AMAZING OFFERS, SUPPORT & INSPIRATION

ORDER.CARLSBERGMARSTONS.CO.UK TO ORDER ONLINE







1664



SHIPYARD.

Wainwright HOBGOBLIN



NOV/DEC 2023

in this issue

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It's official: Christmas has come to Carlsberg Marston's! And as we kick off what's set to be a back-to-back couple of months, we've pulled together a special winter issue packed with the latest news and seasonal deals for you.

For starters, you'll find an extended cask ale promotion and a special price on a regional favourite on page 18, so you can Celebrate Cask Ale this Christmas. And we've not forgotten about designated drivers this season, of course. Keep all your customers smiling by stocking up on AFB with a great deal on low and no-alcohol beer in Find Your Free on page 20.

In fact, we've lined up more deals than ever from our third-party suppliers in this issue, so you can make sure you're prepared ahead of the Christmas party season. These start from page 29, so flick through for our favourite festive deals.

Don't miss our festive guest ales – Brewdolph and Bah Humbug – on page 17. The prices on these are so good even Scrooge would approve.

Last but not least, I'd like to say thank you for being a valued customer on behalf of the Carlsberg Marston's team. Have a fantastic Christmas and New Year, and here's to more of the same in 2024!

To speak to a telesales representative and place an order please call our dedicated sales and service support team on:

0800 587 0773

We'd love to hear from you



CARLSBERG MARSTON'S
BREWING COMPANY









Welcome to our unrivalled portfolio of lagers, ales & craft beer brands. Discover a captivating portfolio of brands including lagers such as Carlsberg Danish Pilsner, Brooklyn Pilsner, Birrificio Angelo Poretti & Kronenbourg 1664. A collection of premium cask & packaged ales, including Hobgoblin & Wainwright. Indulge in licensed brands from our esteemed partners including San Miguel, Shipyard, Estrella, Erdinger & Kirin; as well as an exceptional range of Alcohol-Free beers, crafted to retain the taste & experience without compromise.







LAGER

Our lager range spans categories for you and your customers. Ranging from Standard to Premium and even growing our World collection, you can be certain we can offer you an outstanding range of beers.



uses fresh pressed beer. See page 24 or visit www.draughtmaster.com/uk

STANDARD



CARLSBERG

PREMIUM



PREMIUM WORLD



BIRRIFICIO IGELO PORETTI 4.8%

PREMIUM WORLD DISCOVERY WORLD



BROOKLYN

STANDARD





STANDARD PLUS

PREMIUM









Craft offers a world of possibilities to explore new styles and flavours and our range does not disappoint in providing a solution from entry level to speciality, catering for all drinkers looking to trade up and try something new.

ENTRY



SHIPYARD
AMERICAN PALE ALE 4.5%

PREMIUM



SPECIALITY



ALCOHOL FREE BEER

As more consumers look to moderate their alcohol intake, CMBC's range of low and no alcohol beers is growing to suit all drinkers and occasions.

STANDARD



CARLSBERG 0.0%

Refreshing with a crisp hoppy bite and just 63 calories per bottle, Carlsberg 0.0 is everything you'd expect from a well-balanced Pilsner, Skål!



ERDINGER ALKOHOLFREI 0.5%

The non-alcoholic drink from Erding is not only a real energizer but also low in calories, with just 125 calories per 500ml bottle. and made exclusively from natural ingredients.

WORLD



SAN MIGUEL 0,0%

All of the aroma, flavour, freshness and quality of a beer without the alcohol.

CRAFT



BROOKLYN SPECIAL EFFECTS 0.4%

Special Effects is a hoppy 0.4% lager with an unexpected piney aroma and pleasantly bitter finish

ALE



SHIPYARD LOW TIDE 0.5%

A juicy, tropical pale ale, with a fullness that belies its low alcohol.

KEG ALE

GOLD



GOLD 4.1%

Premium keg beer from Wainwright. A refreshing alternative to standard keg ale, with fruity sweet, citrus flavours.

IPA



HOBGOBLIN IPA 5.0%

Collision of Old and New World hops provide an explosion of tropical aroma and a juicy



HOBGOBLIN **SESSION IPA 3.4%**

Light, easy drinking and extremely refreshing been Pale yellow with a fresh and zesty aroma from the 5 New World hops.

AMBER



RUBY



HOBGOBLIN RUBY 4.5%

Full bodied, ruby beer that delivers a delicious chocolate malt flavour, balanced with a rounded bitterness & a fruity,

PLUS an extensive range of regional favourites

For the full list speak to your CDM or customer service representative.

AMBER













RUBY





STOUT



CIDER

3.7%

STANDARD



3.7%

FLAVOURED



Somersby Blackberry is a fruity flavoured cider with a breath of freshness and a natura mild taste of blackberry, spreading joy and sunny togetherness wherever it is served.

Speak to your CDM or customer service representative about the range currently available to you.

TAP INTO GASKALL NO.1 GARALE BRE



Hobgoblin Gold is a light and refreshing golden beer. A combination of four hop varieties infused with malted barley and a touch of wheat give this easy drinking golden beer tropical aromas of citrus and passion fruit. Winner of the UK's Best Golden Beer at the 2022 World Beer Awards.

4.2% ABV: Golden Beer Style See:

Fragrant, citrus & wild forest gooseberries Smell: Mouth-watering malt & refreshing citrus hop kick Taste:

Sweet: . Bitter:

Fish & chips or a simple scotch egg, pairing: the perfect picnic pint

Hobgoblin IPA is a refreshingly hoppy beer. Pale golden with orange glints, prepare for an intense tropical explosion of zesty oranges, grapefruit, honey and juicy bitterness. Winner of the World's Best IPA in 2018 and the UK's Best IPA in 2020, 2021 and 2022 at the World Beer Awards.

