OCTOBER 2023 AMAZING OFFERS, SUPPORT & INSPIRATION ORDER.CARLSBERGMARSTONS.CO.UK TO ORDER ONLINE **BIRRIFICIO ANGELO PORETTI SEE PAGE**

> Born in Italy, brewed in UK Source: *Total trade On & Off, Volume & Value MAT vs Peroni, Birra Moretti & Menabrea. CGA OPMS to 17/06/2023 & Nielsen Data to 15/07/23

Brewed in the UK. Enjoy responsibly. be drinkaware.co.uk

#10



OCTOBER 2023

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CARL MIDDLETON,

WELCOME to our October edition

With autumn in full swing, it's time for another update on all things Carlsberg Marston's. And we're delighted to kick things off with something very close to our hearts: sustainable brewing.

With the help of the Carbon Trust and WWF, you can read about our ground-breaking initiative that covers six keys areas of sustainability. Find out how we're Crafting a Sustainable Future on page 8, including a taster of the exciting developments that are already underway.

As usual we've lined up some great deals for you across our cask portfolio, including a hand-picked selection of regional favourites. Take a look at page 20 and get these Regional Heroes on the bar – ready to welcome those thirsty customers in from the cold.

Elsewhere in this issue, we've got some tempting promotions across our packaged ales, lagers and AFB. Head to page 21 to see how much you can save and keep those fridges well stocked this season. Plus, with the Rugby World Cup still going strong, our guest ale — Dirty Tackle — is also available until the end of the month. There's more about one of our most popular seasonal ales on page 19.

Don't forget to ask your CDM for recommendations to claim your free case of AFB, and we'll bring you more updates, deals and developments next month!

To speak to a telesales representative and place an order please call our dedicated sales and service support team on:

0800 587 0773

We'd love to hear from you.











Welcome to our unrivalled portfolio of lagers, ales & craft beer brands. Discover a captivating portfolio of brands including lagers such as Carlsberg Danish Pilsner, Brooklyn Pilsner, Birrificio Angelo Poretti & Kronenbourg 1664. A collection of premium cask & packaged ales, including Hobgoblin & Wainwright. Indulge in licensed brands from our esteemed partners including San Miguel, Shipyard, Estrella, Erdinger & Kirin; as well as an exceptional range of Alcohol-Free beers, crafted to retain the taste & experience without compromise.







LAGER

Our lager range spans categories for you and your customers. Ranging from Standard to Premium and even growing our World collection, you can be certain



we can offer you an outstanding range of beers.

STANDARD



CARLSBERG

STANDARD

STANDARD



PLUS



PREMIUM

PREMIUM







PREMIUM WORLD

PORETTI

BIRRIFICIO NGELO PORETTI 4.8%

PREMIUM WORLD DISCOVERY WORLD





3

BROOKLYN

Craft offers a world of possibilities to explore new styles and flavours and our range does not disappoint in providing a solution from entry level to speciality, catering for all drinkers looking to trade up and try something new.

ENTRY



PREMIUM







SPECIALITY



ALCOHOL FREE BEER

As more consumers look to moderate their alcohol intake, CMBC's range of low and no alcohol beers is growing to suit all drinkers and occasions.

STANDARD



CARLSBERG 0.0%

Refreshing with a crisp hoppy bite and just 63 calories per bottle, Carlsberg 0.0 is everything you'd expect from a well-balanced Pilsner, Skål!



ERDINGER ALKOHOLFREI 0.5%

The non-alcoholic drink from Erding is not only a real energizer but also low in calories, with just 125 calories per 500ml bottle. and made exclusively from natural ingredients.

WORLD



SAN MIGUEL 0,0%

All of the aroma, flavour, freshness and quality of a beer without the alcohol.

CRAFT



BROOKLYN SPECIAL EFFECTS 0.4%

Special Effects is a hoppy 0.4% lager with an unexpected piney aroma and pleasantly bitter finish

ALE



SHIPYARD LOW TIDE 0.5%

A juicy, tropical pale ale, with a fullness that belies its low alcohol.

KEG ALE

GOLD



GOLD 4.1%

Premium keg beer from Wainwright. A refreshing alternative to standard keg ale, with fruity, sweet, citrus flavours.

IPA



HOBGOBLIN

IPA 5.0%

Collision of Old and New World hops provide an explosion of tropical aroma and a juicy

HOBGOBLIN **SESSION IPA 3.4%**

Light, easy drinking and extremely refreshing beer Pale yellow with a fresh and zesty aroma from the 5 New World hops.

AMBER



RUBY



HOBGOBLIN **RUBY 4.5%**

Full bodied, ruby beer that delivers a delicious chocolate malt flavour, balanced with a rounded bitterness & a fruity,

PLUS an extensive range of regional favourites

For the full list speak to your CDM or customer service representative.

AMBER















RUBY





3.6%

STOUT



CIDER

-12-

3.7%

STANDARD



3.7%

4.2%

FLAVOURED



Somersby Blackberry is a fruity flavoured cider with a breath of freshness and a natural mild taste of blackberry, spreading joy and sunny togetherness wherever it is served.

Speak to your CDM or customer service representative about the range currently available to you.



HOBGOBLIN GOLD
HOBGOBLIN HOBGO

HOBGOBLIN HOBGOBLIN W@RLD
BEER AWARDS
WARDS
WARDS
WARDS
WARDS

Hobgoblin Gold is a light and refreshing golden beer. A combination of four hop varieties infused with malted barley and a touch of wheat give this easy drinking golden beer tropical aromas of citrus and passion fruit. Winner of the UK's Best Golden Beer at the 2022 World Beer Awards.

