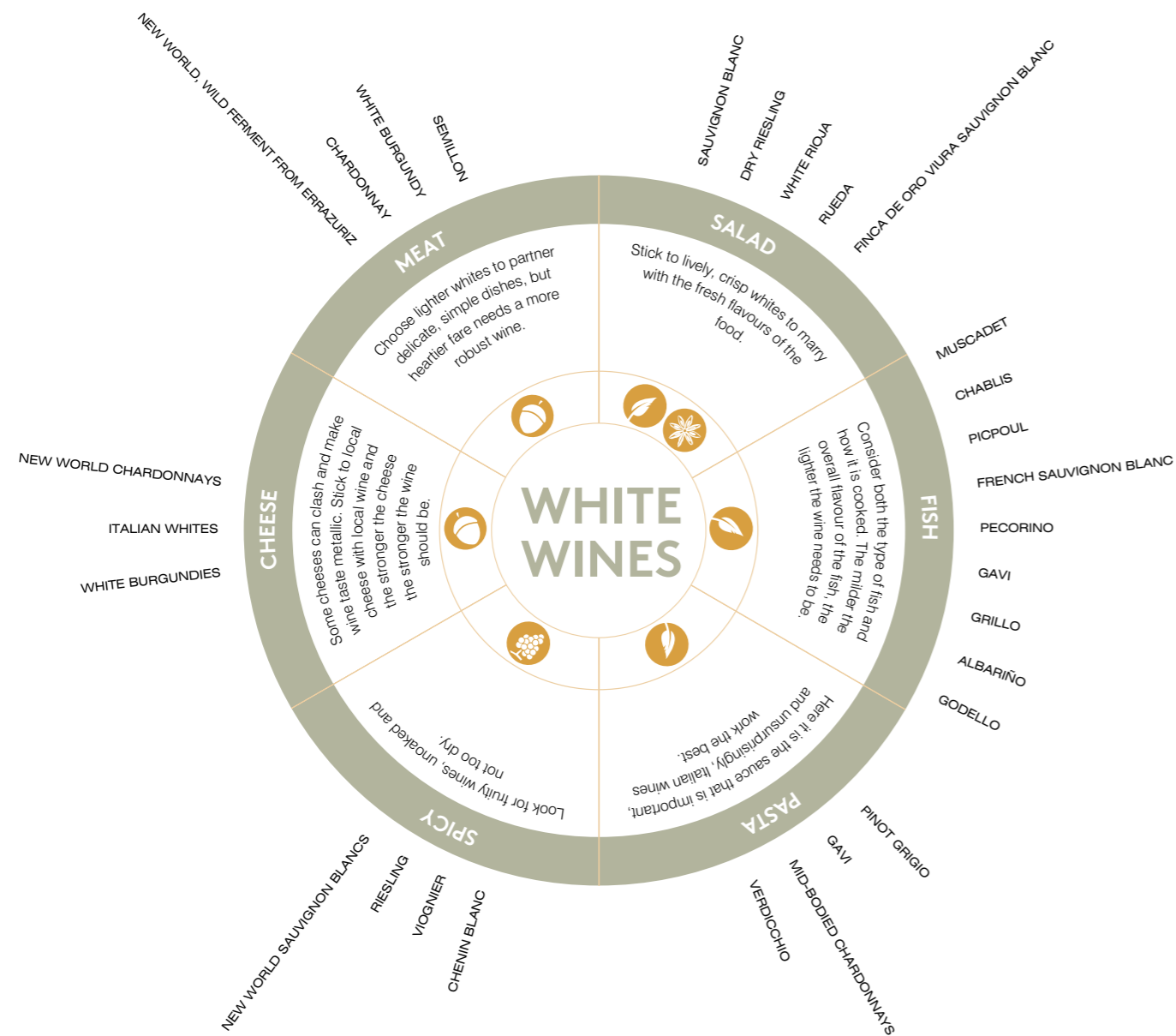
In addition, in response to feedback from our customers, the Crown Cellars team have created a simple and easy-to-use food and wine matching wheel, which can be used with our entire range. It enables you to navigate by grape variety, or our wine style guide indicator, which is included for our full range of still wines in this year's portfolio. So regardless of the size of your wine offering, or style of food offering, this tool will enable any member of staff to make educated recommendations to your customers. With the inclusion of wine attributes, helpful phonetic pronunciations and classic growing countries and regions, the wheel can also be utilised as a very useful part of any staff training. We endeavour to produce practical and straightforward solutions for our customers and are confident this tool will do exactly that for you.

**A LOT HAS BEEN WRITTEN ABOUT FOOD AND WINE MATCHING, BUT AS LONG AS YOU STICK TO SOME SIMPLE RULES, YOU CAN'T GO WRONG**



# THE WINE & FOOD MATCHING RULES

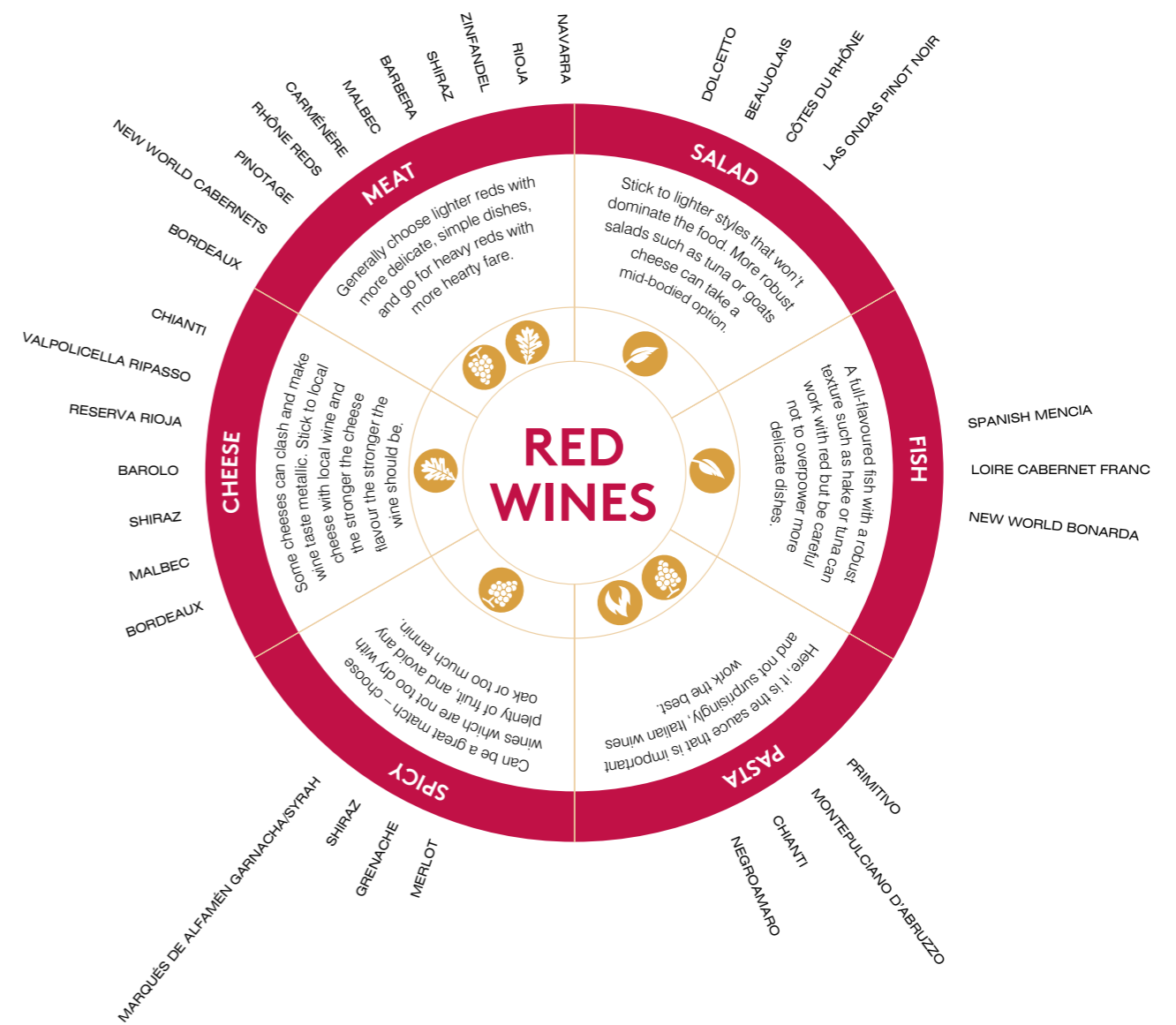
- 1 Flavour profiles of food and wine should complement each other. Light dishes suit lighter wines and heavily flavoured dishes need a richer wine. A simple white fish dish suits a delicate Verdicchio or Gavi, while a full-bodied Chardonnay complements a rich fish pie.
- 2 Food and wines throughout the meal are generally a progression. Move from lighter to fuller flavours and from drier to sweeter. A light-bodied Pinot Grigio can taste thin if your palate has adjusted to that full-flavoured Chardonnay; a dry Sauvignon Blanc can be too acidic after a juicy Viognier.
- 3 Spicy foods and wine can mix. Juicy reds such as Shiraz or Carménère will be a great partner for an Indian curry, whilst aromatic whites such as Riesling or Gewürztraminer will work with fresher Thai dishes.
- 4 Don't be constrained by the standard white wine with fish and red wine with meat approach. Just ensure that the flavour and body of a wine work with a dish. A full-bodied Chardonnay will work beautifully with a roast chicken and a light red such as Pinot Noir will perfectly partner tuna or monkfish.
- 5 You can reduce the risk for your customers by offering a choice of wines with each dish. Try to include a safe bet and a more adventurous choice. The same applies when thinking about your range of wines available by the glass.
- 6 Make recommendations for wines to partner dishes on your menus and specials board. This gives you a double selling opportunity.



GENERALLY WHITES ARE GOOD PARTNERS TO MOST FISH, WHITE MEATS, SALADS AND LIGHTLY SPICED DISHES

# WHITE WINES

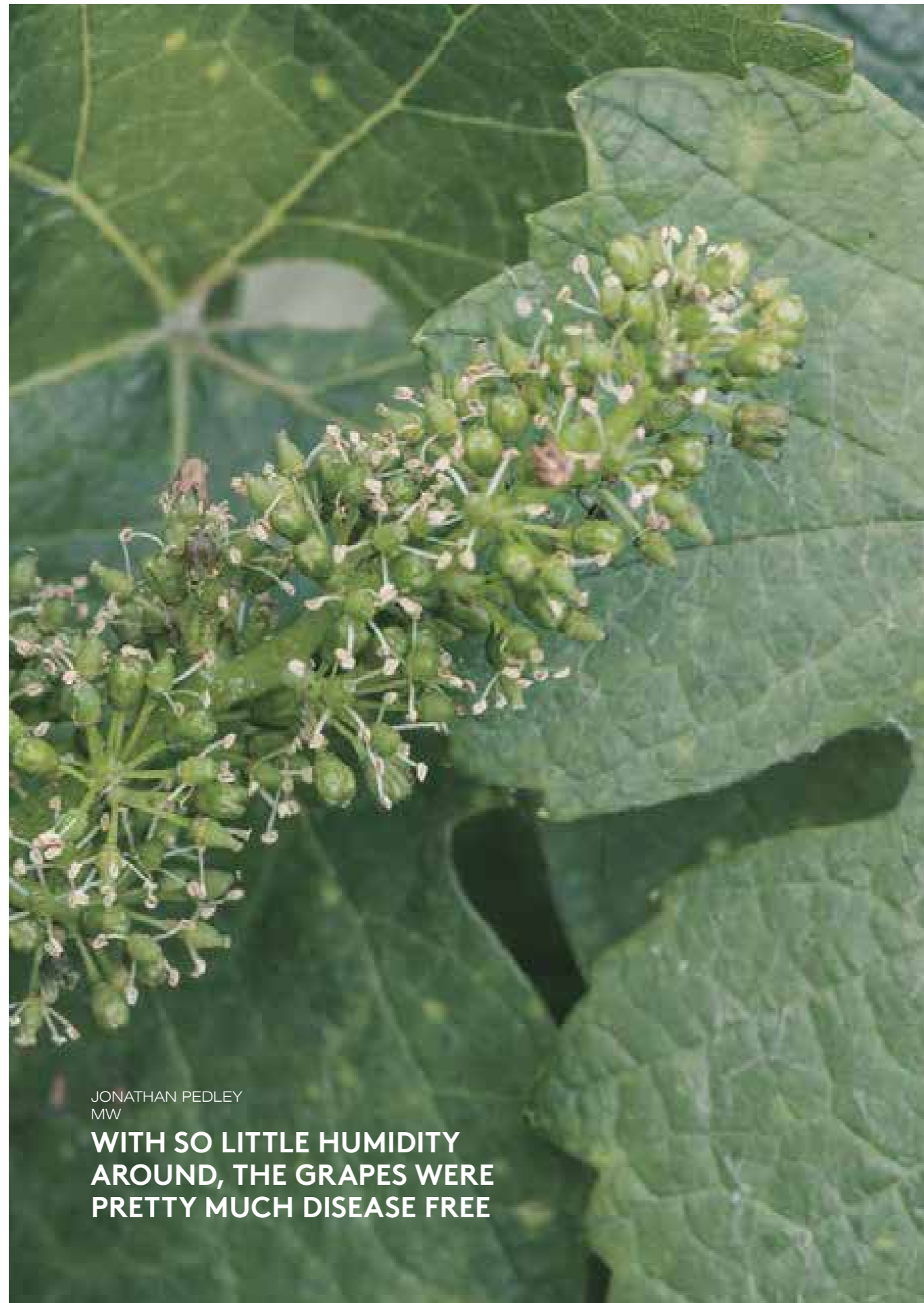
Partner a strongly flavoured dish will need an assertive wine, whilst milder, more delicately flavoured food could do with a lighter style.



REDS MAKE GOOD MATCHES TO RED MEATS, TOMATO-BASED SAUCES, MUSHROOM AND STRONG CHEESE DISHES

# RED WINES

Spicy food can bring out the tannin in red wines, so steer clear of heavily oaked or tannic reds with curries and dishes with lots of heat. It's key to match the weight of the wine to the robustness of the food, so one does not overpower the other.



JONATHAN PEDLEY  
MW

**WITH SO LITTLE HUMIDITY  
AROUND, THE GRAPES WERE  
PRETTY MUCH DISEASE FREE**

# CHAMPAGNE

## HEALTHY HARVEST

There were spring frost losses in 2019 but flowering issues do not seem to have been a significant factor. What did cause major yield reductions was the summer heatwave when the vines took a pummelling in June and July. Temperatures eased off in August and the grapes ripened quickly. Taittinger started picking in the Côte des Bars on 6th September. The winemakers seem very happy with the base wines. The total crop in Champagne was 26% down on 2018. However, compared to the five year average, the harvest was only down 4%. The good news is that the Champagne region is sitting on healthy reserves of wine (which were swelled by the bumper 2018 vintage).

### YIELD REDUCTIONS

**JUNE-JULY**



2018-2019

**TOTAL CROP**

**26% ↓**

### TAITTINGER

**EARLY HARVEST**



2018 VINTAGE

**HEALTHY RESERVES**



# CHAMPAGNE



LOMBARD &amp; CIE

## H. Lanvin Grand Cru Blanc de Blancs Brut

CHAMPAGNE	NV
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### LOMBARD & CIE



#### H. LANVIN & FILS BRUT <sup>Ve</sup>

Golden in colour with fine bubbles, this elegant Champagne is fresh on the nose with a rounded toasty palate.

e	1	12.0%	75cl	057424	6
	6	£££	20cl	057646	24+



#### H. LANVIN & FILS ROSÉ <sup>Ve</sup>

Beautiful pale salmon pink in colour, fresh and elegant with red wine fruit character on the palate.

e	1	12.0%	75cl	057430	6
	6	£££			



#### NEW H. LANVIN GRAND CRU BLANC DE BLANCS BRUT NV <sup>Ve</sup>

Complex and elegant with a pronounced toasty, biscuity, nutty bouquet.

e	1	12.5%	75cl	024580	6
	6	£££			



FROM THE WINEMAKER

## THIERRY LOMBARD – LOMBARD & CIE

Lombard & Cie, located in Epernay, Capital city of Champagne, is owned by Thierry and his family. Their Champagne House was founded in 1925 and has kept its identity through three generations.

They develop with vine growers quality charters for the three grape varieties, Chardonnay, Pinot Noir and Pinot Meunier. Their medium size is an advantage because they can choose their partners and carry out a rigorous selection of their grapes. Lombard has its own vineyards located mainly in Montagne de Reims Ouest (Pargny les Reims, Jouy les Reims, Coulommès, Villedommange). They are starting organic farming in one of their vineyard sites (Treslon). Others are sourced from all over Champagne and specially selected to suit their

Champagne style. They choose the purity given by stainless steel tanks for the first fermentation, reserve wines are stored in vats made of concrete. After blending their vintage wines they are matured on "lattes" in our cool century old cellar. The objective of Lombard & Cie is to elaborate "elegant" Champagnes with complex aromas, structure and freshness in palate. Thierry's grand-father, the founder of the House of Champagne, used to say "My champagne is the rival of the best". Now we want to produce a "Grand Champagne" selected by various guides as Hachete, Gault&Millau, Dussert-Gerber and awarded in tastings (Vinalies). They are proud to produce champagne H.Lanvin & Fils since 1931, in the same spirit as its founder, Henry Lanvin.

# CHAMPAGNE

## BOLLINGER



### SPECIAL CUVÉE BRUT

Stylish and concentrated with quite a weight of Pinot fruit on the palate.

1	12.5%	75cl	056583	6
6	£££			

## LANSON



### BLACK LABEL BRUT <sup>Ve</sup>

IWSC: SILVER 2019

Subtle "toasty" and honey notes on the nose. Light and fresh on the palate with a well-rounded feel.

1	12.5%	75cl	057599	6
6	£££			



### LANSON WHITE LABEL

Flavours of white fruit develop into a soft, mineral finish with plenty of freshness.

3	12.5%	Mag 75cl	020294 020056	3 6
6	£££			



### ROSÉ LABEL ROSÉ <sup>Ve</sup>

IWSC: SILVER 2019

Salmon tones with small, brilliant bubbles. Aromas of roses and delicate red wine berry notes on the nose.

1	12.5%	75cl	057600	6
6	£££			

## LAURENT PERRIER



### BRUT

A lighter house style; fresh and elegant. Subtle citrus, toast and spice are perfectly balanced in a structured Champagne, ideal to enjoy with food.

1	12.5%	75cl	012307	6
6	£££			



### CUVÉE ROSÉ

DWWA: BRONZE 2019 IWSC: BRONZE 2019

Elegant and fresh with red fruit character and rounded finish.

1	12.0%	75cl	058261	6
6	££££			

## MOËT & CHANDON



### BRUT IMPÉRIAL <sup>Ve</sup>

DWWA: SILVER 2019

This Champagne has a slight apple, yeasty nose and long, rich flavours of biscuity, toasty fruit.

1	12.0%	Mag 75cl	016506 056584	3 6
6	£££			
		37.5cl	016505	12



### ROSÉ

DWWA: SILVER 2019

Lively, clean and expressive with aromas of ripe red fruits and wild strawberries.

1	12.0%	75cl	016509	6
6	£££			



### CUVÉE DOM PÉRIGNON

Rich, dry and full-flavoured. Consistently one of the world's finest Champagnes.

1	12.5%	75cl	056750	6
6	££££			

## KRUG



### GRANDE CUVÉE BRUT

Complex and mature with touches of hazelnut and toast.

1	12.0%	75cl	056608	6
6	££££			

## PERRIER-JOUËT



### GRAND BRUT <sup>V</sup>

DWWA: BRONZE 2019 IWSC: BRONZE 2019

Attractive bouquet with youthful delicate creamy hints and a touch of yeast autolysis.

1	12.0%	75cl	057420	6
6	£££			



### BLASON ROSÉ <sup>V</sup>

DWWA: BRONZE 2019 IWSC: BRONZE 2019

Rich in the mouth, with a powerful bouquet of ripe red fruit and hints of violet and rose petal.

1	12.0%	75cl	057419	6
6	££££			

## G.H. MUMM



### CORDON ROUGE BRUT <sup>V</sup>

Aromas of lemon and grapefruit combined with white fruits and tart apples bring freshness and liveliness to the wine.

1	12.0%	75cl	057421	6
6	£££			

## VEUVE CLICQUOT



### YELLOW LABEL BRUT <sup>Ve</sup>

IWSC: SILVER 2019 DWWA: COMMENDED 2019

A full, dry, rounded Champagne of consistently high quality.

1	12.0%	Mag 75cl	056899 056586	3 6
6	£££			
		37.5cl	057240	12



### ROSÉ <sup>Ve</sup>

DWWA: SILVER 2019 IWSC: BRONZE 2019

Aromas of fresh red fruits lead to biscuity notes of dried fruits and Viennese pastries.

1	12.5%	75cl	059257	6
6	£££			

## TAITTINGER



### BRUT RÉSERVE NV <sup>Ve</sup>

DWWA: BRONZE 2019

Toasty and biscuity on the nose with a good weight of fruit in the mouth.

1	12.0%	Mag 75cl	057657 057656	3 6
6	£££			



### NOCTURNE CITY LIGHTS SEC <sup>Ve</sup>

A smooth and rounded Champagne that also has classic toast and butter aromas.

3	12.0%	75cl	057642	6
6	£££			



### VINTAGE BRUT <sup>Ve</sup>

DWWA: PLATINUM 2019

An intense and robust Champagne, with bold red fruit and yeast aromas.

1	12.0%	75cl	057655	6
6	££££			



**TAITTINGER**  
"COMTES DE CHAMPAGNE"  
BRUT BLANC DE BLANCS

## TAITTINGER CONTINUED



### "COMTES DE CHAMPAGNE" BRUT BLANC DE BLANCS <sup>Ve</sup>

DWWA: SILVER 2019

Supreme finesse and elegance define this light but complex "Prestige Cuvée".

1	12.0%	75cl	057653	6
6	££££			



### PRESTIGE ROSÉ BRUT <sup>Ve</sup>

Palish pink in colour with a powerful mousse. Good fruit on the palate.

1	12.0%	75cl	057654	6
6	£££			



### NOCTURNE CITY LIGHTS ROSÉ <sup>Ve</sup>

Bright flamboyant pink with delicious aromas of summer pudding and a soft, mellow style.

3	12.0%	75cl	012344	6
6	£££			





JONATHAN PEDLEY  
MW

OUR LOVE AFFAIR WITH PROSECCO  
CONTINUES – IT IS UNCOMPLICATED,  
FUN AND FROTHY

# SPARKLING WINE

## STAR PERFORMER

The On-Trade is a tough place for the wine category at the moment with sparkling wine being very much the star performer. It seems our love affair with prosecco continues, though perhaps the pace has slowed – it is uncomplicated, fun and frothy. The perfect tittle for a night out. And there is more choice than ever with producers offering a choice of Extra Dry or Brut; DOC and DOCG and even single vineyard versions. But the popular Extra Dry style is still the firm favourite with UK consumers.

2019 was a good year for English sparkling wine, which fits nicely with that other consumer thirst for provenance/craft/local. And other traditional method sparklers such as Cava and Crémant are also slowly emerging from the shadows. In short there is a vast array of excellent fizz to choose from and a definite appetite from consumers for more choice so it pays to make sure you have the range to capitalise on this demand.

PROSECCO EXTRA DRY

STILL UK'S FAVOURITE



2019

ENGLISH FIZZ










MORE CHOICE

CONSUMER APPETITE



UP↑

# SPARKLING WINE

## FRANCE

	<b>BARON D'ARIGNAC BRUT</b> Light on the nose with just a hint of apples. The taste is fresh and dry with good acidity.	1	11.0%	75cl	057731	6+	
		8	£				
	<b>BARON D'ARIGNAC DEMI SEC</b> Simple and light on the nose, with the marked sweetness coming through on the palate.	3	11.0%	75cl	057730	6+	
		8	£				
	<b>BARON D'ARIGNAC ROSÉ</b> Peachy pink sparkler that is light-bodied, dry and crisply fresh in the mouth.	2	12.0%	75cl	015841	6+	
		8	£				
	<b>AIMERY CRÉMANT DE LIMOUX BRUT</b>  A fruity and fresh sparkling wine that has an excellent mousse and off-dry palate.	e	2	12.0%	75cl	057225	6
		8	££				
	<b>AIMERY CRÉMANT DE LIMOUX ROSÉ</b>  This powerfully sparkling rosé wine has quite a complex aroma and an appealing dryish taste.	e	2	12.5%	75cl	057413	6
		8	££				

## SOUTH AFRICA

	<b>FRANSCHHOEK VINEYARDS CHARDONNAY PINOT NOIR BRUT NV</b>  A stylish traditional method sparkling wine with aromas of citrus, melon and biscuit.	1	12.5%	75cl	015410	6
		8	££			

## SPAIN

	<b>NEW MARQUÉS DE CÁCERES CAVA NV</b> A crisp, light-bodied and refreshing sparkling wine that has fruit and a hint of toastiness.	1	11.5%	75cl	024770	6
		8	££			
	<b>SEGURA VIUDAS CAVA</b> <small>IWC: COMMENDED 2020</small> A fresh, clean, light-bodied sparkling white wine.	2	11.5%	75cl 20cl	057831 057827	6 24+
		8	££			
	<b>SEGURA VIUDAS CAVA ROSADO</b> Pale pink Cava showing intensity of red berries and exotic fruits. Fresh and delicate on the palate.	1	11.0%	75cl	057826	6
		8	££			



**NEW FOR 2020**

**MARQUÉS DE CÁCERES**  
CAVA NV




BALFOUR HUSH HEATH ESTATE

## Balfour, Leslie's Reserve NV Pinot Noir & Chardonnay

KENT

NV




























## ENGLAND

	<b>CHAPEL DOWN BRUT</b> <small>IWSC: BRONZE 2019</small> Classic buttery brioche aromas are followed by lively citrusy flavours on the palate.	1	12.0%	75cl	061868	6
		8	££££			
	<b>NEW BALFOUR, LESLIE'S RESERVE NV</b>   Beautifully balanced with crisp acidity and a touch of sweetness. Refreshing flavours of lime and redcurrant.	3	11.5%	75cl	023068	6
		8	££££			
	<b>NYETIMBER CLASSIC CUVÉE BRUT</b>  An intense and complex sparkling wine that is dryish, mid-high in acidity and mid-bodied.	2	11.0%	75cl	017470	6
		8	££££			

































# SPARKLING WINE

## ITALY

	<b>ASTI SPUMANTE SANTERO</b> 	A sparkling, sweet white wine with a full, fruity flavour.	 7.5%  £	75cl	056601	6
	<b>JACK RABBIT PROSECCO DOC</b>	Bursting with fresh peach and apricot aromas, and is followed by a zingy, clean, lingering finish with just a touch of sweetness.	 11.0%  ££	75cl	018370	6
	<b>LYRIC PROSECCO EXTRA DRY</b>	A good mousse is followed by green fruit on the nose and an off-dry but citrusy palate.	  11.5%  £	75cl	020977	6
	<b>VIGNANA PROSECCO EXTRA DRY</b>	Light-bodied with refreshing acidity and plenty of mouth-filling mousse. Fresh and crisp with hints of ripe pear.	  11.0%  £	75cl 20cl	020938 020935	6 24+
	<b>SYMPHONIAE PROSECCO DOCG VALDOBBIADENE EXTRA DRY</b>	A pleasantly attractive DOCG Prosecco that is off-dry and has ripe yellow fruit aromas.	  12.0%  ££	75cl	060649	6
	<b>NEW LA CASADA GRAN CUVÉE, BLANC DE BLANCS, SPUMANTE</b>	Off-dry and light-bodied with tempting yellow fruit flavours and plenty of fizz.	  11.0%  £	75cl	023155	6+
	<b>NEW LA CASADA PROSECCO BRUT</b>	Delicate and fruity with floral aromas.	  11.0%  ££	75cl	024579	6

## ITALY CONTINUED

	<b>NEW ZIMOR PROSECCO TREVISO EXTRA DRY</b> 	Intensely sparkling with light, fresh, appley aromas. Not too dry on the palate.	  11.0%  ££	75cl 20cl	023977 023976	6 24+
	<b>NEW ZIMOR ROSATO SPUMANTE EXTRA DRY</b>	A lovely rose pink fizz that is medium-dry and shows delicate red fruit aromas.	  11.0%  ££	75cl	023978	6
	<b>PONTE PINOT GRIGIO DELLE VENEZIE SPUMANTE BRUT NV</b> 	A vibrantly sparkling wine that is dry, crisply acid, light-bodied and delicately fruity.	  12.5%  ££	75cl	021443	6
	<b>PONTE PROSECCO EXTRA DRY</b>  GLOBAL PROSECCO MASTERS: GOLD 2018 IWC: SILVER 2019 DWWA: SILVER 2019	Clean, dry and crisp, with a creamy finish.	  11.5%  ££	Mag 75cl 20cl	012660 057089 057688	6 6 24+
	<b>PONTE AURORA ROSÉ EXTRA DRY</b> 	Cherry pink in colour with a decent amount of sparkle, this is a light and off-dry sparkling rosé.	  11.5%  ££	75cl 20cl	060977 017319	6 24+
	<b>NEW PONTE VINO FRIZZANTE RABOSO</b>  	An extremely fruity sparkling red wine that is soft and juicy in the mouth.	  11.5%  ££	75cl	024216	6



### FROM THE COMPANY

## C&C SRL

C&C is a young-talented forward-looking company born in 2001, with the aim to develop and manage full-scope oenological projects.

Over the years, C&C consolidated the number of wineries managed in some of the most suitable wine-growing areas in Italy and gained direct control of every stage of the production chain, taking advantage of the consulting expertise of our enologist that ensure the remarkable quality standards of our products.

Today C&C brand selection features many excellent products, which have earned Italian and international awards, from award winners to the certified refinement of DOC, DOCG and IGT wines.

Among others, there is Zimor, the C&C premium label that includes a full range of sparkling and still wines, such as Prosecco Superiore DOCG Brut and Extra Dry, Prosecco DOC Treviso Extra Dry and Pinot Grigio Blush DOC.

Prosecco DOC Treviso Extra Dry, a perfect meal opener or the ideal accompaniment to fish and light courses, is specially known for its fruity and fragrant bouquet. Pinot Grigio Blush DOC delle Venezie grapes are carefully picked up in mid-September and gently pressed for about 6 to 8 hours to slowly release their "coppery" colour. C&C looks to this delicate and well-rounded wine for its intense bouquet of citrus fruits with delicate mineral aromas.

# ARGENTINA

## HIGH QUALITY VINTAGE

Throughout Argentina the reports are of a high quality vintage in 2019. After a cold winter that delayed bud burst, the spring was cool and humid, with some heavy rain in November. However, the rest of the summer and autumn was dry. Crucially though temperatures never raced away and the vines were able to steadily ripen their grapes without heat stress. The dryness, and the absence of significant hailstorms, meant that the fruit was beautifully healthy. High luminosity and just enough warmth in February and March brought the grapes to optimum ripeness. The national crop was 10% down on 2018, but almost exactly in line with the five year average.

### WEATHER

**TEMPERATE**



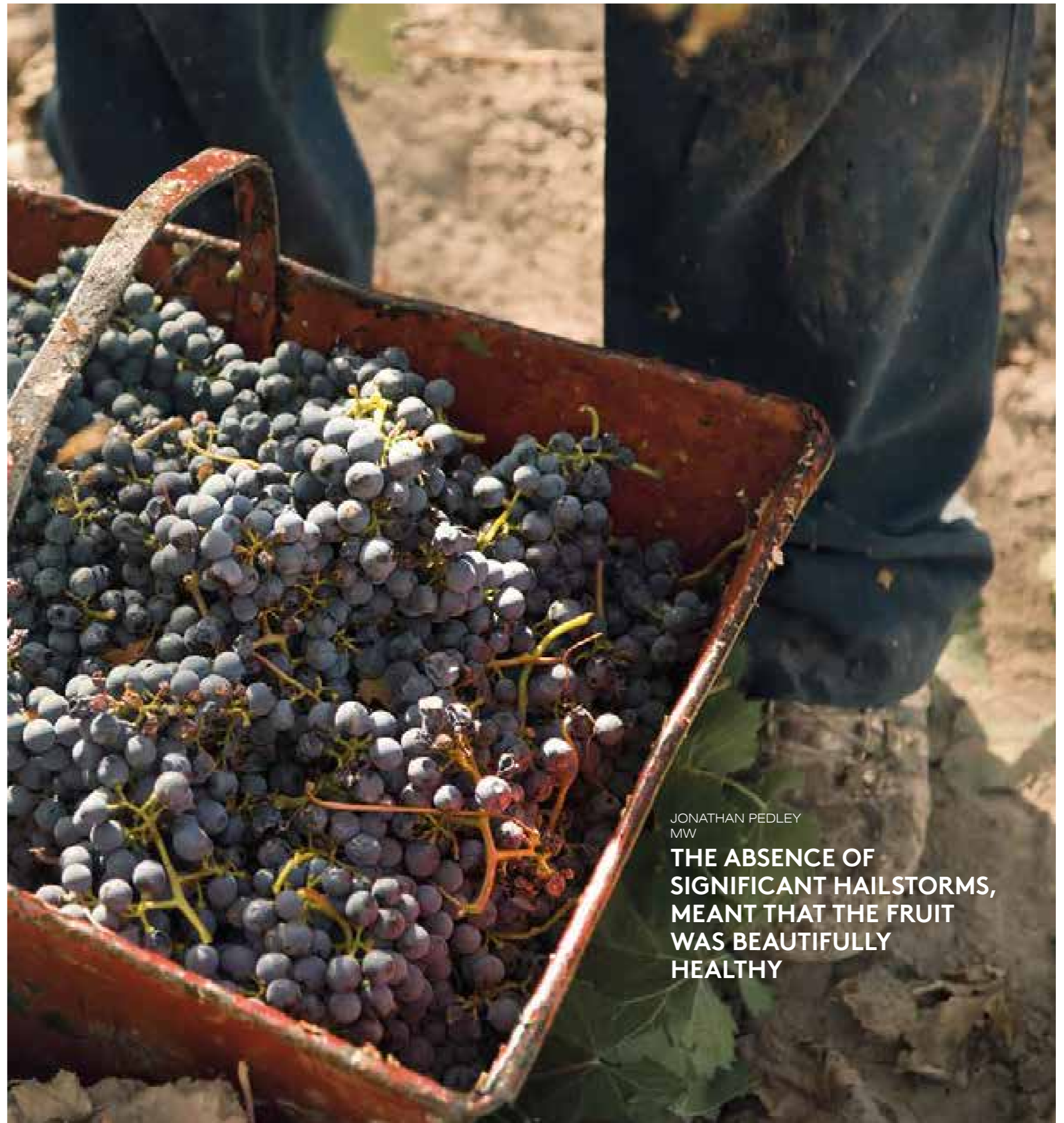
### VINTAGE

**HIGH  
QUALITY**



### FRUIT

**BEAUTIFULLY  
HEALTHY**



JONATHAN PEDLEY  
MW

**THE ABSENCE OF  
SIGNIFICANT HAILSTORMS,  
MEANT THAT THE FRUIT  
WAS BEAUTIFULLY  
HEALTHY**

# ARGENTINA



FROM THE VINEYARD

## VIÑAS DE MENDOZA

'Viñas de Mendoza' is a celebration of the traditions of winemaking in Mendoza, Argentina's most important wine region. From a highly esteemed family-owned winery, with over 70 years history behind them and a very detailed understanding of this area, comes this pair of excellent wines – two of the traditional grape varieties that the area has become so famous for; the fresh, aromatic Torrontés and the rich, dynamic Malbec.

Mendoza boasts spectacular high-altitude vineyards where the vines are quenched by the pure snowmelt water of the Andes Mountains. Both of these wines benefit from the perfect grape growing conditions that Mendoza has to offer, enhanced by the opportunity to grow grapes at high altitudes where the impact of warm days, cooler nights and increased light exposure combine to develop wines with complexity, depth and structure.



LOS HAROLDOS

## Viñas de Mendoza Torrontés

MENDOZA



2019

## VIÑAS DE MENDOZA



### NEW TORRONTÉS



A light-bodied, off-dry white wine showing pretty elderflower and primrose aromas.

	13.0%	75cl	024561	6
	£££			



### NEW MALBEC

A supple mid-bodied Malbec that has plenty of crunchy dark berry fruit.

	13.0%	75cl	024559	6
	£££			



# ARGENTINA

## DEAD MAN'S DICE



### MALBEC, MENDOZA Ve

Deep and vibrant Malbec with an intense nose of plum, damson and dark chocolate aromas.

e	C	13.0%	75cl	017679	6
1	1	£££			

## LAS CAZAS



### CHENIN BLANC DRY, MENDOZA

This dry white wine is light-bodied and has vibrant pear and banana fruit.

e	1	12.5%	75cl	057903	6+
1	1	£			



### CHENIN BLANC MEDIUM DRY, MENDOZA

A medium-dry white wine that is fresh, fruity and light-bodied.

e	4	12.5%	75cl	057904	6+
1	1	£			



### BONARDA, MENDOZA

Gentle dark fruit aromas and a hint of oak give character to this mid-bodied red wine.

e	B	12.5%	75cl	057905	6+
1	1	£			

## ELEMENTOS



### CHARDONNAY VIOGNIER V

Zingy and fresh on the palate, with a delicate youthful fruitiness on the nose.

	2	13.5%	75cl	056877	6+
1	1	££			



### SHIRAZ MALBEC V

An immediately fruity red, vibrant and juicy in the mouth.