ABV: 4.5% Style IPA

See: Pale golden with orange glints Smell: Tropical, citrus, fresh, orange

Juicy, zesty, complex fruit note, grapefruit Taste:

Sweet: Bitter:

All the spices from round the world pairing:

At the heart of the Great British Pub experience lies our firm belief that cask ale is the ultimate USP and a vital component of the On Trade offer. Brewing cask ale is ingrained in our very essence, and our collection boasts an unparalleled mix of renowned National and Regional varieties, catering for all ages and palates. Through invaluable insight, we understand that a significant proportion of ale consumers seek nationally recognised ales, and we proudly answer that consumer demand by featuring some of the UK's most prominent brands.



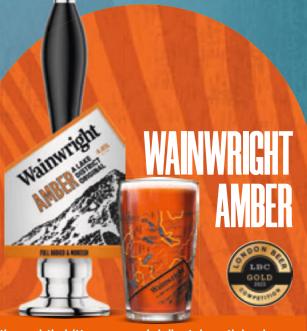
Inspired by the famous Lakeland fell-walker Alfred Wainwright, our master brewers go the extra mile too. They search near and far for quality English malt and hops and tirelessly craft unique combinations worthy of the Wainwright name, like this delightfully refreshing Golden Beer. Lightly hopped with subtle sweetness, a delicate citrus aroma and a gloriously golden colour. Enjoy.

ABV: Style Golden Beer See: Golden Fruit, citrus Smell:

Refreshing, fruity, sweet, citric Taste:

Sweet: ... Bitter:

Smoked salmon with lemon wedges, soft cheese, lightly spiced dishes



With a subtle bitterness and delicately enticing hop balance, Wainwright Amber is satisfyingly moreish.
Clean, creamy and lightly fruity; a pint at the pinnacle
of perfection. Brewed with 100% English malt.

ABV: Style Amber Ale

Lightly fruity, hints of spice Malty, gentle bitterness, moreish

Sweet: Bitter: 000

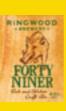
Roast chicken or pork, battered fish & chips, pie with mash & gravy







4.2%











3.8%





4.5%

4.8%







MORE PINTS FOR YOU. MORE PINTS FOR WWF.



Drive sustainable sales with Carlsberg Danish Pilsner.

Together with WWF, we aim to help selected farmers replenish up to 175 million pints of fresh water to help UK nature thrive*.





Probably the best beer in the world

be **drinkaware**.co.uk

‡ Free case of AFB includes; San Miguel 0.0 24x330ml, Carlsberg 00 24x330ml, Shipvard Low Tide 8x500ml, Brooklyn Special Effects 24x330ml



THE MOST POPULAR PREMIUM FRENCH LAGER

Stock the 2nd largest Premium Lager brand IN THE ON TRADE"

Premium price point with the potential to ADD AN INCREMENTAL £300 PER WEEK to your sales***

CONTACT YOUR CMBC REPRESENTATIVE

TO ADD 1664

TO YOUR BAR TODAY AND RECEIVE A POS SUPPORT PACKAGE

AVAILABLE ON CODS

receive a free case of AFB from the range[†]

*CGA OPMS QTR data to P04 2023 On Trade Value and Volume *CGA OPM data QTR to P13 2022 (31/12/2022) *Potential to increase your sales by

71 pints of total lager per week - CGA Volume Pool Data to February 2023

‡ Speak to your CMBC representative to agree inst and build your perfect POS package. New brand stockists only. One deal per install per outlet. POS items subject to availability at point of order



† Free case of AFB includes: San Miguel 0.0 24x330ml, Carlsberg 00 24x330ml, Shipyard Low Tide 8x500ml,

Brooklyn Special Effects 24x330ml your RDM will recommend the best matched brand for your putlet.

CELEBRATE CASK THIS CHRIST MAS

BUY 2 9G'S & GET BUY 2 9G OF F PER 9G

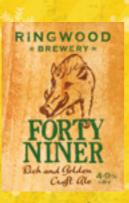




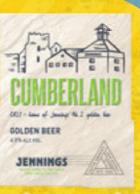
4.1%



4.2%

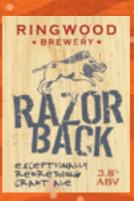


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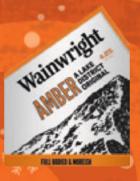