ABV: 4.2%
Style Golden Beer
See: Golden

Smell: Fragrant, citrus & wild forest gooseberries

Taste: Mouth-watering malt & refreshing citrus hop kick

Sweet: ••••

Food Fish & chips or a simple scotch egg, pairing: the perfect picnic pint

HOBGOBLIN HOME PA

Hobgoblin IPA is a refreshingly hoppy beer. Pale golden with orange glints, prepare for an intense tropical explosion of zesty oranges, grapefruit, honey and juicy bitterness. Winner of the World's Best IPA in 2018 and the UK's Best IPA in 2020, 2021 and 2022 at the World Beer Awards.

ABV: 4.5% Style IPA

See: Pale golden with orange glints
Smell: Tropical, citrus, fresh, orange

Taste: Juicy, zesty, complex fruit note, grapefruit

Sweet: ••••
Bitter: ••••

Food All the spices from round the world or simply enjoy on its own

At the heart of the Great British Pub experience lies our firm belief that cask ale is the ultimate USP and a vital component of the On Trade offer. Brewing cask ale is ingrained in our very essence, and our collection boasts an unparalleled mix of renowned National and Regional varieties, catering for all ages and palates. Through invaluable insight, we understand that a significant proportion of ale consumers seek nationally recognised ales, and we proudly answer that consumer demand by featuring some of the UK's most prominent brands.

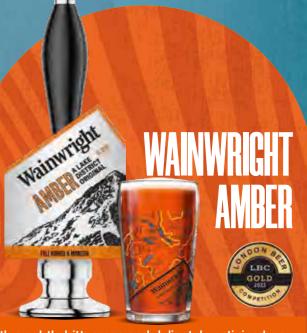


Inspired by the famous Lakeland fell-walker Alfred Wainwright, our master brewers go the extra mile too. They search near and far for quality English malt and hops and tirelessly craft unique combinations worthy of the Wainwright name, like this delightfully refreshing Golden Beer. Lightly hopped with subtle sweetness, a delicate citrus aroma and a gloriously golden colour. Enjoy.

ABV: 4.1%
Style Golden Beer
See: Golden
Smell: Fruit, citrus

Taste: Refreshing, fruity, sweet, citric

Food Smoked salmon with lemon wedges, pairing: soft cheese, lightly spiced dishes



With a subtle bitterness and delicately enticing hop balance, Wainwright Amber is satisfyingly moreish. Clean, creamy and lightly fruity; a pint at the pinnacle of perfection. Brewed with 100% English malt.

ABV: 4.0%
Style Amber Ale
See: Amber

Smell: Lightly fruity, hints of spice

Taste: Malty, gentle bitterness, moreish

Sweet: •••
Bitter: •••

Roast chicken or pork, battered fish & chips, pie with mash & gravy

COLD



0/2



4.0%



4.1%



4.2%



4.9%

AMBER



3.4%



3.7%

BA

3.8%





DIRECTORS

SUPERIOR ALE

14 884 79

4.5%

4.8%

CRAFTING A SUSTAINABLE FUTURE AT CARLSBERG MARSTON'S BREWING COMPANY



Recognising the pivotal role Carlsberg Marston's Brewing Company plays in shaping the future of brewing, we've embarked on a journey with an unshakable purpose: brewing for a better world...

Global warming. Water scarcity. Public health concerns. At That's why we've introduced a ground-breaking initiative – CMBC we're witnessing the direct impact of these issues first-hand. And with a legacy that dates back almost two centuries and a global presence that traces its roots to the Carlsberg Group, we know it's crucial for us to take the lead and address these issues head-on.

Together Towards ZERO & Beyond. This holistic sustainability program spans six pivotal areas including reducing our carbon emissions and prioritising regenerative farming. It reflects our commitment to mitigate the negative impacts of our operations and to spearhead positive change as a beacon of brewing excellence in the UK.

BREWING FOR A BETTER TODAY & TOMORROW

To forge a path towards a more sustainable future, CMBC has enlisted the expertise of esteemed partners including the Carbon Trust and WWF. Together, we've crafted ambitious targets that will guide CMBC's trajectory up to 2030 and 2040. The program encompasses a comprehensive range of environmental, social, and governance (ESG) topics, demonstrating our commitment to addressing societal challenges that reverberate throughout the communities we operate in.

> CMBC's reinvigorated ambition is marked by sharper targets, broader focus areas, and an amplified dedication to creating meaningful change.

The program's six key pillars encapsulate our multifaceted approach to sustainability:



Carbon

Footprint









ZERO Packaging Waste



ZERO Water



ZERO Drinking



ZERO Accidents Culture

REVOLUTIONISING URBAN DISTRIBUTION

Among the many initiatives that illustrate CMBC's commitment, the introduction of electric HGV trucks stands out. As the UK's largest logistics fleet operated by a brewer, we've added two fully electric HGV trucks through a Renault Trucks trial, highlighting our intent to revolutionise urban distribution.

With the capacity to deliver over 10,000 pints of beer daily to pubs, these vehicles are spearheading a reduction of up to 19,000 diesel-fuelled road miles per year, per vehicle. This proof-of-concept trial's success could potentially herald the integration of more electric trucks into our fleet.



OUR PARTNERSHIP WITH WWF UK



Another example of CMBC's dedication is our partnership with WWF UK. Since 2021, the Carlsberg brand has collaborated with WWF UK to rejuvenate seagrass meadows along the UK coastline, aiming to protect and restore 130,000m2 of these vital ecosystems.

Through dynamic consumer campaigns. including TV, on-demand platforms and prominent retailer displays, the Carlsberg brand is bringing the message of marine habitat conservation to millions of everyday lager drinkers. This partnership's evolution will further support the replenishment of up to 175 million pints of fresh water for UK nature in 2023.