	C	13.5%	75cl	056876	6+
1	1	££			



EXCLUSIVE  
TO CROWN  
CELLARS

DEAD MAN'S DICE  
MALBEC, MENDOZA

## ACORDEÓN



### MALBEC, MENDOZA Ve

IWC: SILVER 2020

A mid-bodied red with warm richness on the palate and black cherry, prune and herbal aromas.

	C	14.5%	75cl	017456	6
	1	££££			

## ANDEAN VINEYARDS



### MALBEC, MENDOZA V

A mid-bodied and warming red wine that has a good attack of damson and spice aromas.

	C	14.0%	75cl	059494	6
	1	£££			

## TRAPICHE



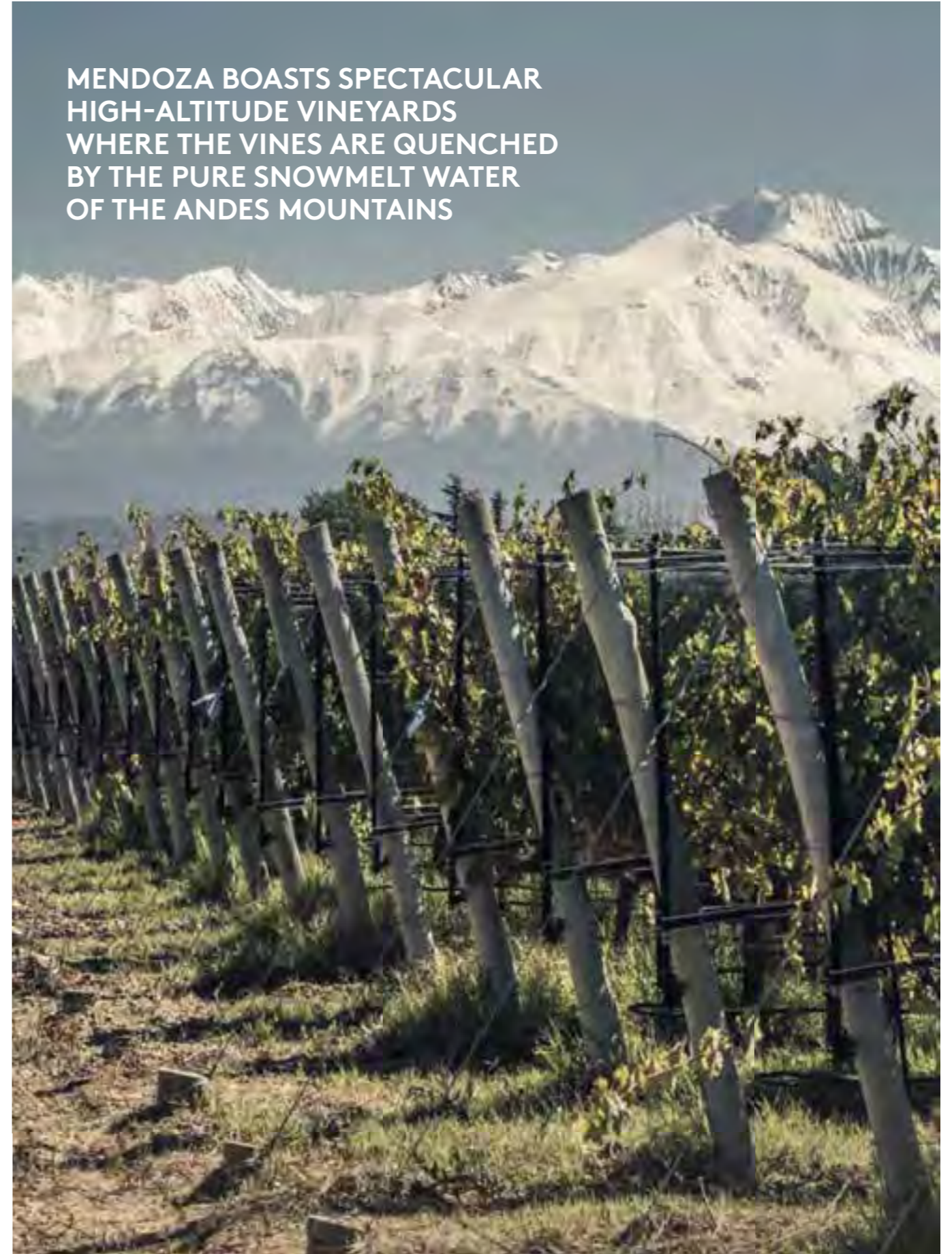
### MALBEC, MENDOZA

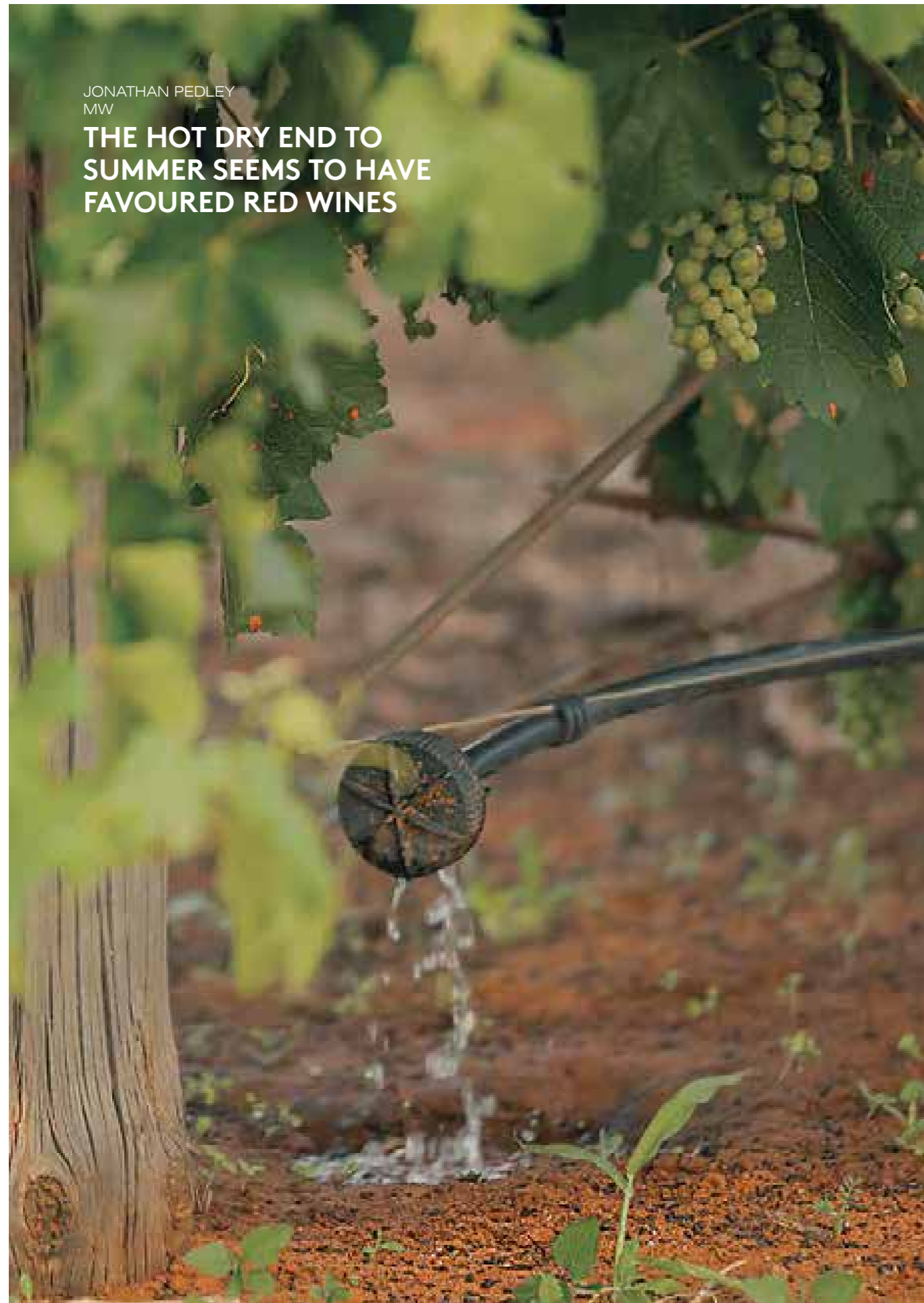
IWC: BRONZE 2020 DWWA: SILVER 2019 IWSC: SILVER 2019

A chunky aroma of damsons and oak. Full-bodied and succulent in the mouth. Long and complex on the finish.

	D	14.0%	75cl	016154	6
	1	£££			

MENDOZA BOASTS SPECTACULAR  
HIGH-ALTITUDE VINEYARDS  
WHERE THE VINES ARE QUENCHED  
BY THE PURE SNOWMELT WATER  
OF THE ANDES MOUNTAINS





JONATHAN PEDLEY  
MW

## THE HOT DRY END TO SUMMER SEEMS TO HAVE FAVOURRED RED WINES

# AUSTRALIA

## ANOTHER DRY YEAR

There was plenty of anxiety in the Australian wine industry during the 2018/2019 growing season, as it was the second dry year in a row. There were record low temperatures in the spring and an extended heatwave in the run up to the harvest. Areas such as the Barossa did see yields reduced, but when the harvest was completed it turns out that the 2019 crop was only fractionally down on 2018 (-3%) and pretty much bang in line with the five year average. The hot dry end to summer seems to have favoured red wines over whites, both in terms of quality and quantity: the tonnage of black grapes was up 2% on 2018 whereas the tonnage of white grapes was down 8%.

The last five years have seen the price of grapes rise steadily. In 2019 the average price for wine grapes was AU\$664 per tonne, up 9% on 2018. A major driver has been the success of Australian wine in developing export markets, especially China (where Australian wine imports have been free of tariffs since 1st January 2019).

### SUMMER END

DRY & HOT



### GRAPES

AU\$ PRICE

9% ↑

### BLACK GRAPES

UP 2%




### EXPORT MARKETS

SUCCESS




# AUSTRALIA


## GULARA

	<b>CHARDONNAY</b> Clean and fresh with melon and apple fruit flavours leading to a crisp finish.									
<table border="1"><tr><td>e</td><td>2</td><td>13.0%</td></tr><tr><td>1</td><td>1</td><td>£</td></tr></table>	e	2	13.0%	1	1	£	<table border="1"><tr><td>75cl</td><td>057494</td><td>6+</td></tr></table>	75cl	057494	6+
e	2	13.0%								
1	1	£								
75cl	057494	6+								


	<b>SHIRAZ</b> A juicy, youthful red wine with plenty of bramble fruit and a hint of pepper.									
<table border="1"><tr><td>e</td><td>C</td><td>13.0%</td></tr><tr><td>1</td><td>1</td><td>£</td></tr></table>	e	C	13.0%	1	1	£	<table border="1"><tr><td>75cl</td><td>057493</td><td>6+</td></tr></table>	75cl	057493	6+
e	C	13.0%								
1	1	£								
75cl	057493	6+								


## INVENIO

	<b>CHARDONNAY</b> Medium-bodied with citrus and ripe pineapple notes.									
<table border="1"><tr><td>e</td><td>2</td><td>13.0%</td></tr><tr><td>1</td><td>1</td><td>£</td></tr></table>	e	2	13.0%	1	1	£	<table border="1"><tr><td>75cl</td><td>057298</td><td>6+</td></tr></table>	75cl	057298	6+
e	2	13.0%								
1	1	£								
75cl	057298	6+								


	<b>SHIRAZ</b> Perfumed raspberry fruit and a hint of white pepper.									
<table border="1"><tr><td>e</td><td>B</td><td>13.0%</td></tr><tr><td>1</td><td>1</td><td>£</td></tr></table>	e	B	13.0%	1	1	£	<table border="1"><tr><td>75cl</td><td>057299</td><td>6+</td></tr></table>	75cl	057299	6+
e	B	13.0%								
1	1	£								
75cl	057299	6+								

## SPEARWOOD


	<b>CHARDONNAY</b> Fresh, juicy white wine with melon fruit flavour and a crisp finish.									
<table border="1"><tr><td>e</td><td>2</td><td>13.0%</td></tr><tr><td>1</td><td>1</td><td>£</td></tr></table>	e	2	13.0%	1	1	£	<table border="1"><tr><td>75cl</td><td>062018</td><td>6+</td></tr></table>	75cl	062018	6+
e	2	13.0%								
1	1	£								
75cl	062018	6+								


	<b>SHIRAZ</b> Youthful and juicy with lots of berry fruit and a touch of spice.									
<table border="1"><tr><td>e</td><td>C</td><td>13.0%</td></tr><tr><td>1</td><td>1</td><td>£</td></tr></table>	e	C	13.0%	1	1	£	<table border="1"><tr><td>75cl</td><td>061965</td><td>6+</td></tr></table>	75cl	061965	6+
e	C	13.0%								
1	1	£								
75cl	061965	6+								

## BAD EYE DEER

	<b>SHIRAZ CABERNET SAUVIGNON</b> Gutsy red wine with juicy red berry fruit and plenty of spice.												
<table border="1"><tr><td>e</td><td>C</td><td>13.5%</td></tr><tr><td>1</td><td>1</td><td>££</td></tr></table>	e	C	13.5%	1	1	££	<table border="1"><tr><td>75cl</td><td>015721</td><td>6+</td></tr><tr><td>18.7cl</td><td>017738</td><td>24+</td></tr></table>	75cl	015721	6+	18.7cl	017738	24+
e	C	13.5%											
1	1	££											
75cl	015721	6+											
18.7cl	017738	24+											


## WOOLSHED


	<b>CHARDONNAY</b> ✓ A pleasant, uncomplicated Chardonnay that is dry but smooth.									
<table border="1"><tr><td>e</td><td>2</td><td>13.0%</td></tr><tr><td>1</td><td>1</td><td>££</td></tr></table>	e	2	13.0%	1	1	££	<table border="1"><tr><td>75cl</td><td>014716</td><td>6+</td></tr></table>	75cl	014716	6+
e	2	13.0%								
1	1	££								
75cl	014716	6+								

	<b>CABERNET SAUVIGNON</b> ✓ Dark and impressive, full of mint and blackcurrants.									
<table border="1"><tr><td>e</td><td>C</td><td>13.5%</td></tr><tr><td>1</td><td>1</td><td>££</td></tr></table>	e	C	13.5%	1	1	££	<table border="1"><tr><td>75cl</td><td>014717</td><td>6+</td></tr></table>	75cl	014717	6+
e	C	13.5%								
1	1	££								
75cl	014717	6+								

## JACOB'S CREEK

	<b>SEMILLON CHARDONNAY</b> IWC: SILVER 2020 IWSC: BRONZE 2019 Soft round fruit flavours and a medium-dry finish.							
<table border="1"><tr><td>3</td><td>11.5%</td></tr><tr><td>1</td><td>££</td></tr></table>	3	11.5%	1	££	<table border="1"><tr><td>75cl</td><td>056791</td><td>6+</td></tr></table>	75cl	056791	6+
3	11.5%							
1	££							
75cl	056791	6+						

	<b>SHIRAZ ROSÉ</b> IWC: SILVER 2020 IWSC: BRONZE 2019 Made from 100% Shiraz grapes, this is an off-dry fruit-driven rosé.							
<table border="1"><tr><td>2</td><td>12.5%</td></tr><tr><td>1</td><td>££</td></tr></table>	2	12.5%	1	££	<table border="1"><tr><td>75cl</td><td>057023</td><td>6+</td></tr></table>	75cl	057023	6+
2	12.5%							
1	££							
75cl	057023	6+						

	<b>GRENACHE SHIRAZ</b> IWSC: BRONZE 2019 A bouquet of fresh juicy raspberry and cherry fruit aromas, with hints of rose petal, white pepper and spice.							
<table border="1"><tr><td>C</td><td>14.5%</td></tr><tr><td>1</td><td>££</td></tr></table>	C	14.5%	1	££	<table border="1"><tr><td>75cl</td><td>056943</td><td>6+</td></tr></table>	75cl	056943	6+
C	14.5%							
1	££							
75cl	056943	6+						




CROWN CELLARS

## Vinivision Sauvignon Blanc Semillon, Langhorne Creek


LANGHORNE CREEK

## VINIVISION

	<b>SAUVIGNON BLANC SEMILLON, LANGHORNE CREEK</b> A light-bodied, crisp white wine that has a youthful citrusy aroma.									
<table border="1"><tr><td>e</td><td>1</td><td>12.5%</td></tr><tr><td>1</td><td>1</td><td>££</td></tr></table>	e	1	12.5%	1	1	££	<table border="1"><tr><td>75cl</td><td>019710</td><td>6+</td></tr></table>	75cl	019710	6+
e	1	12.5%								
1	1	££								
75cl	019710	6+								

	<b>SHIRAZ VIOGNIER</b> "A big wine": intense and solid on the nose and palate with fruit, spice and leather notes.									
<table border="1"><tr><td>e</td><td>D</td><td>14.5%</td></tr><tr><td>1</td><td>1</td><td>££</td></tr></table>	e	D	14.5%	1	1	££	<table border="1"><tr><td>75cl</td><td>019711</td><td>6+</td></tr></table>	75cl	019711	6+
e	D	14.5%								
1	1	££								
75cl	019711	6+								



## LAZY BONES

	<b>SHIRAZ</b> Juicy red with soft berry fruit.									
<table border="1"><tr><td>e</td><td>D</td><td>14.0%</td></tr><tr><td>1</td><td>1</td><td>££</td></tr></table>	e	D	14.0%	1	1	££	<table border="1"><tr><td>75cl</td><td>060702</td><td>6+</td></tr></table>	75cl	060702	6+
e	D	14.0%								
1	1	££								
75cl	060702	6+								



# AUSTRALIA




## GRAPEFUL DEAD

	<b>CHARDONNAY</b> A dry and lively Chardonnay with some pear and spice aromas.									
<table border="1"><tr><td>e</td><td>2</td><td>13.0%</td></tr><tr><td>1</td><td>2</td><td>££</td></tr></table>	e	2	13.0%	1	2	££	<table border="1"><tr><td>75cl</td><td>017601</td><td>6+</td></tr></table>	75cl	017601	6+
e	2	13.0%								
1	2	££								
75cl	017601	6+								
	<b>SHIRAZ</b> An off-dry, mid-bodied fruity red that is soft in acidity and tannin.									
<table border="1"><tr><td>e</td><td>C</td><td>13.0%</td></tr><tr><td>1</td><td>2</td><td>££</td></tr></table>	e	C	13.0%	1	2	££	<table border="1"><tr><td>75cl</td><td>017605</td><td>6+</td></tr></table>	75cl	017605	6+
e	C	13.0%								
1	2	££								
75cl	017605	6+								




**FIRM FAVOURITE** GRAPEFUL DEAD SHIRAZ



## GRANT BURGE

	<b>BOOMERANG BAY, CHARDONNAY</b> Clean, balanced and crisp with light citrus and apple character.									
<table border="1"><tr><td>e</td><td>2</td><td>13.5%</td></tr><tr><td>1</td><td>2</td><td>£££</td></tr></table>	e	2	13.5%	1	2	£££	<table border="1"><tr><td>75cl</td><td>016222</td><td>6+</td></tr></table>	75cl	016222	6+
e	2	13.5%								
1	2	£££								
75cl	016222	6+								
	<b>BOOMERANG BAY, SHIRAZ</b> Soft tannins integrate with juicy black fruit flavours and a velvety texture.									
<table border="1"><tr><td>e</td><td>C</td><td>14.0%</td></tr><tr><td>1</td><td>2</td><td>£££</td></tr></table>	e	C	14.0%	1	2	£££	<table border="1"><tr><td>75cl</td><td>016229</td><td>6+</td></tr></table>	75cl	016229	6+
e	C	14.0%								
1	2	£££								
75cl	016229	6+								
	<b>MIAMBA SHIRAZ</b> <i>IWSC: BRONZE 2019</i> Rich aromas of vanilla oak and red summer berries, soft on the palate with well-integrated oak and tannins.									
<table border="1"><tr><td>E</td><td>14.0%</td></tr><tr><td>1</td><td>££££</td></tr></table>	E	14.0%	1	££££	<table border="1"><tr><td>75cl</td><td>057101</td><td>6</td></tr></table>	75cl	057101	6		
E	14.0%									
1	££££									
75cl	057101	6								

## PEWSEY VALE

	<b>RIESLING, EDEN VALLEY <sup>Ve</sup></b> The mouth-tingling acidity and dryness are balanced by a good concentration of fruit.							
<table border="1"><tr><td>1</td><td>12.5%</td></tr><tr><td>1</td><td>££££</td></tr></table>	1	12.5%	1	££££	<table border="1"><tr><td>75cl</td><td>061915</td><td>6</td></tr></table>	75cl	061915	6
1	12.5%							
1	££££							
75cl	061915	6						




## HARDYS


	<b>WILLIAM HARDY CHARDONNAY, LIMESTONE COAST</b> This mid-bodied Chardonnay is surprisingly stylish, with youthful fruit, some creamy vanilla notes and decent acidity.							
<table border="1"><tr><td>2</td><td>13.0%</td></tr><tr><td>1</td><td>££</td></tr></table>	2	13.0%	1	££	<table border="1"><tr><td>75cl</td><td>061955</td><td>6+</td></tr></table>	75cl	061955	6+
2	13.0%							
1	££							
75cl	061955	6+						
	<b>WILLIAM HARDY SHIRAZ, LANGHORNE CREEK</b> Quite a polished mid-bodied red wine: dark fruit and spice aromas are followed by yielding tannins on the palate.							
<table border="1"><tr><td>C</td><td>14.0%</td></tr><tr><td>1</td><td>££</td></tr></table>	C	14.0%	1	££	<table border="1"><tr><td>75cl</td><td>061956</td><td>6+</td></tr></table>	75cl	061956	6+
C	14.0%							
1	££							
75cl	061956	6+						

## 19 CRIMES

	<b>BEHIND BARS RED</b> Blackberry jam and pepper aromas are followed by a palate that is fullish-bodied and quite sweet.							
<table border="1"><tr><td>D</td><td>13.5%</td></tr><tr><td>1</td><td>££</td></tr></table>	D	13.5%	1	££	<table border="1"><tr><td>75cl</td><td>021317</td><td>6+</td></tr></table>	75cl	021317	6+
D	13.5%							
1	££							
75cl	021317	6+						

## ROBERT OATLEY

	<b>POCKET WATCH CHARDONNAY, CENTRAL RANGES</b> A light and vibrant Chardonnay that is fruit-led, showing citrus and yellow plum aromas.									
<table border="1"><tr><td>e</td><td>1</td><td>12.5%</td></tr><tr><td>1</td><td>2</td><td>££</td></tr></table>	e	1	12.5%	1	2	££	<table border="1"><tr><td>75cl</td><td>021353</td><td>6+</td></tr></table>	75cl	021353	6+
e	1	12.5%								
1	2	££								
75cl	021353	6+								
	<b>POCKET WATCH SHIRAZ, CENTRAL RANGES <sup>V</sup></b> A mid to full-bodied Shiraz with a good intensity of black cherry and blackberry fruit.									
<table border="1"><tr><td>e</td><td>D</td><td>14.5%</td></tr><tr><td>1</td><td>2</td><td>££</td></tr></table>	e	D	14.5%	1	2	££	<table border="1"><tr><td>75cl</td><td>021354</td><td>6+</td></tr></table>	75cl	021354	6+
e	D	14.5%								
1	2	££								
75cl	021354	6+								
	<b>SIGNATURE CHARDONNAY, MARGARET RIVER</b> A modern take on Australian Chardonnay that is all about purity, elegance and restrained ripeness.									
<table border="1"><tr><td>2</td><td>13.0%</td></tr><tr><td>1</td><td>££££</td></tr></table>	2	13.0%	1	££££	<table border="1"><tr><td>75cl</td><td>015572</td><td>6</td></tr></table>	75cl	015572	6		
2	13.0%									
1	££££									
75cl	015572	6								



	<b>PINOT NOIR, YARRA VALLEY</b> Fragrant on the nose followed by a mid-bodied palate that is juicy and soft.							
<table border="1"><tr><td>C</td><td>13.5%</td></tr><tr><td>1</td><td>££££</td></tr></table>	C	13.5%	1	££££	<table border="1"><tr><td>75cl</td><td>061942</td><td>6</td></tr></table>	75cl	061942	6
C	13.5%							
1	££££							
75cl	061942	6						

	<b>HANCOCK &amp; HANCOCK SHIRAZ GRENACHE, MCLAREN VALE</b> A massively intense and complex red wine that is full-bodied and robustly tannic.							
<table border="1"><tr><td>E</td><td>14.0%</td></tr><tr><td>1</td><td>££££</td></tr></table>	E	14.0%	1	££££	<table border="1"><tr><td>75cl</td><td>015569</td><td>6</td></tr></table>	75cl	015569	6
E	14.0%							
1	££££							
75cl	015569	6						

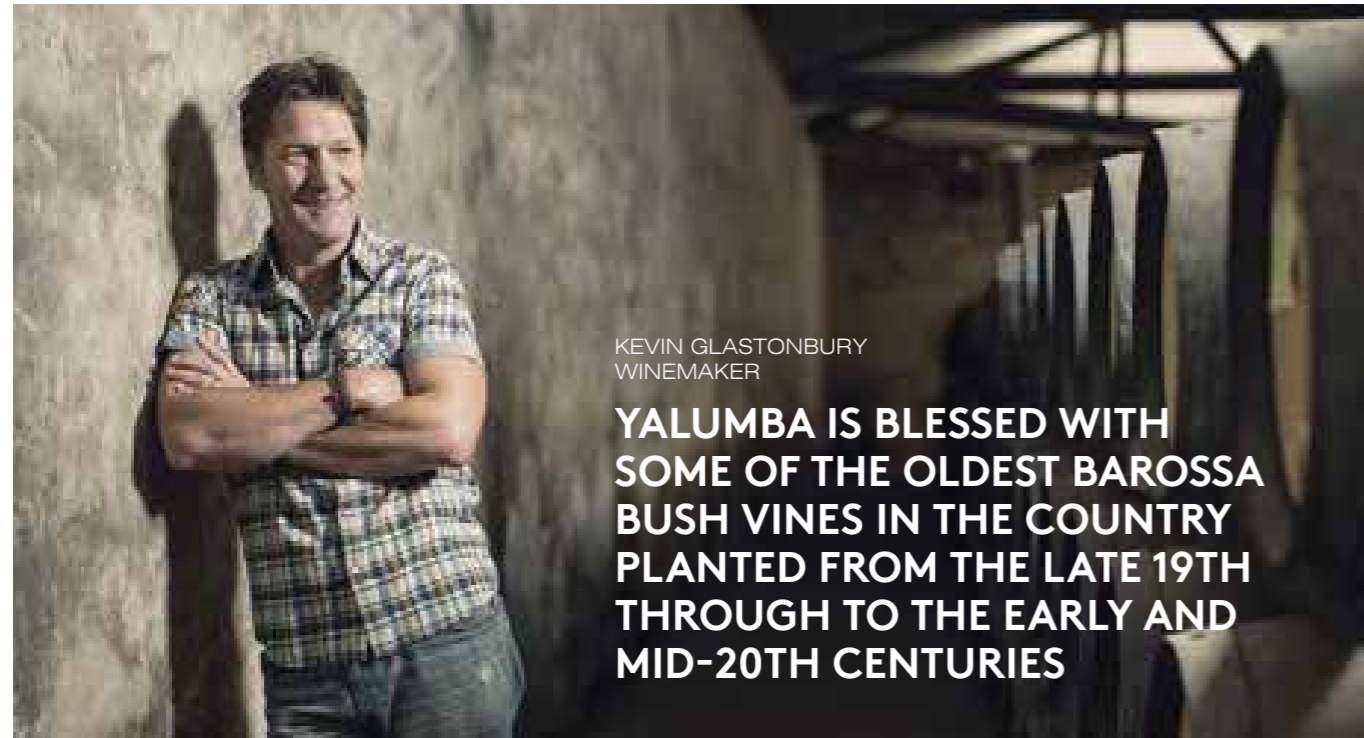


**FIRM FAVOURITE** POCKET WATCH CHARDONNAY, CENTRAL RANGES

## WOLF BLOSS

	<b>BLASS RESERVE CHARDONNAY SEMILLON</b> Soft fruit is balanced with fresh, crisp acidity, a creamy texture, elegant structure and a lingering finish.							
<table border="1"><tr><td>2</td><td>12.5%</td></tr><tr><td>1</td><td>££</td></tr></table>	2	12.5%	1	££	<table border="1"><tr><td>75cl</td><td>021468</td><td>6+</td></tr></table>	75cl	021468	6+
2	12.5%							
1	££							
75cl	021468	6+						
	<b>BLASS RESERVE SHIRAZ CABERNET</b> A smooth, rich, well-structured red wine displaying aromatic red and blue fruits and notes of cedar spice.							
<table border="1"><tr><td>C</td><td>14.0%</td></tr><tr><td>1</td><td>££</td></tr></table>	C	14.0%	1	££	<table border="1"><tr><td>75cl</td><td>021466</td><td>6+</td></tr></table>	75cl	021466	6+
C	14.0%							
1	££							
75cl	021466	6+						

# AUSTRALIA



KEVIN GLASTONBURY  
WINEMAKER

**YALUMBA IS BLESSED WITH SOME OF THE OLDEST BAROSSA BUSH VINES IN THE COUNTRY PLANTED FROM THE LATE 19TH THROUGH TO THE EARLY AND MID-20TH CENTURIES**

FROM THE VINEYARD

## YALUMBA

Yalumba is extremely fortunate to have access to some of the oldest Grenache vineyards in the Barossa, blessed with some of the oldest Barossa Bush Vines – with fruit for this wine sourced from vines planted between 1898 and 1973.

First cultivated when mechanisation wasn't even a concept in viticulture, these old gnarly vines limit the tendency of Grenache to throw very large crops, resulting in low yields and high quality fruit that is balanced and concentrated.

Described by many as the "hot area Pinot Noir", the Barossa Old Bush Vine Grenache is bursting with savoury berry and spice. A slightly higher alcohol level is well-balanced with the fruit and oak, resulting in a unique red wine experience quite unlike that found with the more common varieties.

"They are not good because they are old; they are old because they are good." - Kevin Glastonbury, Yalumba winemaker.

The decision to become a winemaker was an easy one for Kevin 'KG' Glastonbury, a country boy, who appreciates the synergy of soil, water and sun. A hands on, get dirty approach have been the key to his success as a winemaker. "Wine is a unique expression of the land. When you think about it, great wine is grown rather than made."

## YALUMBA



### "Y" SERIES VIOGNIER <sup>Ve</sup>

A rich and full-bodied dry white wine with a pronounced floral and stone fruit aroma.

	2	12.5%	75cl	019280	6
	£££				



### "SAMUELS COLLECTION" OLD BUSH VINE GRENACHE, BAROSSA <sup>Ve</sup>

DWWA: COMMENDED 2019

Juicy mid-bodied red bursting with ripe berry fruit flavours.

	B	14.0%	75cl	013502	6
	££££				



### "THE CIGAR" CABERNET SAUVIGNON, COONAWARRA <sup>Ve</sup> DWWA: BRONZE 2019

Deep coloured, with an aroma of figs, berries and spice. A luscious mouth-filling wine with juicy black fruit flavours.

	E	14.5%	75cl	019281	6
	££££				

## MCGUIGAN



### BLACK LABEL SHIRAZ

A punchy little wine with mouthfuls of ripe plum, blackberry and spice.

	C	12.5%	75cl	060439	6+
	££				

## TYRRELL'S



### HUNTER VALLEY, SEMILLON

A complex combination of citrus and nutty notes is followed by a palate that is dry and crisp.

	1	11.0%	75cl	021134	6
	£££				



**NEW FOR 2020**

**JAM SHED SHIRAZ**

## JAM SHED



### NEW SHIRAZ

Sweet and juicy with plenty of berry fruit flavours

	C	13.5%	75cl	024554	6+
	££				

JONATHAN PEDLEY  
MW

## MOTHER NATURE THREW IN A MAY THAT WAS THE COLDEST SINCE 1991



# AUSTRIA

QUALITY IS HIGH

The winter and early spring in Austria were very dry and unseasonably mild. There was an early bud burst, but to everyone's relief there were no frost losses. Mother Nature then threw in a May that was the coldest since 1991. The development of the vines ground to a halt and it took a record breaking June (the driest, sunniest and warmest of all time) to get them going again. The flowering went well. The summer was hot with temperatures in both July and August above average. Occasional thundery downpours brought much needed water to the vineyards. Conditions stayed fine in September and October, although thankfully the heat dissipated. There was no need to rush the picking and the grapes were nigh on perfect as they arrived at the wineries. The overall crop was a smidgeon down on 2018 (-4%) but robustly up against the five year average (+15%).

OVERALL

QUALITY HIGH



JUNE

RECORD BREAKING



HARVESTING

PERFECT GRAPES



BUMPER CROP

5 YEAR AVERAGE

**+15%**

# AUSTRIA

SCHLOSS GOBELSBURG

## Gobelsburger Grüner Veltliner

KAMPTAL

2017

### GOBELSBURGER



#### GRÜNER VELTLINER <sup>Ve</sup>

The exotic peach and nectarine aroma is followed by a fresh, dry palate.

1	12.0%	75cl	012403	6
🍷	🌱	£££		

SCHLOSS  
GOBELSBURG

THE ESTATE WAS FOUNDED IN THE 12TH CENTURY BY CISTERCIAN MONKS, WHO PRODUCED WINE UNTIL THE LATE 1990'S, WHEN MICHAEL MOOSBRUGGER TOOK OVER

ABOUT THE WINEMAKER

## MICHAEL MOOSBRUGGER, SCHLOSS GOBELSBURG

They are certified Sustainable. One could more easily match a different Schloss Gobelsburg wine with each and every course of a long and elaborate dinner. The breadth of the range and the quality of everything is fabulous and exemplary. Kamptal DAC region is one of the three top wine-growing areas of the Danube region. The estate was founded in the 12th Century by Cistercian monks, who produced wine until the late 1990's, when Michael Moosbrugger took over. One of the results of his meticulous approach to winemaking is the numerous awards and accolades he and his wines have received. Gobelsburg is now again one of the Great Estates of the Danube area, a

position its great vineyard sites undeniably deserve. Michael has been a driving force behind the new Erste Lage project, which identified 50 new 'Premier Cru' vineyards in the Danube area in 2010. He produces three single vineyard Grüner Veltliners in the Erste Lage, and two Rieslings. "Tradition" is another take on Riesling and Grüner Veltliner: a wine made according to old-fashioned techniques. The wine is basket-pressed, then ferments in wooden casks without temperature control resulting in a rich and complex style. Michael produces sweet wines of high quality.



JONATHAN PEDEEY  
MW

THE QUALITY OF THE RED  
GRAPE VARIETIES WAS VERY  
GOOD TO EXCELLENT

# BULGARIA

## HIGH QUALITY VINTAGE

In general it was a good harvest, with lower yields per hectare but high quality, especially for the red grapes. The rains in the spring and the hail in some regions reduced the harvest and meant care was needed in order to protect against diseases and pests. The mass picking of the grapes was relatively early due to the high summer temperatures and drought conditions. Thanks to this, the grapes were healthy and well-ripened.

The crop was very good for Chardonnay, with an optimal ratio of sugars-acids, good structure and expressed varietal character.

The quality of the red grape varieties was very good to excellent – healthy grapes with high sugars, optimum acids, very good phenolic maturity and good intensity of the colour – better than the previous harvest. As a result of the drought in August, the grape berries were smaller than normal, especially for the Merlot variety, which led to a lower yield, but to a better quality.

HARVEST

HIGH QUALITY



SUMMER

HOT & DRY



RED GRAPES

EXCELLENT



# BULGARIA



DOMAINE BOYAR

## Deer Point Cabernet Sauvignon

THRACIAN LOWLANDS

2017

### DEER POINT



#### NEW PINOT GRIGIO

A pleasant and refreshing dry white wine that light-bodied with delicate fruit character.

2	13.0%	75cl	024544	6+
£				



#### CHARDONNAY Ve

A light-bodied and gentle Chardonnay with melon and yellow plum aromas.

2	12.5%	75cl	019371	6+
£				



#### MERLOT Ve

An attractive but uncomplicated mid-bodied red wine that shows dark fruit aromas.

C	12.5%	75cl	019372	6+
£				



#### NEW CABERNET SAUVIGNON pb

A mid to full-bodied red wine that has lots of blackcurrant and blackberry fruit.

D	12.5%	75cl	024463	6+
£				



FROM THE VINEYARD

## DOMAINE BOYAR

Deer Point is a range of wines produced by Domaine Boyar – the first private wine company founded in Bulgaria since the fall of the Berlin Wall. The company saw its biggest transformation at the turn of the millennium, when it commissioned a brand-new winery Sinite Skali (Blueridge), designed and implemented by the leading Australian engineering company A&G Engineering.

Incorporating modern technology, immaculate hygiene and a great versatility unprecedented in Bulgaria and Eastern Europe, the wines produced by Blueridge became trailblazers demonstrating the country's capability of modern wine making.

The name Deer Point was given to this wine range, to relate to the freely roaming deer in the grounds of one of the Blueridge satellite cellars, situated at the feet of the Balkan Mountain range.