4.0%

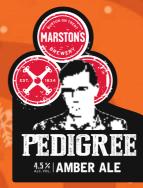




3.8%



4.1%



4.5%

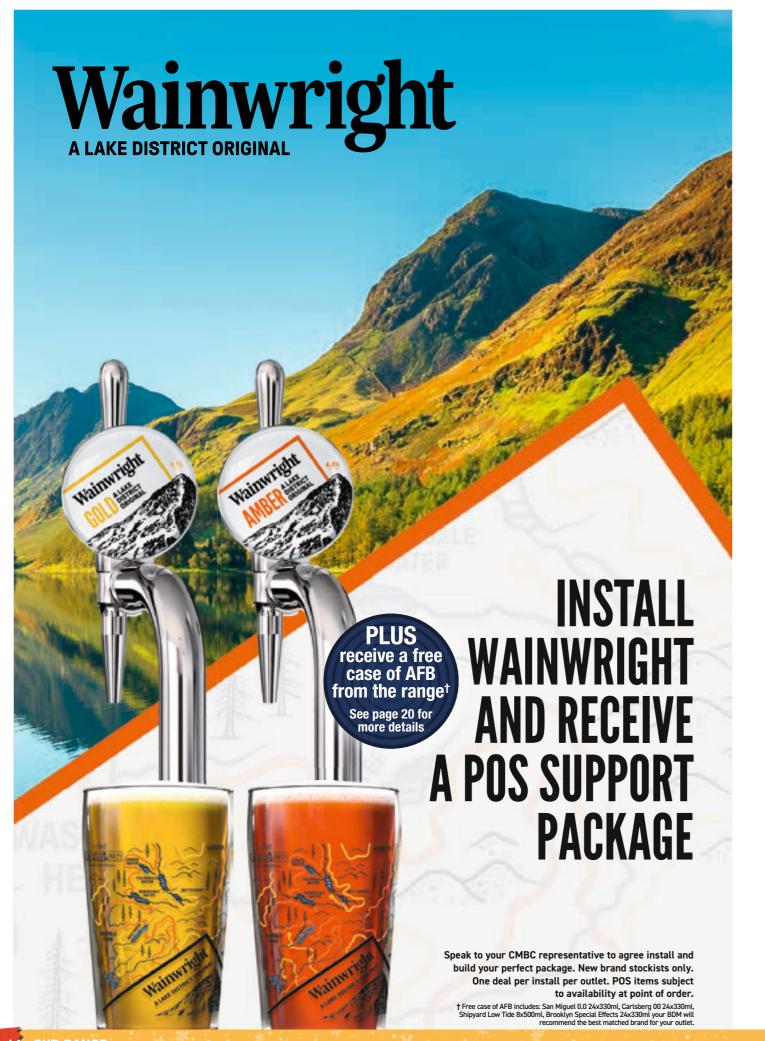


4.8%



4.2%

Promotion valid for the duration of the brochure promotional period. Buy any 2 9g's of the same product and receive £10 off per 9g. Qualifying products: Hobgoblin Gold 9g, Hobgoblin IPA 9g, Wainwright Gold, Wainwright Amber, Banks's Mild 9g, Bombardier Amber 9g, Directors 9g, Eagle IPA 9g, Cumberland 9g, Marston's Pedigree 9g, Ringwood Forty Niner 9g, Ringwood Razorback 9g, Young's London Original 9g. Not available in conjunction with any other offer. Deal subject to change. Available while stocks last.





PLUS
receive a free
case of AFB
from the range[†]
See page 20 for
more details

HOBGOBLIN

- BEAUTY LIES WITHIN -

Enjoy responsibly. be **drinkaware**.co.uk



£81.99

At least you can take refuge from the Christmas shopping with the rich, fruity spiced beer guaranteed to make even the most seasoned party pooper smile

ABV 4.3%
STYLE WINTER ALE
SEE DARK GOLD
SMELL BANANAS, CLOVES
TASTE RICH, SPICED FRUIT
BITTER

Perfect with...

Christmas pudding or Ploughmans

*Available December 2023 onl



BREWDOLPH*

Deck those halls with...

HOPS & BARLEY!

£65.99

Brewdolph is here with a sack full of seasonal succour. With a warm Amber hue, this Christmas cracker has a beautifully balanced blend of malt and hop and a cheerily convivial 3.4% ABV. Brewdolph's full of festive fun and malty merriment

ABV 3.4%

STYLE WINTER GUEST BITTER ALE

SEE DARK GOLD

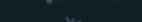
SMELL A TOUCH OF EARTHY HOPS, FRESH

IASIE DRY BITTER FINISH

SWEET •

Perfect with...

Pork Scratchings or a hot pie









Promotion valid for the duration of the brochure promotional period. Fixed price or free case qualifying products: San Miguel 0,0 24x330ml, Carlsberg 00 24x330ml, Brooklyn Special Effects 24x330ml and Shipyard Low Tide 8x500ml. Free case offer only available on new draught keg installs of Brooklyn Pilsner, Birrificio Angelo Poretti, Carlsberg Danish Pilsner, San Miguel Especial, San Miguel 0,0, Hobgoblin, Wainwright Shipyard and Somersby Cider. One deal per install, per outlet. Whilst stocks last. Speak to you CDM for advice on what brand is best suited for your outlet.

be **drinkaware**.co.uk **Enjoy responsibly.**



DISCOVER MORE AT SHIPYARDBEER.CO.UK

@SHIPYARDBEERUK

† Free case of AFB includes: San Miguel 0.0 24x330ml, Carlsberg 00 24x330ml, Shipyard Low Tide 8x500ml, Brooklyn Special Effects 24x330ml your BDM will recommend the best matched brand for your outlet.

**Speak to your CMBC representative to agree install and build your perfect package.

Enjoy Responsibly be drinkaware.co.uk





CARLSBERG MARSTON'S ONLINE ORDERING

CMBC AT YOUR FINGERTIPS

With our online ordering site and new Cockpit app, CMBC brings you industry leading digital services that allow you to manage your ordering and service your account when and how it matters to you, including direct connection to our digital customer service team with Live Chat*.

Always available, CMBC Online Ordering is the quick and easy way to order the brands your customers love. With a host of great features, we can save you time and money as you can order whenever and from wherever you want.

- Live Chat customer service*
- Up-to-date stock availability
- Back-in-stock notifications
- Favourite lists
- Repeat previous orders
- Personalised product recommendations and alternatives
- Online exclusive promotions
- Empties collection requests

- Draw down allocated free stock
- Select from your allocated delivery days and order up to 12 weeks in advance
- Manage and order for multiple outlets**
- Hide pricing**
- Send order confirmation to multiple email addresses**

*Available Monday-Friday, 8am – 6pm

Activate your account in a couple of minutes...

- 1. Visit order.carlsbergmarstons.co.uk or scan the QR code
- 2. Enter your outlet 7 digit Sold-To account number and post code
- **3.** Enter the email address you will use to log in
- 4. Check your inbox to validate your email and set your password
- **5.** Log in and place your order

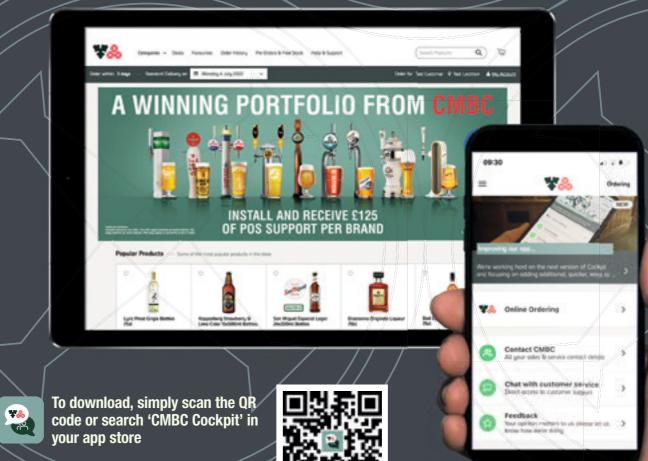


COCKPIT Online ordering & much more

Our app, Cockpit, is designed to bring everything into one place and give you quick and convenient access to the services we offer. We have exciting plans to make Cockpit the go to place for all your CMBC needs and will be enhancing the app this year to provide even easier access to service and support and help you keep updated with important service notifications. It's just the start.