SUSTAINABLE PRACTICES FROM FARM TO TABLE

Innovation takes centre stage with the Carlsberg Group's introduction of the Fibre Bottle. A pioneering biobased bottle, it boasts significantly reduced CO2 emissions compared to traditional glass bottles. Pairing this eco-friendly vessel with beer brewed from organically grown barley demonstrates our dedication to sustainable practices from farm to table.

Not only that, but the plant-based lining inside the Fibre Bottle sets the stage for even more substantial emission reductions in the future. This aligns with our vision of achieving up to 80% fewer emissions than current single-use glass bottles.



CRAFTING A SUSTAINABLE FUTURE TOGETHER

Carlsberg Marston's Brewing Company stands as a testament to what can be achieved when a heritage of brewing excellence meets a resolute commitment to a sustainable future. With our ambitious program, Together Towards ZERO & Beyond, CMBC is not merely brewing beer – we're brewing a better world.

As these initiatives ripple through communities and resonate across the globe, CMBC shines as a beacon of hope and change. Proving that through innovation, collaboration, and an unwavering purpose, a brighter tomorrow is not just a dream - it's a reality we can craft together.





SHARE GOOD TIMES WITH GREAT PILSNER



CRISP, BRIGHT AND REFRESHING

Enjoy responsibly. be drinkaware.co.uk

ADDING BROOKLYN PILSNER TO THE BAR DELIVERS A 12% CATEGORY ROS INCREASE*



Install Brooklyn Pilsner and receive a complimentary POS install kit that includes our brand new glassware!**

> receive a free case of AFB rom the range See page 23 for

*CGA Managed EPOS Data Latest 12 weeks to (24/12/22) vs YA - Sample: 59

Speak to your CMBC representative to agree install and build your perfect POS package. New brand stockists only. One deal per install per outlet. POS items subject to availability at point of order.
Free case of AFB includes: San Miguel 0.0 24x330ml, Carlsberg 00 24x330ml, Shipyard Low Tide 8x500ml





BOOST YOUR SALES WITH THE

#1 BRAND OF CHOICE*

INSTALL SAN MIGUEL ESPECIAL
AND RECEIVE A POS SUPPORT PACKAGE

Deal valid for the duration of the brochure promotional period. Speak to your CMBC representative to agree install and build your perfect package New brand stockists only. One deal per install per outlet. POS items subject to availability at point of order. *Source: CGA Brandtrack Q1 2023.

† Free case of AFB includes: San Miguel 0.0 24x330ml, Carlsberg 00 24x330ml, Shipyard Low Tide 8x500ml,

Enjoy responsibly. be drinkaware.co.uk

WELCOME 1664 TO YOUR BAR

THE MOST POPULAR PREMIUM FRENCH LAGER

Stock the 2nd largest Premium
Lager brand IN THE ON TRADE"

Premium price point with the potential to ADD AN INCREMENTAL £300 PER WEEK to your sales***

CONTACT YOUR
CMBC REPRESENTATIVE

TO ADD 1664

TO YOUR BAR TODAY AND RECEIVE A POS SUPPORT PACKAGE

AVAILABLE ON CODS

PLUS receive a free case of AFB from the range

See page 23 for more details

*CGA OPMS QTR data to P04 2023 On Trade Value and Volume *CGA OPM data QTR to P13 2022 (31/12/2022) ***Potential to increase your sales by

71 pints of total lager per week - CGA Volume Pool Data to February 2023

‡ Speak to your CMBC representative to agree install and build your perfect POS package. New brand stockists only. One deal per install per outlet. POS items subject to availability at point of order.



MORE PINTS FOR YOU. MORE PINTS FOR WWF.

Drive sustainable sales with Carlsberg Danish Pilsner.

Together with WWF, we aim to help selected farmers replenish up to 175 million pints of fresh water to help UK nature thrive.





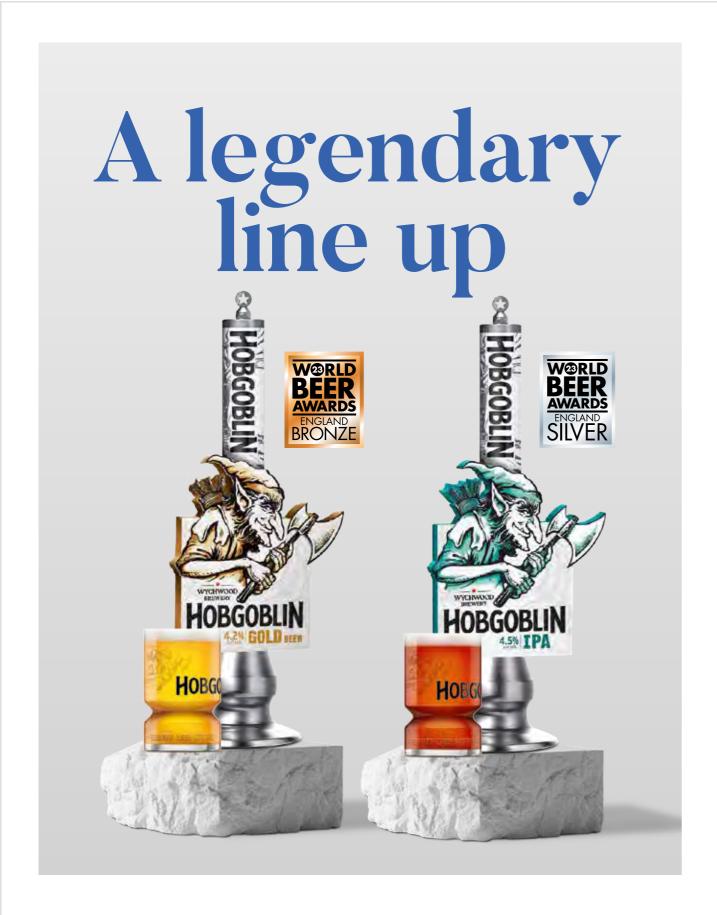
PROBABLY THE BEST 👺 BEER IN THE WORLD

STOCK CARLSBERG DANISH PILSNER TODAY

- Growing value & volume market share ahead of all standard lager brands.*
- # #1 brand awareness, consideration & preference of any standard lager brand.**
- Commands the highest price per pint in the category in free trade.*
- * Attracts more affluent drinkers who spend more when they visit.***
- Multi-million £ advertising campaign including limited edition Carlsberg x WWF POS kits.[†]