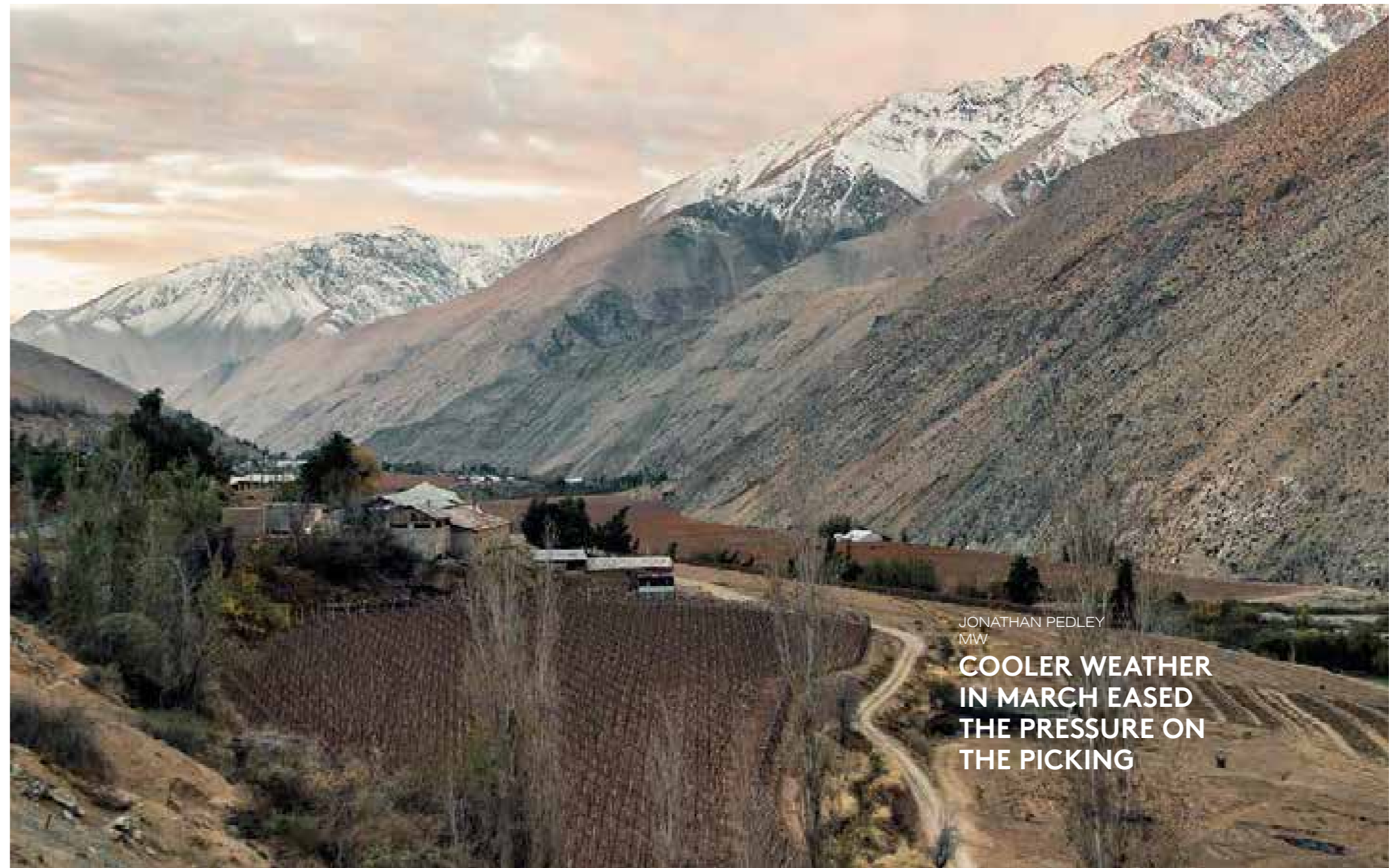
# CHILE

## A DRY SPRING

The winter and early spring were drier than normal, with 30% less rainfall than in the equivalent period the year before. Whilst things have not reached crisis levels, it is worth remembering that Chile has teetered on the edge of drought for nearly ten years.

There were no frosts in the spring and the dry conditions kept fungal diseases at bay. Temperatures were normal until a heatwave arrived in November but then the mercury fell back with normal temperatures characterising December and January. February brought a return of the hot weather, but cooler weather in March eased the pressure on the picking. In fact, Errázuriz did not harvest its last Carménère in the Aconcagua Valley until 3rd May. Francisco Baettig of Errázuriz describes the company's vineyards in 2019 as having delivered, "grapes of outstanding sanitary conditions [sic] and great concentration."

At a national level the vintage was 7% down on the bumper 2018 crop, but still 8% up against the five year average.



JONATHAN PEDLEY  
MW

**COOLER WEATHER  
IN MARCH EASED  
THE PRESSURE ON  
THE PICKING**

WINTER – SPRING

**30% LESS RAINFALL**



MAY HARVEST

**ACONCAGUA VALLEY**



GRAPES –SIC

**ERRÁZURIZ**





5 YEAR AVERAGE

**VINTAGE**





# CHILE



## INVENIO

	<b>SAUVIGNON BLANC</b> Fresh, dry white wine, with hints of guava and tropical fruits.
	<b>CABERNET SAUVIGNON</b> A full-flavoured red wine, with notes of mint and cassis.



## JACK RABBIT

	<b>SAUVIGNON BLANC</b> Fresh and crisp with deliciously fruity flavours of lime and peach.
	<b>SHIRAZ</b> Soft and juicy on the palate with flavours of blackberries and raspberries.

## OCHRE MOUNTAIN

	<b>SAUVIGNON BLANC <sup>Ve</sup></b> Fresh and citrusy on the nose with clean acidity on the palate.
	<b>MERLOT CARMÉNÈRE</b> Rounded and smooth in flavour with pronounced blackcurrant fruit.

## ANAKENA

	<b>BIRDMAN SAUVIGNON BLANC</b> Crisp with concentrated tropical fruit flavours and a zesty acidity giving the wine a juicy and refreshing finish.
	<b>BIRDMAN MERLOT</b> Fruit-driven with blackberry flavours, a smooth texture and a pleasing finish.




**FIRM FAVOURITE**  
ANAKENA BIRDMAN MERLOT




**EXCLUSIVE TO CROWN CELLARS**  
LAS ONDAS VIOGNIER RESERVA


## CLOCKWORK RAVEN

	<b>MERLOT <sup>Ve</sup></b> Smooth and approachable with classic dark plummy Merlot fruit.






## BONE ORCHARD

	<b>MALBEC</b> A mid-bodied red wine with soft tannins and a lovely youthful jammy dark berry aroma.

## STOWELLS

	<b>SAUVIGNON BLANC</b> A crisp dry white wine with tropical fruit aromas and a taste of pear, gooseberry and lime.

## LAS ONDAS

	<b>SAUVIGNON BLANC, VALLE CENTRAL</b> A ripe and fruity white wine with a crisp dry finish.
	<b>VIOGNIER RESERVA, VALLE CENTRAL</b> Lovely peach and apricot aromas are followed by a palate that has weight and length.
	<b>ROSÉ, VALLE CENTRAL</b> A medium-dry rosé that has vibrant strawberry fruit and a refreshing crunch on the palate.
	<b>CABERNET SAUVIGNON, VALLE CENTRAL</b> A juicy full-bodied red wine that has plenty of dark fruit on the nose and palate.
	<b>PINOT NOIR RESERVA, VALLE CENTRAL</b> Soft and not too heavy in the mouth, with scrumptious red berry and spice aromas.



# CHILE



**FIRM  
FAVOURITE**

**ERRAZURIZ ESTATE**  
LATE HARVEST  
SAUVIGNON BLANC

## PLATE 95

	<b>SAUVIGNON BLANC</b> Fresh and zesty with ripe tropical fruit flavours.									
	<table border="1"> <tr> <td>e</td> <td>1</td> <td>13.0%</td> <td rowspan="2">75cl</td> <td rowspan="2">060813</td> <td rowspan="2">6+</td> </tr> <tr> <td>£</td> <td>£</td> <td></td> </tr> </table>	e	1	13.0%	75cl	060813	6+	£	£	
e	1	13.0%	75cl	060813				6+		
£	£									
	<b>MERLOT</b> A fruity spicy red wine that has a nice balance of tannin, acid and alcohol on the palate.									
	<table border="1"> <tr> <td>e</td> <td>C</td> <td>13.0%</td> <td rowspan="2">75cl</td> <td rowspan="2">059690</td> <td rowspan="2">6+</td> </tr> <tr> <td>£</td> <td>£</td> <td></td> </tr> </table>	e	C	13.0%	75cl	059690	6+	£	£	
e	C	13.0%	75cl	059690				6+		
£	£									

## ERRAZURIZ ESTATE

	<b>CHARDONNAY</b> <b>DWWA: BRONZE 2019</b> This white wine has ripe melon and peach aromas and a rounded palate.									
	<table border="1"> <tr> <td></td> <td>2</td> <td>13.5%</td> <td rowspan="2">75cl</td> <td rowspan="2">056734</td> <td rowspan="2">6</td> </tr> <tr> <td>£££</td> <td>£££</td> <td></td> </tr> </table>		2	13.5%	75cl	056734	6	£££	£££	
	2	13.5%	75cl	056734				6		
£££	£££									
	<b>SAUVIGNON BLANC</b> <b>DWWA: COMMENDED 2019</b> This dry wine has classic gooseberry aromas and good balancing acidity.									
	<table border="1"> <tr> <td></td> <td>1</td> <td>13.0%</td> <td rowspan="2">75cl</td> <td rowspan="2">056733</td> <td rowspan="2">6</td> </tr> <tr> <td>£££</td> <td>£££</td> <td></td> </tr> </table>		1	13.0%	75cl	056733	6	£££	£££	
	1	13.0%	75cl	056733				6		
£££	£££									
	<b>WILD FERMENT CHARDONNAY</b> Pungent, smoky, bready, "baroque" nose, with deep, full, lush fruit right through to the finish.									
	<table border="1"> <tr> <td></td> <td>2</td> <td>13.5%</td> <td rowspan="2">75cl</td> <td rowspan="2">057086</td> <td rowspan="2">6</td> </tr> <tr> <td>££££</td> <td>££££</td> <td></td> </tr> </table>		2	13.5%	75cl	057086	6	££££	££££	
	2	13.5%	75cl	057086				6		
££££	££££									
	<b>LATE HARVEST SAUVIGNON BLANC</b> A sweet dessert wine with pronounced floral and citrus aromas.									
	<table border="1"> <tr> <td></td> <td>8</td> <td>12.0%</td> <td rowspan="2">37.5cl</td> <td rowspan="2">057870</td> <td rowspan="2">12</td> </tr> <tr> <td>££</td> <td>££</td> <td></td> </tr> </table>		8	12.0%	37.5cl	057870	12	££	££	
	8	12.0%	37.5cl	057870				12		
££	££									
	<b>CABERNET SAUVIGNON</b> <b>DWWA: COMMENDED 2019</b> Deep ruby in colour with an intense blackcurranty nose and rich, fleshy fruit characters on the palate.									
	<table border="1"> <tr> <td></td> <td>C</td> <td>14.0%</td> <td rowspan="2">75cl</td> <td rowspan="2">056736</td> <td rowspan="2">6</td> </tr> <tr> <td>£££</td> <td>£££</td> <td></td> </tr> </table>		C	14.0%	75cl	056736	6	£££	£££	
	C	14.0%	75cl	056736				6		
£££	£££									
	<b>MERLOT</b> <b>DWWA: COMMENDED 2019</b> Intense purple in colour with concentrated blackberry fruit on the nose and palate.									
	<table border="1"> <tr> <td></td> <td>C</td> <td>13.5%</td> <td rowspan="2">75cl</td> <td rowspan="2">056735</td> <td rowspan="2">6</td> </tr> <tr> <td>£££</td> <td>£££</td> <td></td> </tr> </table>		C	13.5%	75cl	056735	6	£££	£££	
	C	13.5%	75cl	056735				6		
£££	£££									
	<b>CABERNET SAUVIGNON, MAX RESERVA</b> <b>DWWA: SILVER 2019</b> A rich and ripe, oak-aged red, packed with juicy blackcurrant fruit on the nose and palate.									
	<table border="1"> <tr> <td></td> <td>D</td> <td>14.0%</td> <td rowspan="2">75cl</td> <td rowspan="2">056974</td> <td rowspan="2">6</td> </tr> <tr> <td>££££</td> <td>££££</td> <td></td> </tr> </table>		D	14.0%	75cl	056974	6	££££	££££	
	D	14.0%	75cl	056974				6		
££££	££££									

VIÑA ERRAZURIZ

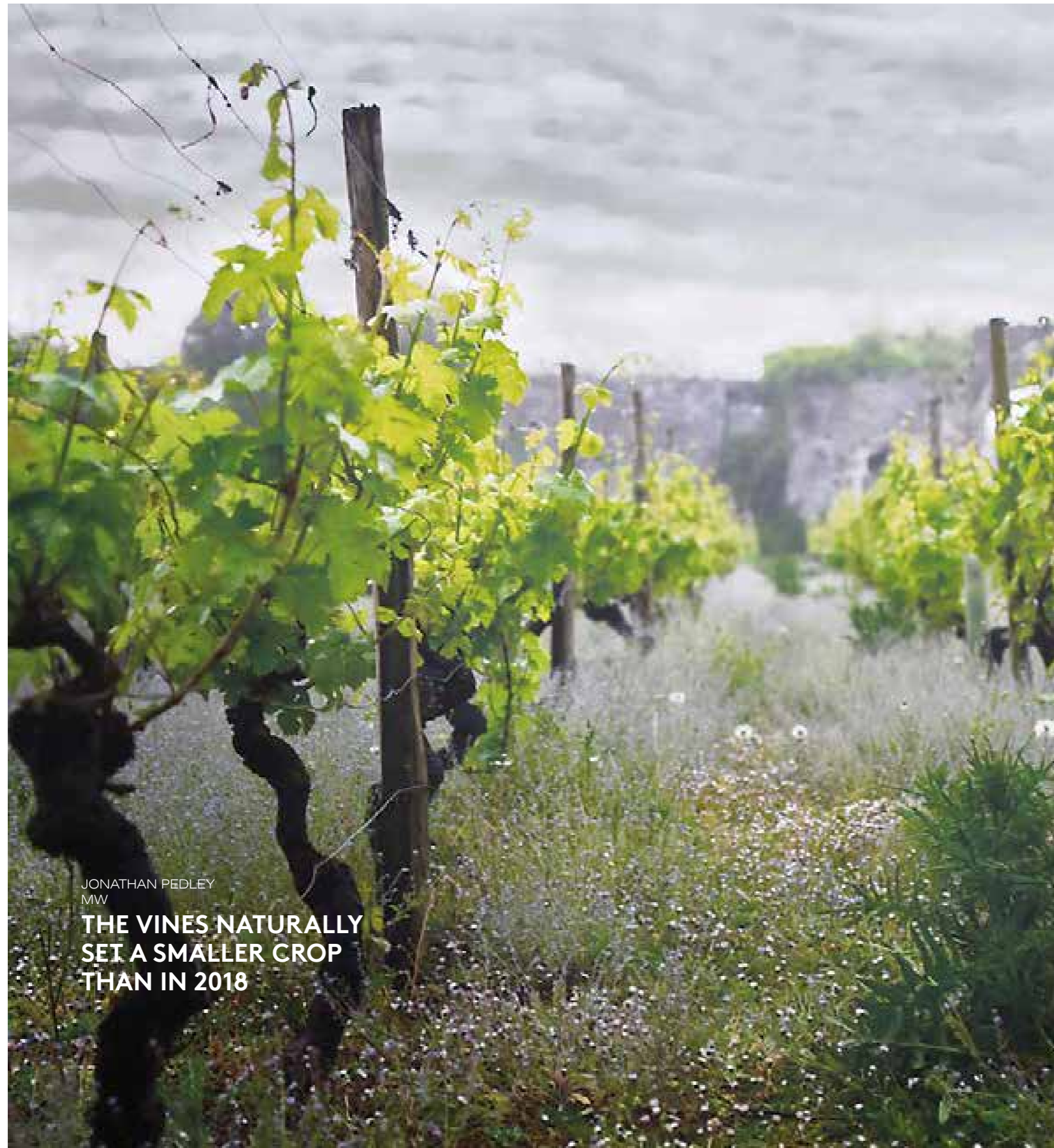
## Caliterra Shiraz Rosé Reserva

VALLE DE COLCHAGUA | 2017

## CALITERRA

	<b>CHARDONNAY RESERVA</b> <b>DWWA: BRONZE 2019</b> A straightforward, uncomplicated Chardonnay showing touches of melon and oak.									
	<table border="1"> <tr> <td></td> <td>2</td> <td>13.5%</td> <td rowspan="2">75cl</td> <td rowspan="2">056880</td> <td rowspan="2">6+</td> </tr> <tr> <td>££</td> <td>££</td> <td></td> </tr> </table>		2	13.5%	75cl	056880	6+	££	££	
	2	13.5%	75cl	056880				6+		
££	££									
	<b>SAUVIGNON BLANC RESERVA</b> This is a fresh, light-bodied, pleasantly fruity dry white wine.									
	<table border="1"> <tr> <td></td> <td>2</td> <td>13.0%</td> <td rowspan="2">75cl</td> <td rowspan="2">056884</td> <td rowspan="2">6+</td> </tr> <tr> <td>££</td> <td>££</td> <td></td> </tr> </table>		2	13.0%	75cl	056884	6+	££	££	
	2	13.0%	75cl	056884				6+		
££	££									
	<b>SHIRAZ ROSÉ RESERVA</b> Off-dry and light-bodied on the palate, with youthful fruit on the nose.									
	<table border="1"> <tr> <td></td> <td>3</td> <td>12.0%</td> <td rowspan="2">75cl</td> <td rowspan="2">056882</td> <td rowspan="2">6+</td> </tr> <tr> <td>££</td> <td>££</td> <td></td> </tr> </table>		3	12.0%	75cl	056882	6+	££	££	
	3	12.0%	75cl	056882				6+		
££	££									
	<b>CARMÉNÈRE RESERVA</b> Luscious, juicy red wine full of succulent black fruit flavours and a touch of smoky spice.									
	<table border="1"> <tr> <td></td> <td>C</td> <td>14.0%</td> <td rowspan="2">75cl</td> <td rowspan="2">056883</td> <td rowspan="2">6+</td> </tr> <tr> <td>££</td> <td>££</td> <td></td> </tr> </table>		C	14.0%	75cl	056883	6+	££	££	
	C	14.0%	75cl	056883				6+		
££	££									
	<b>MERLOT RESERVA</b> A ripe, forward, mid-bodied, gently fruity Merlot.									
	<table border="1"> <tr> <td></td> <td>C</td> <td>14.0%</td> <td rowspan="2">75cl</td> <td rowspan="2">056881</td> <td rowspan="2">6+</td> </tr> <tr> <td>££</td> <td>££</td> <td></td> </tr> </table>		C	14.0%	75cl	056881	6+	££	££	
	C	14.0%	75cl	056881				6+		
££	££									





JONATHAN PEDLEY  
MW

**THE VINES NATURALLY  
SET A SMALLER CROP  
THAN IN 2018**

# ENGLAND

## A FRESHER VINTAGE

After the huge, early and super ripe vintage in 2018 the growers in England are reporting a much more normal harvest in 2019. Although there was very little spring frost and no significant flowering problems, the vines naturally set a smaller crop than the year before. The ripening cycle was also a little later than it had been twelve months ago. The first three weeks of September had lovely late summer weather and the grapes ripened quickly. It is probably fair to say that the season's biggest challenge came after the weekend of 21st/22nd September when the autumn equinox brought cooler and wetter conditions. The estates had to schedule the picking carefully, trying to optimise the ripeness of the grapes, whilst keeping an eye on any botrytis, and dodging the rain. Quality overall seems to be pretty good, with more freshness in the wines than in 2018. As to yields, most people seem relieved to have avoided a second bumper sized crop in a row.

2019

**SMALL CROP**



LATE SUMMER

**RIPENING**



OVERALL QUALITY

**GOOD**



# ENGLAND



FROM THE VINEYARD

## BALFOUR – HUSH HEATH ESTATE

Balfour Hush Heath Estate are one of England's finest and most respected wine producers. Since 2002 they have been at the heart of the growing English wine industry, winning national and international awards for their still and sparkling wines.

Proudly family-owned and family-run, Balfour Hush Heath strongly believe in the mantra that the finest wines can only be produced from the finest fruit. The beautiful Hush Heath Estate is home to 85 acres of manicured vineyards and Balfour Hush Heath's state of the art winery and visitor centre.

Known for their clean, fresh and precise style, Balfour Hush Heath are passionate about creating wines which push the boundaries of English wine, balancing ripe clean fruit with fresh vibrant English acidity.

## CHAPEL DOWN



### BACCHUS

Crisp and dry with intensely fragrant nose of grapefruit and elderflower.

1	12.0%	75cl	061869	6
£££				



### VINTAGE RESERVE, BRUT

DWWA: SILVER 2019 IWSC: BRONZE 2019

Classic buttery brioche aromas are followed by lively citrusy flavours on the palate.

1	12.0%	75cl	061868	6
££££				



### THE ENGLISH ROSE

IWSC: SILVER 2019 DWWA: BRONZE 2019

A light-bodied medium-dry rosé that has delicate spice and red fruit aromas.

4	11.5%	75cl	014307	6
£££				

## BALFOUR – HUSH HEATH ESTATE



### NEW BALFOUR SKYE'S BLEND <sup>Ve</sup>

Gooseberry, nettle and cream with delicate hawthorn blossom. Rich and full with a clean defined finish. Dry with a crisp and balanced English acidity.

1	11.5%	75cl	023067	6
£££				



### NEW BALFOUR LESLIE'S RESERVE NV <sup>Ve</sup> <sup>UP</sup>

Beautifully balanced with crisp acidity and a touch of sweetness. Refreshing flavours of lime and redcurrant.

3	11.5%	75cl	023068	6
££££				



### NEW BALFOUR NANNETTE'S ROSE <sup>Ve</sup>

Delicate pale, Provençal pink. A herby and aromatic nose, with strawberry and red berry fruit carried through to the palate. Crisp, light, hints of lemon, thyme and rosemary.

1	11.0%	75cl	023063	6
£££				

## NYETIMBER



### CLASSIC CUVÉE BRUT <sup>Ve</sup>

An intense and complex sparkling wine that is dryish, mid-high in acidity and mid-bodied.

2	12.0%	75cl	017470	6
££££				



**NEW FOR 2020**

**BALFOUR – HUSH HEATH ESTATE SKYE'S BLEND**



2019 WAS MIXED WITH EITHER  
 SPRING FROST AND/OR PROBLEMATIC  
 FLOWERING AFFECTING MOST AREAS

# FRANCE

## A MIXED BAG

After a bumper crop the previous year, Burgundy was brought down to earth by some challenging weather in 2019. The harvest was 27% down on 2018, and a worrying 12% against the five year average. Quality however is good.

In Bordeaux quality is said to be very good. The total crop was fractionally down on 2018 (-4%) and similarly down against the five year average (-3%).

In Alsace no dramas were reported at harvest time and the total crop is reported to be 22% down on 2018 and 8% down against the five year average.

The western half of the Loire suffered significant frost damage, with some vineyards in Muscadet losing up to 80% of their crop. The eastern valley were untouched resulting in stabilisation of volumes and pricing in Sancerre.

The Rhône was the only major region in France to buck the trend and produce more wine in 2019 (+5%) than in 2018. The official pre-harvest estimate for the commercially important region of Languedoc-Roussillon had the 2019 crop down 6% on 2018.

### BURGUNDY

#### CHALLENGING WEATHER



### BORDEAUX

#### GOOD QUALITY



### LOIRE

#### UP TO 80% CROP LOSS



### RHÔNE

#### WINE PRODUCTION

**+5% ↑**

# FRANCE

## AIMERY



### CHARDONNAY, VIN DE PAYS D'OC <sup>Ve</sup>

This white wine has fragrant, lively fruit on the nose and a good balance of weight and acidity.

e	2	12.5%	75cl	056925	6+
🍷	🍷	££	18.7cl	056965	24+



### SAUVIGNON BLANC, VIN DE PAYS D'OC <sup>Ve</sup>

A grassy dry white wine with good acidity and a crisp finish.

e	1	12.5%	75cl	056935	6+
🍷	🌿	££	18.7cl	056966	24+



### CABERNET FRANC ROSÉ, VIN DE PAYS D'OC <sup>Ve</sup>

This rosé wine has pleasant strawberry flavours and a crisp dry finish.

e	2	12.5%	75cl	056919	6+
🍷	🍷	££	18.7cl	057092	24+



### CABERNET SAUVIGNON, VIN DE PAYS D'OC <sup>Ve</sup>

Marked leafy Cabernet aromas, with soft supple tannins on the palate.

e	C	12.5%	75cl	056936	6+
🍷	🍷	££	18.7cl	056968	24+



### MERLOT, VIN DE PAYS D'OC <sup>Ve</sup>

The soft, fruity character of the Merlot grape makes this wine agreeably easy to drink.

e	C	12.5%	75cl	056924	6+
🍷	🍷	££	18.7cl	060975	24+

## BAD EYE DEER



### SAUVIGNON BLANC

Crisp and refreshing with tangy citrus fruits and floral notes.

e	1	12.0%	75cl	015722	6+
🍷	🌿	££	18.7cl	017739	24+

## LES VIGNERONS



### VERMENTINO COLOMBARD

SWA: GOLD 2019

A light, youthful and crisp dry white wine that has aromas of apple, banana and green leaves.

	1	12.5%	75cl	061919	6+
🍷	🌿	£			



### GRENACHE MERLOT

A pale peachy pink dry rosé that has delicate red fruit and moderate acidity.

	1	13.0%	75cl	061917	6+
🍷	🍷	£			



### GRENACHE PINOT NOIR

SWA: GOLD 2019

A mid to light-bodied red wine with soft tannins and a good attack of jammy, juicy red fruit.

	B	13.0%	75cl	061918	6+
🍷	🍷	£			

## INVENIO



### SAUVIGNON BLANC, VIN DE FRANCE

Crisp and fresh with grassy, floral notes.

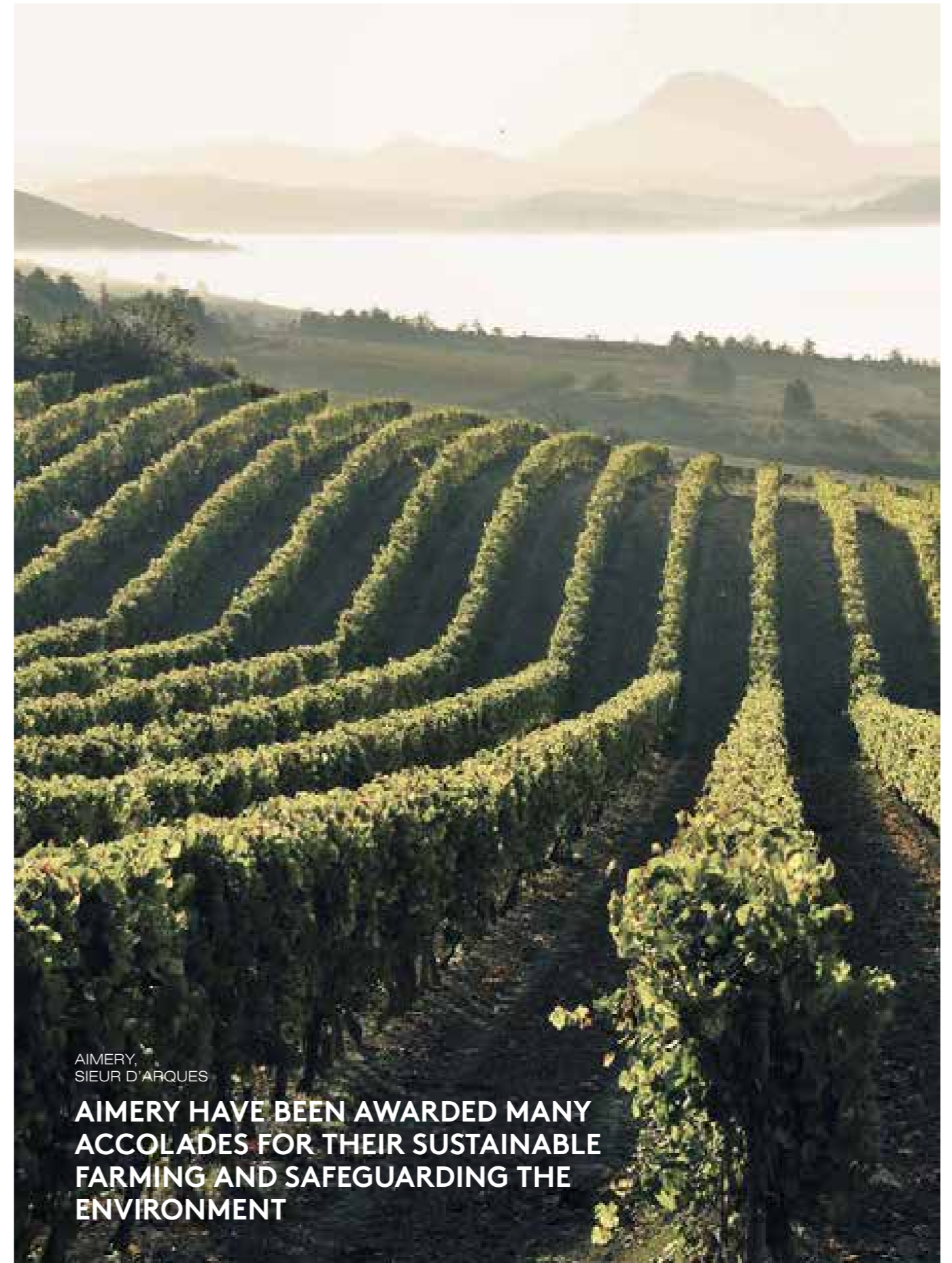
e	1	12.0%	75cl	057289	6+
🍷	🌿	£	18.7cl	059578	24+



### MERLOT, VIN DE PAYS D'OC

Deep ruby colour, with perfumed red fruit character.

e	C	13.0%	75cl	057290	6+
🍷	🍷	£	18.7cl	059579	24+






AIMERY,  
SIEUR D'ARQUES



**AIMERY HAVE BEEN AWARDED MANY ACCOLADES FOR THEIR SUSTAINABLE FARMING AND SAFEGUARDING THE ENVIRONMENT**

## FRANCE






## MAISON DES BRETONS

	<b>DRY WHITE</b> A fresh and fruity white wine with an attractive clean finish.									
<table border="1"><tr><td>e</td><td>2</td><td>12.5%</td></tr><tr><td>1</td><td>2</td><td>£</td></tr></table>	e	2	12.5%	1	2	£	<table border="1"><tr><td>75cl</td><td>057718</td><td>6+</td></tr></table>	75cl	057718	6+
e	2	12.5%								
1	2	£								
75cl	057718	6+								
	<b>MEDIUM DRY WHITE</b> A light, fresh table wine with soft fruit, balanced by good acidity.									
<table border="1"><tr><td>e</td><td>4</td><td>12.5%</td></tr><tr><td>1</td><td>2</td><td>£</td></tr></table>	e	4	12.5%	1	2	£	<table border="1"><tr><td>75cl</td><td>057714</td><td>6+</td></tr></table>	75cl	057714	6+
e	4	12.5%								
1	2	£								
75cl	057714	6+								
	<b>RED</b> A delightful mellow red wine with consistency and freshness.									
<table border="1"><tr><td>e</td><td>B</td><td>13.0%</td></tr><tr><td>1</td><td>2</td><td>£</td></tr></table>	e	B	13.0%	1	2	£	<table border="1"><tr><td>75cl</td><td>057715</td><td>6+</td></tr></table>	75cl	057715	6+
e	B	13.0%								
1	2	£								
75cl	057715	6+								



## O&amp;E

	<b>SAUVIGNON BLANC, VIN DE FRANCE</b> Fresh and zingy with attractive citrus notes.									
<table border="1"><tr><td>e</td><td>1</td><td>12.0%</td></tr><tr><td>1</td><td>2</td><td>£</td></tr></table>	e	1	12.0%	1	2	£	<table border="1"><tr><td>75cl</td><td>060816</td><td>6+</td></tr></table>	75cl	060816	6+
e	1	12.0%								
1	2	£								
75cl	060816	6+								
	<b>MERLOT, VIN DE PAYS D'OC</b> Soft and juicy with perfumed red fruit character.									
<table border="1"><tr><td>e</td><td>C</td><td>13.0%</td></tr><tr><td>1</td><td>2</td><td>£</td></tr></table>	e	C	13.0%	1	2	£	<table border="1"><tr><td>75cl</td><td>060815</td><td>6+</td></tr></table>	75cl	060815	6+
e	C	13.0%								
1	2	£								
75cl	060815	6+								



## MOREAU

	<b>CHARDONNAY, VIN DE PAYS D'OC</b> 							
<table border="1"><tr><td>2</td><td>12.5%</td></tr><tr><td>1</td><td>££</td></tr></table>	2	12.5%	1	££	<table border="1"><tr><td>75cl</td><td>056926</td><td>6+</td></tr></table>	75cl	056926	6+
2	12.5%							
1	££							
75cl	056926	6+						
	<b>MERLOT, IGP PAYS D'OC</b> 							
<table border="1"><tr><td>B</td><td>12.5%</td></tr><tr><td>1</td><td>££</td></tr></table>	B	12.5%	1	££	<table border="1"><tr><td>75cl</td><td>056929</td><td>6+</td></tr></table>	75cl	056929	6+
B	12.5%							
1	££							
75cl	056929	6+						
	<b>SELECT GRENACHE MALBEC, VIN DE FRANCE</b> A mid-bodied red wine that has yielding tannins, lowish acidity and a gentle fruitiness.							
<table border="1"><tr><td>B</td><td>13.5%</td></tr><tr><td>1</td><td>££</td></tr></table>	B	13.5%	1	££	<table border="1"><tr><td>75cl</td><td>059506</td><td>12</td></tr></table>	75cl	059506	12
B	13.5%							
1	££							
75cl	059506	12						

## DOMAINE LE GRAND DESTRÉ

	<b>VIN DE PAYS DE LA PRINCIPAUTÉ D'ORANGE</b> 							
<table border="1"><tr><td>D</td><td>13.0%</td></tr><tr><td>1</td><td>££</td></tr></table>	D	13.0%	1	££	<table border="1"><tr><td>75cl</td><td>060504</td><td>6+</td></tr></table>	75cl	060504	6+
D	13.0%							
1	££							
75cl	060504	6+						






## DOMAINE MAS BELLE EAUX

	<b>GRENACHE BLANC</b> Quite a full-bodied white wine that has a good intensity of ripe fruit: melon and yellow plum in particular.							
<table border="1"><tr><td>2</td><td>14.0%</td></tr><tr><td>1</td><td>££</td></tr></table>	2	14.0%	1	££	<table border="1"><tr><td>75cl</td><td>019194</td><td>6</td></tr></table>	75cl	019194	6
2	14.0%							
1	££							
75cl	019194	6						
	<b>PETIT VERDOT</b> An impressive red wine that combines youthful dark fruit aromas with a mid to full-bodied palate.							
<table border="1"><tr><td>D</td><td>14.5%</td></tr><tr><td>1</td><td>££</td></tr></table>	D	14.5%	1	££	<table border="1"><tr><td>75cl</td><td>017594</td><td>6</td></tr></table>	75cl	017594	6
D	14.5%							
1	££							
75cl	017594	6						







**ELEGANT STYLE** **DOMAINE DE LA BAUME**  
'LES VIGNES D'HÉLOÏSE' PINOT NOIR ROSÉ IGP PAYS D'OC

## DOMAINE DE LA BAUME

	<b>'LES MARIÉS' SAUVIGNON BLANC, IGP PAYS D'OC</b> A light-bodied, crisp dry white wine that shows pronounced cut grass and elderflower aromas.							
<table border="1"><tr><td>1</td><td>13.5%</td></tr><tr><td>1</td><td>££</td></tr></table>	1	13.5%	1	££	<table border="1"><tr><td>75cl</td><td>058218</td><td>6+</td></tr></table>	75cl	058218	6+
1	13.5%							
1	££							
75cl	058218	6+						
	<b>'ELISABETH' VIOGNIER, IGP PAYS D'OC</b> <small>SWA: BRONZE 2019</small> This dry white wine has a lush juicy texture and shows the classic Viognier floral notes.							
<table border="1"><tr><td>2</td><td>14.5%</td></tr><tr><td>1</td><td>££</td></tr></table>	2	14.5%	1	££	<table border="1"><tr><td>75cl</td><td>015402</td><td>6</td></tr></table>	75cl	015402	6
2	14.5%							
1	££							
75cl	015402	6						
	<b>'LES VIGNES D'HÉLOÏSE' PINOT NOIR ROSÉ IGP PAYS D'OC</b> Delightful raspberry and rose petal aromas with a palate that is just off-dry and light-bodied.							
<table border="1"><tr><td>3</td><td>13.0%</td></tr><tr><td>1</td><td>££</td></tr></table>	3	13.0%	1	££	<table border="1"><tr><td>75cl</td><td>021022</td><td>6</td></tr></table>	75cl	021022	6
3	13.0%							
1	££							
75cl	021022	6						
	<b>'GRAND CHÂTAIGNIER' MERLOT, IGP PAYS D'OC</b> A youthful and intense red wine that is mid to full-bodied on the palate with plenty of dark berry fruit, spice and oak.							
<table border="1"><tr><td>D</td><td>14.5%</td></tr><tr><td>1</td><td>££</td></tr></table>	D	14.5%	1	££	<table border="1"><tr><td>75cl</td><td>058217</td><td>6+</td></tr></table>	75cl	058217	6+
D	14.5%							
1	££							
75cl	058217	6+						
	<b>'LA JEUNESSE' SYRAH, IGP PAYS D'OC</b> <small>SWA: COMMENDED 2019</small> A full-bodied and concentrated red wine with yielding tannins and generous fruit.							
<table border="1"><tr><td>D</td><td>14.5%</td></tr><tr><td>1</td><td>££</td></tr></table>	D	14.5%	1	££	<table border="1"><tr><td>75cl</td><td>015403</td><td>6</td></tr></table>	75cl	015403	6
D	14.5%							
1	££							
75cl	015403	6						

## DOMAINE HORGELUS

	<b>GROS MANSENG SAUVIGNON, CÔTES DE GASCOGNE</b> 							
<table border="1"><tr><td>1</td><td>12.0%</td></tr><tr><td>1</td><td>££</td></tr></table>	1	12.0%	1	££	<table border="1"><tr><td>75cl</td><td>021041</td><td>6</td></tr></table>	75cl	021041	6
1	12.0%							
1	££							
75cl	021041	6						
	<b>ROUGE DE GALA, CÔTES DE GASCOGNE</b> 							
<table border="1"><tr><td>C</td><td>12.5%</td></tr><tr><td>1</td><td>££</td></tr></table>	C	12.5%	1	££	<table border="1"><tr><td>75cl</td><td>021039</td><td>6</td></tr></table>	75cl	021039	6
C	12.5%							
1	££							
75cl	021039	6						

# FRANCE



FROM THE VINEYARD

## CHÂTEAU THIEULEY

The château is situated at La Sauve Majeure, near Créon, 20km east of the city of Bordeaux, in the heart of the Entre-Deux-Mers.