Right now, you can access online ordering, contact our service and support teams directly, find all the contact details you need and receive brand and product updates as well as category insights right to your phone.

We also want to hear from you. Use Cockpit to give us feedback on how we're doing and how we can improve the app in future.





vour app store



^{**}To hide prices, receive additional order confirmation emails or add more outlets to your account, let our support team know via Live Chat.



BRANDS AVAILABLE ON DRAUGHTMASTER:











SAVES SPACE The system has a small footprint. Lightweight kegs are easy to store,

move and change whilst they compress during use.



A TASTE

FOR PROFIT.

DraughtMaster is an innovative system that uses

20LTR kegs and compressed air to deliver exceptional quality beer, every time.





SAVES TIME & MONEY Save time and money as lines only need to be cleaned every four

weeks. With no CO2 needed either it's additional cost saving.



VOLUME GROWTH

Outlets who have installed DraughtMaster into their bar have seen an overall growth of volume by +35%*.



















*Source: CMBC DraughtMaster Total Sales Data 2023 vs 2022 to 05.10.22 & InnServe Installations to 05.08.22

For more information on how DraughtMaster can transform your business get in touch with your Business Development Manager or visit www.draughtmaster.com

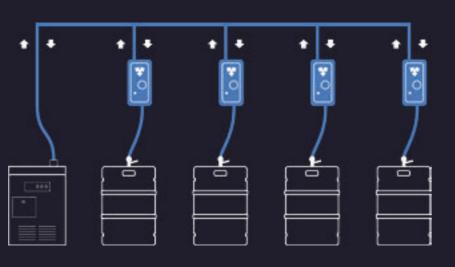
Enjoy responsibly. be **drinkaware**.co.uk







A fully enclosed environment from 'keg to glass', helping to ensure every pint is perfect every time







Consistent dispense temperature

Provide a perfect pint every time





Saves you time and money

Reduce line cleaning wastage



Since installing Carlsberg's new dispense system the hotel has seen a dramatic cost saving in terms of waste. We are benefiting from a huge commercial sum to our bottom line by cleaning less frequently. Wastage has dropped to almost zero improving the yield significantly.

The time the managers have saved on line cleaning has been a real help, this has allowed them to focus on other aspects of their role, up selling, training of staff members and more importantly working on service to our customers. The best part is the quality of the beer/ ale and cider which has improved dramatically and delivers our guests the perfect pint every time encouraging repeat purchase.

Since installing in the main hotel and seeing the benefits we rolled out CQDS into all venues within the Estate.



Mark Roberts – Food & Beverage Manager Carden Park, Chester

To discuss this revolutionary system in detail and to find out how your business would benefit from a new system installation, please contact us to arrange an appointment with one of our dedicated Regional Dispense Specialists.







CROWN CELLARS®

CARLSBERG MARSTON'S BREWING COMPANY

We know the perfect wine offer goes beyond a wine list. Your team has to be able to bring it to life. We share that responsibility, and that's where true partnerships are built.

Knowing how to engage your quests is everything. For us, that knowledge comes from 30 years of experience and trade insight, an obsessed expert team and a long-standing relationship with Jonathan Pedley (MW), one of the very best in the game.

Our broad, award winning portfolio of exclusive labels and carefully chosen favourites means we can tailor a range for your business and show you how to grow your margins. But to truly support your business, we listen, understand, build a plan – then deliver it together. As a part of that plan we work hand-in hand with your team to build the knowledge and skills required to engage your guests with absolute confidence, inspiring them to trade up and put more money in the till, or spend more on each visit.

We're immensely proud of our customers and want your business to grow, so we'll make sure you are supported with a balanced wine offer built with passion, expertise and trust.

- A specialised, WSET trained
 Regular additions team, qualified to train WSET courses
- Our Master of Wine, Jonathan Pedley
- 30+ years of experience with wine
- to the range
- Website & social media @CrownCellarsUK
- Wine listing support
- POS support
- Bespoke training

- Tasting events
- Market data to help anticipate trends
- An array of award-winning wines, including exclusive labels

Our purpose is to bring your wines to life



Jonathan Pedley M.W





CALITERRA Buy 11 qet 1

Certified Sustainable

Estate Grown Wines Reds from Caliterra Estate Whites from Curicó – Casablanca

Certified GREEN SEAL paper, made of 100% recycled post consumer and alternative fibers, chlorine free process, green energy and certified for Sustainable Forest Management.

The Green Seal certifies that the papers has a minimum of 30% post consumer fiber and that the mill processes, including packaging, are environmentally preferable.

Caliterra Carmenère Reserva

Luscious, juicy red wine full of succulent black fruit flavours and a touch of smoky spice, great with casserole, cheesy dishes.

Caliterra Chardonnav Reserva

A straightforward, uncomplicated Chardonnay showing touches of melon and oak, goes well with fish, salads, white meats.

Caliterra Merlot Reserva

A ripe, forward, mid-bodied, gently fruity merlot, perfect for grilled, hard cheese, red meats, tomato-based pasta dishes.

Caliterra Sauvignon Blanc Reserva

This is a fresh, light-bodied, pleasantly fruity dry white wine, a perfect partner for fish, goats' cheese, seafood.











BUY ANY 24 BOTTLES TO GET A 75CL PROSECCO...