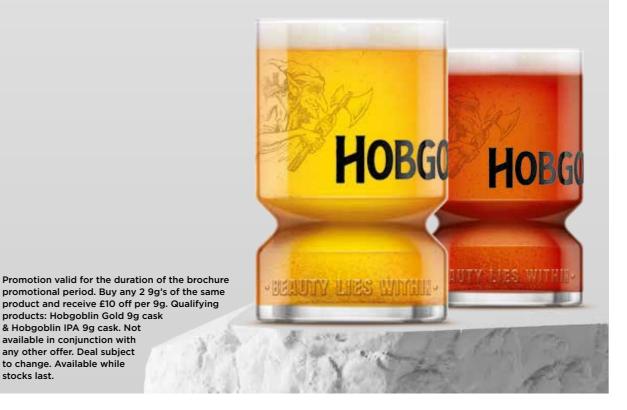




HOBGOBLIN - BEAUTY LIES WITHIN -

Enjoy responsibly. be drinkaware.co.uk

Buy 2x9g's of Hobgoblin Gold or IPA & get £10 off per 9g



HOBGOBLIN

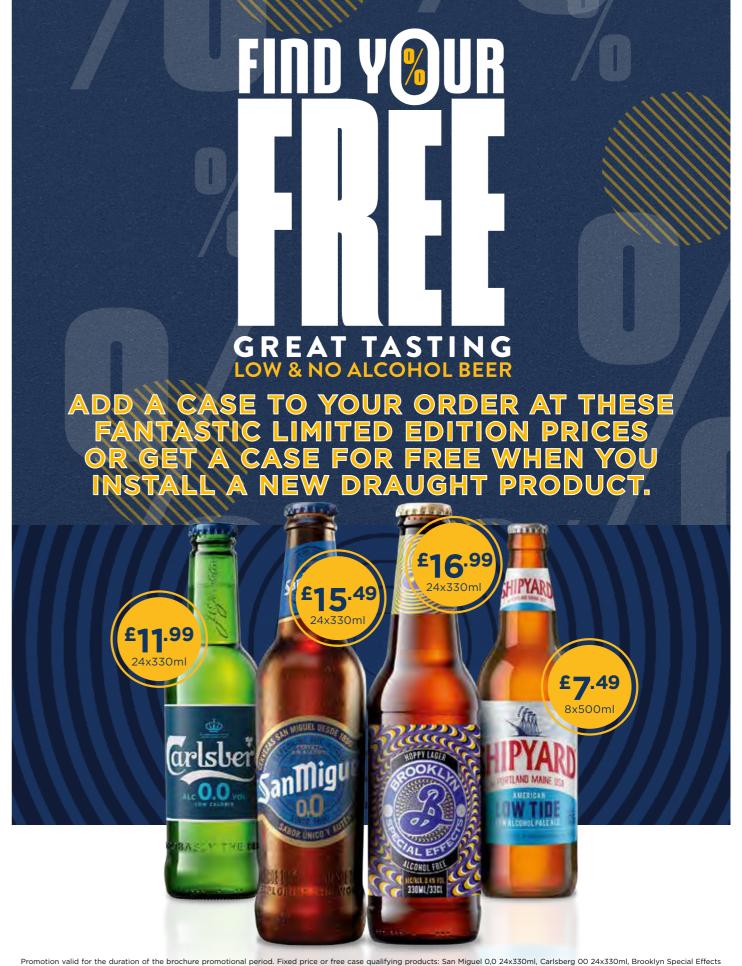
products: Hobgoblin Gold 9g cask & Hobgoblin IPA 9g cask, Not available in conjunction with any other offer. Deal subject to change. Available while

stocks last.

— BEAUTY LIES WITHIN —

Enjoy responsibly. be drinkaware.co.uk





Promotion valid for the duration of the brochure promotional period. Fixed price or free case qualifying products: San Miguel 0,0 24x330ml, Carlsberg 00 24x330ml, Brooklyn Special Effects 24x330ml and Shipyard Low Tide 8x500ml. Free case offer only available on new draught keg installs of Brooklyn Pilsner, Birrificio Angelo Poretti, Carlsberg Danish Pilsner, San Miguel Especial, San Miguel 0,0, Hobgoblin, Wainwright Shipyard and Somersby Cider. One deal per install, per outlet. Whilst stocks last. Speak to you CDM for advice on what brand is best suited for your outlet.

Enjoy responsibly. be **drinkaware**.co.uk





Here at CMBC, we don't just brew beer! Discover more about our additional services available including full composite supply of wine, spirits and minerals; innovative dispense solutions to drive quality and save money; and our industry-leading digital services.

CARLSBERG MARSTON'S ONLINE ORDERING

CMBC AT YOUR FINGERTIPS

With our online ordering site and new Cockpit app, CMBC brings you industry leading digital services that allow you to manage your ordering and service your account when and how it matters to you, including direct connection to our digital customer service team with Live Chat*.

Always available, CMBC Online Ordering is the quick and easy way to order the brands your customers love. With a host of great features, we can save you time and money as you can order whenever and from wherever you want.