Marie and Sylvie Courselle have taken over the running of Chateau Thieuley since their father Francis retired. Both sisters are qualified oenologists; and have enriched their experience by working in wine-producing regions across the world. Marie looks after the technical side of the winemaking while Sylvie runs the commercial side.

Viticulture is traditional but with much higher density than is usually found in the Entre-Deux-Mers, resulting in low yielding vines. Château Thieuley was one of the few estates to buck the trend of replanting their white vines with red during the red-wine boom of the '80s and '90s leaving them with a fine vineyard of old, mature Sauvignon and Semillon vines. In the vineyard the vine density of 5,500 vines per hectare is double the average for the appellation. Grass is grown between the rows to promote biodiversity and to encourage a low level of water stress, while green harvesting and leaf plucking is also employed.

Huge investment has been made in the winery with new pneumatic presses working entirely under inert gas to preserve freshness and aromatics, alongside new temperature controlled stainless-steel vats. The Oxaline system is used to rotate the barrels, to maximise lees contact and expression.

## BORDEAUX



### CHAI DE BORDES, BORDEAUX ROUGE <sup>Ve</sup>

A mid-bodied Claret that has ripe spicy fruit and yielding tannins.

e	C	12.5%	75cl	057223	6±
1	2	££			



### CHÂTEAU THIEULEY BLANC, ENTRE-DEUX-MERS <sup>Ve</sup>

A superb example of a crisp, immediately fruity 'new wave' white Bordeaux.

1	2	12.5%	75cl	057012	12
1	2	£££			



### CHÂTEAU THIEULEY CLAIRET, ENTRE-DEUX-MERS <sup>Ve</sup>

From the saturated pink colour to the lush fruit on the finish this is a wonderfully decadent dry rosé.

2	2	12.5%	75cl	058207	12
2	2	£££			



### CHÂTEAU THIEULEY ROUGE, ENTRE-DEUX-MERS <sup>Ve</sup>

An exemplary 'Petit-Château' Claret, carefully made, showing stylish fruit and ripe tannins.

C	2	12.5%	75cl	057129	12
C	2	£££			

## BORDEAUX – MARGAUX



### MARGAUX DOMAINE ZÉDÉ <sup>Ve</sup>

Ripe dark fruit, a good grip of tannin and a pretty long finish characterise this Margaux.

D	2	13.5%	75cl	057416	12
D	2	££££			

## BORDEAUX – SAINT-JULIEN



### CHÂTEAU LAGRANGE 3ÈME CRU CLASSÉ <sup>V</sup>

This is a concentrated and complex wine with supple tannins and a long finish.

C	2	13.0%	75cl	018780	6
C	2	££££			

## BORDEAUX – LALANDE-DE-POMEROL



### CHÂTEAU MARCADIS LALANDE-DE-POMEROL

A classic complex mid-bodied Bordeaux red that has dark fruit, stylish oak and some savoury notes.

C	2	13.5%	75cl	019184	6
C	2	£££			

## BORDEAUX – SAINT-ÉMILION



### FORTIN PLAISANCE <sup>Ve</sup>

WINE ENTHUSIAST 2019: 90 POINTS, JAMES SUCKLING 2019: 91 POINTS

Dark berry fruit and a touch of oak are followed by a mid-bodied palate.

e	C	13.0%	75cl	057227	6
e	C	£££			



### CHÂTEAU JACQUES NOIR <sup>Ve</sup>

An initial blast of brambly fruit and oak is followed by quite a full and fleshy palate.

D	2	13.0%	75cl	023359	12
D	2	££££			

## BORDEAUX – SAUTERNES



### LAFLEUR MALLET <sup>Ve</sup>

JAMES SUCKLING 2019: 87 POINTS

A textbook example of elegant Sauternes, the sweetness perfectly balanced by the acidity.




































7	2	14.0%	37.5cl	057844	12
7	2	£££			

## FRANCE

## BURGUNDY

	<b>MÂCON LUGNY 'LES PETITES PIERRES', LOUIS JADOT</b> 	Elegant and well-rounded, with aromas of citrus fruits and apricot.										
	<b>MÂCON LES PRÉLUDES BLANC TERRE SECRÈTES</b> 	Attractive yellow plum and melon aromas are followed by a creamy smoothness on the palate.										
	<table border="1"> <tr><td>1</td><td>13.0%</td><td>75cl</td><td>061155</td><td>6</td></tr> <tr><td></td><td>£££</td><td></td><td></td><td></td></tr> </table>	1	13.0%	75cl	061155	6		£££				
1	13.0%	75cl	061155	6								
	£££											
	<table border="1"> <tr><td>2</td><td>12.5%</td><td>75cl</td><td>021040</td><td>6</td></tr> <tr><td></td><td>£££</td><td></td><td></td><td></td></tr> </table>	2	12.5%	75cl	021040	6		£££				
2	12.5%	75cl	021040	6								
	£££											

## BURGUNDY CONTINUED

	<b>SAINT-VÉRAN LES PLANTÉS VIGNERONS DES TERRES SECRÈTES</b> 	Dry and mid-bodied, with vibrant acidity underpinning attractive ripe fruit flavours.										
	<b>SAVIGNY-LÈS-BEAUNE BLANC GIRARD</b> 	A lovely white Burgundy; rich, ripe and complex.										
	<table border="1"> <tr><td>1</td><td>13.0%</td><td>75cl</td><td>061960</td><td>6</td></tr> <tr><td></td><td>£££</td><td></td><td></td><td></td></tr> </table>	1	13.0%	75cl	061960	6		£££				
1	13.0%	75cl	061960	6								
	£££											
	<table border="1"> <tr><td>2</td><td>13.0%</td><td>75cl</td><td>057214</td><td>12</td></tr> <tr><td></td><td>££££</td><td></td><td></td><td></td></tr> </table>	2	13.0%	75cl	057214	12		££££				
2	13.0%	75cl	057214	12								
	££££											
	<b>POUILLY-FUISSÉ, LOUIS JADOT</b> 	A stylish, rich white wine, smooth and full on the palate, with quite soft acidity.										
	<table border="1"> <tr><td>2</td><td>13.0%</td><td>75cl</td><td>018952</td><td>6</td></tr> <tr><td></td><td>££££</td><td></td><td></td><td></td></tr> </table>	2	13.0%	75cl	018952	6		££££				
2	13.0%	75cl	018952	6								
	££££											
	<b>MEURSAULT, LOUIS JADOT</b> 	This great white Burgundy wine has a strong persistent flavour. It is rich and fat, with a long finish.										
	<table border="1"> <tr><td>2</td><td>13.5%</td><td>75cl</td><td>018958</td><td>6</td></tr> <tr><td></td><td>££££</td><td></td><td></td><td></td></tr> </table>	2	13.5%	75cl	018958	6		££££				
2	13.5%	75cl	018958	6								
	££££											
	<b>CHASSAGNE-MONTRACHET, LOUIS JADOT</b> 	A top-class white Burgundy that combines ripe fruit and a complex minerality.										
	<table border="1"> <tr><td>2</td><td>13.5%</td><td>75cl</td><td>018954</td><td>6</td></tr> <tr><td></td><td>££££</td><td></td><td></td><td></td></tr> </table>	2	13.5%	75cl	018954	6		££££				
2	13.5%	75cl	018954	6								
	££££											
	<b>MÂCON LES PRÉLUDES ROUGE TERRE SECRÈTES</b> 	A really happy red wine with youthful dark fruit and a mid to light-bodied palate.										
	<table border="1"> <tr><td>B</td><td>12.5%</td><td>75cl</td><td>017427</td><td>6</td></tr> <tr><td></td><td>£££</td><td></td><td></td><td></td></tr> </table>	B	12.5%	75cl	017427	6		£££				
B	12.5%	75cl	017427	6								
	£££											
	<b>BOURGOGNE PINOT NOIR, LOUIS JADOT</b> 	Ripe, firm, yet soft in the delivery; full of cherry, anise and clove spice.										
	<table border="1"> <tr><td>B</td><td>13.0%</td><td>75cl</td><td>061156</td><td>6</td></tr> <tr><td></td><td>£££</td><td></td><td></td><td></td></tr> </table>	B	13.0%	75cl	061156	6		£££				
B	13.0%	75cl	061156	6								
	£££											







## BURGUNDY CONTINUED

	<b>CÔTE DE BEAUNE-VILLAGES, LOUIS JADOT</b> 	A classic red Burgundy nose with raspberries, and a good grip of tannin on the palate.										
	<table border="1"> <tr><td>C</td><td>13.0%</td><td>75cl</td><td>018953</td><td>6</td></tr> <tr><td></td><td>££££</td><td></td><td></td><td></td></tr> </table>	C	13.0%	75cl	018953	6		££££				
C	13.0%	75cl	018953	6								
	££££											
	<b>SAVIGNY-LÈS-BEAUNE ROUGE GIRARD</b> 	A delicate and elegant red Burgundy that has wonderful aromatic fruit.										
	<table border="1"> <tr><td>B</td><td>13.0%</td><td>75cl</td><td>057210</td><td>12</td></tr> <tr><td></td><td>££££</td><td></td><td></td><td></td></tr> </table>	B	13.0%	75cl	057210	12		££££				
B	13.0%	75cl	057210	12								
	££££											
	<b>VOLNAY DOMAINE JEAN-JACQUES GIRARD</b> 	A beautifully perfumed and scented red wine. Lightish-bodied and delicate on the palate.										
	<table border="1"> <tr><td>B</td><td>13.0%</td><td>75cl</td><td>061962</td><td>12</td></tr> <tr><td></td><td>££££</td><td></td><td></td><td></td></tr> </table>	B	13.0%	75cl	061962	12		££££				
B	13.0%	75cl	061962	12								
	££££											
	<b>GEVREY-CHAMBERTIN, LOUIS JADOT</b> 	Silky-textured wine with a perfumed aftertaste, this is a rich and elegant red.										
	<table border="1"> <tr><td>D</td><td>13.0%</td><td>75cl</td><td>018957</td><td>6</td></tr> <tr><td></td><td>££££</td><td></td><td></td><td></td></tr> </table>	D	13.0%	75cl	018957	6		££££				
D	13.0%	75cl	018957	6								
	££££											
	<b>NUITS-SAINT-GEORGES, LOUIS JADOT</b> 	A fairly hefty red Burgundy whose fruit is underpinned by ripe chewy tannins.										
	<table border="1"> <tr><td>D</td><td>13.0%</td><td>75cl</td><td>018956</td><td>6</td></tr> <tr><td></td><td>££££</td><td></td><td></td><td></td></tr> </table>	D	13.0%	75cl	018956	6		££££				
D	13.0%	75cl	018956	6								
	££££											



**LIME & LEMON FRESHNESS** **DOMAINE MILLET PETIT CHABLIS**

## BURGUNDY – CHABLIS

	<b>PETIT CHABLIS DOMAINE MILLET</b> 	A lean and pure Petit Chablis, with restrained fruit and light body.										
	<table border="1"> <tr><td>1</td><td>12.0%</td><td>75cl</td><td>057005</td><td>12</td></tr> <tr><td></td><td>£££</td><td></td><td></td><td></td></tr> </table>	1	12.0%	75cl	057005	12		£££				
1	12.0%	75cl	057005	12								
	£££											
	<b>CHABLIS, MOREAU</b> <small>DWWA: SILVER 2019 SWA: COMMENDED 2019</small>	Steely and dry with a hint of green in the colour. Like all fine Chablis, the fruit is balanced by crisp acidity.										
	<table border="1"> <tr><td>1</td><td>13.0%</td><td>75cl</td><td>057146</td><td>6</td></tr> <tr><td></td><td>£££</td><td>37.5cl</td><td>057145</td><td>12</td></tr> </table>	1	13.0%	75cl	057146	6		£££	37.5cl	057145	12	
1	13.0%	75cl	057146	6								
	£££	37.5cl	057145	12								
	<b>CHABLIS PREMIER CRU MONTMAINS, MOREAU</b> <small>SWA: BRONZE 2019</small>	This dry wine has a lemony tang of fruit on the nose and honeyed citrus fruit on the palate.										
	<table border="1"> <tr><td>2</td><td>13.0%</td><td>75cl</td><td>057241</td><td>6</td></tr> <tr><td></td><td>££££</td><td></td><td></td><td></td></tr> </table>	2	13.0%	75cl	057241	6		££££				
2	13.0%	75cl	057241	6								
	££££											









**FIRM FAVOURITE** **LOUIS JADOT BOURGOGNE PINOT NOIR**













## FRANCE

## BEAUJOLAIS

	<b>BEAUJOLAIS-VILLAGES, COMBE AUX JACQUES, LOUIS JADOT</b>  <small>DWWA: BRONZE 2019</small>	A fuller-bodied, more traditional style of Beaujolais-Villages.
	<b>FLEURIE, PIGEONNIER DU CHAPITRE</b>	A lightish-bodied and delicately tannic red wine that has just a touch of dark fruit.
	<b>FLEURIE DOMAINE DE PONCEREAU, LOUIS JADOT</b> 	A Fleurie with a good attack of fruit and a touch of tannin on the palate.
	<b>MUSCADET DE SÈVRE-ET-MAINE, BOUGRIER</b>  <small>DWWA: COMMENDED 2019</small>	This white wine is delicate with marked acidity and a bite of green fruit.
	<b>MUSCADET SUR LIE CHÂTEAU DU JAUNAY, BOUGRIER</b> 	Cox's apple and pear fruit are complemented by the dry, light-bodied and high acid structure.
	<b>VOUVRAY, BOUGRIER</b> 	This is a fragrant, slightly honeyed, yet refreshing white wine wine.

## LOIRE

## LOIRE CONTINUED

	<b>SAUVIGNON DU TOURAINE, BOUGRIER</b>  <small>SWA: GOLD 2019</small>	A crisp dry white wine, with a grassy, citrusy character.
	<b>SANCERRE, BOUGRIER</b> 	A well-structured dry white wine, with a stony, leafy, green fruit aroma.
	<b>POUILLY-FUMÉ, CHÂTELAIN</b> 	A very fine example of Pouilly-Fumé, with a real concentration of Sauvignon fruit.
	<b>ROSÉ D'ANJOU BOUGRIER</b>  <small>DWWA: BRONZE 2019</small>	A refreshing, delicate rosé wine with a hint of cherries on the palate.
	<b>SANCERRE ROSÉ DOMAINE LA GEMIERE</b>	What great French dry rosé is all about: a perfect balance between exuberance and austerity.
	<b>CHINON 'LES BERNIERES', MARCEL MARTIN</b>	A mid to light-bodied red wine that has damson and plum fruit with just a hint of leafiness.



FROM THE VINEYARD

## DOMAINE CHÂTELAIN

This is one of the great Domaines of the Loire, founded in 1630. The estate is located in Les Berthiers, just to the north of the town of Pouilly sur Loire in the heart of the region. Today it encompasses 30 hectares of vineyards spread across 6 of the 7 towns of the region, mainly on desirable, well-drained hillside sites.

The Sauvignon Blanc vines grow on a classic combination of the local kimmeridgean limestone and clay, interspersed with fragments of the silex flint often found in the very finest Pouilly Fume vineyards. This lends the wines a distinctive minerality and smoky hint that is a characteristic of the region. The vines are cultivated without the use of weedkillers and minimal intervention.





Recently a new winery was built, and installed with cutting edge winemaking equipment, ensuring the wine wines are precise, clean and allow the terroir to shine through. Jean-Claude Châtelain, together with his son Vincent run the Domaine today; Vincent is the 12th generation of winemakers in the family!

The Pouilly Fume is fermented at 16-18°C in stainless steel to retain fruit character, followed by a period in fine lees to build complexity. No oak is used for this cuvée.





During a recent visit Jean-Claude produced bottles from 1981 and 1983 for his guests to taste; both rich, delicious, complex and full of life – remarkable for Sauvignon Blanc of this age, and confirmation that this is truly one of the great producers of the Loire Valley.

## FRANCE


## ALSACE

	<b>GEWÜRZTRAMINER, JEAN-RÉMY HAEFFELIN</b> Exotic and floral aromas are followed by a ripe roundness on the palate.
 3	13.0%
 	£££
75cl	058203
	6


  

	<b>PINOT BLANC, JEAN-RÉMY HAEFFELIN</b> A light, fresh, dry white wine with green apple aromas and peach and yellow plum fruit flavours.
 1	12.5%
 	£££
75cl	058202
	6


## RHÔNE

	<b>CONDRIEU LES RAVINES NIERO</b> 
	A very stylish and subtle dry white wine that shows floral and ripe fruit notes.
 2	14.0%
	££££
75cl	059454
	6




  

	<b>NEW CHÂTEAUNEUF-DU-PAPE, DOMAINE CONDORCET</b>
	Rich and silky smooth with wonderful aromatic complexity: red fruit, rose petal and herbs.
 14.5%	
	££££
75cl	024666
	6+





  

	<b>CÔTES-DU-RHÔNE, CUVÉE ST LAURENT</b> 
	Deep in colour, showing plenty of dark peppery fruit and a decent grip in the mouth.
 	13.0%
	££
75cl	057235
	6+



  

	<b>CÔTES-DU-RHÔNE VILLAGES LAUDUN, CHÂTEAU COURAC</b>  <small>DWWA: BRONZE 2019</small>
	A knockout wine combining floral, fruit and spice aromas with a rich and robust mouthfeel.
 14.0%	
	£££
75cl	059455
	12

	<b>CÔTE-RÔTIE NIERO</b> 
	A fine red wine that displays Syrah at its most elegant and refined.
 13.5%	
	££££
75cl	059453
	6

	<b>CROZES-HERMITAGE DOMAINE PRADELLE</b> 
	This red wine has rich flavours of pepper, eucalyptus and dark berries.
 12.5%	
	££££
75cl	056975
	6

NEW  
FOR 2020DOMAINE  
CONDORCET  
CHÂTEAUNEUF-DU-PAPE

FROM THE WINEMAKER

VINCENT EUZET –  
LES GRAND CHAIS

Vincent Euzet is the son of a winegrowers family from Pic Saint Loup in Languedoc. He grew up in the vines and they became his passion.

He started his studies with an oenology viticulture diploma and later graduated from Montpellier University with a National Diploma in Oenology.

He then acquired some more experience in South Africa.

Back in France, he became the master cellar in a cooperative winery of Languedoc. He was hired by GCF in 2008 to manage the Carod site.

Since 2010 he is the head buyer for wines from Rhône, Provence and Corsica.

# SOUTHERN FRANCE

## CÔTES DE PROVENCE



### HENRI GAILLARD, CÔTES DE PROVENCE, ROSÉ

A classic French rosé, bone-dry and light-bodied with delicate red fruit.

1	12.5%	75cl	020174	6
7	£££			

## COTEAUX DU LANGUEDOC



### PICPOUL DE PINET CUVÉE THÉTIS <sup>Ve</sup>

A dry and light-bodied white wine that has a good balance of fruit and freshness.

1	12.5%	75cl	060445	6+
7	££			

## MINERVOIS



### MUSCAT DE SAINT-JEAN-DE-MINERVOIS, DOMAINE LES TAILHADES

A sweet but beautifully balanced white wine that has attractive aromas of sultana and beeswax.

8	15.0%	37.5cl	021051	12
7	££			

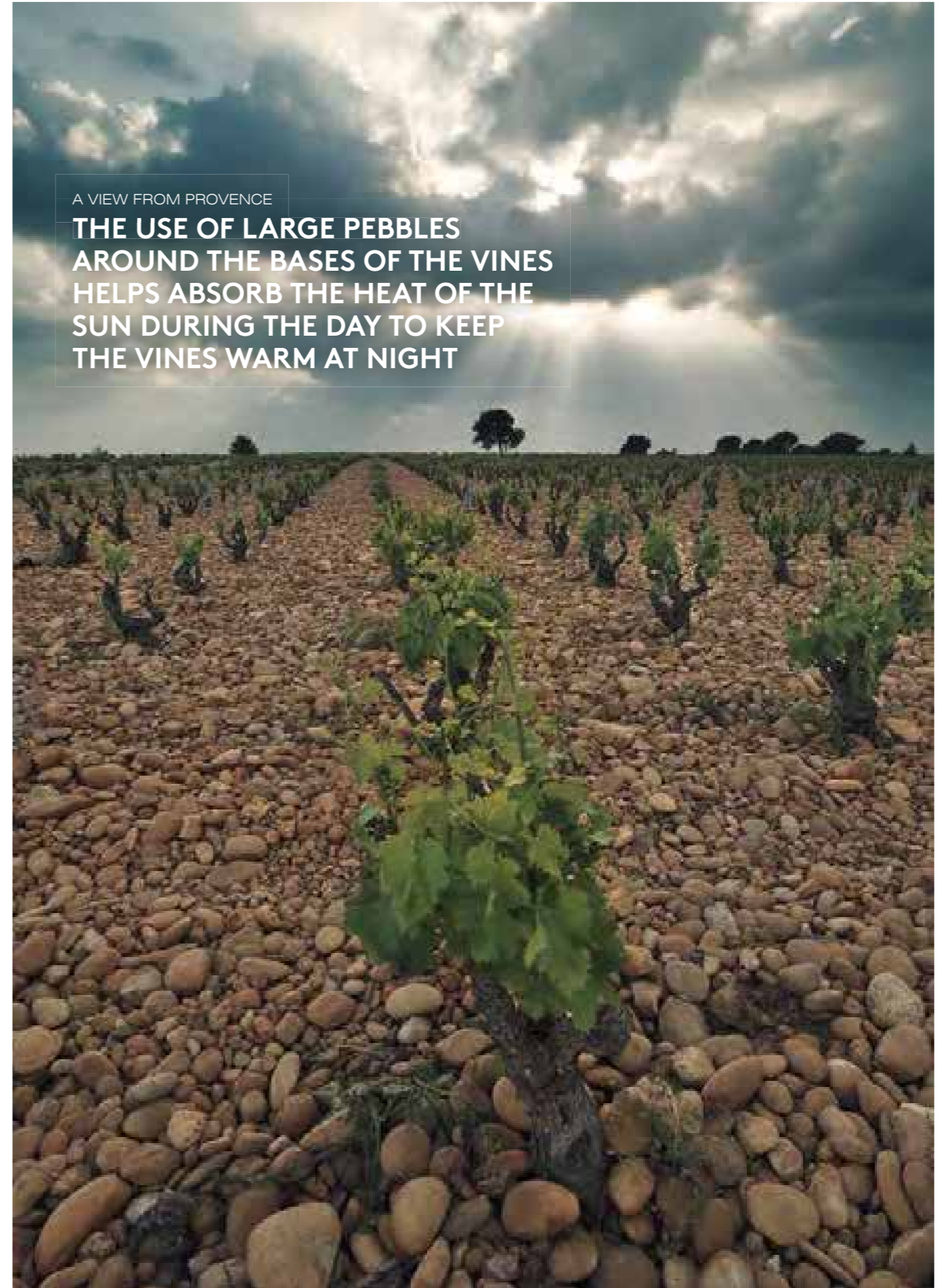


**CLASSIC  
FRENCH  
STYLE**

**HENRI GAILLARD**  
CÔTES DE PROVENCE, ROSÉ

A VIEW FROM PROVENCE

**THE USE OF LARGE PEBBLES  
AROUND THE BASES OF THE VINES  
HELPS ABSORB THE HEAT OF THE  
SUN DURING THE DAY TO KEEP  
THE VINES WARM AT NIGHT**





JONATHAN PEDLEY  
MW

**TODAY'S GEORGIAN WINES  
CAN CLAIM DESCENT FROM A  
WINEMAKING TRADITION GOING  
BACK TO NEOLITHIC TIMES**

# GEORGIA

## ANCIENT WINEMAKING TRADITION

It is believed that vines have been cultivated in Georgia (and neighbouring Armenia) for around 8,000 years. It is likely that most of the *Vitis vinifera* vines that we grow to make wine around the world were first domesticated in the Caucasus region. It goes without saying that this part of the world has had a pretty torrid history, but today's Georgian wines can claim descent from a winemaking tradition going back to Neolithic times. The region of Kakheti is situated in the south-east of the country and is responsible for 70% of production.

VINES

CULTIVATED  
**8K**  
YEARS

KAKHETI

PRODUCTION  
**70%**

SAPERAVI GRAPE

PERFECT



# GEORGIA



SCHUCHMANN

## Saperavi Red Dry

GEORGIA

2017

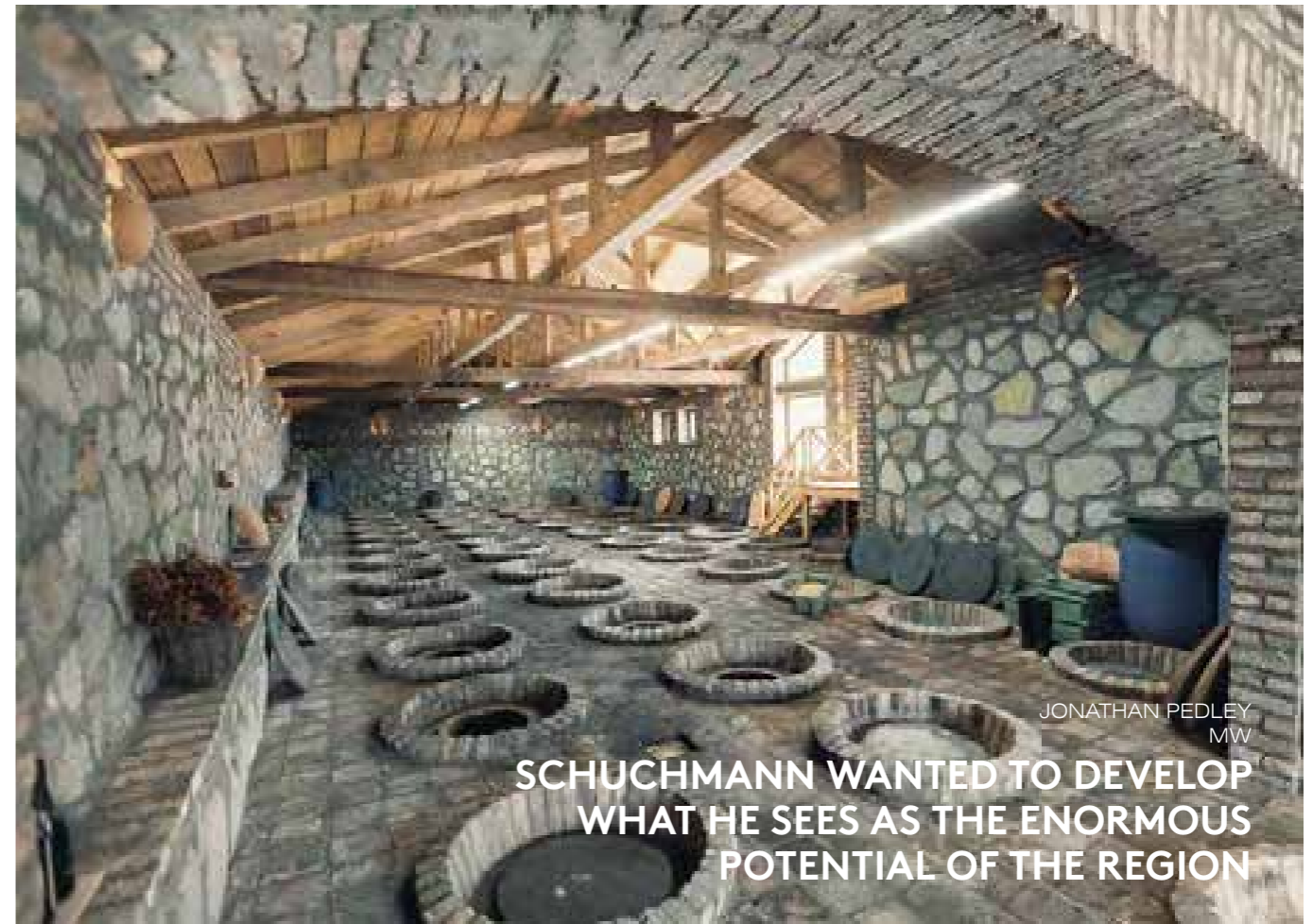
### SCHUCHMANN



**SAPERAVI**

A chunky red wine that has fleshy tannins but on the nose is perfumed (blackcurrant and rose).

	<b>D</b>	13.0%			
	<b>£££</b>		75cl	021084	6



JONATHAN PEDLEY  
MW

**SCHUCHMANN WANTED TO DEVELOP WHAT HE SEES AS THE ENORMOUS POTENTIAL OF THE REGION**

FROM THE VINEYARD

## SCHUCHMANN WINES

Burkhard Schuchmann, a German transport engineer, and former chairman of German railways bought and developed Schuchmann Wines in 2008. Gogi Dakishvili's involvement here as winemaking consultant, provides the common link to Clark Foyster's other Georgian wines. We already buy Gogi Dakishvili's wines (Orgo) and those of his son Temuri (Vita Vinea) and Gogi is also employed as a winemaking consultant to Schuchmann. Schuchmann explained to us on the MW visit in 2015 how he had fallen in love with Georgia and its wines, and wanted to develop what he sees as enormous potential of the region. But there is an extra philanthropic dimension to his investment, which aims for sustainable agriculture, ecological conservation and has led to the creation of winemaking scholarships, and the building of a hotel and restaurant complex to bring in visitors. The Saperavi 2017 shows the intense colour of the grape (which is a 'teinturier' – red-skinned variety) with rich intense full-flavours and structure. Unlike our other 'qvevri' wines, this is made in the conventional modern way. It is fermented in stainless steel and then briefly oak-aged.

But as usually happens, certain producer names fix themselves in the mind both as impressive people when you meet them, or via a standout wine in a large line up tasting. Gogi Dakishvili

was this man for me. He's widely credited as being one of the most skilled and influential winemakers in the country. He is consultant to the large Schuchmann winery, where he oversees their excellent range of modern wines. But he also has his own project focusing on the traditional Qvevri vessels (clay amphora) for vinification and maturation. And this is where his passion lies. Both his wines, and also those from his son Temuri, whose Vita Vinea project is a quite separate operation, are made in this way.

Both producers are located in Telavi, in the heart of the Kakheti district. Kakheti is the most easterly wine region, perhaps also the warmest, and it was from here that all the wines which impressed me the most were made. The vines are planted on both banks of the wide valley of the Alazani river on its eastwards flow towards the Caspian sea (via Azerbaijan). It is bordered to the north by the magnificent Caucasian mountains. These provide a weather block as well as plentiful water year-round. They also provide a significant barrier to the large and not always friendly neighbour to the north. There is a huge range of different alluvial terroirs: clay, limestone, granite, schist. It's an area which has already elicited considerable international investment, and there will be more in the future.

# GERMANY

## WHAT MIGHT HAVE BEEN

After a dry winter, spring was late in coming and the growing season got off to a slow start. There was localised frost damage, particularly in the Mosel, but ultimately this seems to have had less impact on the total crop than was feared at the time. July and August were dry and brought record high temperatures. Water stress and sunburn were issues in some vineyards. The first three weeks in September were glorious and the grapes ripened quickly. The weather changed dramatically on 23rd September with the arrival of heavy rain, resulting in most of the grapes being picked by 7th October. The overall quality should be good, although one cannot but reflect on what might have been, had the weather not turned so suddenly in September. The preliminary estimates from the German Wine Institute (DWI) have the 2019 crop down 17% versus the bumper harvest in 2018, and down a much more modest 2% against the ten year average.

### MOSEL

### JULY & AUGUST

#### CROP DAMAGE RECORD HIGHS



### HARVEST DELAY

### 2019 VS 2018

#### OCTOBER

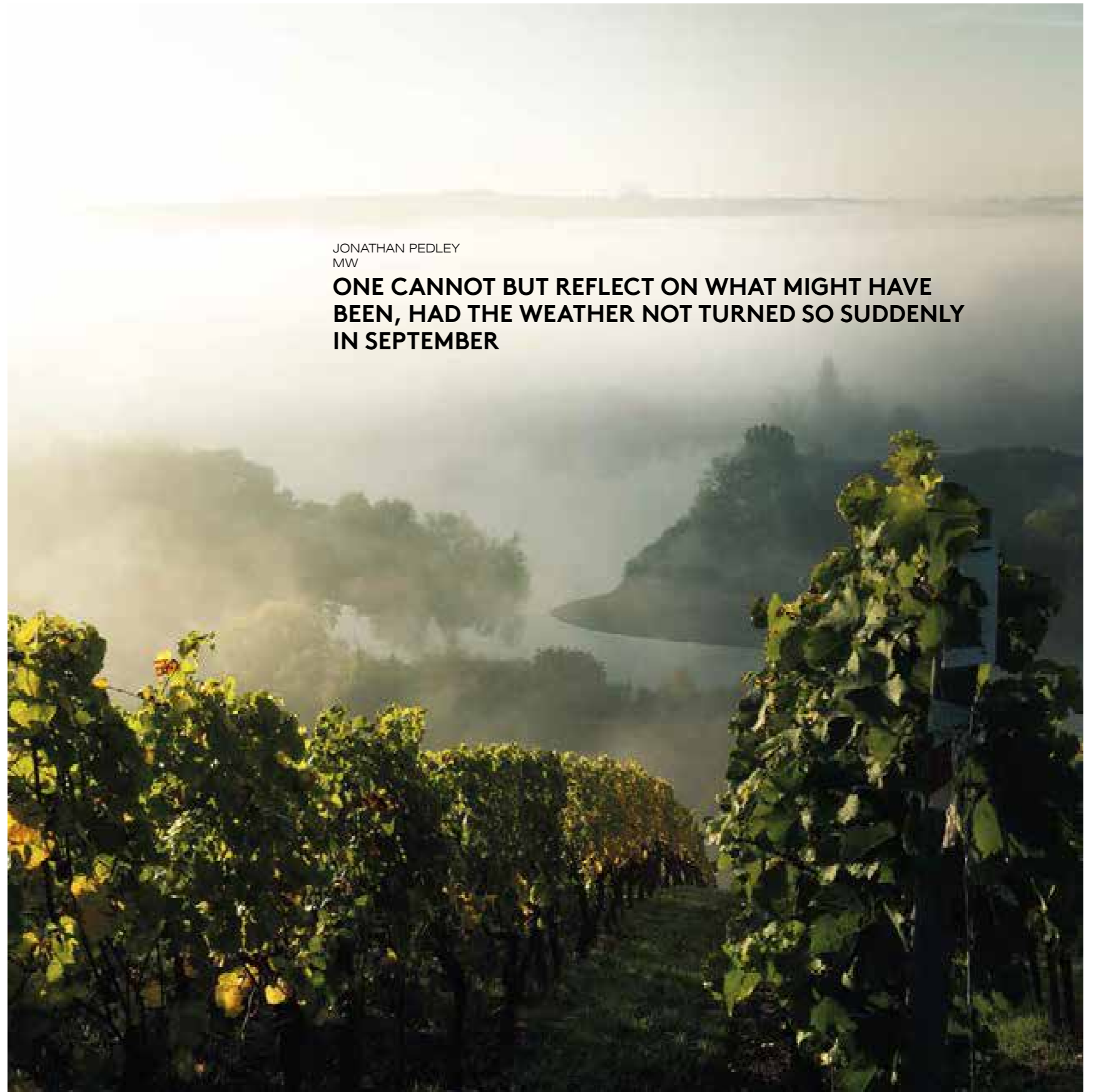
#### TOTAL CROP



# -17%

JONATHAN PEDLEY  
MW

**ONE CANNOT BUT REFLECT ON WHAT MIGHT HAVE BEEN, HAD THE WEATHER NOT TURNED SO SUDDENLY IN SEPTEMBER**



# GERMANY



ZIMMERMANN-GRAEFF &amp; MÜLLER

## Johannes Egberts Liebfraumilch

RHINE

NV

### RHINE



#### LIEBFRAUMILCH, JOHANNES EGBERTS

A light, mellow wine with a simple fragrant bouquet.

e	5	10%	75cl	017752	6+
		£			

### MOSEL



#### PIESPORTER MICHELBERG, JOHANNES EGBERTS

A medium-dry, fruity white wine from the middle part of the Mosel Valley.

e	4	9%	75cl	017753	6+
		£			



#### PETER & PETER, ZELLER RIESLING FEINHERB

Pure, youthful and citrusy on the nose with a refreshing palate that is just off-dry.