FROM THE REWARD RANGE



| | 78 | 79 | 80 | 81 | 82 | 83 | 84 | 85 | 86 | 87 | 88 | 7 |
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Reward range includes: Terra del Doge Prosecco 75cl. Vignana Prosecco Rosé 75cl. Vignana Prosecco 75cl. Morajo Prosecco 75cl.

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| | 1 | | Aimery Cabernet Rosé, IGP Pays d'Oc 75cl | | • | • | • | | 4 | | | Lobo Loco Macabeo 75cl | | | | • | |
| | 2 | 56936 | Aimery Cabernet Sauvignon, IGP Pays d'Oc 75cl | | • | • | • | | 5 | 0 5 | 57790 | Lobo Loco Tempranillo 75cl | | | | • | |
| | 3 | | Aimery Chardonnay, IGP Pays d'Oc 75cl | | • | • | • | | 5 | 1 2 | 26292 | Lobo Loco Tempranillo Rose 75cl | | | | • | |
| | 4 | 57225 | Aimery Crémant de Limoux Brut NV 75cl | • | • | • | • | | 5 | 2 1 | 13498 | Marqués de Alfamén Chardonnay Macabeo 75cl | | • | • | • | • |
| | 5 | 56924 | Aimery Merlot, IGP Pays d'Oc 75cl | | • | • | • | | 5 | 3 | 15464 | Marqués de Alfamén Garnacha Rosado 75cl | | | • | • | • |
| | 6 | 56935 | Aimery Sauvignon Blanc 75cl | | • | • | • | | 5 | 4 1 | 13499 | Marqués de Alfamén Garnacha Shiraz 75cl | | | • | • | • |
| | 7 | 57424 | Champagne H. Lanvin & Fils Brut NV 75cl | • | | • | • | | 5 | 5 2 | 26288 | Brightside Cabernet Sauvignon 75cl | | | | • | |
| | 8 | 57430 | Champagne H. Lanvin & Fils Rosé Brut NV 75cl | • | | • | • | | 5 | 6 2 | 25658 | Brightside Pinot Grigio 75cl | | * | | • | |
| | 9 | 57235 | Côtes-du-Rhône, Cuvée St Laurent 75cl | | • | • | • | | 5 | 7 2 | 25660 | Brightside Zinfandel Rosé 75cl | | | | Y | |
| | 10 | 57290 | Invenio French Merlot 75cl | | | | | • | 5 | 8 | 59736 | Jack & Gina Zinfandel Rosé 75cl | | | | | |
| | 11 | 57289 | Invenio Sauvignon Blanc 75cl | | | | | • | 5 | i9 (| 60818 | 0&E Zinfandel Rosé 75cl | | | | | |
| | 12 | 24563 | Laure d'Echarmes Brut NV 75cl | • | - | • | • | | 6 | 0 2 | 21391 | To Be Continued Chardonnay 75cl | | Νb | Q | | |
| | 13 | 57718 | Maison Des Bretons Dry White 75cl | | | | | • | 6 | i1 2 | 25707 | To Be Continued Zinfandel Rosé 75cl | | | | • | |
| | 14 | 57714 | Maison Des Bretons Medium Dry White 75cl | 7 | ۲, | | F | • | 6 | 2 1 | 18460 | Bone Orchard Malbec 75cl | 77 | | | | |
| | 15 | 57715 | Maison Des Bretons Red 75cl | | | | | • | 6 | 3 | 17679 | Dead Man's Dice Malbec 75cl | | | | • | |
| | 16 | 60445 | Picpoul de Pinet, Cuvée Thetis 75cl | • | • | • | • | | 6 | i4 2 | 26904 | Carta23 Chilean Merlot 75cl | | 9 | | " | |
| | 17 | 57231 | Sancerre, Bougrier 75cl | | | | • | | 6 | 5 2 | 26905 | Carta23 Chilean Sauvignon Blanc 75cl | | | | | |
| | 18 | 20937 | Invenio Pinot Grigio 75cl | | | | | • | 6 | i6 i | 15726 | Clockwork Raven Merlot 75cl | | | | • | |
| | 19 | 20975 | Lyric Pinot Grigio 75cl | | | | | • | 6 | 7 1 | 18984 | Las Ondas Cabernet Sauvignon 75cl | | | | • | |
| | 20 | 20976 | Lyric Pinot Grigio Rosé 75cl | | | | | • | 6 | i8 2 | 26887 | Las Ondas Merlot Reserva 75cl | | | | | |
| | 21 | 20977 | Lyric Prosecco Extra Dry 75cl | • | | | | • | 6 | 9 1 | 18986 | Las Ondas Pinot Noir Reserva 75cl | | | | • | |
| 1 | 22 | 26802 | Morajo Pinot Grigio Blush, DOC Venezie 75cl | I^{-} | | | | • | 7 | 'O 1 | 18991 | Las Ondas Rosé 75cl | | | | • | ¥ |
| | 23 | 26804 | Morajo Pinot Grigio, DOC Venezie 75cl | | | | | • | 7 | 11 | 18987 | Las Ondas Sauvignon Blanc 75cl | | | | • | |
| | 24 | 26801 | Morajo Prosecco 75cl | • | | | | • | 7: | 2 1 | 18985 | Las Ondas Viognier Reserva 75cl | | | | • | - |
| | 25 | 20934 | 0&E Italian Pinot Grigio 75cl | | | | | • | 7 | 3 2 | 26799 | Ocarina Chilean Merlot 75cl | | | | • | |
| | 26 | 61495 | Ponte Gio Bianco 75cl | Π | • | • | • | | 7 | 4 2 | 26800 | Ocarina Chilean Sauvignon 75cl | | | | • | |
| | 27 | 61496 | Ponte Gio Rosato 75cl | | • | • | • | | 7 | '5 | 57634 | Ochre Mountain Merlot Carmenère 75cl | | | | | • |
| | 28 | 61497 | Ponte Gio Rosso 75cl | | • | • | • | | _7 | 6 | 57612 | Ochre Mountain Sauvignon Blanc 75cl | 3 | | | • | |
| | 29 | 57041 | Ponte Merlot 75cl | | • | • | • | | 7 | 7 3 | 33188 | Box of Budgies Sauvignon Blanc 75cl | | | | | |
| | 30 | 57010 | Ponte Pinot Grigio 75cl | | • | • | • | | 7 | 8 | 59720 | Cloud Island Sauvignon Blanc 75cl | 37 | 1 | • | | |
| | 31 | 59452 | Ponte Pinot Grigio Rosato 75cl | | • | • | • | | 7 | 9 1 | 15721 | Bad Eye Deer Shiraz Cabernet 75cl | | | | | |
| | 32 | 57089 | Ponte Prosecco Extra Dry 75cl | • | • | • | • | | 8 | 0 1 | 17601 | Grapeful Dead Chardonnay 75cl | | | • | • | |
| | 33 | 25650 | Ponte Prosecco Rosé Millesimato, Brut 75cl | | • | • | • | | 8 | 1 1 | 17605 | Grapeful Dead Shiraz 75cl | | | • | • | |
| | 34 | | Ponte Sparkling Pinot Grigio Brut NV 75cl | • | • | • | • | | 8 | | | Gulara Chardonnay 75cl | ~ | | • | • | |
| | 35 | | Vignana Pinot Grigio Blush, IGT Pavia 75cl | | | | | • | 8: | | | Gulara Shiraz 75cl | | | • | • | |
| | 36 | | Vignana Pinot Grigio, DOC Venezie 75cl | | | | | • | 8 | | | Pocket Watch Chardonnay 75cl | | + | | | • |
| | 37 | | Vignana Prosecco Extra Dry 75cl | • | | | | • | 8 | _ | | Pocket Watch Shiraz 75cl | | | | | • |
| | 38 | | Vignana Prosecco Rosé 75cl | • | | | | <u>•</u> | | | | Spearwood Chardonnay 75cl | | | • | • | |
| | 39 | | Zimor Merlot 75cl | | | | • | | 8. | | | Spearwood Shiraz 75cl | | | • | • | |
| | | | Zimor Pinot Grigio 75cl | | | | • | | | | | Bad Eye Deer Sauvingon Blanc 75cl | | | | | |
| | 41 | | Zimor Pinot Grigio Rosé 75cl | | | | • | | | | | Clockwork Raven Sauvignon Blanc 75cl | | | • | • | |
| | 42 | | Zimor Prosecco Extra Dry 75cl | • | | | • | | | | | Cloud Island Cape Series Sauvignon Blanc 75cl | | | | | |
| | 43 | | Zimor Prosecco Rosé 75cl | | | | • | | 9 | | | Drop Dead Gorgeous Chenin Blanc 75cl | | | • | • | |
| | 44 | | Castillo de Piedra Tempranillo 75cl | | | • | | • | | | | Drop Dead Gorgeous Malbec 75cl | | | • | • | |
| | 45 | | Castillo de Piedra Tempranillo Rosé 75cl | | | • | | • | 9: | | | Visitors Series Sauvignon Blanc 75cl | | | | | • |
| | | | Castillo de Piedra Viura 75cl | | | • | - | • | | | | Invenio Australian Shiraz 75cl | | | • | | |
| | 47 | | Finca de Oro Rioja 75cl | | | • | | ٠ | | | | Invenio Chardonnay 75cl | | | • | • | |
| | 48 | 15468 | Finca de Oro Rioja Blanco 75cl | | | • | | • | 9 | 16 | 57462 | Invenio Zinfandel Rosé 75cl | | | | | |
| | | | | | | | | | | | | a Liftha | | | | | |
| | | | | | | | | | | | | | | | | | |