- Live Chat customer service*
- Up-to-date stock availability
- Back-in-stock notifications
- Favourite lists
- Repeat previous orders
- Personalised product recommendations and alternatives
- Online exclusive promotions
- Empties collection requests

- Draw down allocated free stock
- Select from your allocated delivery days and order up to 12 weeks in advance
- Manage and order for multiple outlets**
- Hide pricing**
- Send order confirmation to multiple email addresses**

Activate your account in a couple of minutes...

- 1. Visit order.carlsbergmarstons.co.uk or scan the QR code
- 2. Enter your outlet 7 digit Sold-To account number and post code
- **3.** Enter the email address you will use to log in
- 4. Check your inbox to validate your email and set your password
- **5.** Log in and place your order

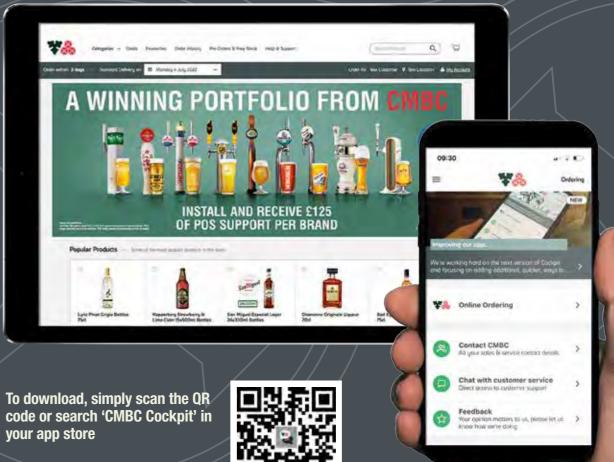


COCKPIT Online ordering & much more

Our app, Cockpit, is designed to bring everything into one place and give you quick and convenient access to the services we offer. We have exciting plans to make Cockpit the go to place for all your CMBC needs and will be enhancing the app this year to provide even easier access to service and support and help you keep updated with important service notifications. It's just the start.

Right now, you can access online ordering, contact our service and support teams directly, find all the contact details you need and receive brand and product updates as well as category insights right to your phone.

We also want to hear from you. Use Cockpit to give us feedback on how we're doing and how we can improve the app in future.







^{*}Available Monday-Friday, 8am – 6pm

^{**}To hide prices, receive additional order confirmation emails or add more outlets to your account, let our support team know via Live Chat.



BRANDS AVAILABLE ON DRAUGHTMASTER:

WHAT CAN DRAUGHTMASTER DO FOR YOU?







UNRIVALLED QUALITY The beer in our kegs stays fresher 6 times longer (30 days) than steel



SAVES SPACE

The system has a small footprint. Lightweight kegs are easy to store, move and change whilst they compress during use.







SAVES TIME & MONEY

Save time and money as lines only need to be cleaned every four weeks. With no CO2 needed either it's additional cost saving.



VOLUME GROWTH

Outlets who have installed DraughtMaster into their bar have seen an overall growth of volume by +35%*.











WHAT DO YOU NEED?

DraughtMaster uses standard founts/t-bars and coolers and can be set up under bar or in a cellar.



COOLER

UNIT

*Source: CMBC DraughtMaster Total Sales Data 2023 vs 2022 to 05.10.22 & InnServe Installations to 05.08.22.



DraughtMaster is an innovative system that uses 20LTR kegs and compressed air to deliver exceptional quality beer, every time.



For more information on how DraughtMaster can transform your business get in touch with your customer development manager or visit www.draughtmaster.com

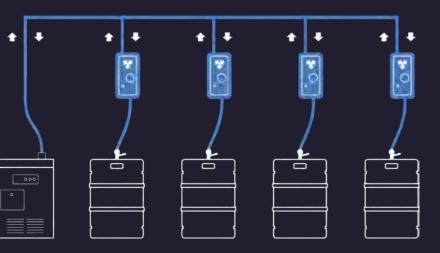
Enjoy responsibly. be drinkaware.co.uk







A fully enclosed environment from 'keg to glass', helping to ensure every pint is perfect every time







Consistent dispense temperature

Provide a perfect pint every time

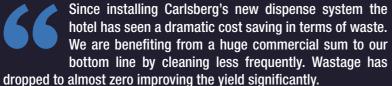




Saves you time and money

Reduce line cleaning wastage





The time the managers have saved on line cleaning has been a real help, this has allowed them to focus on other aspects of their role, up selling, training of staff members and more importantly working on service to our customers. The best part is the quality of the beer/ ale and cider which has improved dramatically and delivers our guests the perfect pint every time encouraging repeat purchase.

Since installing in the main hotel and seeing the benefits we rolled out CQDS into all venues within the Estate.



Mark Roberts – Food & Beverage Manager Carden Park, Chester

To discuss this revolutionary system in detail and to find out how your business would benefit from a new system installation, please contact us to arrange an appointment with one of our dedicated Regional Dispense Specialists.



arlsberg

Quality

System

Dispense







CROWN CELLARS®

CARLSBERG MARSTON'S BREWING COMPANY

Knowing how to engage your quests is everything. For us, that knowledge comes from 30 years of experience and trade insight, an obsessed expert team and a long-standing relationship with Jonathan Pedley (MW), one of the very best in the game.

Our broad, award winning portfolio of exclusive labels and carefully chosen favourites means we can tailor a range for your business and show you how to grow your margins. But to truly support your business, we listen, understand, build a plan – then deliver it together. As a part of that plan we work hand-in hand with your team to build the knowledge and skills required to engage your guests with absolute confidence, inspiring them to trade up and put more money in the till, or spend more on each visit.

We know the perfect wine offer goes beyond a wine list. Your team has to be able to bring it to life. We share that responsibility, and that's where true partnerships are built.