	3	11%	75cl	060572	6+
		££			

### PFALZ



#### INVENIO RIESLING

Clean and fresh with a rich texture and an aromatic floral bouquet.

e	3	12.5%	75cl	057286	6+
		££			



#### PETER & PETER, PINOT NOIR

A relatively light-bodied red wine that has yielding tannins and youthful red fruit aromas.

	B	13%	75cl	060571	6+
		££			



GERMAN WINES

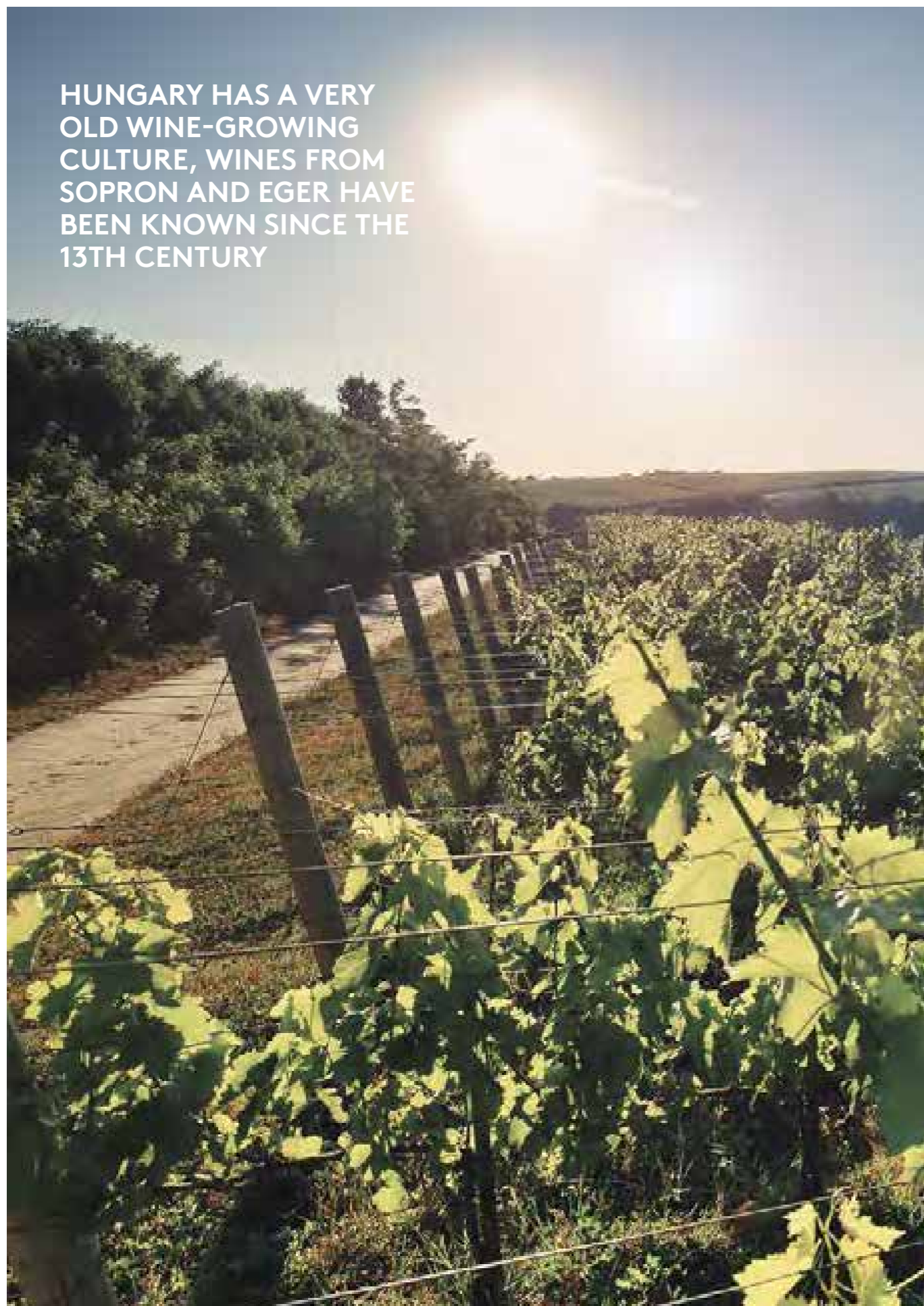
## UNDERSTANDING THE LABEL

German wine labels can be a little tricky to decipher. Wines are classified as either table or quality level, with the latter being further defined by region and sweetness.

Quality wine is divided into two types – Qualitätswein bestimmter Anbaugebiete (QbA) (quality wine from a specific region), and Qualitätswein mit Prädikat (QmP) (superior quality wine). There are 13 designated QbA regions, of which the Mosel is one. The wine region is Germany's third largest in terms of production, but some consider it the leading region in terms of international prestige. The region covers the valleys of the rivers Mosel, Saar, and Ruwer, and is known for the steep slopes of the region's vineyards overlooking the river.

The Mosel is most famous for its wines made from the Riesling grape, the northerly location resulting in wines that are often light, crisp, tending to lower alcohol, and exhibit "flowery" rather than (or in addition to) "fruity" aromas. The term Feinherb was introduced relatively recently, and denotes a wine that is off-dry.

HUNGARY HAS A VERY OLD WINE-GROWING CULTURE, WINES FROM SOPRON AND EGER HAVE BEEN KNOWN SINCE THE 13TH CENTURY



# HUNGARY

ON TREND AGAIN

The Danube, which flows from north to south, divides the country into two large halves. The Wine Act of 1997 defined 22 wine-growing regions. In the west lies Transdanubia, which reaches from the borders to Austria, Slovenia and Croatia in the west up to the Danube. In the centre lies Lake Balaton, with 591 km<sup>2</sup> the largest lake in Central Europe. Together with Lake Neusiedl and the Danube, a positive climatic influence is exerted on viticulture.

In northern Hungary lies the Mátraalja wine region at the southern foothills of the Mátra Mountains, with its wine growing area being roughly 5500 ha.

The soil is varied. In general, Pannonian clay or loess predominates with a layer of brown forest or black clay. In general there is a lack of limestone, however there are also areas with a high lime content, which are selected for premium vineyard sites.

Hungary's climate is temperate continental. Spring is relatively late. The Mátra mountain range protects the vines from cold northern winds, and also blocks precipitation. The area is therefore rather dry, especially in late summer and autumn. The geographical latitude corresponds to the French Burgundy, which results in fresh, fragrant and aromatic white wines. Their white wines have beautiful acids and normally have no problems to reach balanced ripeness.

The famous Tokaji is decisively connected with the wine history of Hungary. After the phylloxera catastrophe and the two world wars, the production of mass wines became more and more important. Since the political upheavals of 1989 and the founding of a new wine-growing association, wine-growing has been on a steep upward trend again.

THE MÁTRA

VINEYARD SHIELD



WHITE GRAPES

PERFECT RIPENESS



WHITE WINES

FRESH FRAGRANT AROMATIC



WINE-GROWING

UPWARD TREND





# HUNGARY



DANUBIANA

## Brightside Pinot Grigio

FELSŐ-MAGYARORSZÁG

2019

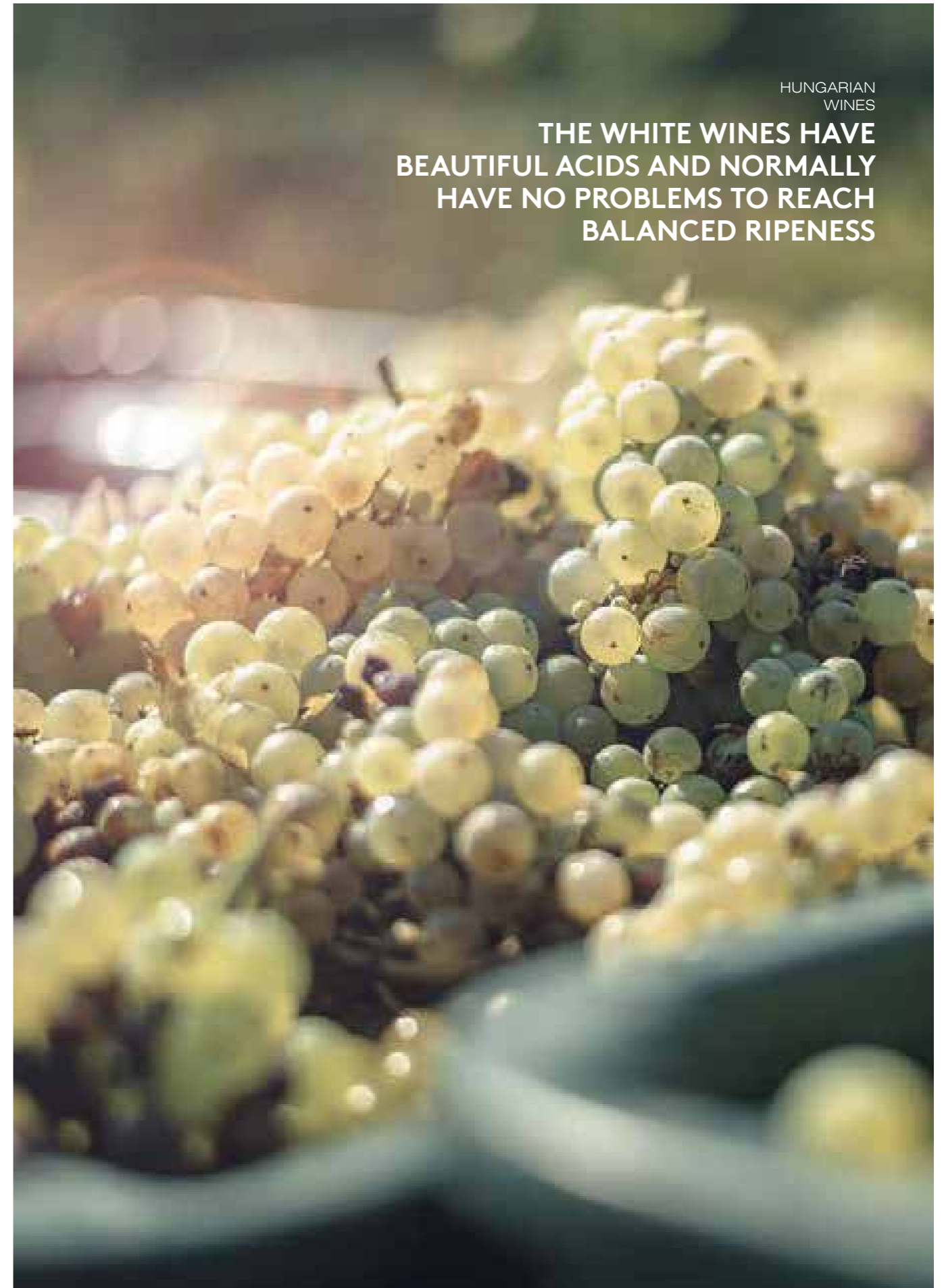
### BRIGHTSIDE



#### PINOT GRIGIO

A light-bodied clean and fresh off-dry white wine with youthful apple fruit.

e	2	12.5%	75cl	017652	6+
🍷	🍷	££			

HUNGARIAN  
WINES

THE WHITE WINES HAVE  
BEAUTIFUL ACIDS AND NORMALLY  
HAVE NO PROBLEMS TO REACH  
BALANCED RIPENESS



JONATHAN PEDLEY  
MW  
**ITALY'S HARVEST  
CAMPAIGN WAS  
UNHURRIED**

# ITALY

## RELATIVELY LATE HARVEST

Italy avoided the frost losses that affected parts of France but poor weather at the start of the flowering period did reduce the potential yield of some grape varieties. Spring had been cool and grey but June brought remorseless heat. These sustained high temperatures were responsible for the smaller crop in 2019 compared to 2018.

Despite the warmth the ripening proceeded steadily throughout Italy and the whole harvest campaign was unhurried. The relatively late harvest seems to have been a particular boon in places such as Sicily, where a rushed harvest in August can be problematic (a lack of physiological ripeness, overheated grapes, a shortage of tank space etc.).

Quality appears to be strong across the board. The OIV figures have Italy's total crop down 15% on 2018 and down 4% against the five year average. Most of the key regions for Crown Cellars (particularly the Veneto: home to Prosecco and the majority of the Pinot Grigio) seem to be in line with these numbers.

ITALY

JUNE

REMORSELESS HEAT



2019

SMALL CROP



VENETO

TOTAL CROP DOWN




OVERALL QUALITY

STRONG



# ITALY


## INVENIO

	<b>PINOT GRIGIO IGT VENEZIA</b> A clean fresh white wine with pear and apple flavours.					
e	1	12.0%	75cl	020937	6+	
1	1	££	18.7cl	020936	24+	


## LYRIC


	<b>PINOT GRIGIO IGT VENEZIA</b> A really characterful Pinot Grigio, with tempting apricot, peach and melon fruit.					
e	1	12.0%	75cl	020975	6+	
1	1	£				

	<b>PINOT GRIGIO BLUSH IGT VENEZIA</b> A light and delicate pink Pinot Grigio that is off-dry on the palate.					
e	3	12.0%	75cl	020976	6+	
1	1	£				

	<b>MERLOT CORVINA V</b> A light fruity red wine with delicious cherry and plum flavours.					
e	B	12.0%	75cl	014221	6+	
1	1	£				

## JACK RABBIT

	<b>PINOT GRIGIO</b> A vibrant fruity white wine.					
	1	13.5%	75cl	057143	6+	
1	1	££	18.7cl	057725	12+	

	<b>PINOT GRIGIO, ROSÉ</b> Perfect for summer, with floral aromas, notes of berries, apple and citrus flavours.					
	4	13.5%	75cl	012707	6+	
1	1	££				




**EXCLUSIVE TO CROWN CELLARS**  
**LYRIC**  
PINOT GRIGIO IGT VENEZIA

## O&E

	<b>PINOT GRIGIO IGT VENEZIA</b> Crisp, fresh white wine, with touches of ripe pear and apple.					
e	1	12.0%	75cl	020934	6+	
1	1	££				

## STOWELLS

	<b>PINOT GRIGIO</b> Clean, fresh and gently aromatic, with hints of both apple and citrus.					
	1	12.5%	75cl	057334	6+	
1	1	££	18.7cl	060449	12+	




C&C S.R.L

# Zimor


## Blush Pinot Grigio delle Venezie

IGT VENEZIA

## ZIMOR


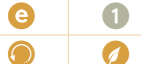



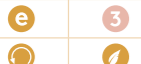


	<b>NEW PINOT GRIGIO IGT VENEZIA</b> A Pinot Grigio that has attractive fruit aromas and a dry but rounded palate.					
e	1	12.0%	75cl	024017	6+	
1	1	££	18.7cl	023986	24+	

	<b>NEW PINOT GRIGIO BLUSH IGT VENEZIA</b> This is a delicately fruity, pale peachy pink blush, that is light-bodied and just off-dry.					
e	3	12.0%	75cl	023975	6+	
1	1	££				


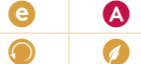



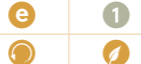







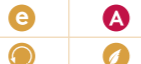







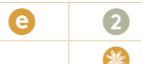



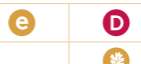


	<b>NEW MERLOT IGT VENEZIA</b> A mid-bodied red wine with softish tannins and acidity. Ripe dark fruits on the nose.					
e	C	11.5%	75cl	023962	6+	
1	1	££				

## ITALY

## VITICOLTORI PONTE

	<b>GIÒ, BIANCO</b> <sup>Ve</sup>	A clean, crisp and refreshing dry white wine.				
	 11.0%	75cl	061495	6+		
	£					
	<b>GIÒ, ROSATO</b> <sup>Ve</sup>	A straightforward, off-dry, pink fruity quaffer.				
	 11.0%	75cl	061496	6+		
	£					











VITICOLTORI PONTE CONTINUED

	<b>GIÒ, ROSSO</b> <sup>Ve</sup>	A soft and approachable red; fruity and light.				
	 11.0%	75cl	061497	6+		
	£					
	<b>PINOT GRIGIO</b> <sup>Ve</sup>	Very light and neutral, revealing just a hint of green fruit.				
	 12.0%	75cl	057010	6+		
	££	18.7cl	057038	24+		
	<b>PINOT GRIGIO ROSATO</b> <sup>Ve</sup>	A fresh and youthful off-dry wine that has a lovely rose petal pink colour.				
	 12.0%	75cl	059452	6+		
	££	18.7cl	060526	24+		
	<b>MERLOT</b> <sup>Ve</sup>	A bright red wine with violet reflections, fresh, fruity and agreeably soft.				
	 12.0%	75cl	057041	6+		
	££	18.7cl	057043	24+		
	<b>NEW RABOSO FRIZZANTE</b> <sup>Ve</sup> <sup>fp</sup>	An extremely fruity sparkling red wine that is soft and juicy in the mouth.				
	 11.5%	75cl	024216	6		
	££					
	<b>NEW CAMPE DHEI PINOT GRIGIO</b> <sup>Ve</sup>	Smooth and refreshing with delicate hints of white fruits.				
	 13.0%	75cl	023160	6		
	£££					
	<b>CAMPE DHEI RABOSO</b> <sup>Ve</sup>	Licorice and dried fruit aromas are followed by a mid to full-bodied palate that has plenty of chunky tannin.				
	 13.0%	75cl	017522	6		
	£££					



**FIRM FAVOURITE** **CANTINA DI NEGRAR VALPOLICELLA RIPASSO CLASSICO**


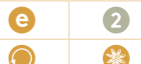



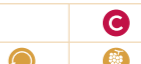


## MARCHE &amp; ABRUZZO

	<b>VERDICCHIO DEI CASTELLI DI JESI CLASSICO PIERSANTI</b> <sup>Ve</sup>	A youthful, light and fresh white wine that is dry and zingy on the palate.				
	 12.5%	75cl	015568	6		
	££					
	<b>LA PIUMA, PECORINO, TERRE DI CHIETI</b> <sup>Ve</sup>	A dry white wine that has a lovely youthful aromatic nose: delicious.				
	 12.0%	75cl	013591	6+		
	££					
	<b>MANDORLA MONTEPULCIANO D'ABRUZZO</b>	Deep coloured, with an aroma of figs, berries and spice. A luscious mouth-filling wine with juicy black fruit flavours.				
	 13.0%	75cl	019272	6		
	££					

## VENETO

	<b>SOAVE CLASSICO, "TERRE DI MONTEFORTE"</b> <sup>Ve</sup> <sup>DWWA: BRONZE 2019</sup>	A dry and crisp white wine showing aromas of pear, melon and even peach.				
	 12.5%	75cl	021023	12		
	££					
	<b>VALPOLICELLA RIPASSO CLASSICO, CANTINA DI NEGRAR</b> <sup>IWSC: BRONZE 2019</sup>	A concentrated and chunky mid-bodied Valpolicella with delicious rich ripe prune and damson notes.				
	 13.0%	75cl	059521	6		
	£££					
	<b>AMARONE DELLA VALPOLICELLA CLASSICO, CANTINA DI NEGRAR</b> <sup>DWWA: BRONZE 2019</sup>	A massively full-bodied and robustly tannic red wine that has aromas of spice, game and chocolate.				
	 15.0%	75cl	059503	6		
	££££					
	<b>RECIOTO DELLA VALPOLICELLA CLASSICO, CANTINA DI NEGRAR</b>	An incredibly concentrated full-bodied sweet red wine.				
	 12.5%	50cl	013520	6		
	£££					

## MEZZACORONA













	<b>PINOT GRIGIO, DOLOMITI IGT</b> <sup>Ve</sup>	A crisp fruity white wine with a delightful full and ripe aroma.				
	 12.5%	75cl	056732	6+		
	£££					
	<b>MERLOT, TRENTO</b> <sup>Ve</sup>	Scented on the nose, with plenty of black fruit in evidence. Mid-bodied and fruity with soft approachable tannins.				
	 13.0%	75cl	056760	6+		
	£££					



**NEW FOR 2020** **VITICOLTORI PONTE RABOSO FRIZZANTE**

# ITALY

## PIEMONTE – TERRE DEL BAROLO

	<b>GAVI</b> 	Crisp, dry white wine, light and elegant with a long nutty finish.					
	<b>DOLCETTO D'ALBA</b> 	Juicy red wine in a lighter style with soft tannins and plenty of crunchy black cherry fruit.					
	<b>BARBERA D'ALBA</b> 	Quite complex on the nose with berry, oak and chocolate notes, and a sweet powerful fleshy taste.					
	<b>BAROLO</b>  <small>IWSC: BRONZE 2019 DWWA: BRONZE 2019</small>	This brick-red wine has a complex, woody nose, with a lingering flavour of liquorice on the palate.					
		<b>e</b>	<b>1</b>	11.5%	75cl	057684	6
				£££			
		<b>e</b>	<b>B</b>	13.5%	75cl	057685	6
				££			
		<b>e</b>	<b>C</b>	13.0%	75cl	057687	6
				£££			
		<b>e</b>	<b>E</b>	14.0%	75cl	057686	6
				££££			






## PIEMONTE – VAREJ

	<b>BAROLO</b>	A full-bodied red wine that has plenty of rich juicy fruit to balance the grainy tannins.					
		<b>e</b>	<b>E</b>	14.0%	75cl	059485	6
				££££			



**CASALI DEL BARONE**  
150+1 LANGHE DOC  
BIANCO

## CASALI DEL BARONE

	<b>NEW 150+1 LANGHE DOC BIANCO</b>  <small>IWSC: BRONZE 2019</small>	An elegant and lively dry white wine that is attractively scented on the nose.					
		<b>1</b>		13.0%	75cl	024167	6
				£££			
	<b>NEW 150+1 PIEMONTE LANGHE DOC BARBERA</b> <small>IWSC: SILVER 2019 DWWA: COMMENDED 2019</small>	Lots of black cherry fruit, overlaid with vanilla oak, enliven this mid-bodied red.					
			<b>C</b>	13.5%	75cl	024166	6
				£££			











FROM THE VINEYARD

## CASALI DEL BARONE
















The Casali del Barone range, from renowned producers Schenk Italia, showcases some of the most typical wines from the Piemonte Area. The personality of the wines from this area is celebrated here, beautifully expressing the Langhe and Piemonte vineyards. Winemaker Daniele Ressa's experience is crucial to creating this range of wines which are well-balanced and aim to be flag bearers for wines of the area. So-called "150+1" because the talent of one winemaker is combined with the passion of the 150 members of the Vallebelido Cooperative, located near the picturesque town of Alba. These wines are very approachable and offer excellent value for money.

# ITALY

## CAMPANIA

	<b>BENEVENTANO FALANGHINA, VESEVO IGT</b> 	A broad, well textured dry white wine that has a delicate but attractive fruit character.				
	 13.0%	75cl	021021	6		
	 £££					
	<b>BENEVENTANO AGLIANICO, VESEVO IGT</b> 	A fullish-bodied chewy red wine with plenty of dried fruit and spice aromas.				
	 13.0%	75cl	017468	6		
	 £££					

## TUSCANY

	<b>CHIANTI DOCG, VERNAIOLO ROCCA DELLE MACIE</b>	This mid-bodied Chianti is lively and fresh, showing attractive dry fruit and spicy aromas.				
	 12.5%	75cl	015520	6+		
	 ££					
	<b>ANFORIO, CHIANTI CLASSICO</b>	The nose is mellow and shows stewed fruit aromas; the palate is mid-bodied with some dry tannins.				
	  13.5%	75cl	013542	6		
	 £££					
	<b>ANFORIO, VINO NOBILE DI MONTEPULCIANO</b>	A tannic full-bodied red wine that has a complex nose of dried fruits, spice, oak and leather.				
	  14.0%	75cl	013541	6		
	 £££					
	<b>BRUNELLO DI MONTALCINO FOSSACOLLE</b> 	<b>ROBERT PARKER: 91 POINTS 2019, JAMES SUCKLING: 92 POINTS 2019</b> A great wine. Full-bodied and hugely complex with notes of damson, prune, game and leather.				
	 15.0%	75cl	017469	6		
	 ££££					





**NEW FOR 2020**



**BARONE MONTALTO**  
TERRE SICILIANE IGT  
VERMENTINO

## SALENTO

	<b>VITTI PRIMITIVO DI MANDURIA, CANTINE SAN MARZANO</b> 	An impressively intense and complex (liquorice, tar and dark fruit) full-bodied red.				
	  14.0%	75cl	019192	6		
	 £££					
	<b>VITTI MALVASIA NERA, CANTINE SAN MARZANO</b> 	A mid-bodied red wine that has a good attack of jammy fruit and oak.				
	  13.0%	75cl	060651	6		
	 £££					
	<b>VITTI NEGROAMARO, CANTINE SAN MARZANO</b> 	A full-bodied red wine that is piled high with rich ripe dark fruit.				
	  13.5%	75cl	013521	6		
	 £££					



VIGNETI ZABÙ

## Il Passo Verde Organic Nero d'Avola

TERRE SICILIANE IGT

2018

## SICILY

	<b>NEW BARONE MONTALTO TERRE SICILIANE IGT VERMENTINO</b> 	A soft textured and gentle dry white wine that is delicately aromatic.				
	 12.0%	75cl	024323	6		
	 ££					
	<b>NEW IL PASSO VERDE ORGANIC TERRE SICILIANE IGT NERO D'AVOLA</b>  	A mid to full-bodied and fleshily tannic red that has intense dark fruit and oak aromas.				
	 13.0%	75cl	023950	6		
	 ££					

# LEBANON

## TERROIR

At its simplest, terroir translates from the French as soil. But to winemakers terroir is much more than that – it is an alchemy of the elements.

The soil at these vineyards is one important part of the environment. Mostly a stony mix of limestone and clay, it suits vines perfectly. The sun shines hot and provides a ripening heat without interruption from May until the September-October harvest while the afternoon wind spreads the warmth to give an evenness to the maturing process while the reflection of sunlight from the mountain enhances the photosynthesis. This is dry land without much rainfall but the vines receive a natural water supply from the melting snows that trickle down from the mountains. And there's a bonus. The dry weather, especially during the early growth period, is a barrier to disease and hostile insects.

### SUMMER WINDS

#### PERFECT RIPENING



### IRRIGATION

#### CONSTANT SUPPLY



JONATHAN PEDLEY  
MW

**THE SUN SHINES HOT AND  
PROVIDES A RIPENING HEAT  
WITHOUT INTERRUPTION**

# LEBANON



FROM THE VINEYARD

## CHÂTEAU MASSAYA

Massaya is run by brothers Sami and Ramzi Ghosn. Until recently, Massaya's vineyards have solely been located in the fertile Beqaa Valley, at an altitude of 1000 metres above sea level. At these Tanail vineyards the slopes are protected by Mount Lebanon and the Anti-Lebanon mountains. Free of frost and disease, the Beqaa Valley enjoys a unique climate with long gentle summers, wet winters and an average temperature of 25°C, perfect for viticulture. However, over the last seven years they have expanded into the more extreme, mineral areas of the Beqaa valley. These vineyards are planted with Grenache and Mourvèdre for the red wines, and Obeidi, Clairette, Sauvignon Blanc, Chardonnay and Vermentino for the Massaya white.

In July 2014 Massaya opened their new high-altitude winery in Faqra on Mount Lebanon. It is situated at the foothills of the Mount Lebanon ski resorts, overlooking Faqra, the highest-altitude Roman temple in the world. This winery is used for the vinification of the white wine, as well as for the maturation of some of the red wines.



## CHÂTEAU MASSAYA



### LE COLOMBIER ROUGE

A powerful mid to full-bodied red wine that is rich and warm on the palate.

	14.5%	75cl	014840	12
	££££			



# NEW ZEALAND

## NEAR PERFECT CONDITIONS

There was little in the way of spring frost, but cool and wet weather during the flowering put a cap on potential yields. From then on conditions were nigh-on perfect with a long dry run right through to the late summer and autumn. The grapes were able to ripen steadily, developing complex aromas and thick skins. In the words of Gordon Russell at Esk Valley, "I can without hesitation put this 2019 harvest amongst the finest I have experienced." All grape varieties seem to have done well, although when pushed Gordon singled out Merlot as having been extraordinary.

Despite the problematic flowering, the final crop size was satisfactory: down 1% on 2018 but up 2% against the five year average. The upward pressure on prices seems to have been driven by strong demand for Sauvignon Blanc from the USA and UK.

### FLOWERING SEASON

**WET**



### STEADY RIPENING

**COMPLEX AROMAS**



### MERLOT

**EXTRAORDINARY**



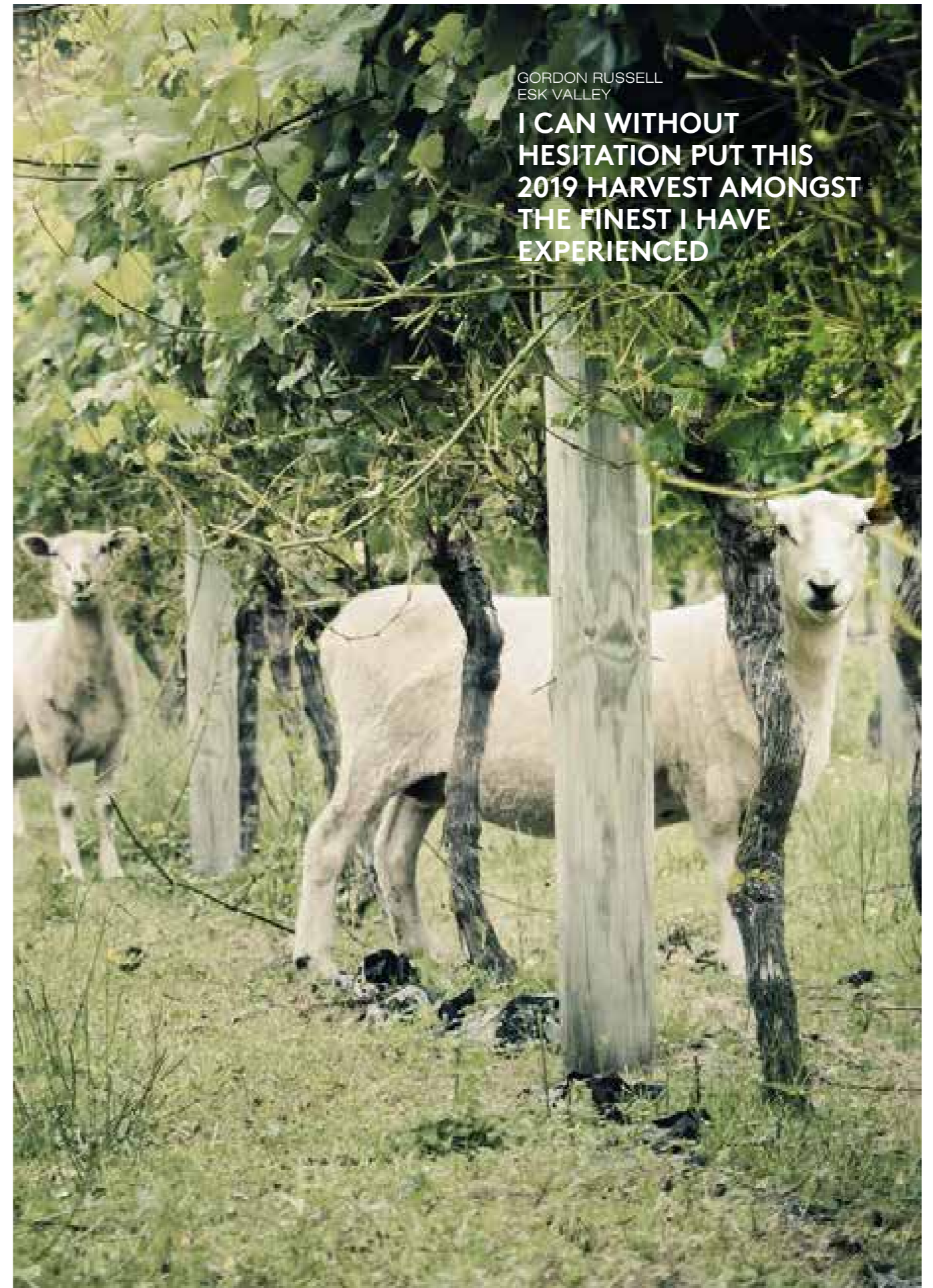
### 5 YEAR AVERAGE

**TOTAL CROP UP**

**+2%**

GORDON RUSSELL  
ESK VALLEY


**I CAN WITHOUT  
HESITATION PUT THIS  
2019 HARVEST AMONGST  
THE FINEST I HAVE  
EXPERIENCED**



# NEW ZEALAND

## CLOUD ISLAND


**SAUVIGNON BLANC**  
Fresh and juicy with tropical fruit flavours and zingy acidity.



e	1	12.5%	75cl	059720	6+
1	*	££			

## BOX OF BUDGIES


**SAUVIGNON BLANC, MARLBOROUGH <sup>Ve</sup>**  
A youthful aroma of fruit and herbs is followed by a palate that is light and lively.



e	1	12.5%	75cl	015723	6+
1	*	££			

## REN


**SAUVIGNON BLANC, MARLBOROUGH <sup>Ve</sup>**  
Zesty white with ripe tropical notes and a smooth palate.



e	1	12.5%	75cl	019441	6+
1	*	££			


## LEFT FIELD

**CHARDONNAY, HAWKE'S BAY**  
A broad rich Chardonnay showing lots of butter and cream aromas.




	2	13.0%	75cl	021350	6
1	*	£££			

**PINOT GRIS, HAWKE'S BAY**  
Off-dry and juicy on the palate with delicate fruit and floral aromas on the nose.



	3	12.0%	75cl	021351	6
1	*	£££			

**SYRAH, HAWKE'S BAY <sup>Ve</sup>**  
A mid-bodied Syrah that is beautifully perfumed: bramble, white pepper and jasmine tea.



	C	13.0%	75cl	021352	6
1	*	£££			


## WAIPARA HILLS

**SAUVIGNON BLANC**  
Off-dry showing classic Marlborough Sauvignon Blanc fruit character and zingy freshness.



	2	12.5%	75cl	017533	6
1	*	£££			


**PINOT NOIR <sup>Ve</sup>**  
A good intensity of red berry fruit with a smooth mid to light-bodied palate.



	B	13.5%	75cl	012425	6
1	*	£££			

## BRANCOTT ESTATE

**SAUVIGNON BLANC, MARLBOROUGH**  
*IWC: COMMENDED 2020 DWWA: BRONZE 2019 IWSC: BRONZE 2019*  
Aromas of rock melon, lemongrass and ripe gooseberry dominate with top notes ranging from tropical grapefruit to sweet capsicum.



	1	12.5%	75cl	057674	6
1	*	£££			

## VILLA MARIA ESTATE – SILVER LAKE


**SAUVIGNON BLANC, MARLBOROUGH**  
Fresh and zesty with ripe gooseberry fruit and a crisp finish.



e	1	13.5%	75cl	057921	6+
1	*	£££			

## VILLA MARIA ESTATE – PRIVATE BIN

**SAUVIGNON BLANC**  
*DWVA: SILVER 2019 IWSC: BRONZE 2019*  
Zippy and herbaceous on the nose, with a bite of vibrant acidity on the palate.



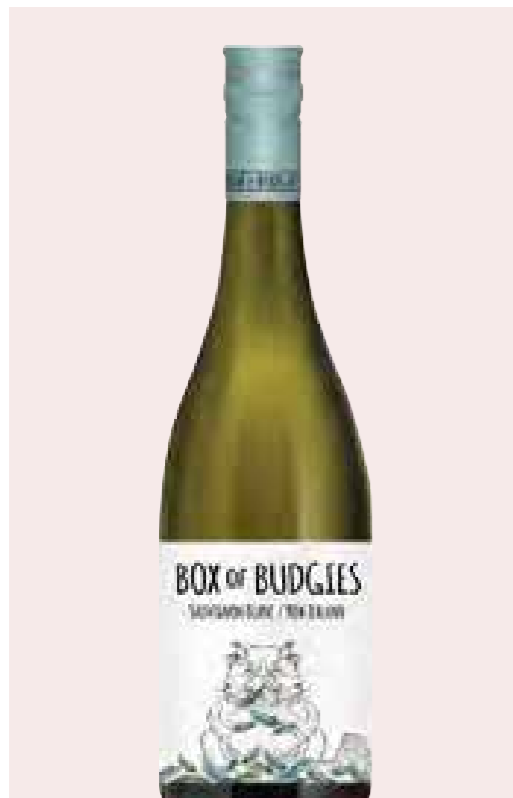
	1	13.0%	75cl	056875	6
1	*	£££			

## VILLA MARIA ESTATE – CELLAR SELECTION

**PINOT NOIR**  
*DWVA: SILVER 2019 IWSC: BRONZE 2019*  
A beautifully stylish Pinot Noir brimming with red fruit.



	C	13.5%	75cl	057000	6
1	*	££££			



EXCLUSIVE TO CROWN CELLARS

**BOX OF BUDGIES**  
SAUVIGNON BLANC,  
MARLBOROUGH



**FIRM FAVOURITE**

**SILVER LAKE**  
SAUVIGNON BLANC,  
MARLBOROUGH

# NEW ZEALAND

HATCH MANSFIELD

## Esk Valley Pinot Noir

MARLBOROUGH

2017

### ESK VALLEY



#### SAUVIGNON BLANC, MARLBOROUGH

DWWA: SILVER 2019

An intensely aromatic wine bursting with ripe passion fruit and citrus flavours. Full-bodied with a crisp finish.

1	13.5%	75cl	057438	6
🌟	🌟	££££		



#### VERDELHO, HAWKE'S BAY

A fascinating dry white wine, packed with white fruit and pronounced grapefruit flavours on the palate.