BUY ANY 6 CASES FROM THE RANGE TO GET A CASE







| IMAGE NO. | SKU | WINE NAME | SPARKLING | SUSTAINABLE | VEGAN | CROWN CELLARS Exclusive | CROWN CELLARS Exclusive own Labi |
|-----------|-------|---|-----------|-------------|-------|----------------------------|-------------------------------------|
| 1 | 27471 | Aimery Cabernet Rosé, Single Serve 187ml (x24) | | • | • | • | |
| 2 | 27466 | Aimery Chardonnay, Single Serve 187ml (x24) | | • | • | • | |
| 3 | 27483 | Aimery Merlot, Single Serve 187ml (x24) | | • | • | • | |
| 4 | 27467 | Aimery Sauvignon Blanc, Single Serve 187ml (x24) | | • | • | • | |
| 5 | 27463 | Bad Eye Deer Sauvignon Blanc, Single Serve 187ml (x24) | | | | | • |
| 6 | 27462 | Bad Eye Deer Shiraz Cabernet, Single Serve 187ml (x24) | | | | | • |
| 7 | 27456 | Bad Eye Deer Zinfandel Rosé, Single Serve 187ml (x24) | | | | | • |
| 8 | 27473 | Invenio Australian Colombard Chardonnay, Single Serve 187ml (x24) | | | | • | • |
| 9 | 27474 | Invenio Australian Shiraz, Single Serve 187ml (x24) | | | | | • |
| 10 | 27480 | Invenio French Merlot, Single Serve 187ml (x24) | | | 4 | • | • |
| | | | | | | | |