We're immensely proud of our customers and want your business to grow, so we'll make sure you are supported with a balanced wine offer built with passion, expertise and trust.

- **Jonathan Pedley M.W**
- A specialised, WSET trained
 Regular additions team, qualified to train WSET courses
- Our Master of Wine. Jonathan Pedley
- 30+ years of experience with wine
- to the range
- Website & social media @CrownCellarsUK
- Wine listing support
- POS support
- Bespoke training

- Tasting events
- Market data to help anticipate trends
- An array of award-winning wines, including exclusive labels



Our purpose is to bring your wines to life









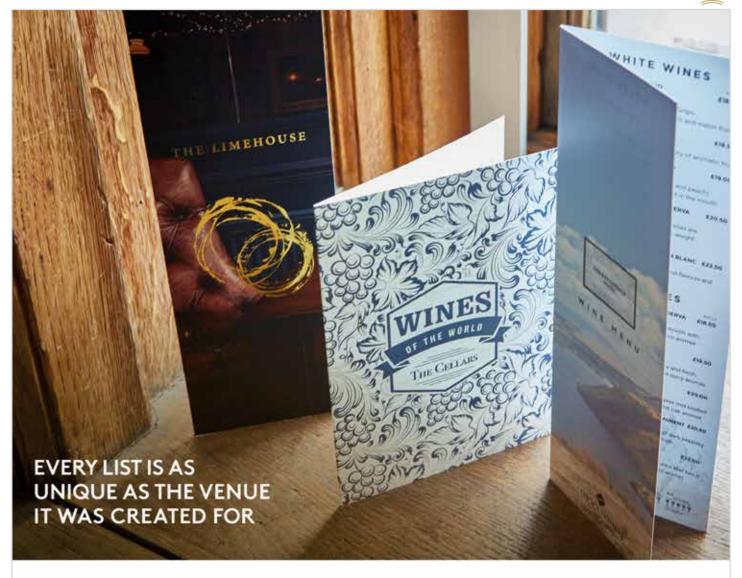


easada

AIMERY

RABOSO





WINE MENU CREATION

Having a good drinks list in your venue is a critical tool to help maximise sales. Not only will a good list help showcase your range to your customers, but more importantly, if used correctly it will help with upselling, incremental purchases and promoting your most profitable listings.



CAMPAIGN FINANCED ACCORDING TO EU REG. NO. 1308/2013



Explore your darker side this Spooky Season with a selection of wines for your specials board. Macabre Malbec, Murderous Merlot or Chilling Chardonnay (that one's better written down), consumers are out for thrill on the 31st, so why not make the most of it and get a few cases of wine that enhance the atmosphere...



Clockwork Raven Merlot 75cl CHILE JUICY & RIPE

Smooth and approachable with classic dark plummy Merlot fruit

Bone Orchard Malbec 75cl MENDOZA, ARGENTINA JUICY & RIPE

A mid-bodied red wine with soft tannins and a lovely youthful jammy dark berry aroma

Dead Man's Dice Malbee 75cl
MENDOZA, ARGENTINA
SPICY & WARMING

Deep and vibrant Malbec with an

Lobo Loco Macabeo 75cl LA MANCHA, SPAIN LIGHT & DELICATE

An attractive dry white wine with floral aromas and a crisp finish

Lobo Loco Tempranillo Rose 75cl LA MANCHA, SPAIN LIGHT & DELICATE

Vibrant pink in colour and bursting with summer berry fruit flavours

> Drop Dead Gorgeous Malbec 75cl SOUTH AFRICA JUICY & RIPE

A mid bodied red with jammy dark plummy fruit and ripe tannins

MALBEC

CHENIN BLANC

Grapeful Dead Shiraz 75cl SOUTH EAST, AUSTRALIA JUICY & RIPE

An off dry, mid bodied fruity red that is soft in acidity and tannin

RAPEFUL.

Drop Dead Gorgeous Chenin Blanc 75cl SOUTH AFRICAA DRY & AROMATIC

A dry, mid bodied and vibrantly acid white wine with apple and quince aromas

Grapeful Dead Chardonnay 75cl SOUTH EAST, AUSTRALIA JUICY & RIPE

A dry and lively Chardonnay with some pear and spice aromas



intense nose of plum, damson and dark chocolate aromas

















DISTILLED

WORLD SPIRITS FROM CARLSBERG MARSTON'S BREWING COMPANY

We are Distilled, and we're kind of into spirits. Sipping them, mixing them, reading about them, writing about them, talking about them and, well, you get the picture. Spirits are a funny category in the drinks industry; there's no other kind of drink that is so fiercely owned by bartenders. Not wine, not beer, not soft drinks. The fantastic thing is that this ownership is not individual - it's communal... bartenders love to support one another in their learning, share cocktail recipes and taste new or rare spirits together.

Distilled has grown from that culture of bartenders sharing and supporting each other. We are about more than this vaguely flashy ad in a magazine. We are about helping you create your offer, showing you new things, or maybe just being there to support you as you fine tune something that's already doing the trick.

We're constantly working on tools to make this happen...