2	14.5%	75cl	057252	6
🌟	🌟	££££		



#### RIESLING, MARLBOROUGH

DWWA: SILVER 2019

A medium-dry Riesling that has perfectly balanced acidity accompanied by lemon and honey notes.

2	12.0%	75cl	058286	6
🌟	🌟	££££		



#### PINOT NOIR, MARLBOROUGH

Pure and intense raspberry and redcurrant fruit define this mid to light-bodied red.

B	14.0%	75cl	058285	6
🌟	🌟	££££		



#### MERLOT CABERNET MALBEC, HAWKE'S BAY

DWWA: SILVER 2019

A wonderfully complex and balanced red.

D	13.5%	75cl	057251	6
🌟	🌟	££££		



FROM THE VINEYARD

### ESK VALLEY

Esk Valley was first established by an Englishman Robert Bird in 1933. Today it is New Zealand owned and winemaker Gordon Russell who has been at Esk Valley since 1993 takes an artisanal approach to his winemaking, interpreting each vintage and bringing consistency and quality to every wine he makes. Esk Valley takes a proactive approach to sustainability from techniques in the vineyards to waste management systems in the winery which have helped reduce carbon emissions by 35% in the last ten years.

In 2018, after 85 years of winemaking at their Napier winery, they relocated to a new state-of-the-art winery situated in the Gimblett Gravels, allowing traditional techniques and the latest technology to come together to open a new chapter in Esk Valley's history of crafting exceptional boutique wines.



JONATHAN PEDLEY  
MW

FINE WEATHER IN SEPTEMBER  
AND OCTOBER PERMITTED THE  
PICKING TO TAKE PLACE SLOWLY  
AND SELECTIVELY

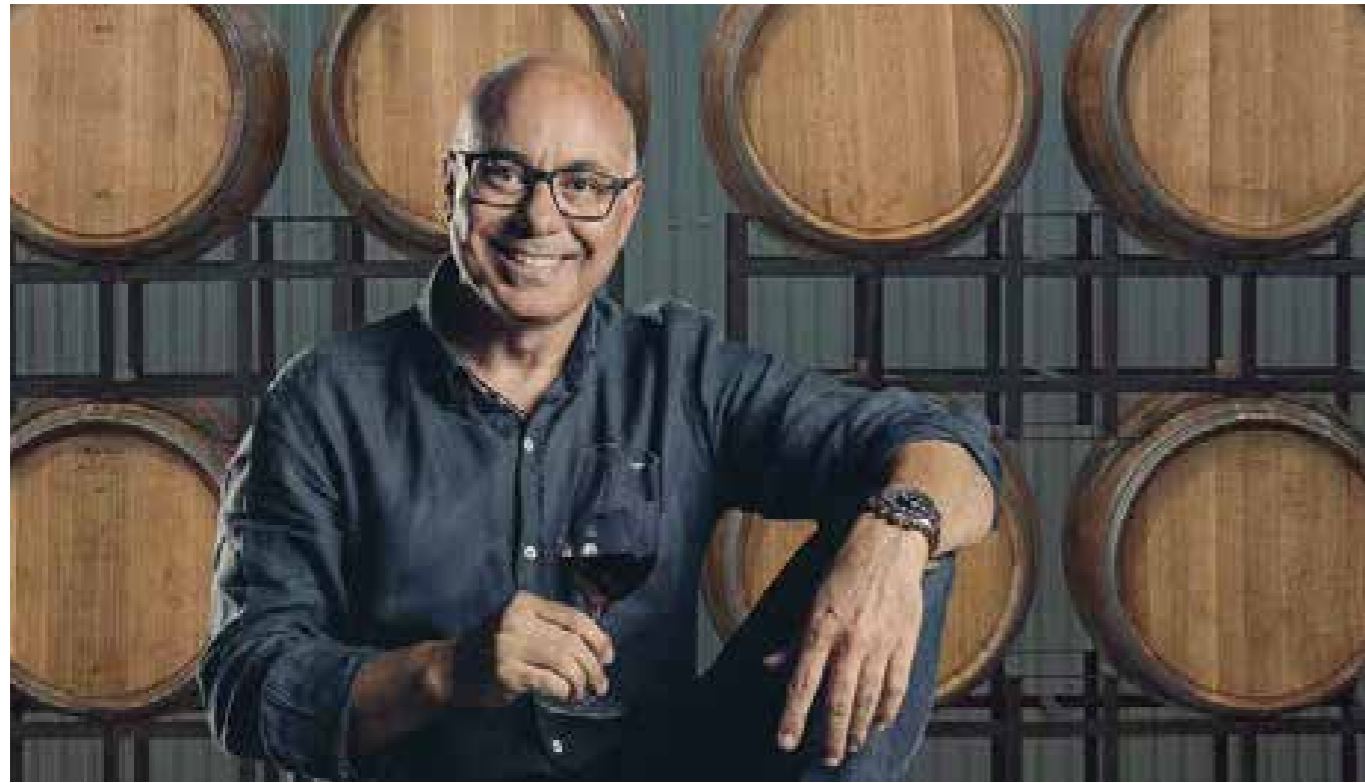
# PORTUGAL

BUCKING THE TREND

Portugal bucked the trend in 2019 and recorded a vintage that was larger than both 2018 (+10%) and the five year average (+4%). Given that 2019 was another dry year the question arises as to how this could happen? Well firstly, there were no reports of frost or flowering problems early in the season. Secondly, in stark contrast to most of Europe, the summer was cooler than normal. Finally, a little rain at the end of August unblocked the ripening and allowed the grapes to swell. As a result, quality is high.



# PORTUGAL



FROM THE VINEYARD

## MAGNUM VINHOS, DÃO

Carlos Lucas was a co-founder of Dão Sul back in 1990. He oversaw its growth over 20+ years to become one of Portugal's most successful wine companies, both on domestic and export markets. In 2012 he left to create his own new company, Magnum Vinhos. Lucia Freitas and Carlos Rodrigues, two of his colleagues at Dão Sul, have remained with him, and are looking after various winemaking projects in Douro, Alentejo and Dão, enjoying the opportunity to return to basics and to winemaking on a smaller scale. They have completed a new, contemporary winery, which overlooks Carlos' own 6 hectare Ribeiro Santo estate, and which was completed in time for the 2014 vintage.

The Jardim Da Estrela vineyard is planted following the traditional plantation methods, in poor ground granite soils, with large rocky outcrops, where you can have a magnificent perspective of the highness of the Mountain Serra da Estrela. The entire vineyard is planted following an integrated Production System, which demonstrates a great concern with the environmental issues.

## VINHO VERDE



### ADEGA DE MONÇÃO V

Plenty of spritz, a pale greenish colour, lively fruit and refreshing acidity define this modern Vinho Verde.

1	11.5%	75cl	057441	6
1	££			

## PENÍNSULA DE SETÚBAL



### JP AZEITÃO BRANCO

Gloriously floral and grapey on the nose but surprisingly dry and light-bodied in the mouth.

1	13%	75cl	060507	6+
1	££			



### JP AZEITÃO TINTO

This mid-bodied red wine has a good intensity of dark fruit and some fleshy tannins.

C	13.5%	75cl	060508	6+
1	££			

## DÃO



### JARDIM DA ESTRELA

Vibrant, ripe, jammy dark fruit, which carries through to the rounded, mid-bodied palate.

C	13%	75cl	012287	6
1	£££			

## MATEUS



### MATEUS ROSÉ, THE ORIGINAL V

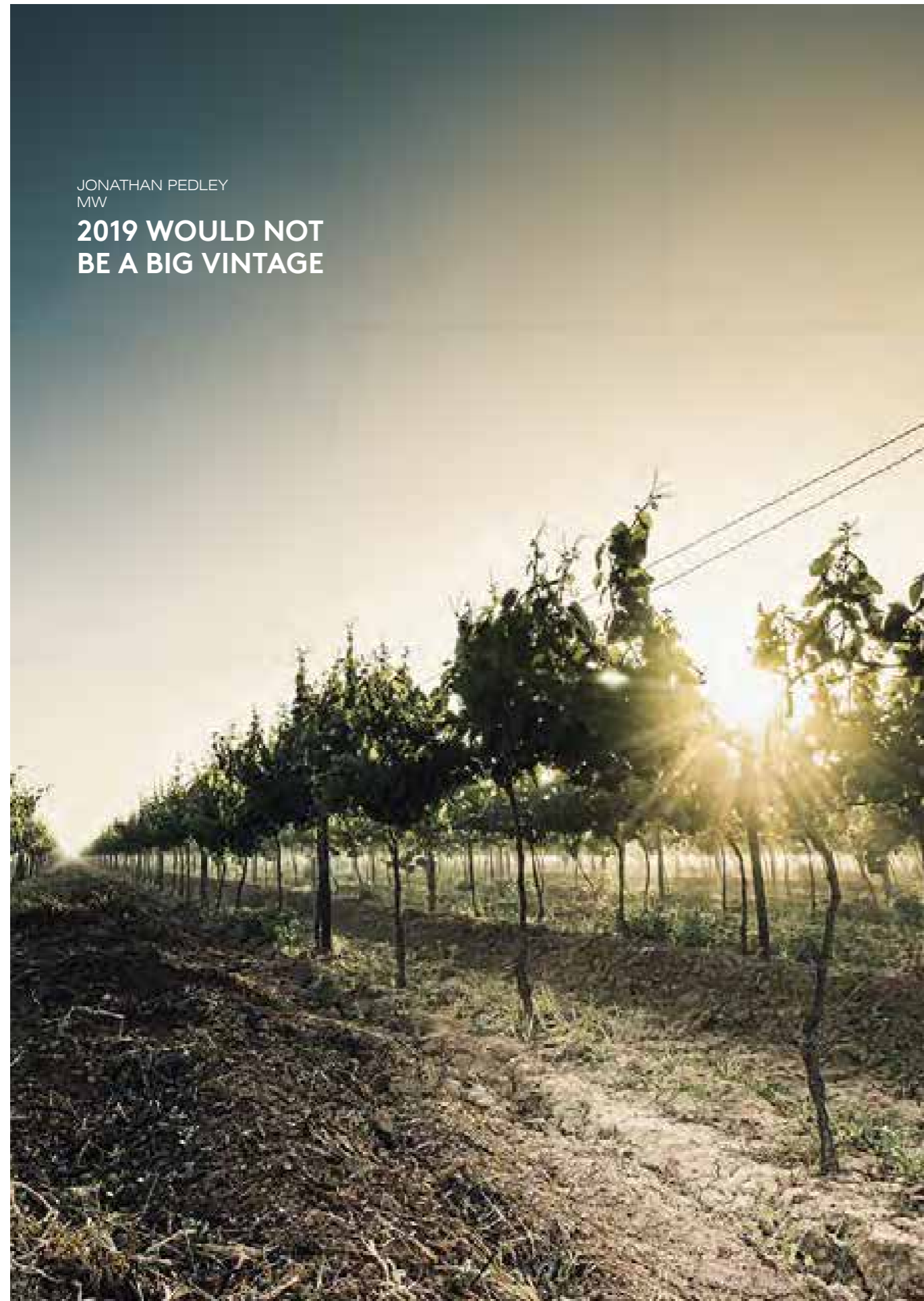
Fresh, fruity off-dry wine.

4	11%	75cl	061713	6+
1	££			



**RICH &  
INTENSE**

**JARDIM DA ESTRELA  
DÃO**



JONATHAN PEDLEY  
MW

## 2019 WOULD NOT BE A BIG VINTAGE

# SOUTH AFRICA

## A CHALLENGING VINTAGE

After three years of cumulative drought, a wet winter started to get moisture back into the parched soils and saw the dams gradually refilling.

The spring weather was chaotic with cool, windy and wet episodes interspersed with warmer periods, including a freak heatwave in October. Hence, even allowing for the plentiful winter rain, it was clear that 2019 would not be a big vintage.

The summer was mild until a blast of heat in February accelerated the ripening of the grapes. This resulted in a large proportion of the white grapes, and some of the early ripening black grapes (such as Pinotage), being picked in February

under fine conditions. Rain then arrived and March was damp and cool. The ripening of many of the black grapes stalled and some outbreaks of botrytis occurred leading to challenging conditions, though most producers seem happy with the quality of their wines.

Yields vary by region and grape variety though at a national level the crop was up 3% on 2018 but still 9% below the five year average. Worryingly, exports of South African wine were sharply down in 2019, as were shipments to the domestic market. A lack of supply is one major factor but other issues may be contributing.

### WINTER

#### RELIEF



### FEBRUARY

#### HARVEST



### SUMMER HEAT

#### ACCELERATED RIPENING



### OVERALL

#### TOTAL CROP

↑+3%

# SOUTH AFRICA



EXCLUSIVE TO CROWN CELLARS

**DROP DEAD GORGEOUS**  
CHENIN BLANC

## DROP DEAD GORGEOUS



### CHENIN BLANC

A dry, mid-bodied and vibrantly fresh white wine with apple and quince aromas.

e	1	12.5%	75cl	019266	6+
Ⓢ	Ⓢ	££			



### MALBEC <sup>Ve</sup>

A mid-bodied red with jammy dark plummy fruit and ripe tannins.

e	C	13.5%	75cl	019265	6+
Ⓢ	Ⓢ	££			

## MILLSTREAM



### CHENIN BLANC <sup>V</sup>

Light and fresh with an attractive quince and pear character.

e	2	12.5%	75cl	056951	6+
Ⓢ	Ⓢ	££			



### SAUVIGNON BLANC <sup>V</sup>

A light-bodied dry white wine with attractive ripe fruit flavours and a lively acidity.

e	1	12.0%	75cl	057801	6+
Ⓢ	Ⓢ	££			



### ROSÉ <sup>V</sup>

A fruity and friendly medium-dry pink glugger.

e	5	12.5%	75cl	057208	6+
Ⓢ	Ⓢ	££			



### CINSAULT RUBY CABERNET <sup>Ve</sup>

Medium-bodied with ripe berry and spice flavours.

e	B	13.5%	75cl	056950	6+
Ⓢ	Ⓢ	££			

## LAZY BONES



### SAUVIGNON BLANC

Fresh zingy white wine with juicy acidity and ripe fruit aromas.

e	1	12.5%	75cl	024768	6+
Ⓢ	Ⓢ	££			

## CLOCKWORK RAVEN



### SAUVIGNON BLANC

An off-dry white wine that is clean as a whistle with vibrant acidity and reasonably intense aroma.

e	1	12.5%	75cl	017534	6+
Ⓢ	Ⓢ	££			

## MILLSTREAM CONTINUED



### PINOTAGE <sup>Ve</sup>

This Pinotage has the characteristic jammy and smoky flavours of the Cape's signature black grape variety.

Ⓢ	C	13.5%	75cl	056998	6
Ⓢ	Ⓢ	££			

## BRAMPTON



### SAUVIGNON BLANC <sup>Ve</sup>

DWWA: SILVER 2019

Tropical fruit, floral and herbaceous notes characterise this vibrant and zingy dry white wine.

Ⓢ	1	13.5%	75cl	058199	6
Ⓢ	Ⓢ	££			



### UNOAKED CHARDONNAY <sup>Ve</sup>

DWWA: BRONZE 2019

This is a dry white wine with all the ripe fruit of a top Chardonnay but without the oak flavours.

Ⓢ	2	14.0%	75cl	058200	6
Ⓢ	Ⓢ	££			



### OLD VINE RED <sup>Ve</sup>

A proper, chunky, mid to full-bodied red wine that has aromas of blackcurrant, spice and oak.

Ⓢ	D	14.5%	75cl	058198	6
Ⓢ	Ⓢ	££			



### CABERNET SAUVIGNON <sup>Ve</sup>

DWWA: SILVER 2019 IWSC: BRONZE 2019

A fullish-bodied and chewily tannic red wine that has plenty of cassis and oak flavours.

Ⓢ	D	13.0%	75cl	015425	6
Ⓢ	Ⓢ	£££			



### THE ROXTON RED <sup>Ve</sup>

A red wine that is fullish-bodied and off-dry with quite intense black fruit aromas.

e	D	14.0%	75cl	017260	6
Ⓢ	Ⓢ	£££			

## BELLINGHAM



### HOMESTEAD, SAUVIGNON BLANC <sup>Ve</sup>

IWSC: SILVER 2019 DWWA: BRONZE 2019

A dry white wine with gooseberry and tropical fruit flavours.

Ⓢ	1	13.0%	75cl	056739	6
Ⓢ	Ⓢ	£££			



### HOMESTEAD, PINOTAGE <sup>Ve</sup>

DWWA: BRONZE 2019

A wine with an intense bramble berry aroma, complemented by a full, soft, round palate.

Ⓢ	C	14.0%	75cl	056731	6
Ⓢ	Ⓢ	£££			







**FIRM FAVOURITE**


**BRAMPTON**  
THE ROXTON RED

# SOUTH AFRICA


## STELLAR ORGANICS, RUNNING DUCK

	<b>CHENIN BLANC SAUVIGNON BLANC</b> <span>Ve</span>	Refreshing white wine, combining the grassiness of Sauvignon with ripe guava fruit of Chenin Blanc.	1	12.0%	75cl	059522	6+
			🍷	££			
	<b>ROSÉ</b> <span>Ve</span>	Mid-pink rosé, with plenty of ripe strawberry fruit flavours and a dry finish.	1	13.5%	75cl	059524	6+
			🍷	££			
	<b>NEW NO ADDED SULPHUR PINOTAGE</b> <span>Ve</span> <span>🌱</span>	This "No Added Sulphur" red is mid to full-bodied with decent damson and bramble fruit.	D	13.5%	75cl	024545	6+
			🍷	££			
	<b>SHIRAZ</b> <span>Ve</span>	Medium-bodied red, soft and spicy with plenty of berry fruit and a hint of white pepper on the finish.	C	14.0%	75cl	059523	6+
			🍷	££			

## BOSCHENDAL

	<b>RACHELSFONTEIN, CHENIN BLANC</b> <span>Ve</span>	A youthful but pleasant dry white wine that is attractively fruity.	2	14.0%	75cl	060653	6
			🍷	££			



## RIB SHACK

	<b>THE ORIGINAL RIB SHACK RED</b> <span>Ve</span>	A mid-bodied red wine that has youthful dark fruit with some spicy smoky notes.	C	13.5%	75cl	060084	6
			🍷	££			



**STELLAR ORGANICS**  
RUNNING DUCK, NO ADDED  
SULPHUR PINOTAGE

## FLAGSTONE

	<b>NOON GUN, CHENIN BLANC SAUVIGNON BLANC VIOGNIER</b>	Guava and citrus notes combine with a smooth, creamy palate.	2	13.5%	75cl	057965	6
			🍷	££			
	<b>LONGITUDE, DRY RED</b> <span>Ve</span>	Luscious red fruits with hints of spice and chocolate. Smooth and silky.	D	14.5%	75cl	057958	6
			🍷	££			

DERICK KOEGELENBERG, WINEMAKER

## STELLAR ORGANICS

Derick has lived in the Vredendal area for most of his life and has had a passion for winemaking from a very young age. This passion was ignited by his experiences as a young boy and his fond memories of harvesting grapes with his father. Following high school, Derick obtained a degree in Agri-business Management at Stellenbosch University and soon after, followed

his passion by studying Winemaking at Elsenburg. He has produced a few vintages in South Africa, as well as New Zealand and France where he gained valuable experience. Soon after he returned to South Africa, and joined the team at Stellar Winery to produce organic and vegan-friendly wine.



INTERESTING FACT

## NO ADDED SULPHUR

Winemakers add sulphur dioxide to wines for its antiseptic and antioxidant properties, preventing the wine from spoiling. However, the sulphur can cause allergic reactions of various types and severity, including headaches, rashes, low blood pressure, and breathing difficulties. In order to prevent these negative reactions, some wineries are now trying to eliminate sulphur dioxide from the production process. No-added sulphur

wines are made with no added sulphur dioxide at all, so the risk of allergic reaction is reduced. Note: There are very low levels produced naturally during fermentation, so there is no true "sulphite free wine" or "sulphur free wine". The name "no sulphur" refers to no sulphur "added" during the wine production. All wines must be labelled 'Contains Sulphites' unless the sulphur level is lower than 10 parts per million.



# SPAIN

## A SMALL HARVEST

Spain experienced a small harvest in 2019 with the OIV estimate showing wine volume down 24% versus 2018 and down 12% against the five year average. The most significant factor was the lack of moisture. During the first eight months of the year there was only 150mm of rain in central Spain, half what would normally be expected. The irony for the growers in south-eastern La Mancha and Valencia was that when the drought finally ended in mid-September there was a deluge that flooded the vineyards and disrupted the picking. The second issue was cold weather during flowering which affected varieties such as Chardonnay. In 2019 the contrast between these commodity focussed regions in central/southern Spain and the premium areas of the north could not be most pronounced. Rioja seems to have had an exceptional vintage (healthy grapes that were small and part of compact clusters). Over in Rías Baixas the message is also positive, with an unhurried harvest of healthy grapes resulting in fresh and aromatic wines.



JONATHAN PEDLEY  
MW

**THE NORTH VS CENTRAL  
AND SOUTH CONTRAST  
COULD NOT BE MORE  
PRONOUNCED**

### HARVEST

**TOTAL CROP DOWN  
-24%**

### JANUARY-AUGUST

**DROUGHT**



### SEPTEMBER

**FLOODS**






### RIOJA & RÍAS BAIXAS

**PERFECTION**




# SPAIN

## LOBO LOCO

	<b>MACABEO, VINO DE LA TIERRA CASTILLA</b> An attractive dry white wine with floral aromas and a crisp finish.									
<table border="1"><tr><td>e</td><td>1</td><td>12.0%</td></tr><tr><td>🍷</td><td>🍷</td><td>£</td></tr></table>	e	1	12.0%	🍷	🍷	£	<table border="1"><tr><td>75cl</td><td>057789</td><td>6+</td></tr></table>	75cl	057789	6+
e	1	12.0%								
🍷	🍷	£								
75cl	057789	6+								
	<b>TEMPRANILLO ROSÉ, VINO DE LA TIERRA CASTILLA</b> Vibrant pink in colour and bursting with summer berry fruit flavours.									
<table border="1"><tr><td>e</td><td>2</td><td>12.0%</td></tr><tr><td>🍷</td><td>🍷</td><td>£</td></tr></table>	e	2	12.0%	🍷	🍷	£	<table border="1"><tr><td>75cl</td><td>057791</td><td>6+</td></tr></table>	75cl	057791	6+
e	2	12.0%								
🍷	🍷	£								
75cl	057791	6+								
	<b>TEMPRANILLO, VINO DE LA TIERRA CASTILLA</b> An easy-drinking fruity red wine with lots of strawberry fruit and a silky smooth finish.									
<table border="1"><tr><td>e</td><td>B</td><td>12.0%</td></tr><tr><td>🍷</td><td>🍷</td><td>£</td></tr></table>	e	B	12.0%	🍷	🍷	£	<table border="1"><tr><td>75cl</td><td>057790</td><td>6+</td></tr></table>	75cl	057790	6+
e	B	12.0%								
🍷	🍷	£								
75cl	057790	6+								

## CASTILLO DE PIEDRA

	<b>VIURA, VINO DE LA TIERRA DE CASTILLA</b> A crisp, dry white wine with a delicately fruity palate and attractive floral notes on the nose.									
<table border="1"><tr><td>e</td><td>1</td><td>12.0%</td></tr><tr><td>🍷</td><td>🍷</td><td>£</td></tr></table>	e	1	12.0%	🍷	🍷	£	<table border="1"><tr><td>75cl</td><td>059691</td><td>6+</td></tr></table>	75cl	059691	6+
e	1	12.0%								
🍷	🍷	£								
75cl	059691	6+								
	<b>TEMPRANILLO ROSÉ, VINO DE LA TIERRA DE CASTILLA</b> Off-dry rosé with tempting strawberry fruit flavours.									
<table border="1"><tr><td>e</td><td>2</td><td>12.0%</td></tr><tr><td>🍷</td><td>🍷</td><td>£</td></tr></table>	e	2	12.0%	🍷	🍷	£	<table border="1"><tr><td>75cl</td><td>059711</td><td>6+</td></tr></table>	75cl	059711	6+
e	2	12.0%								
🍷	🍷	£								
75cl	059711	6+								
	<b>TEMPRANILLO, VINO DE LA TIERRA DE CASTILLA</b> Light and fruity with soft red fruit flavours and a touch of spice on the finish.									
<table border="1"><tr><td>e</td><td>B</td><td>12.0%</td></tr><tr><td>🍷</td><td>🍷</td><td>£</td></tr></table>	e	B	12.0%	🍷	🍷	£	<table border="1"><tr><td>75cl</td><td>059712</td><td>6+</td></tr></table>	75cl	059712	6+
e	B	12.0%								
🍷	🍷	£								
75cl	059712	6+								




EXCLUSIVE  
TO CROWN  
CELLARS

**LOBO LOCO**  
TEMPRANILLO, VINO DE LA  
TIERRA CASTILLA





## EL BURRO

	<b>EL BURRO OLD VINE GARNACHA</b> Deep in colour with dark brooding fruit, grainy tannins and a mid to full-bodied palate.							
<table border="1"><tr><td>D</td><td>14.0%</td></tr><tr><td>🍷</td><td>££</td></tr></table>	D	14.0%	🍷	££	<table border="1"><tr><td>75cl</td><td>014920</td><td>6</td></tr></table>	75cl	014920	6
D	14.0%							
🍷	££							
75cl	014920	6						



## BRIGHTSIDE

	<b>CABERNET SAUVIGNON</b> A mid-bodied red wine that has plummy fruit and a reasonable grip of tannin.									
<table border="1"><tr><td>e</td><td>C</td><td>12.0%</td></tr><tr><td>🍷</td><td>🍷</td><td>££</td></tr></table>	e	C	12.0%	🍷	🍷	££	<table border="1"><tr><td>75cl</td><td>017654</td><td>6+</td></tr></table>	75cl	017654	6+
e	C	12.0%								
🍷	🍷	££								
75cl	017654	6+								

## RIOJA – BODEGAS MEDIEVO

	<b>FINCA DE ORO, VIURA SAUVIGNON BLANC</b> <sup>Ve</sup> Fresh, clean and youthful with attractive apple and pear drop aromas.									
<table border="1"><tr><td>e</td><td>1</td><td>12.5%</td></tr><tr><td>🍷</td><td>🍷</td><td>££</td></tr></table>	e	1	12.5%	🍷	🍷	££	<table border="1"><tr><td>75cl</td><td>015468</td><td>6+</td></tr></table>	75cl	015468	6+
e	1	12.5%								
🍷	🍷	££								
75cl	015468	6+								
	<b>FINCA DE ORO, RIOJA</b> <sup>Ve</sup> <b>BEST RIOJA "JOVEN RED" CONSEJO REGULADOR</b> A surprisingly refined and complex mid-bodied red wine, showing dark fruit, spice and oak aromas.									
<table border="1"><tr><td>e</td><td>C</td><td>13.0%</td></tr><tr><td>🍷</td><td>🍷</td><td>££</td></tr></table>	e	C	13.0%	🍷	🍷	££	<table border="1"><tr><td>75cl</td><td>061964</td><td>6+</td></tr></table>	75cl	061964	6+
e	C	13.0%								
🍷	🍷	££								
75cl	061964	6+								
	<b>BLANCO FERMENTADO EN BARRICA</b> <sup>Ve</sup> A dry and light-bodied white with an intense aroma dominated by oak and ripe fruit.									
<table border="1"><tr><td>1</td><td>12.5%</td></tr><tr><td>🍷</td><td>££</td></tr></table>	1	12.5%	🍷	££	<table border="1"><tr><td>75cl</td><td>017252</td><td>6</td></tr></table>	75cl	017252	6		
1	12.5%									
🍷	££									
75cl	017252	6								
	<b>MEDIEVO ROSADO, RIOJA</b> <sup>Ve</sup> Pale rose colour with floral summer fruits aromas. Dry with plenty of refreshing acidity.									
<table border="1"><tr><td>1</td><td>13.5%</td></tr><tr><td>🍷</td><td>££</td></tr></table>	1	13.5%	🍷	££	<table border="1"><tr><td>75cl</td><td>016290</td><td>6</td></tr></table>	75cl	016290	6		
1	13.5%									
🍷	££									
75cl	016290	6								
	<b>MEDIEVO CRIANZA, RIOJA</b> <sup>Ve</sup> A concentrated and brooding red wine that has a solid structure of tannin and is mid-full bodied.									
<table border="1"><tr><td>D</td><td>13.5%</td></tr><tr><td>🍷</td><td>££</td></tr></table>	D	13.5%	🍷	££	<table border="1"><tr><td>75cl</td><td>019279</td><td>6</td></tr></table>	75cl	019279	6		
D	13.5%									
🍷	££									
75cl	019279	6								
	<b>"TUERCEBOTAS" TEMPRANILLO BLANCO, RIOJA</b> <sup>Ve</sup> <b>DWWA: BRONZE 2019</b> A dry white wine with attractive juicy fruit on the nose and a rich smooth palate.									
<table border="1"><tr><td>2</td><td>13.0%</td></tr><tr><td>🍷</td><td>££</td></tr></table>	2	13.0%	🍷	££	<table border="1"><tr><td>75cl</td><td>019213</td><td>6</td></tr></table>	75cl	019213	6		
2	13.0%									
🍷	££									
75cl	019213	6								
	<b>"TUERCEBOTAS" GARNACHA, RIOJA</b> <sup>Ve</sup> <b>7EME CONCOURS INTERNATIONAL GRENACHES DU MONDE: GOLD 2019</b> <b>DWWA: GOLD 2019</b> A deliciously lush mid-bodied red wine: ripe and juicy with blueberry and spice to the fore.									
<table border="1"><tr><td>C</td><td>14.0%</td></tr><tr><td>🍷</td><td>£££</td></tr></table>	C	14.0%	🍷	£££	<table border="1"><tr><td>75cl</td><td>017254</td><td>6</td></tr></table>	75cl	017254	6		
C	14.0%									
🍷	£££									
75cl	017254	6								

## RIOJA – BODEGAS LANDALUCE

	<b>FINCAS DE LANDALUCE CRIANZA RIOJA</b> <sup>Ve</sup> Bramble, dark plum and spicy oak aromas give the wine a lovely aroma. The palate is lush and rich.							
<table border="1"><tr><td>C</td><td>14.0%</td></tr><tr><td>🍷</td><td>£££</td></tr></table>	C	14.0%	🍷	£££	<table border="1"><tr><td>75cl</td><td>016293</td><td>6</td></tr></table>	75cl	016293	6
C	14.0%							
🍷	£££							
75cl	016293	6						
	<b>FINCAS DE LANDALUCE RESERVA RIOJA</b> <sup>Ve</sup> Mid to full-bodied with well-integrated tannins. Smooth and mellow with hints of very ripe red fruit and a long finish.							
<table border="1"><tr><td>D</td><td>14.0%</td></tr><tr><td>🍷</td><td>£££</td></tr></table>	D	14.0%	🍷	£££	<table border="1"><tr><td>75cl</td><td>016291</td><td>6</td></tr></table>	75cl	016291	6
D	14.0%							
🍷	£££							
75cl	016291	6						















SPAIN'S  
TRENDIEST  
GRAPE



**TUERCEBOTAS**  
TEMPRANILLO BLANCO,  
RIOJA

# SPAIN







## RIOJA – BODEGAS CVNE

	<b>CVNE MONOPOLE RIOJA BLANCO</b> 	A crisp zesty dry white wine that is light-bodied and underpinned by lemony fruit.				
	<b>CVNE CRIANZA RIOJA</b> 	A "proper Rioja" that has a harmonious combination of fruit and savoury traits.				
	<b>CVNE GRAN RESERVA RIOJA</b> 	Complex and elegant on the palate with fine tannins and a good length.				
			13.0%	75cl	013656	6
			££			
			13.5%	75cl	015570	6
			£££	18.7cl	018459	24+
			13.5%	75cl	016371	6
			££££			

## RIOJA – MARQUÉS DE CÁCERES

	<b>NEW CUVÉE ESPECIAL EXCELLENS CRIANZA</b> <small>IWSC: BRONZE 2019</small>	A fruity and spicy mid-bodied red that is dry, warm and has a decent grip of grainy tannin.				
	<b>NEW GAUDIUM</b>	A powerful, full-bodied and chewily tannic red wine that is packed with fruit and oak.				
			14.5%	75cl	024773	6
			£££			
			14.5%	75cl	024776	6
			££££			








## RIOJA – BODEGAS PATERNINA

	<b>BANDA AZUL CRIANZA RIOJA</b> <small>DWWA: BRONZE 2019</small>	A traditional Rioja with soft redcurrant and vanilla oak on the nose and palate.				
	<b>PATERNINA BANDA ROJA RESERVA RIOJA</b>	This is an elegant, full-bodied yet smooth red wine.				
			12.5%	75cl	056922	6
			£££			
			12.5%	75cl	056923	6
			££££			












**NEW FOR 2020** **MARQUÉS DE CÁCERES**  
CUVÉE ESPECIAL EXCELLENS CRIANZA

## RIOJA – BODEGAS CAMPO VIEJO

	<b>CAMPO VIEJO TEMPRANILLO RIOJA</b> 	<small>IWSC: BRONZE 2019 DWWA: COMMENDED 2019</small> Soft and velvety, with flavours of redcurrants, vanilla and chocolate.				
	<b>CAMPO VIEJO RESERVA RIOJA</b> <small>IWSC: BRONZE 2019 DWWA: COMMENDED 2019</small>	A smooth, elegant wine with ripe fruit flavours and hints of clove, vanilla, black pepper and coconut.				
			13.5%	75cl	017214	12
			££			
			13.5%	75cl	057588	6
			££££			

## CARIÑENA

	<b>MARQUÉS DE ALFAMÉN, CHARDONNAY MACABEO</b>	Fresh, light white wine with lots of juicy melon and pineapple fruit.				
	<b>MARQUÉS DE ALFAMÉN, GARNACHA ROSÉ</b>	A pure, light and fresh rosé that is dry whilst being almost peachy on the nose.				
	<b>MARQUÉS DE ALFAMÉN, GARNACHA SYRAH</b> <small>IWC: SILVER 2019</small>	Juicy mid-bodied red wine packed with dark berry fruit.				
			13.0%	75cl	013498	6+
			££			
			13.5%	75cl	015464	6+
			££			
			13.5%	75cl	013499	6+
			££			







**EXCLUSIVE TO CROWN CELLARS** **MARQUÉS DE ALFAMÉN**  
GARNACHA SYRAH

## ALICANTE

	<b>"NAUTA" MONASTRELL CRIANZA</b>	A big and fleshy red wine that reveals prune and spice aromas.				
			13.5%	75cl	060659	6
			£££			

## BIERZO

	<b>FLAVIUM MENCIA ROBLE</b> 	A mid-bodied red wine with a decent grip of tannin and plenty of damsony fruit.				
			13.0%	75cl	013497	6
			££			

# SPAIN



BODEGAS MURVIEDRO

## La Pepica Viura & Sauvignon Blanc

VALENCIA	2018
----------	------

### VALENCIA



**NEW LA PEPICA VIURA SAUVIGNON BLANC**

A deliciously light and refreshing dry white wine showing citrus and herbal aromas.

1	11.5%	75cl	024165	6
🍷	🌿	££		



**NEW LA PEPICA MONASTRELL**

A big chunky red wine with grainy tannins and a nose of dried fruit, spice and tar.

E	13.5%	75cl	024164	6
🍷	🔥	££		



THESE WINES ARE PERFECT TO BE ENJOYED BY THE GLASS AND ARE DESIGNED FOR EASY, LAID BACK, DRINKING

FROM THE WINERY

### LA PEPICA

La Pepica is a range of wines inspired by the legendary Valencian restaurant of the same name. Family-owned since 1898, Restaurant La Pepica is a Spanish institution and this range of wines is designed to be just like the restaurant - fun, and great with food.

Since opening, it has become something of a Valencian pilgrimage, and has hosted royals, sports stars, politicians, and famously Ernest Hemingway, who described an evening at La Pepica in his book 'Bloody Summer'.

To this day, the restaurant is still run by descendants of the original founder Francisco Balaguer, and their house paella is a Spanish institution.

The wines are crafted under the supervision of Head winemaker Juanjo Munoz, at Bodegas Murviedro which was founded in 1927. The winery plays a vital role in the local economy as one of the most important wine producer in Valencia.

# SPAIN



**NEW  
FOR 2020**

**ALBARIÑO  
VALDOCEA**  
RÍAS BAIXAS

## GALICIA – RÍAS BAIXAS



### NEW ALBARIÑO VALDOCEA, RÍAS BAIXAS **Ve**

Lovely floral and exotic fruit aromas are followed by a zingily fresh and dry taste.

1	12.5%	75cl	023960	6
☉	☼	££		



### ALBARIÑO LAXAS, RÍAS BAIXAS **Ve**

**IWSC: BRONZE 2019**

A beautifully aromatic and scented dry white wine that is refreshingly crisp.

1	12.5%	75cl	023956	6
☉	☼	££££		

## GALICIA – VALDEORRAS



### JOAQUÍN REBOLLEDO, GODELLO

Rich and ripe aromas of melon and greengage are followed by a dry but succulent palate.

2	13.5%	75cl	015466	6
☉	☼	£££		

## NAVARRA



### PIEDEMONTE, CRIANZA COUPAGE **Ve**

An impressively complex mid-bodied red with plenty of grip on the palate.

C	14.0%	75cl	013495	6
☉	☼	££		

## RIBERA DEL DUERO



### NEW VALLE DE ORÓN TEMPRANILLO **V**

Dark fruit and spice aromas are followed by a mid to full-bodied palate.