| ************************************** | IMAGE NO. | SKU | WINE NAME | SPARKLING | SUSTAINABLE | VEGAN | CROWN CELLARS Exclusive | CROWN CELLARS EXCLUSIVE OWN LABE | ۰ |
|--|-----------|-------|--|-----------|-------------|-------|----------------------------|-------------------------------------|---|
| | 11 | 27479 | Invenio French Sauvignon Blanc, Single Serve 187ml (x24) | | | | | • | |
| | 12 | 27464 | Invenio Pinot Grigio, Single Serve 187ml (x24) | | | | | • | |
| | 13 | 27475 | Invenio Zinfandel Rosé, Single Serve 187ml (x24) | | | | | • | |
| | 14 | 27470 | Ponte Merlot, Single Serve 187ml (x24) | | • | • | • | | |
| | 15 | 27481 | Ponte Pinot Grigio Ramato, Single Serve 187ml (x24) | | • | • | • | | |
| | 16 | 27469 | Ponte Pinot Grigio, Single Serve 187ml (x24) | | • | • | • | | |
| | 17 | 27491 | Ponte Prosecco Extra Dry, Single Serve 200ml (x24) | • | • | • | • | | |
| | 18 | 27490 | Zimor Prosecco, Single Serve 200ml (x24) | • | | | • | | |
| | 19 | 29484 | Pasqua Prosecco DOC 187ml | | | | | | |
| | | | | | | | | | |













| IMAGE NO. | SKU | WINE NAME | REGION, COUNTRY |
|--------------|-------|---|-----------------|
| 1 | 23958 | Laxas Albariño, Rías Baixas 75cl | Galicia, Spain |
| 2 | 16293 | Fincas de Landaluce Crianza Rioja 75cl | La Rioja, Spain |
| 3 | 21021 | Vesevo Beneventano Falanghina 75cl | Campania, Italy |
| 4 | 19192 | Primitivo di Manduria 'Vitti', Cantine San Marzano 75cl | Salento, Italy |
| 5 | 24166 | Casale del Barone '150+1' Piemonte Barbera 75cl | Piedmont, Italy |
| 6 | 24167 | Casale del Barone '150+1' Langhe Bianco 75cl | Piedmont, Italy |

*10 deals per customer per week. While stocks last. Limited stock availability; When It's Gone, It's Gon

-£0.418.5% £1.82 9% £1.92 -£0.319.5% -£0.20£2.03 £2.23 10% *- £0.09* £2.14 +£0.01 10.5% +£0.12 11% £2.35 11.5 -+£0.44 £2.67

*Duty change for 75cl still table wine

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\l/ DISTILLED

WORLD SPIRITS FROM CARLSBERG MARSTON'S BREWING COMPANY

We are Distilled, and we're kind of into spirits. Sipping them, mixing them, reading about them, writing about them, talking about them and, well, you get the picture. Spirits are a funny category in the drinks industry; there's no other kind of drink that is so fiercely owned by bartenders. Not wine, not beer, not soft drinks. The fantastic thing is that this ownership is not individual - it's communal... bartenders love to support one another in their learning, share cocktail recipes and taste new or rare spirits together.

Distilled has grown from that culture of bartenders sharing and supporting each other. We are about more than this vaguely flashy ad in a magazine. We are about helping you create your offer, showing you new things, or maybe just being there to support you as you fine tune something that's already doing the trick.

We're constantly working on tools to make this happen...

TASTING EVENTS

Meet suppliers, get inspired & discover support



THE THINKING DRINKERS



With years of industry experience, knowledge and links with everyone who's anyone in the bar industry, the Thinking Drinkers keep us informed, keep things relevant & keep the tab open

DISTILLEDUK.COM

Articles, videos, interviews, serve quides & our range



SOCIAL MEDIA

@distilleduk



LISTING HELP, COCKTAIL SPECS & MENUS

Costed, balanced, creative & commercial, bespoke training support



ESPRESSO MARTINI



NEGRONI







BACARDI

MIRNOFF

NV2I Voora

Gordons





*10 deals per customer per week. While stocks last.

Reward range includes: Sipsmith Strawberry Smash 70cl, Gordon's Gin 70cl, Smirnoff Red Label 70cl, Bailey's 70cl and Bacardi Spiced 70cl.

DISTILLED (1)

BUY 12 X 1.5L BOTTLES TO GET 1 X 1.5L FROM THE REWARD RANGE

ree*



*10 deals per customer per week. While stocks last. Reward range includes Eristoff Vodka 1.5l, Gordon's Gin 1.5l, Bacardi Carta Blanca 1.5l.

BUY 6 BOTTLES TO GET 1 BOTTLE FROM THE REWARD RANGE



*10 deals per customer per week. While stocks last. Reward range includes: Sipsmith Strawberry Smash 70cl, Sipsmith Orange & Cacao 50cl, Havana Club 7YO Rum 70c



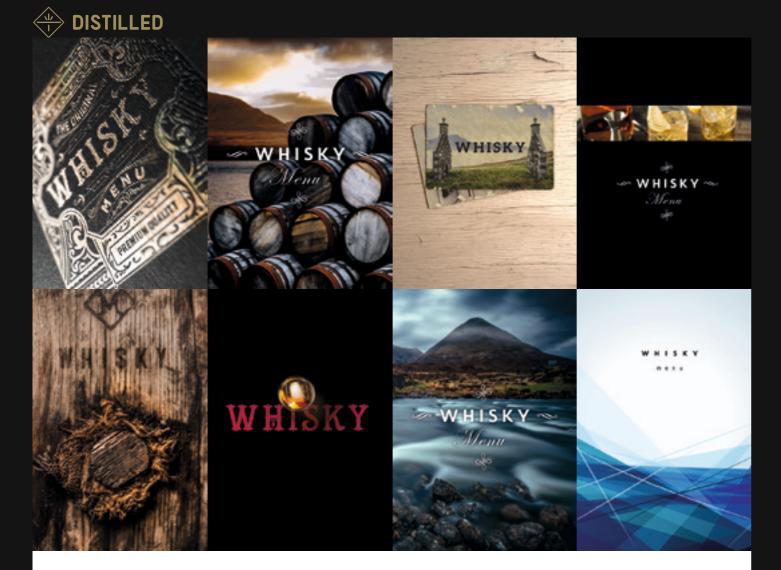


BACARDI-MARTINI LIMITED

BACARDI BRANDS BASKET DEAL



'10 deals per customer per week. While stocks last. Limited stock availability; When It's Gone, It's Gone Reward range includes 70cl Fristoff Vodka or 70cl Bacardi Spiced



WHISKY MENU CREATION

Having a good Whisky Menu in your venue is a critical tool to help maximise sales. Not only will a good Whisky Menu showcase your range to your customer, but more importantly if used correctly it will help with upselling, incremental purchases and promote your most profitable listings.