TASTING EVENTS

Meet suppliers, get inspired & discover support



THE THINKING **DRINKERS**



With years of industry experience, knowledge and links with everyone who's anyone in the bar industry, the Thinking Drinkers keep us informed, keep things relevant & keep the tab open

DISTILLEDUK.COM

Articles, videos, interviews, serve guides & our range



SOCIAL MEDIA

@distilleduk



LISTING HELP, COCKTAIL SPECS & MENUS

Costed, balanced, creative & commercial, bespoke training support

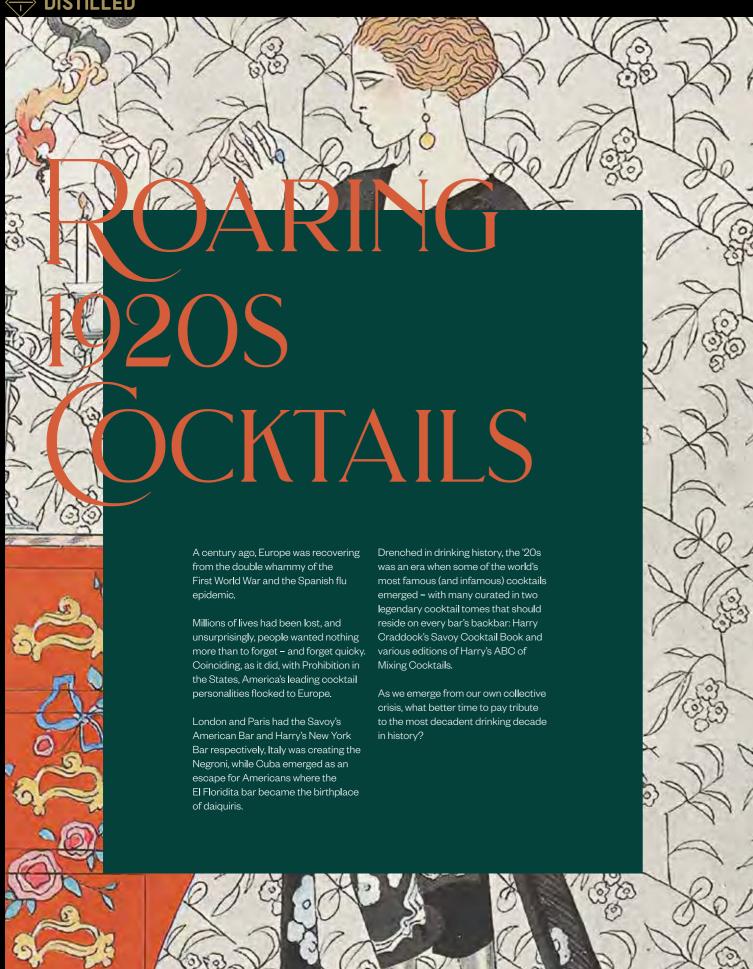


ESPRESSO MARTINI



NEGRONI







ORPSE REVIVER NO. 2

Designed to raise the dead. It won't. This recipe was made famous by Harry Craddock in the 1930 Savoy Cocktail Book

> Glass: Martini 25ml gin 25ml Cointreau 25ml Lillet Blanc 25ml fresh lemon juice Dash of absinthe

Shake well with ice and strain in to a cocktail glass. Garnish: maraschino cherry.



FRENCH 75

Some drinks are good enough for a collection of people to claim them. This was either Harry McElhone's, first made in Paris in 1925 at Harry's Bar, or it emerged in America during Prohibition.

> 25ml Star of Bombay gin 15ml lemon juice 15ml sugar syrup Top sparkling wine

Shake, strain into a chilled Champagne glass top with sparkling wine, and garnish with a cherry.



WHITE LADY

Originally created by Harry MacElhone at the famous London imbibing institution Ciro's Club, using crème de menthe. In 1923 he adapted it at Harry's New York Bar in Paris, using gin and egg white.

> 50ml gin 25ml Cointreau 25ml lemon juice 1 egg white Ice cubes Lemon zest twist, to garnish

Shake the ingredients with ice, and strain into a glass. Garnish with a lemon zest twist.



MONKEY GLAND

Another Harry MacElhone invention. Created in the 1920s as a tribute to Dr Serge Voronoff, who grafted monkey testicles on to humans in a bid to extend life. It didn't work.

> 60ml gin 1tsp pastis 45ml orange juice 1tsp grenadine Ice cubes

Shake the ingredients with ice, and strain into a martini glass.



Mary Pickford

A Cuban classic from the Hotel Nacional in Havana, often frequented by the eponymous actress during Prohibition.

50ml white rum 2 dashes of Luxardo Maraschino Liqueur 50ml pineapple juice 1tsp grenadine Ice cubes

Shake all the ingredients with ice, and strain into a wine glass or martini glass.

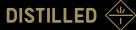


GIN RICKEY

A gin classic that was initially designed with bourbon for 'Colonel' Joe Rickey, a lobbyist in Washington DC who regularly drank with congress members in the city's famous Shoemaker Bar. Strangely, Rickey later became the first significant importer of limes into the United States, and the cocktail was famously a favourite of F. Scott Fitzgerald.

> 2 lime wedges 40ml Sipsmith London Dry Gin Sparkling water

Fill a glass with ice and squeeze in lime wedges. Add Sipsmith gin and top with sparkling water. Stir and





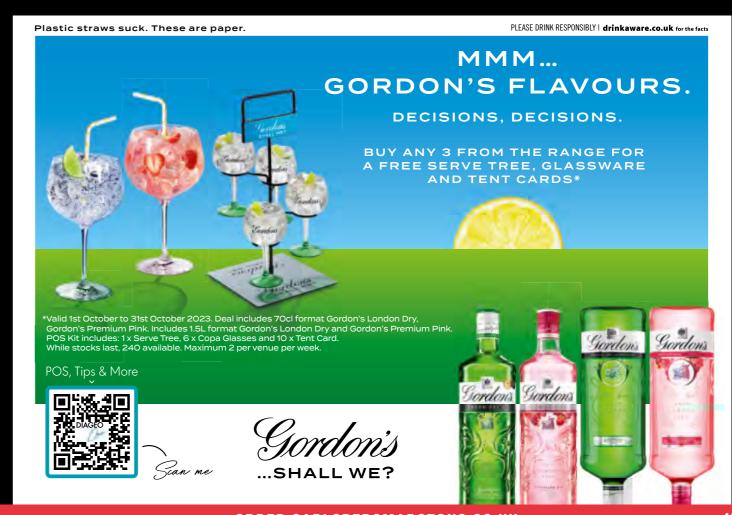


GIN MENU CREATION

Having a good gin menu in your venue is a critical tool to help maximise sales. Not only will a good gin menu showcase your range to your customer, but more importantly if used correctly it will help with upselling, incremental purchases and promote your most profitable listings.