D	14.0%	75cl	061933	6
☉	☼	£££		



### PORTIA PRIMA

A magnificently powerful red wine, full-bodied in the mouth with plenty of chewy tannin.

E	14.5%	75cl	059471	6
☉	☼	££££		



BODEGAS CAMPOS REALES

## Canforrales Tempranillo

LA MANCHA

2018

## LA MANCHA



### VERDEJO CANFORRALES

This light-bodied dry white wine is attractively youthful and fruity on the nose.

1	13.0%	75cl	019671	6
☉	☼	££		



### NEW TEMPRANILLO CANFORRALES **Ve**

A fleshy mid-bodied red that is packed with succulent blackberry fruit.

C	12.5%	75cl	023981	6
☉	☼	££		

## RUEDA



### NEW MARQUÉS DE CÁCERES RUEDA VERDEJO EXCELLENS **IWSC: BRONZE 2019**

A tongue tingling dry white wine that is packed with lemon and green apple fruit.

1	13.5%	75cl	024771	6
☉	☼	££		

## CAMPO DE BORJA



### MARQUESA DE LA CRUZ, OLD VINE GARNACHA ROSADO **Ve**

A juicy and satisfying dry rosé that has a good intensity of ripe red fruit.

2	14.0%	75cl	058248	6
☉	☼	££		

## CATALUNYA

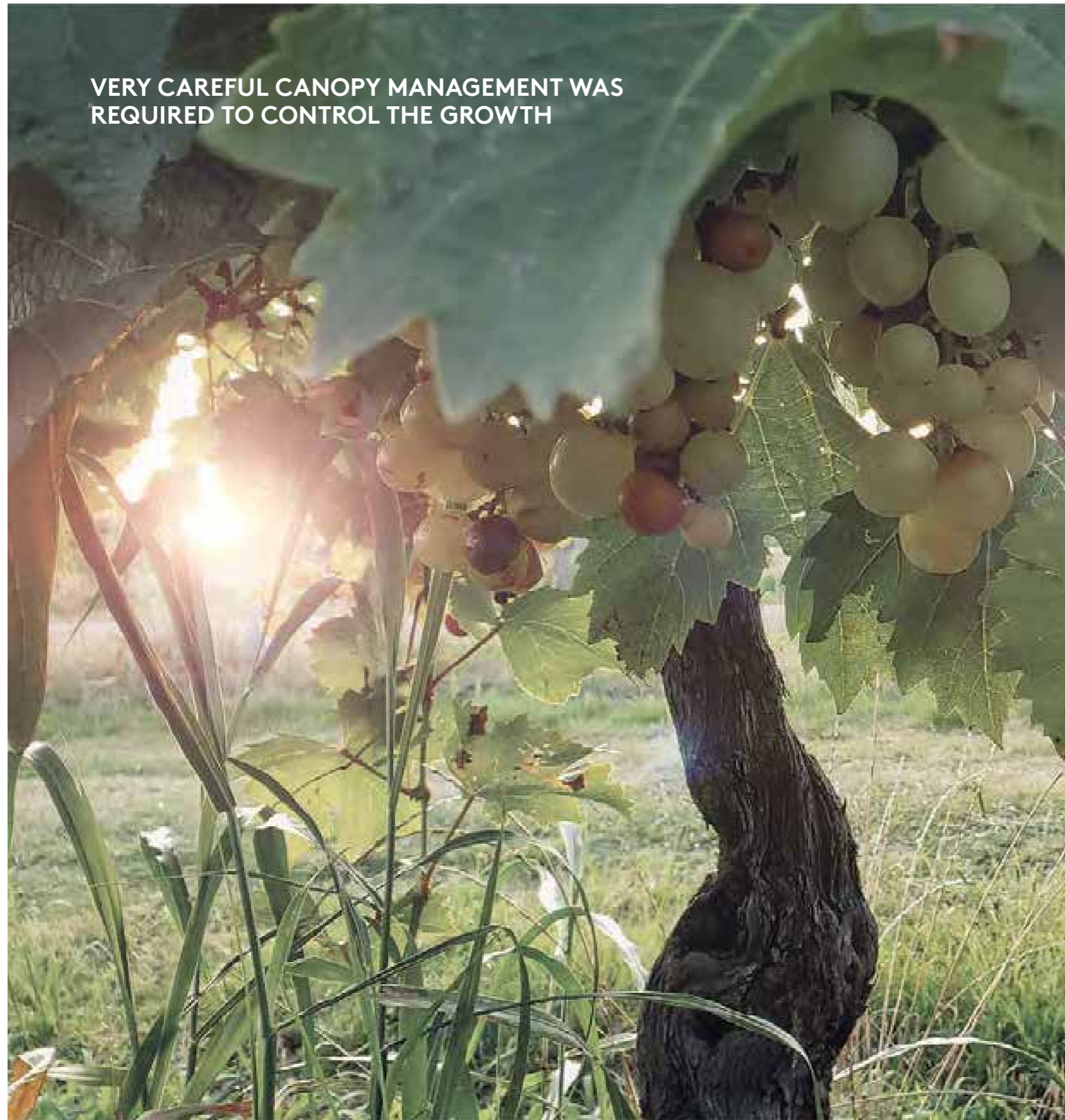


### TORRES, NATUREO – LOW ALCOHOL **Lo**

Lush and intensely floral and fruity aromas. A light, juicy palate with a delicious, fresh taste of grapes

5	0.5%	75cl	013825	6
☉	☼	££		





VERY CAREFUL CANOPY MANAGEMENT WAS REQUIRED TO CONTROL THE GROWTH

# URUGUAY

EUROPEAN WINE  
MAKING TRADITION

Uruguay is a country of small-scale family-owned wineries with a European wine making tradition. It has excellent characteristics to produce fine quality wines, it is located between parallels 30° and 35° of south latitude, the same location of the best arable lands of South Africa, Chile, Argentina and Australia. Its proximity to the Atlantic Ocean provides a maritime climate, not unlike Bordeaux, and this coastal location and rainfall combine to moderate the temperatures during the hottest months, lending a special freshness to its wines and lower levels of alcohol.

For the 2019 vintage, the weight of grapes produced was 15% less than the 2018 harvest. Rainfall was above the average during the second half of spring and early summer, so very careful canopy management was required to control the growth. From mid-January onwards, there were no significant issues and the dry summer with cold nights helped to ripen the grapes. Early ripening varieties ripened slower but developed good complexity, but the later ripening varieties like Tannat developed extremely well showing good aromatics, intensity and colour.

SPRING RAINFALL

ABOVE AVERAGE



TANNAT

GOOD QUALITY ALL-ROUND



# URUGUAY



FROM THE VINEYARD

## FINCA TRAVERSA

Over the last 60 years, and 3 generations, Finca Traversa has established a reputation for producing high quality wines that positively reflect their environment. Founded by Carlos Domingo Traversa and his wife Maria Josefa Salort in 1937, the vineyards have gone from strength to strength.

Grapes originally from the South of France tend to flourish in South America and Uruguay has become renowned for showing 'Tannat' at its best. Proximity to the Atlantic Ocean provides cool breezes and a maritime climate that help to keep alcohol levels lower and develop bright, fruit driven wines with great character and complexity.

They use state of the art technology and pride themselves in the sustainable nature of the winery too – in 2014 they introduced solar panels, bottle weights have been reduced by 25% and they've increased the use of composting to replace inorganic fertilisers.



GRUPO TRAVERSA

## Finca Traversa Tannat

MONTEVIDEO

2018

## FINCA TRAVERSA



### NEW SAUVIGNON BLANC

A dry, light-bodied and crisp white wine showing vibrant green fruit aromas.

1	13.5%	75cl	024557	6
🍷	🌿	££		



### NEW TANNAT

A full-bodied and foursquare red wine that has a dense prune bouquet.

E	12.5%	75cl	024558	6
🍷	🔥	££		

# USA

## GREAT PHENOLIC RIPENESS

Although the terrifying post-vintage wildfires in Sonoma at the end of October grabbed the headlines, up to that point the 2019 growing season had been remarkably calm by Californian standards. The winter had seen heavy rainfall and the spring was also wet and cool. Most of the summer saw temperatures on the mild side. The vegetative cycle tracked a week or more behind the average of recent years. Fine conditions in September and October were perfect for the picking. The premium producers are delighted with the quality of their wines – the cool summer allowed for long hang times, giving the grapes time to develop flavour ripeness without sacrificing acidity or accumulating too much sugar. The USDA's crop report has the size of the 2019 harvest pretty much bang in line with both 2018 and the historical average.

WINTER

RAINFALL



PERFECTLY RIPE

LENGTHY HANG TIMES



JONATHAN PEDLEY  
MW

PREMIUM PRODUCERS  
ARE DELIGHTED WITH THE  
QUALITY OF THEIR WINES





# USA

CALIFORNIA



**FIRM FAVOURITE**

**JACK & GINA**  
ZINFANDEL ROSÉ

## JACK & GINA

	<b>CHARDONNAY</b> Medium-bodied white wine with ripe melon fruit and a creamy finish.
	<b>ZINFANDEL ROSÉ</b> Medium-sweet with delicious red fruit flavours and plenty of lively acidity.
	<b>ZINFANDEL</b> Soft red wine with lots of juicy berry fruit flavours.
<h2>BLOSSOM HILL</h2>	

	<b>WHITE</b> Soft, broad and approachably fruity on the nose with gentle acidity on the palate.
	<b>WHITE ZINFANDEL</b> An attractive salmon pink colour with soft sweet fruit on the nose and palate.
	<b>RED</b> A relatively light red wine with soft tannins and ripe fruit.
<h2>INVENIO</h2>	

	<b>ZINFANDEL ROSÉ</b> Light fruity rosé bursting with strawberry fruits. Medium-sweet but well-balanced.
<h2>O&amp;E</h2>	

	<b>ZINFANDEL ROSÉ</b> Light-bodied and sweet, full of summer berry fruit flavour.
<h2>BLOSSOM HILL CONTINUED</h2>	

	<b>PINOT GRIGIO</b> Crisp and dry with pear and citrus aromas.
	<b>SAUVIGNON BLANC</b> Fresh, crisp and zesty.
	<b>CABERNET SAUVIGNON</b> Rich and full-bodied with juicy berry and blackcurrant aromas.
<h2>TO BE CONTINUED</h2>	

	<b>CHARDONNAY</b> Quite a full-bodied and rich Chardonnay that shows ripe fruit and toastiness on the nose.
	<b>ZINFANDEL ROSÉ</b> Light and sweet with loads of juicy strawberry fruits and a refreshing finish.
	<b>RUBY CABERNET</b> This mid-bodied and softly tannic wine is packed with dark fruit, spice and herb aromas.
<h2>BAD EYE DEER</h2>	

	<b>ZINFANDEL ROSÉ</b> Light and sweet with loads of juicy strawberry fruits and a refreshing finish.
<h2>BRIGHTSIDE</h2>	

	<b>ZINFANDEL ROSÉ</b> Medium-sweet and bursting with summer berry fruit flavours.




**EXCLUSIVE TO CROWN CELLARS**





**TO BE CONTINUED**  
CHARDONNAY





# USA





CALIFORNIA / WASHINGTON STATE

## JACK RABBIT




	<b>CHARDONNAY</b> A broad, soft Chardonnay that is off-dry on the palate.
	<b>WHITE ZINFANDEL</b> A light, fresh rosé, medium-sweet with delicate strawberry fruit character.
	<b>MERLOT</b> Soft red wine with lots of juicy berry fruit flavours.





		3	13.5%	75cl	057007	6+
		££	18.7cl	057726		12+





		6	11%	75cl	057020	6+
		££	18.7cl	057723		12+





		B	13%	75cl	057008	6+
		££	18.7cl	057724		12+

## BAREFOOT


	<b>PINOT GRIGIO</b> A light and uncomplicated off-dry Pinot Grigio with tropical fruit notes on the palate.
	<b>WHITE ZINFANDEL</b> Packed with lush pineapple and strawberry and tastes deliciously fruity.
	<b>MERLOT</b> The wine's ripe and juicy black fruit character is underpinned with a touch of oak.



		2	12.5%	75cl	057999	6+
		££				

		5	9%	75cl	058000	6+
		££				



		C	13.5%	75cl	057998	6+
		££				





## DOMAINE CARNEROS





	<b>AVANT-GARDE, PINOT NOIR <sup>Ve</sup></b> A fine, elegant, mid-bodied wine that has wonderful red fruit aromas.
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		B	13.5%	75cl	056967	6
		££££				



## HAHN ESTATES





	<b>CHARDONNAY, MONTEREY COAST <sup>Ve</sup></b> Ripe green fruit aromas are followed by decent weight on the palate and good length.
	<b>CABERNET SAUVIGNON, CENTRAL COAST <sup>Ve</sup></b> A stylish red wine that has real complexity: cassis, oak and spice notes are all present.





		2	14.5%	75cl	015472	12
		££££				

		D	14.5%	75cl	060575	12
		££££				



## CYCLES GLADIATOR





	<b>ZINFANDEL <sup>Ve</sup></b> A mid to full-bodied red wine that shows plenty of raspberry, red wine plum and spice aromas. Lively acidity.
	<b>PINOT NOIR <sup>Ve</sup></b> <b>IWSC: BRONZE 2019</b> A youthful blast of raspberry and red cherry fruit defines this lightish-bodied red.





		D	15%	75cl	019210	12
		£££				

		B	14%	75cl	019207	12
		£££				

## COLUMBIA VINEYARDS – WASHINGTON STATE

	<b>CHARDONNAY, COLUMBIA VALLEY</b> A delicious mid-bodied Chardonnay that shows ripe fruit, toast and butterscotch aromas.
	<b>MERLOT, COLUMBIA VALLEY</b> A Merlot that is mid to full-bodied and intensely fruity: plum and mulberry in particular.

		2	14%	75cl	021093	12
		£££				

		D	14%	75cl	021092	12
		£££				



**FIRM FAVOURITE** COLUMBIA VINEYARDS  
MERLOT, COLUMBIA VALLEY

FROM THE VINEYARD

## COLUMBIA VALLEY AVA

As Washington's largest appellation, the Columbia Valley comprises nearly all of the state's total vinifera grape plantings. Its volcanic, well-drained, sandy loam soils stress the vines to yield robust and concentrated flavours in the grapes. In most parts of the Columbia Valley, there is an average of sixteen hours of sunlight and only eight inches of rainfall. This combination lends itself to the creation of unique wines with intense colour, flavour and structure.



JONATHAN PEDLEY  
MW

THERE IS NOTHING  
QUITE LIKE A GLASS  
OF SOMETHING  
STICKY INSTEAD OF  
THE PUDDING

# DESSERT WINE

SWEET THINGS

Dessert wines are the perfect sweet treat at the end of a slap-up meal. While these wines make up a very small part of overall wine sales they can nonetheless provide an excellent opportunity for incremental sales. For customers who want to indulge themselves at the end of a meal, there is nothing quite like a glass of something sticky with the pudding or, indeed, instead of the pudding if you are full to the brim but need a sweet treat to top it off.

Our dessert range includes classic stickies such as Late Harvest Sauvignon Blanc and Sauternes, or if you looking for something different try the incredibly concentrated sweet red from Italy, Recioto della Valpolicella – an absolute hit with chocolate.

OPPORTUNITY

INCREMENTAL SALES



RECIOTO DELLA VALPOLICELLA

CHOCOLATE PARTNER



# DESSERT WINE



CANTINA DI NEGRAR

## Recioto Della Valpolicella Classico

VALPOLICELLA CLASSICO 2016

### FRANCE

LAFLEUR MALLET, SAUTERNES <sup>Ve</sup>

JAMES SUCKLING: 87 POINTS

A textbook example of elegant Sauternes, the sweetness perfectly balanced by the acidity.

7	14.0%	37.5cl	057844	12
£££				



MUSCAT DE SAINT-JEAN DE MINERVOIS, DOMAINE LES TAILHADES

A sweet but beautifully balanced white wine that has attractive aromas of sultana and beeswax.

8	15.0%	37.5cl	021051	12
££				

### ITALY



RECIOTO DELLA VALPOLICELLA CLASSICO, CANTINA DI NEGRAR

An incredibly concentrated full-bodied sweet red wine.

E	12.5%	50cl	013520	6
£££				

### CHILE

ERRAZURIZ LATE HARVEST SAUVIGNON BLANC <sup>Ve</sup>

A sweet dessert wine with pronounced floral and citrus aromas.

8	12.0%	37.5cl	057870	12
££				



FROM THE VINEYARD

## CANTINA VALPOLICELLA NEGRAR

Cantina Valpolicella Negrar is a co-operative located just a few kilometres from Verona, in the heart of Valpolicella classico. There are three factors in the Cantina's approach: control of the entire production process (from field to glass), shared experience between growers and our team, and our research programme. This allows us to innovate and to invest in projects that rediscovered local winemaking traditions, giving the wines unique local characteristics; yet expressed through a modern approach.

Cantina Valpolicella Negrar manages 700 hectares of vineyards, all located in the hills of the Valpolicella Classico, north-west of Verona, overseen constantly by viticulturalist Claudio Oliboni.

The traditional pergola is most commonly used, with 2500/3000 per hectare and the vines have an average age of about 20 years. In new vineyards, especially on flatter sites, we've adopted various different training methods, designed to allow increased planting density.

The cultivation of the vineyard follows utmost respect for nature, using integrated pest management and trying to reduce the number of treatments.

The harvest is entirely by hand, with multiple selections, keeping the grapes from each vineyard separate to allow individual vinifications that preserve and highlight the characteristics of the grapes from different terroirs.

The winery itself is at our head office and is set up to control the complete production process, from arrival of the grapes through to vinification, maturation and bottling always paying particular attention to every fine detail. For bottling the winery has a state of the art bottling line, with a capacity of up to 7,000 bottles per hour.



JONATHAN PEDLEY  
MW

**TEMPT DINERS BY OFFERING A  
GLASS OF PORT AS THE PERFECT  
PAIRING TO DESSERT OR CHEESE**

# FORTIFIED WINE

## FORTIFIED FINISH

On the fortified front you can choose from a dry Manzanilla through to the luscious Pedro Ximénez for sherry, and our port range offers the standard and LBV wines through to the more exotic and complex 10 year old Tawny from the Barossa Valley. Offer these wines by the glass with relevant food matches and it will be easy to tempt your customers to have that extra treat.

### SHERRY & PORT

#### WIDE RANGE

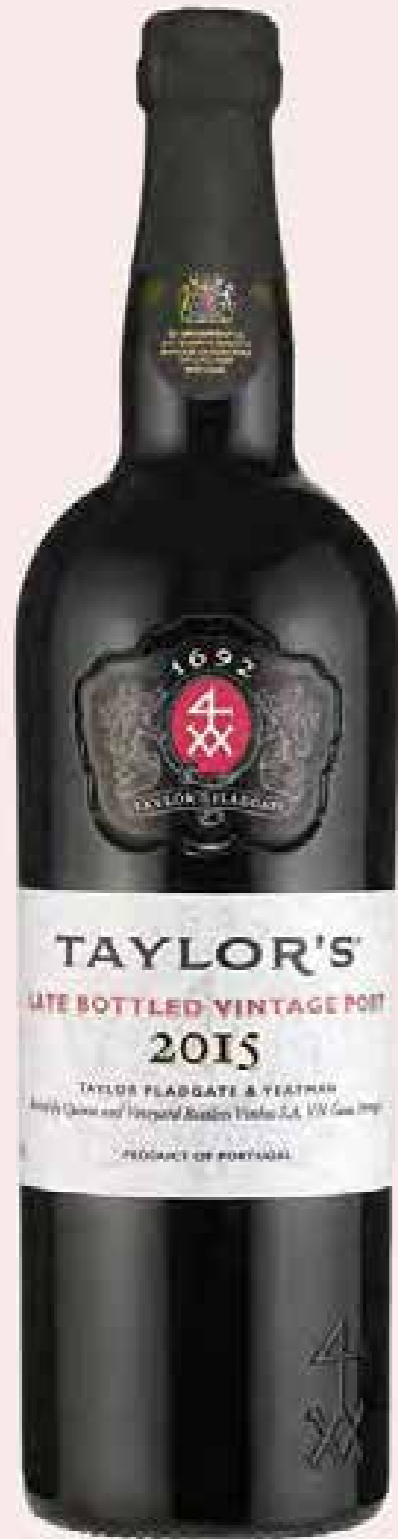


### TREAT

#### PERFECT PARTNERS



# FORTIFIED WINE







TAYLOR'S


## Taylor's Late Bottled Vintage Reserve Port

Oporto	2015
--------	------


### PORT

	<b>COCKBURN'S FINE RUBY</b> Well-balanced, with soft fruity flavours leading to a long elegant finish.							
	<table border="1"> <tr> <td>5</td> <td>20.0%</td> <td rowspan="2">75cl</td> <td rowspan="2">059200</td> <td rowspan="2">6</td> </tr> <tr> <td></td> <td>££</td> </tr> </table>	5	20.0%	75cl	059200	6		££
5	20.0%	75cl	059200				6	
	££							
	<b>COCKBURN'S SPECIAL RESERVE</b> <small>DWWA: SILVER 2019 IWSC: SILVER 2019</small> Sweet, well-rounded with luscious red berry flavours leading to a distinctive dry finish, balanced with fine wood-aged flavours.							
	<table border="1"> <tr> <td>5</td> <td>15.0%</td> <td rowspan="2">75cl</td> <td rowspan="2">058735</td> <td rowspan="2">6</td> </tr> <tr> <td></td> <td>£££</td> </tr> </table>	5	15.0%	75cl	058735	6		£££
5	15.0%	75cl	058735				6	
	£££							
	<b>TAYLOR'S LATE BOTTLED VINTAGE RESERVE</b> Delightful flavours with deep prune-like fruit and a sweet powerful fleshy taste.							
	<table border="1"> <tr> <td>4</td> <td>20.0%</td> <td rowspan="2">75cl</td> <td rowspan="2">056657</td> <td rowspan="2">6</td> </tr> <tr> <td></td> <td>£££</td> </tr> </table>	4	20.0%	75cl	056657	6		£££
4	20.0%	75cl	056657				6	
	£££							
	<b>SKEFFINGTON FINE RUBY</b> A fruit driven, youthful style of port, with red and black fruit flavours.							
	<table border="1"> <tr> <td>5</td> <td>20.0%</td> <td rowspan="2">75cl</td> <td rowspan="2">061010</td> <td rowspan="2">12</td> </tr> <tr> <td></td> <td>££</td> </tr> </table>	5	20.0%	75cl	061010	12		££
5	20.0%	75cl	061010				12	
	££							

### VINTAGE PORT

	<b>FONSECA GUIMARAENS</b> A mature vintage Port that still has wonderful red fruit aromas.							
	<table border="1"> <tr> <td>4</td> <td>12.0%</td> <td rowspan="2">75cl</td> <td rowspan="2">056964</td> <td rowspan="2">6</td> </tr> <tr> <td></td> <td>££££</td> </tr> </table>	4	12.0%	75cl	056964	6		££££
4	12.0%	75cl	056964				6	
	££££							

### MADEIRA

	<b>BLANDY'S DUKE OF CLARENCE, RICH MADEIRA</b> Rich, full-bodied and soft textured.							
	<table border="1"> <tr> <td>5</td> <td>19.0%</td> <td rowspan="2">75cl</td> <td rowspan="2">056697</td> <td rowspan="2">6</td> </tr> <tr> <td></td> <td>£££</td> </tr> </table>	5	19.0%	75cl	056697	6		£££
5	19.0%	75cl	056697				6	
	£££							

### AUSTRALIA

	<b>GRANT BURGE 10 YEAR OLD TAWNY</b> An intense and hugely complex fortified sweet wine.							
	<table border="1"> <tr> <td>5</td> <td>19.5%</td> <td rowspan="2">75cl</td> <td rowspan="2">057254</td> <td rowspan="2">6</td> </tr> <tr> <td></td> <td>££££</td> </tr> </table>	5	19.5%	75cl	057254	6		££££
5	19.5%	75cl	057254				6	
	££££							








### UK

	<b>YATES'S ORIGINAL AUSTRALIAN WHITE</b> A unique blend of Australian wines and grape Brandy.							
	<table border="1"> <tr> <td></td> <td>17.5%</td> <td rowspan="2">1.5l</td> <td rowspan="2">056643</td> <td rowspan="2">6</td> </tr> <tr> <td></td> <td>££</td> </tr> </table>		17.5%	1.5l	056643	6		££
	17.5%	1.5l	056643				6	
	££							

### GINGER WINE

	<b>STONE'S ORIGINAL GINGER WINE</b> <small>Ve</small> An essential component for a Whisky Mac. Stone's was first produced at the Finsbury Distillery, London in 1740. Today it still uses the same traditional ingredients: finest raisins and pure ground ginger.							
	<table border="1"> <tr> <td></td> <td>13.5%</td> <td rowspan="2">70cl</td> <td rowspan="2">059271</td> <td rowspan="2">6</td> </tr> <tr> <td></td> <td>£</td> </tr> </table>		13.5%	70cl	059271	6		£
	13.5%	70cl	059271				6	
	£							

### SHERRY








	<b>HARVEYS BRISTOL CREAM</b> Aromas of candied orange, dried fruit and toasted almond.							
	<table border="1"> <tr> <td>4</td> <td>18.0%</td> <td rowspan="2">1l 75cl</td> <td rowspan="2">016036 016028</td> <td rowspan="2">6 12</td> </tr> <tr> <td></td> <td>££</td> </tr> </table>	4	18.0%	1l 75cl	016036 016028	6 12		££
4	18.0%	1l 75cl	016036 016028				6 12	
	££							
	<b>HARVEYS CLUB CLASSIC, AMONTILLADO</b> Smooth, elegant and full-bodied with a woody aroma and nutty flavours.							
	<table border="1"> <tr> <td>2</td> <td>18.0%</td> <td rowspan="2">75cl</td> <td rowspan="2">016043</td> <td rowspan="2">6</td> </tr> <tr> <td></td> <td>££</td> </tr> </table>	2	18.0%	75cl	016043	6		££
2	18.0%	75cl	016043				6	
	££							
	<b>GONZÁLEZ BYASS TIO PEPE</b> A crisp, fresh and uncompromisingly dry Fino.							
	<table border="1"> <tr> <td>1</td> <td>15.0%</td> <td rowspan="2">75cl</td> <td rowspan="2">056655</td> <td rowspan="2">6</td> </tr> <tr> <td></td> <td>££</td> </tr> </table>	1	15.0%	75cl	056655	6		££
1	15.0%	75cl	056655				6	
	££							
	<b>CROFT ORIGINAL, OLD PALE CREAM</b> Clean crisp taste and an aromatic sweet finish.							
	<table border="1"> <tr> <td>5</td> <td>17.5%</td> <td rowspan="2">75cl</td> <td rowspan="2">056656</td> <td rowspan="2">6</td> </tr> <tr> <td></td> <td>££</td> </tr> </table>	5	17.5%	75cl	056656	6		££
5	17.5%	75cl	056656				6	
	££							
	<b>WILLIAMS &amp; HUMBERT, ALEGRÍA MANZANILLA DI SANLÚCAR</b> Bone dry and light-bodied with a pronounced aroma of yeast and green olives.							
	<table border="1"> <tr> <td>1</td> <td>15.0%</td> <td rowspan="2">37.5cl</td> <td rowspan="2">013563</td> <td rowspan="2">12</td> </tr> <tr> <td></td> <td>£</td> </tr> </table>	1	15.0%	37.5cl	013563	12		£
1	15.0%	37.5cl	013563				12	
	£							
	<b>WILLIAMS &amp; HUMBERT, 12-YEAR-OLD OLOROSO</b> A mature and mellow Sherry that is soft and rounded on the palate and not too dry.							
	<table border="1"> <tr> <td>3</td> <td>19.0%</td> <td rowspan="2">37.5cl</td> <td rowspan="2">019623</td> <td rowspan="2">12</td> </tr> <tr> <td></td> <td>££</td> </tr> </table>	3	19.0%	37.5cl	019623	12		££
3	19.0%	37.5cl	019623				12	
	££							
	<b>WILLIAMS &amp; HUMBERT 12-YEAR-OLD PEDRO XIMÉNEZ</b> Liquid decadence: opaque mahogany colour, intense raisin and toffee aromas, lusciously sweet in the mouth.							
	<table border="1"> <tr> <td>9</td> <td>18.0%</td> <td rowspan="2">37.5cl</td> <td rowspan="2">019536</td> <td rowspan="2">12</td> </tr> <tr> <td></td> <td>££</td> </tr> </table>	9	18.0%	37.5cl	019536	12		££
9	18.0%	37.5cl	019536				12	
	££							

# FORTIFIED WINE

## VERMOUTH

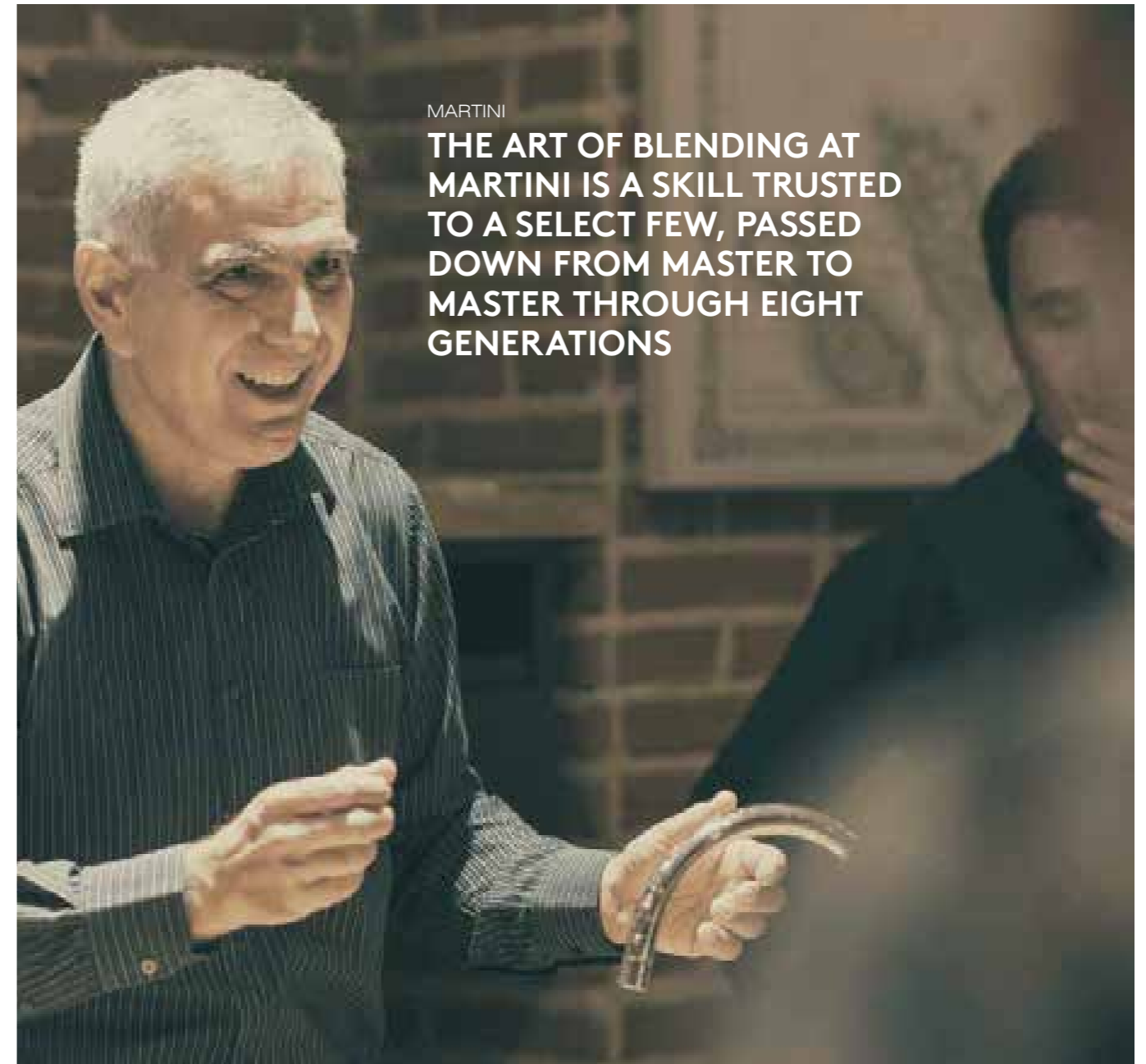
	<b>CINZANO BIANCO</b> <small>IWSC: BRONZE 2019</small>	First created in 1757, from a base of Italian white wine infused with a secret combination of herbs and spices including coriander, juniper, orange peel, cloves, nutmeg and the all-important absinthe.	15.0%	75cl	013718	6
			£			
	<b>MARTINI BIANCO</b>	Crisp and citrusy, it earned the name 'Bianchissimo' (the whitest) inspired by the white flowers of the vanilla plant. Its body is dry white wine, with a little sweetness from refined sugar, aromatic herbs and sweet, floral spices.	15.0%	1.5l 75cl	056577 057370	6 6
			£			

## VERMOUTH CONTINUED

	<b>MARTINI EXTRA DRY</b>	Made at the Pessione distillery near Turin, MARTINI® dates back to 1863. It uses only the finest Italian wines and over 40 carefully selected exotic herbs and spices. It's this unique and balanced contrast between bitter and sweet that makes MARTINI® a delicious choice for any occasion.	15.0%	1.5l 75cl	056578 057372	6 6
			£			
	<b>MARTINI ROSSO</b>	Complex and elegant, wine blended with rich Italian herbs: artemisia, summer savory and dittany balanced with exotic bitter-sweet woods. No Negroni is complete without it.	15.0%	1.5l 75cl	056579 057371	6 6
			£			
	<b>MARTINI FIERO</b>	MARTINI® Fiero is a vermouth of the famous Italian producer from Turin. Apart from mandatory herbs, fruity blood oranges are used for its production, which gives MARTINI® Fiero its character and red colour.	14.9%	75cl	021876	6
			££			
	<b>COCCHI STORICO VERMOUTH DI TORINO</b>	A rich taste with vibrant notes of cocoa and bitter orange.	16.0%	75cl	019712	6
			£££			
	<b>COCCHI ROSA</b>	Produced with a base of red wines of Piedmont to which herbs and spices extracts are added, in particular gentian, cinchona, citrus zests and rose petals.	16.5%	75cl	019715	6
			£££			
	<b>BELSAZAR DRY WHITE</b>	Sweet with vanilla, peach flesh and orange zest, which is complemented by herbal spice and a subtle bitter finish.	18.0%	75cl	020884	6
			£££			
	<b>BELSAZAR ROSE</b>	Packed with pink grapefruit, raspberry and zesty orange notes with a pleasingly bitter finish.	17.5%	75cl	020876	6
			£££			



**FIRM FAVOURITE** **MARTINI ROSSO**



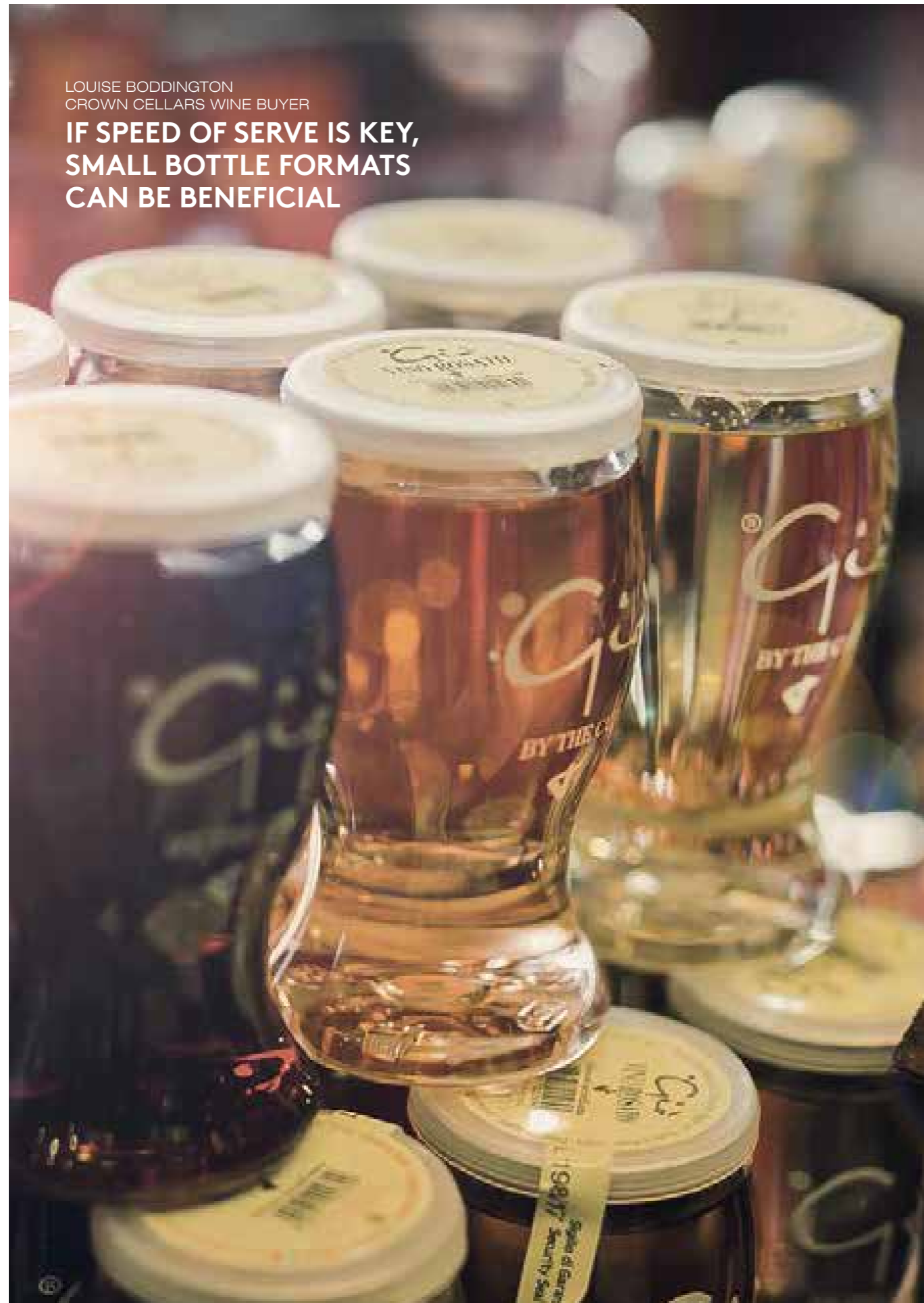
MARTINI

THE ART OF BLENDING AT MARTINI IS A SKILL TRUSTED TO A SELECT FEW, PASSED DOWN FROM MASTER TO MASTER THROUGH EIGHT GENERATIONS

FROM THE MASTER BLENDER

## MARTINI'S GIUSEPPE MUSSO

It falls to Giuseppe 'Beppe' Musso, our Master Blender, and Ivano Tonutti, Master Herbalist, to continue the legacy of the original Master Blender, Luigi Rossi. Part of the MARTINI® family since 1994, Beppe selects the wines and guides the delicate blending process for each expression, alongside Ivano, who samples more than 500 botanicals in a year to ensure only the highest quality ingredients are used in the making of MARTINI®. Only Beppe and Ivano know the secret recipes, which are closely guarded under lock and key.