FOR MORE INFORMATION
PLEASE CONTACT YOUR LOCAL
SALES MANAGER





48 OUR DEALS









DELICIOUS COCKTAILS. MADE EASY.

Simply pour 8 mix with Britvic's new Cocktail Mixers













GIN MENU CREATION

Having a good gin menu in your venue is a critical tool to help maximise sales. Not only will a good gin menu showcase your range to your customer, but more importantly if used correctly it will help with upselling, incremental purchases and promote your most profitable listings.

FOR MORE INFORMATION
PLEASE CONTACT YOUR LOCAL
SALES MANAGER





DEALS SUMMARY

| PAGE | PRODUCT | DEAL |
|------|-----------------------------------|---|
| 8 | Birrificio Angelo Poretti | Install and receive a complimentary POS package plus a free case from AFB range |
| 9 | San Miguel | Install and receive a complimentary POS package plus a free case from AFB range |
| 10 | Carlsberg Danish Pilsner | Install and receive a complimentary POS package plus a free case from AFB range |
| 11 | Kronenbourg 1664 | Install and receive a complimentary POS package plus a free case from AFB range |
| 12 | Cask Ale Range | Buy 2 x 9g's and get £10 off per 9g |
| 14 | Wainwright | Install and receive a complimentary POS package plus a free case from AFB range |
| 15 | Hobgoblin | Install and receive a complimentary POS package plus a free case from AFB range |
| 16 | Christmas Guest Ales | Bah Humbug: £81.99 and Brewdolph £72.99 |
| 18 | Festive Regional Faves | £69.99 per 9g |
| 19 | CMBC Packaged Lager Range | Buy 4 cases and get 1 free from the range |
| 20 | CMBC Alcohol Free Beer Range | Great case prices |
| 21 | Shipyard American Pale Ale | Install and receive a complimentary POS package plus a free case from AFB range |
| 32 | Caliterra | Buy 11 get 1 free |
| 33 | Mulled Wine | Only £20 for a case of 6 |
| 34 | Wine Basket Deal | Buy any 24 bottles to get a 75cl Prosecco from the range |
| 38 | Single Serve Wines | Buy any 6 cases from the range to get a case free |
| 39 | Crown Cellars European Favourites | Buy any 6 bottles to get a 75cl Tramonto Spumante |
| 40 | Taittinger Champagne | Buy 6 bottles, get 1 free on Nocturne & Brut Reserve. Buy 4 bottles, get 1 free on Comte de Champagne |
| 41 | Jack Rabbit 75cl | Buy 11 get 1 free |
| 41 | Jack Rabbit 187ml | Buy 7 cases, get 1 free |
| 44 | Spirits Basket Deal | Buy 11 x 70cl from the range and receive a bottle from reward range free |
| 46 | 1.5L Spirits Basket Deal | Buy 12 x 1.5L botle to get 1 x 1.5L from the range |
| 46 | Premium Spirits | Buy 6 bottles to get 1 x 70cl from the range |
| 47 | Bacardi Basket Deal | Buy 6 bottles to get 1 x 70cl from the range |
| 49 | Finest Call | Buy 2 or more cases to get £4 off per case |
| 49 | Bols | Buy any 6 x 50cl and receive 1 x 50cl Bols Blue Curacao free |
| 50 | Guinness | Buy 3 x 50L or 5 x 30L kegs & 1 case of Guinness 0.0% for your chance to win 12 kegs |
| 51 | WKD | £20.99 per case NRB |
| 51 | Kopparberg Cider | Get £2.50 off per case of packaged fruit cider |
| 52 | Britvic Cocktail Mixers | Buy 2 cases to receive a case of Mojito free plus a Britvic Cocktail Shaker |
| 53 | Britvic Range | Buy 4 cases to receive a free case of J2O |
| 54 | J20 | Buy 4 cases from the range to receive a free case |
| 55 | Britvic Mixers | Buy 4 cases from the Britvic & Pepsi Mixers range to receive a case or tonic or low cal tonic free |
| 56 | Bottle Green | £9.49 per case of 275ml presse |
| 56 | Old Jamaica | Buy 3 cases to get 1 case free |
| 57 | Fever-Tree | Buy any 4 cases to receive a free case of Mediterranean Tonic Water or Ginger Ale |

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FREE PRODUCTS 5 For the purpose of calculating volumes, unless otherwise stated, packaged 75cl wine: 1 case = 9L equivalent (note that 12 x 75cl bottles = 1 case); packaged single serve wine: 1 case = 24 bottles apart from Paternina where it = 25 bottles per case; boxed wine: 1 x 10L BIB = 10L of wine, 1 x 3L BIB = 3L of wine; soft drinks, flavoured alcoholic beverages, packaged beer and packaged cider: 1 case = 1 physical case; draught cider: 50L = 1 keg; spirits: 1 case = 6 x 1.5L or 12 x 70cl. 6 All offers on multiple cases purchased must be for complete unmixed cases, excluding offers on selected wines and spirits. 7 Unless stated otherwise, please allow up to 28 days from the end of the Promotional Period for delivery of your Free Product however we cannot guarantee this delivery time and we will not be liable for the acts or omissions of third parties. 8 All Free Products are subject to availability. Any images used within this Directory are for illustration purposes only and Free Products may differ in design or appearance. We reserve the right to supply a substitute Free Product of a similar value should the specified Free Product become unavailable. 9 Free Products are not redeemable for cash or credit. 10 We reserve the right, where we consider there to have been any breach of these terms and conditions or any fraud or dishonesty, to refuse any order or seek full reimbursement for any Free Product supplied to you. 11 We accept no responsibility for any tax liability caused/incurred as a result of the supply of any Free Product or promotional offer.

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