FOR MORE INFORMATION PLEASE CONTACT YOUR LOCAL **SALES MANAGER**











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GOOD FOR LOW-CALORIES SALES:

Stocking Sugarfree will grow sales incrementally as a 1/3 consumers only buy low-calorie options.

KANTAR TOTAL TAKE HOME PANEL MAT 08.08.21 CGA, ENERGY DRINKS CONSUMED IN RECENT VISITS, PATH TO PURCHASE STUDY 2021









GOOD FOR SALES:

Red Bull 250ml is the biggest selling packaged soft drink in Pubs, Bars & Clubs.

CGA LICENSED OPMS MAT 30.10.22 CGA LICENSED OPMS MAT 30.11.22

YOU WIIINGS.



GOOD FOR THE CATEGORY:

More people consuming the category as they look for a functional drink to boost energy levels.



SOURCE: CGA, OPMS, TOTAL ON PREMISE, MAT DATA TO 28.02.2023

RED BULL GIVES

SUGARFREE

ENERGY



Get a case of Sugarfree for Free

by buying 5 cases of Red Bull Energy.

50 DEALS

DEALS SUMMARY

| PAGE | PRODUCT | DEAL |
|------|---------------------------------|---|
| 10 | Birrificio Angelo Poretti | Install and receive a complimentary POS package plus a free case from AFB range |
| 11 | Estrella Damm | Install and receive a complimentary POS package |
| 12 | Brooklyn Pilsner | Install and receive a complimentary POS package plus a free case from AFB range |
| 14 | San Miguel | Install and receive a complimentary POS package plus a free case from AFB range |
| 15 | Kronenbourg 1664 | Install and receive a complimentary POS package plus a free case from AFB range |
| 16 | Carlsberg Danish Pilsner | Install and receive a complimentary POS package plus a free case from AFB range |
| 18 | Wainwright | Buy 2 x 9's and get £10 off per 9g |
| 20 | Hobgoblin | Buy 2 x 9's and get £10 off per 9g |
| 22 | Dirty Tackle Guest Ale | £74.99 |
| 23 | CMBC Packaged Ale Range | Buy 2 of the same cases and receive £1 off per case |
| 24 | CMBC Alcohol Free Beer Range | Limited edition prices |
| 25 | CMBC Packaged Range | Buy 2 of the same cases and receive £1 off per case |
| 41 | Chilean Wines | Buy 11 bottles, get 1 free |
| 42 | To Be Continued Chardonnay | Buy 11 bottles, get 1 free |
| 43 | Invenio | Buy 11 bottles, get 1 free |
| 48 | The Kraken | Buy any 3 bottles from The Kraken range and receive 10 highball glasses |
| 49 | Sailor Jerry | Buy 2 x 70cl and receive a Jerry's Cherries garnish kit free |
| 49 | Gordons Gin | Buy any 3 from the range for a free serve tree, glassware and tent cards |
| 50 | 1800 | Buy any bottle and save £2.50 off every purchase |
| 50 | Jagermeister | Sign up to Klub Jagermeister and receive up to £300 of merchandise free |
| 51 | Captain Morgan | Buy any 5 x 70cl or 3 x 1.5L from the range for a free Captain Morgans Black Spiced |
| 52 | Kopparberg | Buy 4 cases and get a free case of glassware |
| 52 | Guinness 0.0% | 4 free tshirts with every case of Guinness 0.0% cans |
| 53 | Red Bull | Get a free case of sugar free by buying 5 cases of Red Bull Energy |

TERMS & CONDITIONS

THESE TERMS AND CONDITIONS APPLY TO ALL OFFERS DETAILED IN THIS ON TRADER DEALS DIRECTORY (DIRECTORY). THOSE OFFERS CANNOT BE USED IN CONJUNCTION WITH ANY OTHER OFFER OR DISCOUNT.

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FREE PRODUCTS 5 For the purpose of calculating volumes, unless otherwise stated, packaged 75cl wine: 1 case = 9L equivalent (note that 12 x 75cl bottles = 1 case); packaged single serve wine: 1 case = 24 bottles apart from Paternina where it = 25 bottles per case; boxed wine: 1 x 10L BIB = 10L of wine, 1 x 3L BIB = 3L of wine; soft drinks, flavoured alcoholic beverages, packaged beer and packaged cider: 1 case = 1 physical case; draught cider: 50L = 1 keg; spirits: 1 case = 6 x 1.5L or 12 x 70cl. 6 All offers on multiple cases purchased must be for complete unmixed cases, excluding offers on selected wines and spirits. 7 Unless stated otherwise, please allow up to 28 days from the end of the Promotional Period for delivery of your Free Product however we cannot guarantee this delivery time and we will not be liable for the acts or omissions of third parties. 8 All Free Products are subject to availability. Any images used within this Directory are for illustration purposes only and Free Products may differ in design or appearance. We reserve the right to supply a substitute Free Product of a similar value should the specified Free Product become unavailable. 9 Free Products are not redeemable for cash or credit. 10 We reserve the right, where we consider there to have been any breach of these terms and conditions or any fraud or dishonesty, to refuse any order or seek full reimbursement for any Free Product supplied to you. 11 We accept no responsibility for any tax liability caused/incurred as a result of the supply of any Free Product or promotional offer.

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