LOUISE BODDINGTON  
CROWN CELLARS WINE BUYER

**IF SPEED OF SERVE IS KEY,  
SMALL BOTTLE FORMATS  
CAN BE BENEFICIAL**

# SIMPLE SERVES

CHOICE IS THE KEY

Offering your customers a great choice of wines by the glass doesn't need to be complicated or expensive. Single serve and draught formats offer a convenient way to deliver a perfectly served glass of wine every time. If your rate of sale is relatively low, the small format bottles allow you to experiment across a wide range of wines to find the right brand and varietals for your customers.

If speed of serve is key, small bottle formats can be beneficial, and in addition they also provide a relatively risk-free way of offering something different, such as a "wine of the month".

Our single serve range is extensive, allowing you to offer a wide choice by the glass, whether you need a classic Rioja, New Zealand Sauvignon Blanc or Prosecco.

For a higher rate of sale, particularly on house wines, draught formats are a great solution. The sleek, contemporary fonts offer improved visibility of your most popular wines on front of bar, saving valuable fridge space. Easy to maintain and quick to dispense at point of purchase, this format offers your customers guaranteed freshness, perfect temperature and quick service every time they order.

SINGLE SERVES

PERFECT SERVE

100%

FONTS

IMPROVE VISIBILITY



WIDE RANGE

BOOST SALES



DRAUGHT








GUARANTEE FRESHNESS







# SIMPLE SERVES

## FRANCE

	<b>AIMERY, CHARDONNAY, VIN DE PAYS D'OC</b> <span style="color: green;">Ve</span>	This white wine has fragrant, lively fruit on the nose and a good balance of weight and acidity.	<table border="1"><tr><td>e</td><td>2</td><td>12.5%</td><td rowspan="2">18.7cl</td><td rowspan="2">056965</td><td rowspan="2">24+</td></tr><tr><td>1</td><td>2</td><td>££</td></tr></table>	e	2	12.5%	18.7cl	056965	24+	1	2	££
e	2	12.5%	18.7cl	056965	24+							
1	2	££										
	<b>AIMERY, SAUVIGNON BLANC, VIN DE PAYS D'OC</b> <span style="color: green;">Ve</span>	A grassy dry white wine with good acidity and a crisp finish.	<table border="1"><tr><td>e</td><td>1</td><td>12.5%</td><td rowspan="2">18.7cl</td><td rowspan="2">056966</td><td rowspan="2">24+</td></tr><tr><td>1</td><td>2</td><td>££</td></tr></table>	e	1	12.5%	18.7cl	056966	24+	1	2	££
e	1	12.5%	18.7cl	056966	24+							
1	2	££										
	<b>BAD EYE DEER, SAUVIGNON BLANC</b>	Crisp and refreshing with tangy citrus fruits and floral notes.	<table border="1"><tr><td>e</td><td>1</td><td>12.0%</td><td rowspan="2">18.7cl</td><td rowspan="2">017739</td><td rowspan="2">24+</td></tr><tr><td>1</td><td>2</td><td>££</td></tr></table>	e	1	12.0%	18.7cl	017739	24+	1	2	££
e	1	12.0%	18.7cl	017739	24+							
1	2	££										
	<b>INVENIO, SAUVIGNON BLANC, VIN DE FRANCE</b>	Crisp and fresh with grassy, floral notes.	<table border="1"><tr><td>e</td><td>1</td><td>12.0%</td><td rowspan="2">18.7cl</td><td rowspan="2">059578</td><td rowspan="2">24+</td></tr><tr><td>1</td><td>2</td><td>£</td></tr></table>	e	1	12.0%	18.7cl	059578	24+	1	2	£
e	1	12.0%	18.7cl	059578	24+							
1	2	£										
	<b>H. LANVIN &amp; FILS BRUT</b> <span style="color: green;">Ve</span>	Golden in colour with fine bubbles, this elegant Champagne is fresh on the nose with a rounded toasty palate.	<table border="1"><tr><td>e</td><td>1</td><td>12.0%</td><td rowspan="2">20cl</td><td rowspan="2">057646</td><td rowspan="2">24+</td></tr><tr><td>1</td><td>2</td><td>££££</td></tr></table>	e	1	12.0%	20cl	057646	24+	1	2	££££
e	1	12.0%	20cl	057646	24+							
1	2	££££										
	<b>AIMERY, CABERNET FRANC ROSÉ, VIN DE PAYS D'OC</b> <span style="color: green;">Ve</span>	This rosé wine has pleasant strawberry flavours and a crisp dry finish.	<table border="1"><tr><td>e</td><td>2</td><td>12.5%</td><td rowspan="2">18.7cl</td><td rowspan="2">057092</td><td rowspan="2">24+</td></tr><tr><td>1</td><td>2</td><td>££</td></tr></table>	e	2	12.5%	18.7cl	057092	24+	1	2	££
e	2	12.5%	18.7cl	057092	24+							
1	2	££										
	<b>AIMERY, CABERNET SAUVIGNON, VIN DE PAYS D'OC</b> <span style="color: green;">Ve</span>	Marked leafy Cabernet aromas, with soft supple tannins on the palate.	<table border="1"><tr><td>e</td><td>C</td><td>12.5%</td><td rowspan="2">18.7cl</td><td rowspan="2">056968</td><td rowspan="2">24+</td></tr><tr><td>1</td><td>2</td><td>££</td></tr></table>	e	C	12.5%	18.7cl	056968	24+	1	2	££
e	C	12.5%	18.7cl	056968	24+							
1	2	££										

## FRANCE CONTINUED







	<b>AIMERY, MERLOT, VIN DE PAYS D'OC</b> <span style="color: green;">Ve</span>	The soft, fruity character of the Merlot grape makes this wine agreeably easy to drink.	<table border="1"><tr><td>e</td><td>C</td><td>12.5%</td><td rowspan="2">18.7cl</td><td rowspan="2">060975</td><td rowspan="2">24+</td></tr><tr><td>1</td><td>2</td><td>££</td></tr></table>	e	C	12.5%	18.7cl	060975	24+	1	2	££
e	C	12.5%	18.7cl	060975	24+							
1	2	££										
	<b>INVENIO, MERLOT, VIN DE PAYS D'OC</b>	Deep ruby colour, with perfumed red fruit character.	<table border="1"><tr><td>e</td><td>C</td><td>13.0%</td><td rowspan="2">18.7cl</td><td rowspan="2">059579</td><td rowspan="2">24+</td></tr><tr><td>1</td><td>2</td><td>£</td></tr></table>	e	C	13.0%	18.7cl	059579	24+	1	2	£
e	C	13.0%	18.7cl	059579	24+							
1	2	£										








**NEW FOR 2020**

**ZIMOR PROSECCO EXTRA DRY**

## ITALY

	<b>INVENIO, PINOT GRIGIO</b>	A clean fresh white wine with pear and apple flavours.	<table border="1"><tr><td>e</td><td>1</td><td>12.0%</td><td rowspan="2">18.7cl</td><td rowspan="2">020936</td><td rowspan="2">24+</td></tr><tr><td>1</td><td>2</td><td>££</td></tr></table>	e	1	12.0%	18.7cl	020936	24+	1	2	££
e	1	12.0%	18.7cl	020936	24+							
1	2	££										
	<b>JACK RABBIT, PINOT GRIGIO</b>	A vibrant fruity white wine.	<table border="1"><tr><td>1</td><td>13.5%</td><td rowspan="2">18.7cl</td><td rowspan="2">057725</td><td rowspan="2">12+</td></tr><tr><td>1</td><td>££</td></tr></table>	1	13.5%	18.7cl	057725	12+	1	££		
1	13.5%	18.7cl	057725	12+								
1	££											
	<b>STOWELLS, PINOT GRIGIO</b>	Clean, fresh and gently aromatic, with hints of both apple and citrus.	<table border="1"><tr><td>1</td><td>12.5%</td><td rowspan="2">18.7cl</td><td rowspan="2">060449</td><td rowspan="2">12+</td></tr><tr><td>1</td><td>££</td></tr></table>	1	12.5%	18.7cl	060449	12+	1	££		
1	12.5%	18.7cl	060449	12+								
1	££											
	<b>NEW ZIMOR PINOT GRIGIO</b>	A crisp refreshing dry white wine with delicate white fruit character.	<table border="1"><tr><td>e</td><td>1</td><td>12.0%</td><td rowspan="2">18.7cl</td><td rowspan="2">023986</td><td rowspan="2">24+</td></tr><tr><td>1</td><td>2</td><td>££</td></tr></table>	e	1	12.0%	18.7cl	023986	24+	1	2	££
e	1	12.0%	18.7cl	023986	24+							
1	2	££										
	<b>NEW ZIMOR PROSECCO EXTRA DRY</b>	Intensely sparkling with light, fresh, appley aromas. Not too dry on the palate.	<table border="1"><tr><td>e</td><td>3</td><td>11.0%</td><td rowspan="2">20cl</td><td rowspan="2">023976</td><td rowspan="2">24+</td></tr><tr><td>1</td><td>2</td><td>££</td></tr></table>	e	3	11.0%	20cl	023976	24+	1	2	££
e	3	11.0%	20cl	023976	24+							
1	2	££										
	<b>PONTE, PINOT GRIGIO</b> <span style="color: green;">Ve</span>	Very light and neutral, revealing just a hint of green fruit.	<table border="1"><tr><td>e</td><td>1</td><td>12.0%</td><td rowspan="2">18.7cl</td><td rowspan="2">057038</td><td rowspan="2">24+</td></tr><tr><td>1</td><td>2</td><td>££</td></tr></table>	e	1	12.0%	18.7cl	057038	24+	1	2	££
e	1	12.0%	18.7cl	057038	24+							
1	2	££										

## ITALY CONTINUED

	<b>PONTE, PROSECCO EXTRA DRY</b> <span style="color: green;">Ve</span>	<b>IWC: SILVER 2019</b> Clean, dry and crisp, with a creamy finish.	<table border="1"><tr><td>e</td><td>3</td><td>11.5%</td><td rowspan="2">20cl</td><td rowspan="2">057688</td><td rowspan="2">24+</td></tr><tr><td>1</td><td>2</td><td>£££</td></tr></table>	e	3	11.5%	20cl	057688	24+	1	2	£££
e	3	11.5%	20cl	057688	24+							
1	2	£££										
	<b>PONTE, AURORA ROSÉ EXTRA DRY</b> <span style="color: green;">Ve</span>	Cherry pink in colour with a decent amount of sparkle, this is a light and off-dry sparkling rosé. <b>IWC: BRONZE 2018</b>	<table border="1"><tr><td>e</td><td>3</td><td>11.5%</td><td rowspan="2">20cl</td><td rowspan="2">017319</td><td rowspan="2">24+</td></tr><tr><td>1</td><td>2</td><td>££</td></tr></table>	e	3	11.5%	20cl	017319	24+	1	2	££
e	3	11.5%	20cl	017319	24+							
1	2	££										
	<b>PONTE, PINOT GRIGIO ROSATO</b> <span style="color: green;">Ve</span>	A fresh and youthful off-dry wine that has a lovely rose petal pink colour.	<table border="1"><tr><td>e</td><td>3</td><td>12.0%</td><td rowspan="2">18.7cl</td><td rowspan="2">060526</td><td rowspan="2">24+</td></tr><tr><td>1</td><td>2</td><td>££</td></tr></table>	e	3	12.0%	18.7cl	060526	24+	1	2	££
e	3	12.0%	18.7cl	060526	24+							
1	2	££										
	<b>PONTE, MERLOT</b> <span style="color: green;">Ve</span>	A bright red wine with violet reflections, fresh, fruity and agreeably soft.	<table border="1"><tr><td>e</td><td>A</td><td>12.0%</td><td rowspan="2">18.7cl</td><td rowspan="2">057043</td><td rowspan="2">24+</td></tr><tr><td>1</td><td>2</td><td>££</td></tr></table>	e	A	12.0%	18.7cl	057043	24+	1	2	££
e	A	12.0%	18.7cl	057043	24+							
1	2	££										
	<b>VIGNANA PROSECCO EXTRA DRY</b>	Light-bodied with refreshing acidity and plenty of mouth filling mousse. Fresh and crisp with hints of ripe pear.	<table border="1"><tr><td>e</td><td>3</td><td>11.0%</td><td rowspan="2">20cl</td><td rowspan="2">020935</td><td rowspan="2">24+</td></tr><tr><td>1</td><td>2</td><td>£</td></tr></table>	e	3	11.0%	20cl	020935	24+	1	2	£
e	3	11.0%	20cl	020935	24+							
1	2	£										
	<b>ECHO FALLS, PROSECO FALLS</b>	Fresh, light and zesty.	<table border="1"><tr><td>3</td><td>11.0%</td><td rowspan="2">20cl</td><td rowspan="2">020607</td><td rowspan="2">24+</td></tr><tr><td>1</td><td>£</td></tr></table>	3	11.0%	20cl	020607	24+	1	£		
3	11.0%	20cl	020607	24+								
1	£											

# SIMPLE SERVES



GRUPO FREIXENET

## Freixenet 0.0% Alcohol-Free

ALCOHOL-FREE

NV



## SPAIN



### NEW FREIXENET 0.0% ALCOHOL-FREE

A crisp and sherbety fizz that is medium-sweet with balancing freshness.

	6	0.0%	20cl	023984	24+
		££			



### SEGURA VIUDAS CAVA

A fresh, clean, light-bodied sparkling white wine.

	2	12.0%	20cl	057827	24+
		£££			



### CVNE CRIANZA RIOJA

A "proper Rioja" that has a harmonious combination of fruit and savoury traits.

		13.5%	18.7cl	018459	24+
		££			



FROM THE VINEYARD

## FREIXENET

With over 150 years of wine-making heritage in the Penedès region west of Barcelona, Freixenet is renowned for the quality and consistency of its world-leading Denominación de Origen sparkling wine. Over 200m bottles of Freixenet are manufactured every year for export all over the world.

From the famous Freixenet Cordon Negro Brut – Freixenet's classic cava in the iconic frosted black bottle – to a new exciting innovation like ICE Cava, Freixenet continues to fuse tradition and technology in pursuit of excellence in fine wine-making.

After launching in 2018, Freixenet is the 4th largest brand in alcohol-free. Freixenet offers an alcohol-free range that doesn't compromise on taste. A light fruity and refreshing sparkling alcohol-free wine served in a handy single serve bottle. Perfect for everyday celebrations!

# SIMPLE SERVES



**FIRM FAVOURITE** INVENIO ZINFANDEL ROSÉ

## USA CONTINUED

	<b>BLOSSOM HILL, WHITE ZINFANDEL</b> An attractive salmon pink colour with soft sweet fruit on the nose and palate.																	
<table border="1"> <tr> <td></td> <td><b>INVENIO, ZINFANDEL ROSÉ</b> Light fruity rosé bursting with strawberry fruits. Medium-sweet but well-balanced.</td> </tr> <tr> <td> <table border="1"> <tr> <td></td> <td><b>JACK RABBIT, WHITE ZINFANDEL</b> A light, fresh rosé, medium-sweet with delicate strawberry fruit character.</td> </tr> <tr> <td> <table border="1"> <tr> <td></td> <td><b>BAD EYE DEER, ZINFANDEL ROSÉ</b> Light and sweet with loads of juicy strawberry fruits and a refreshing finish.</td> </tr> <tr> <td> <table border="1"> <tr> <td></td> <td><b>STOWELLS, WHITE ZINFANDEL</b> A light-bodied, medium-sweet rosé, full of summer fruit pudding flavours with a hint of white pepper to finish.</td> </tr> <tr> <td> <table border="1"> <tr> <td></td> <td><b>BLOSSOM HILL, RED</b> A relatively light red wine with soft tannins and ripe fruit.</td> </tr> <tr> <td> <table border="1"> <tr> <td></td> <td><b>JACK RABBIT, MERLOT</b> Soft red wine with lots of juicy berry fruit flavours.</td> </tr> <tr> <td> <h2>USA</h2> </td></tr></table></td></tr></table></td></tr></table></td></tr></table></td></tr></table></td></tr></table>		<b>INVENIO, ZINFANDEL ROSÉ</b> Light fruity rosé bursting with strawberry fruits. Medium-sweet but well-balanced.	<table border="1"> <tr> <td></td> <td><b>JACK RABBIT, WHITE ZINFANDEL</b> A light, fresh rosé, medium-sweet with delicate strawberry fruit character.</td> </tr> <tr> <td> <table border="1"> <tr> <td></td> <td><b>BAD EYE DEER, ZINFANDEL ROSÉ</b> Light and sweet with loads of juicy strawberry fruits and a refreshing finish.</td> </tr> <tr> <td> <table border="1"> <tr> <td></td> <td><b>STOWELLS, WHITE ZINFANDEL</b> A light-bodied, medium-sweet rosé, full of summer fruit pudding flavours with a hint of white pepper to finish.</td> </tr> <tr> <td> <table border="1"> <tr> <td></td> <td><b>BLOSSOM HILL, RED</b> A relatively light red wine with soft tannins and ripe fruit.</td> </tr> <tr> <td> <table border="1"> <tr> <td></td> <td><b>JACK RABBIT, MERLOT</b> Soft red wine with lots of juicy berry fruit flavours.</td> </tr> <tr> <td> <h2>USA</h2> </td></tr></table></td></tr></table></td></tr></table></td></tr></table></td></tr></table>		<b>JACK RABBIT, WHITE ZINFANDEL</b> A light, fresh rosé, medium-sweet with delicate strawberry fruit character.	<table border="1"> <tr> <td></td> <td><b>BAD EYE DEER, ZINFANDEL ROSÉ</b> Light and sweet with loads of juicy strawberry fruits and a refreshing finish.</td> </tr> <tr> <td> <table border="1"> <tr> <td></td> <td><b>STOWELLS, WHITE ZINFANDEL</b> A light-bodied, medium-sweet rosé, full of summer fruit pudding flavours with a hint of white pepper to finish.</td> </tr> <tr> <td> <table border="1"> <tr> <td></td> <td><b>BLOSSOM HILL, RED</b> A relatively light red wine with soft tannins and ripe fruit.</td> </tr> <tr> <td> <table border="1"> <tr> <td></td> <td><b>JACK RABBIT, MERLOT</b> Soft red wine with lots of juicy berry fruit flavours.</td> </tr> <tr> <td> <h2>USA</h2> </td></tr></table></td></tr></table></td></tr></table></td></tr></table>		<b>BAD EYE DEER, ZINFANDEL ROSÉ</b> Light and sweet with loads of juicy strawberry fruits and a refreshing finish.	<table border="1"> <tr> <td></td> <td><b>STOWELLS, WHITE ZINFANDEL</b> A light-bodied, medium-sweet rosé, full of summer fruit pudding flavours with a hint of white pepper to finish.</td> </tr> <tr> <td> <table border="1"> <tr> <td></td> <td><b>BLOSSOM HILL, RED</b> A relatively light red wine with soft tannins and ripe fruit.</td> </tr> <tr> <td> <table border="1"> <tr> <td></td> <td><b>JACK RABBIT, MERLOT</b> Soft red wine with lots of juicy berry fruit flavours.</td> </tr> <tr> <td> <h2>USA</h2> </td></tr></table></td></tr></table></td></tr></table>		<b>STOWELLS, WHITE ZINFANDEL</b> A light-bodied, medium-sweet rosé, full of summer fruit pudding flavours with a hint of white pepper to finish.	<table border="1"> <tr> <td></td> <td><b>BLOSSOM HILL, RED</b> A relatively light red wine with soft tannins and ripe fruit.</td> </tr> <tr> <td> <table border="1"> <tr> <td></td> <td><b>JACK RABBIT, MERLOT</b> Soft red wine with lots of juicy berry fruit flavours.</td> </tr> <tr> <td> <h2>USA</h2> </td></tr></table></td></tr></table>		<b>BLOSSOM HILL, RED</b> A relatively light red wine with soft tannins and ripe fruit.	<table border="1"> <tr> <td></td> <td><b>JACK RABBIT, MERLOT</b> Soft red wine with lots of juicy berry fruit flavours.</td> </tr> <tr> <td> <h2>USA</h2> </td></tr></table>		<b>JACK RABBIT, MERLOT</b> Soft red wine with lots of juicy berry fruit flavours.	<h2>USA</h2>
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	<b>BLOSSOM HILL, WHITE</b> Soft, broad and approachably fruity on the nose with gentle acidity on the palate.		
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## SOUTH AFRICA

	<b>STOWELLS, CHENIN BLANC</b> Aromatic and crisp with a fruity fragrance of crushed white currants and a soft, off-dry finish.		
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	<b>INVENIO, CHARDONNAY SEMILLON</b> Medium-bodied with fresh citrus and ripe peach notes.								
<table border="1"> <tr> <td></td> <td><b>INVENIO, SHIRAZ CABERNET SAUVIGNON</b> Perfumed raspberry fruit and a hint of white pepper.</td> </tr> <tr> <td> <table border="1"> <tr> <td></td> <td><b>BAD EYE DEER, SHIRAZ CABERNET SAUVIGNON</b> Gutsy red wine with juicy red berry fruit and plenty of spice.</td> </tr> <tr> <td> <table border="1"> <tr> <td></td> <td><b>STOWELLS, SHIRAZ</b> Rich, warm and soft with medium to full-bodied structure.</td> </tr> <tr> <td> <h2>NEW ZEALAND</h2> </td></tr></table></td></tr></table></td></tr></table>		<b>INVENIO, SHIRAZ CABERNET SAUVIGNON</b> Perfumed raspberry fruit and a hint of white pepper.	<table border="1"> <tr> <td></td> <td><b>BAD EYE DEER, SHIRAZ CABERNET SAUVIGNON</b> Gutsy red wine with juicy red berry fruit and plenty of spice.</td> </tr> <tr> <td> <table border="1"> <tr> <td></td> <td><b>STOWELLS, SHIRAZ</b> Rich, warm and soft with medium to full-bodied structure.</td> </tr> <tr> <td> <h2>NEW ZEALAND</h2> </td></tr></table></td></tr></table>		<b>BAD EYE DEER, SHIRAZ CABERNET SAUVIGNON</b> Gutsy red wine with juicy red berry fruit and plenty of spice.	<table border="1"> <tr> <td></td> <td><b>STOWELLS, SHIRAZ</b> Rich, warm and soft with medium to full-bodied structure.</td> </tr> <tr> <td> <h2>NEW ZEALAND</h2> </td></tr></table>		<b>STOWELLS, SHIRAZ</b> Rich, warm and soft with medium to full-bodied structure.	<h2>NEW ZEALAND</h2>
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	<b>SALMON RUN, SAUVIGNON BLANC</b> A light-bodied and crisp New Zealand Sauvignon that has classic asparagus and pineapple aromas.

**EXCLUSIVE TO CROWN CELLARS** BAD EYE DEER SHIRAZ CABERNET

# SIMPLE SERVES



## CHILE

	<b>JACK RABBIT, SAUVIGNON BLANC</b> Fresh and crisp with deliciously fruity flavours of lime and peach.	1	13.5%	18.7cl	057768	12+
	<b>OCHRE MOUNTAIN, SAUVIGNON BLANC</b>  Fresh and citrusy on the nose with clean acidity on the palate.	2	13.0%	18.7cl	057637	24+
	<b>STOWELLS, SAUVIGNON BLANC</b> A crisp dry white wine with tropical fruit aromas and a taste of pear, gooseberry and lime.	1	13.0%	18.7cl	057721	12+
	<b>JACK RABBIT, SHIRAZ</b> Soft and juicy on the palate with flavours of blackberries and raspberries.	C	13.5%	18.7cl	058252	12+
	<b>OCHRE MOUNTAIN, MERLOT CARMÉNÈRE</b>  Rounded and smooth in flavour with pronounced blackcurrant fruit.	C	13.0%	18.7cl	057636	24+
	<b>STOWELLS, MERLOT</b> Cherry red colour, aromas of redcurrants and cherries, soft supple fruit and tannins on the palate.	B	13.0%	18.7cl	017658	12+






**FIRM FAVOURITE** **BEEFSTEAK CLUB**  
MINI MALBEC







## ARGENTINA

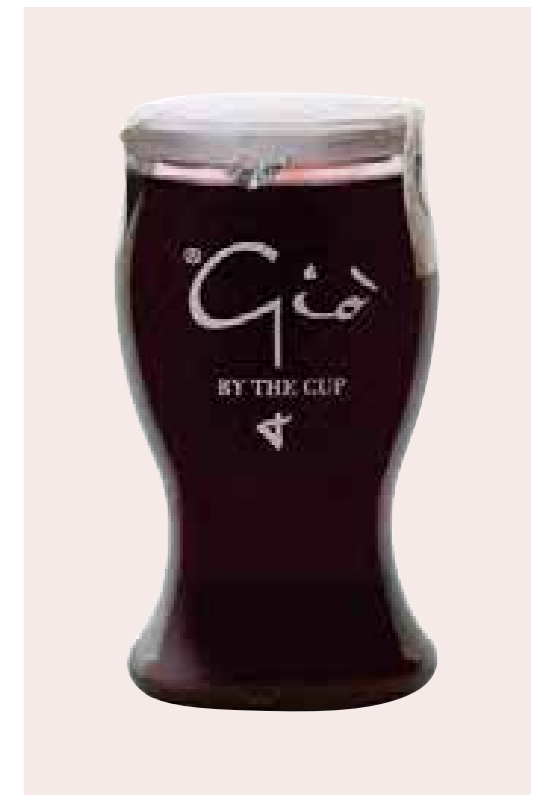
	<b>BEEFSTEAK CLUB MINI MALBEC</b>  <b>IWC: BRONZE 2020</b> A Malbec with prune fruit and a palate that is off-dry, low in acidity and chewily tannic.	C	13.0%	18.7cl	017545	12+
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## ECHO FALLS – PET

	<b>CHARDONNAY</b> A smooth white wine with crisp notes of lemon, lime and tropical fruit.	2	13.0%	18.7cl	058258	24+
	<b>WHITE ZINFANDEL</b> A lively and fruity rosé with aromas and flavours of strawberries and fresh summer berries.	6	13.0%	18.7cl	058260	24+
	<b>MERLOT</b> Soft and round with hints of ripe plums, black cherries and blueberries.	B	13.0%	18.7cl	058259	24+

## VITICOLTORI PONTE – PET CUPS

	<b>GIÒ, BIANCO</b>  A clean, crisp and refreshing dry white wine.	1	11.0%	18.7cl	017541	30+
	<b>GIÒ, ROSATO</b>  A straightforward, off-dry, pink fruity quaffer.	3	11.0%	18.7cl	017539	30+
	<b>GIÒ, ROSSO</b>  A soft and approachable red; fruity and light.	A	11.0%	18.7cl	017540	30+



**EXCLUSIVE TO CROWN CELLARS** **VITICOLTORI PONTE PET CUP, GIÒ ROSSO**

# SIMPLE SERVES

## DRAUGHT WINE – STOWELLS

### CHENIN BLANC, SOUTH AFRICA

Aromatic and crisp with a fruity fragrance of crushed white currants and a soft, off-dry finish.

	3	12.5%	10l	056684	1
	🍷	£			

### COLOMBARD CHARDONNAY, SOUTH AFRICA

Lemon gold with a soft fruitiness on the nose and a juicy ripeness on the palate.

	2	13.0%	10l 3l	017664 018491	1 4
	🍷	£			



**FIRM FAVOURITE**

**STOWELLS**  
COLOMBARD CHARDONNAY  
& PINOT GRIGIO

## DRAUGHT WINE – STOWELLS CONTINUED

### LIEBFRAUMILCH, GERMANY

Medium-dry with a simple fresh fruitiness on the nose and palate.

	5	10.0%	10l	056662	1
	🍷	£			

### PINOT GRIGIO, ITALY

Clean, fresh and gently aromatic, with hints of both apple and citrus.

	1	13.0%	10l	057333	1
	🍷	£			

### SAUVIGNON BLANC, CHILE

A crisp dry white wine with tropical fruit aromas and a taste of pear, gooseberry and lime.

	1	13.0%	3l	018492	4
	🍷	£			

### WHITE ZINFANDEL, USA

Medium-sweet and bursting with lively summer fruit flavours.

	6	13.0%	10l 3l	057139 018467	1 4
	🍷	£			

### MERLOT, CHILE

This is a soft, mellow and fruity red wine.

	B	12.0%	10l	017663	1
	🍷	£			

### SHIRAZ, AUSTRALIA

Rich, warm and soft with medium to full-bodied structure.

	C	14.0%	10l 3l	058456 018462	1 4
	🍷	£			

### JACK RABBIT

## Draught Font

Merlot, White  
Zinfandel,  
Chardonnay

CALIFORNIA



## DRAUGHT WINE – JACK RABBIT

### CHARDONNAY

A broad, soft Chardonnay that is off-dry on the palate.

	3	13.5%	10l	057528	1
	🍷	££			

### SAUVIGNON BLANC

Fresh and crisp with deliciously fruity flavours of lime and peach.

	1	13.5%	10l	057767	1
	🍷	££			

### WHITE ZINFANDEL

A light, fresh rosé, medium-sweet with delicate strawberry fruit character.

	6	11.0%	10l	057527	1
	🍷	££			

### MERLOT

A relatively light-bodied wine with cherry aromas.

	B	13.0%	10l	057529	1
	🍷	££			

# CUSTOMER TESTIMONIALS



MARK ROBERTS  
FOOD AND BEVERAGE CONTROLLER, GARDEN PARK

**TWO WORDS THAT DESCRIBE CROWN CELLARS ARE 'PARTNERSHIP' AND 'RELATIONSHIP' AND TO BE SUCCESSFUL YOU CAN'T HAVE ONE WITHOUT THE OTHER**



## CARDEN PARK

"We have been a customer of theirs now for over six years and have seen them grow, and in turn they have helped us grow. When we first started working with them we had not been in the position of being a direct customer for quite some time as we had been part of a group of hotels so it was imperative we found someone that would help us and work hand in hand with us, so we were fortunate to pair up with them.

We had met with other potential suppliers but what stood out most with Crown Cellars was the overall package. The benefit of working with Crown Cellars I have found is that we are treated as equals and not just a number, they recognise first and foremost that without a great relationship we, and in turn they, don't prosper and that relationship has been developed on both a business and a personal level. They provide insights into the market such as national trends but also what's working locally so that we don't miss out on the current trends and in fact we have gone from catching a trend after it has hit to now catching the trend just as it is about to hit which in sales terms has been a huge benefit to our business, and helped us win an award for 'Best Idea' at the Cheshire Hospitality Association awards in 2017.

There is always a feel that you can contact them at any time, a recent example of this was needing assistance with pairing a particularly challenging and complex food menu with wines for a VIP customer who needed a quick turnaround. I contacted our wine and spirits manager and also was able to call upon other members of the team who suggested a few different choices which I was able to offer the customer who loved the suggestions given and this is a key example of support as it shows you don't just deal with one person but can call upon a team of people each of whom have a range of experience. From basic commercial training to WSET the education support is fantastic not just from them but also from contacts at their own suppliers who have come in and provided more specific brand training and have supported us by hosting wine evenings and also helping out at launch events."

MARK ROBERTS  
FOOD AND BEVERAGE CONTROLLER



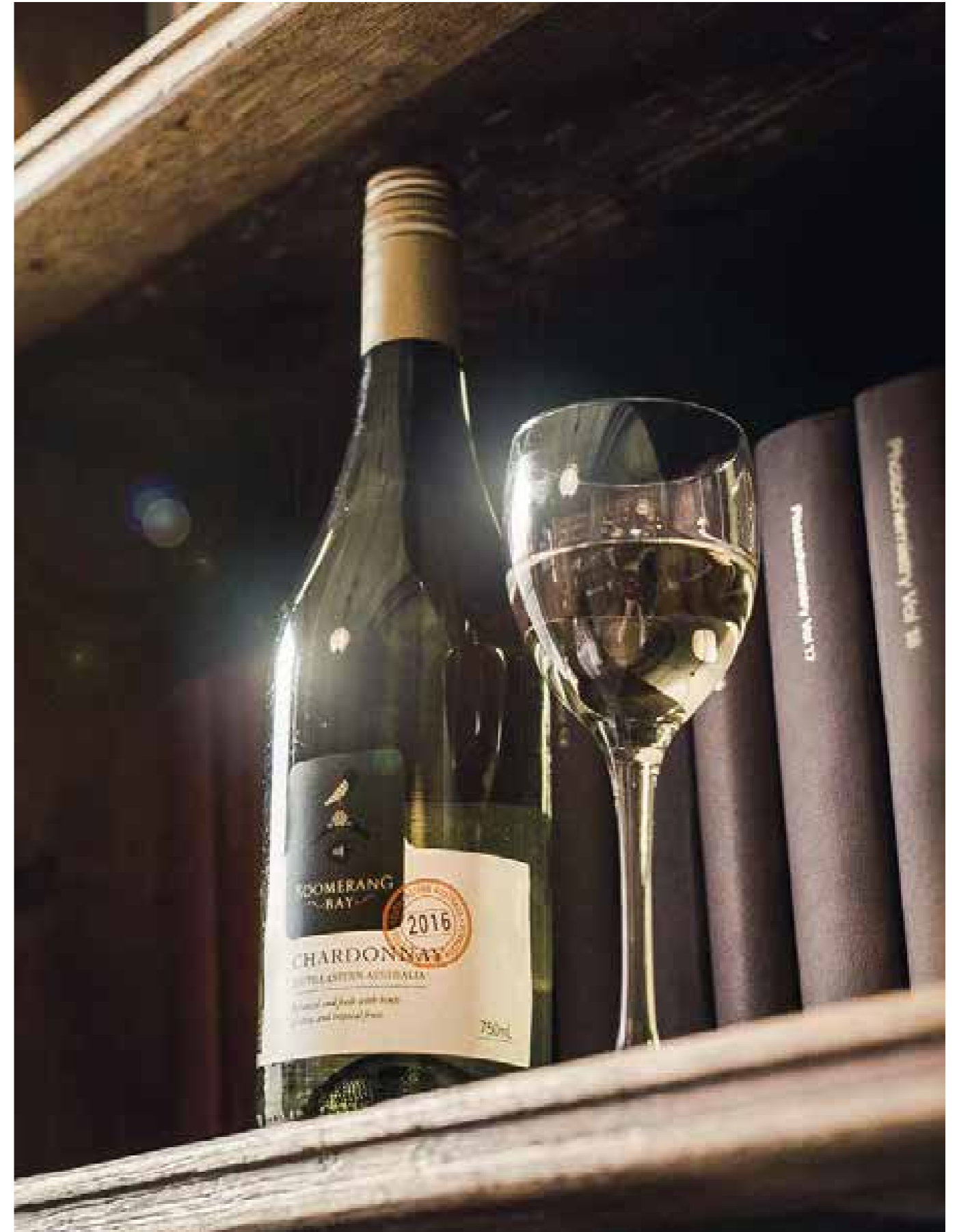
## MANORVIEW GROUP

"Manorview Group have an excellent working relationship with Crown Cellars. The move was smooth and professionally managed. The staff training was perfect and has been followed up with refresher training which has increased our wine sales. There are rarely stocking issues and if there are, they are handled quickly and it is a smooth and easy process for us to resolve them. The products are strong in the market place and they have something for every property from 5-star hotels to night club level. We benefit from a close working relationship with our account managers, who are always on hand should we need assistance.

**WE BENEFIT FROM A CLOSE WORKING RELATIONSHIP WITH OUR ACCOUNT MANAGERS, WHO ARE ALWAYS ON HAND SHOULD WE NEED ASSISTANCE**

The partnership is very strong and we hope it will continue for many years to come."

SUSAN SPENCE  
GROUP PROCUREMENT MANAGER, MANORVIEW









CROWN CELLARS

WORLD CLASS



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CUSTOMER CONTACT CENTRE 08456 013 432

[drinkaware.co.uk](http://drinkaware.co.uk) for the facts